

JOB DEVELOPMENT AUTHORITY

A DESCRIPTION OF THE AUTHORITY'S OPERATIONS AND ACCOMPLISHMENTS

Fiscal Year 2013-2014

OVERVIEW

The New York Job Development Authority ("JDA") was reinvigorated in 2011, and works to spur job growth and capital investment in New York State by leveraging State-guaranteed bonds to support low interest loans to manufacturers and other targeted industries throughout New York State.

Performance Measures

The following performance measures are used annually to evaluate whether the Corporation is fulfilling its mission:

- Number of transactions closed
- Aggregate value of bonds issued
- Number of jobs associated with each investment transaction
- Amount of private capital investment leveraged
- Number of transactions in default
- Number of transactions approved by JDA during the reporting period

As Department of Economic Development Commissioner, Kenneth Adams is chair of the JDA Board. Empire State Development is the umbrella organization for the JDA.

PROGRAM

The JDA Direct Loan Program provides direct loans for the growth of manufacturing and other eligible businesses within New York State by assisting in financing a portion of the cost of acquiring and renovating existing buildings or constructing new buildings, or for purchasing machinery and equipment. Funds to make loans are derived from the sale of state-guaranteed bonds.

HIGHLIGHTS

In fiscal year 2013-2014, JDA continued its progress in positioning itself as a primary economic development program providing "brick and mortar" and /or major equipment financing for small businesses throughout New York State. JDA has expanded eligibility, and strengthened governance and oversight of the program with objectives of simplifying processes and eliminating non-valued added burdens on potential business applicants. Interest rates being charged were reviewed in 2013-2014 and a decision was made to lower the long-term JDA rates being charged in an effort to increase assistance to small business owners seeking access to much needed loan capital.

In fiscal year 2013-2014, the JDA approved three direct loan requests, totaling \$2.1 million in new loans that leveraged \$3.3 million in private capital investment, potentially retaining 57 jobs and creating 44 new jobs. For example SubZero Insulation and Refrigeration Technologies, LLC

received JDA financing in the amount of \$624,000 to move its current operation from an old, inefficient 10,000 square foot facility to a modern 20,000 square foot facility in Deer Park, New York.