

**New York State Minority and Women-Owned Business Enterprise (MWBE) Program  
Approved Utilization Plans/Waivers: Fiscal Year 2018/2019**

**Agency Name:** Department of Economic Development

**Date:** 4/16/2019

**Agency Contact:**

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**(1) Description of Contract Scope Includes:**

- Construction
- Non Construction
- Commodities
- Services

**(2) Description of Approved Waiver Includes:**

- Lack of MWBE firms available
- MWBE firms were non responsive to solicitations
- Insufficient subcontracting opportunities
- Specialized work/knowledge/equipment required
- Location impacted availability
- MWBE firms responded to solicitation but declined to bid
- Change in budget and/or project phasing limited the scope for subcontracting
- Change in timeline affected MWBE utilization and availability
- MWBE bid(s) were too high compared to non-MWBE
- No MWBE waiver requested
- Other

Contract Number	Prime Contractor Name	Contract term dates	Contract Amount	(1) Description of Contract Scope	MWBE Certified Subcontractor Name	(1) Description of Subcontract scope	(2) Description of Approved Waiver
C004879	Rochester Institute of Technology (RIT)	2018-2020	\$ 700,000.00	Services	Niki Jones Agency, Inc.	Services	N/A
C004879	Rochester Institute of Technology (RIT)	2018-2020	700,000.00	Services	Zweigles Inc.	Commodities	N/A
C004891	FINGER LAKES TOURISM ALLIANCE	2017	65,000.00	Services	Tipping Point Communications Inc	Services	N/A
C004898	FINGER LAKES TOURISM ALLIANCE	2018	200,000.00	Services	Tipping Point Communications Inc	Services	N/A
C140208	CenterState CEO	2014-2017	750,000.00	Services	BELLOWS CONSTRUCTION SPECIALTIES LLC	Non Construction	N/A
C140208	CenterState CEO	2014-2017	750,000.00	Services	E. Smith Contractors LLC	Construction	N/A
C004895	Town of East Hampton	2017	100,000.00	Services	N/A		MWBE firms were non responsive to solicitations