



CHART B
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2012

COMMITMENTS
Tax Year 2012

PERFORMANCE - Tax Year 2012

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2012			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	130	\$0	\$39,039	206	\$0	\$39,039	\$452
Optanix, Inc.	Central NY	Software Dev	147	25	\$900,000	\$107,750	26	\$1,128,369	\$107,750	\$18
Calvary Design Team, Inc.	Finger Lakes	Manufacturing	117	52	\$0	\$31,853	47	\$0	\$28,668	\$316
Kingsbury Corp.	Finger Lakes	Manufacturing	0	27	\$0	\$19,303	27	\$0	\$19,303	\$459
OLEDWorks LLC (1)	Finger Lakes	Scientific R & D	2	13	\$0	\$59,406	13	\$0	\$54,130	\$81
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	26	\$2,000,000	\$81,223	61	\$2,564,979	\$81,223	\$51
Sutherland Global Services, Inc. (1)	Finger Lakes	Back Office	3,035	363	\$0	\$79,967	363	\$2,825,000	\$79,967	\$158
Xerox Commercial Solutions LLC	Finger Lakes	Back Office	70	352	\$1,900,000	\$681,790	477	\$3,498,587	\$681,790	\$24
Clever Devices, Ltd	Long Island	Manufacturing	131	28	\$0	\$70,707	38	\$0	\$70,707	\$109
CPI Aerostructures, Inc.	Long Island	Manufacturing	133	31	\$1,269,000	\$64,058	31	\$1,370,879	\$64,058	\$33
LNK International, Inc.	Long Island	Manufacturing	1,500	60	\$0	\$303,725	423	\$0	\$303,725	\$98
Acorda Therapeutics	Mid-Hudson	Scientific R & D	186	20	\$18,200,000	\$1,062,970	40	\$13,959,642	\$609,320	\$32
Amkai, LLC	Mid-Hudson	Software Dev	0	45	\$0	\$58,144	45	\$0	\$58,144	\$52
ContraFect Corporation	Mid-Hudson	Scientific R & D	3	13	\$0	\$92,900	46	\$0	\$92,900	\$57
Fairbanks Manufacturing, LLC	Mid-Hudson	Manufacturing	0	25	\$7,375,000	\$175,406	49	\$6,034,160	\$148,589	\$47
First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565	100	\$20,508,015	\$764,150	405	\$16,861,156	\$691,213	\$57
Fujitsu Frontech North America, Inc.	North Country	Manufacturing	22	53	\$0	\$50,000	53	\$0	\$50,000	\$35
Macy's Inc.	NYC	Back Office	2,562	232	\$0	\$753,175	232	\$0	\$753,175	\$45
Chobani, Inc.	Southern Tier	Manufacturing	392	82	\$6,000,000	\$345,808	82	\$5,630,319	\$305,085	\$27
Gunlocke Company, LLC, The	Southern Tier	Manufacturing	665	35	\$0	\$25,362	92	\$0	\$25,362	\$186
Edwards Vacuum, Inc.	Western NY	Manufacturing	105	28	\$0	\$103,180	36	\$1,001,452	\$103,180	\$34
Sub-total, Job Growth Track			10,805	1,740	\$58,152,015	\$4,969,916	2,792	\$54,874,543	\$4,367,328	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



CHART B
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2012

COMMITMENTS
Tax Year 2012

PERFORMANCE - Tax Year 2012

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2012			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
INVESTMENT TRACK										
eHealth Global Technologies, Inc. (1)	Finger Lakes	Back Office	26	20	\$500,000	\$33,000	24	\$551,883	\$33,000	\$51
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	10	\$0	\$12,315	11	\$0	\$12,315	\$257
AVA Pork Products	Long Island	Distribution	275	25	\$0	\$12,500	19	\$0	\$9,500	\$204
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$955,811	\$90,227	21	\$955,811	\$78,110	\$28
Atlas Air, Inc.	Mid-Hudson	Back Office	466	30	\$326,500,000	\$6,677,750	32	\$686,367,057	\$6,677,750	\$103
Contract Packaging Services, Inc.	Mid-Hudson	Distribution	273	15	\$1,800,000	\$53,111	46	\$1,792,837	\$52,968	\$55
TAL International Container Corp	Mid-Hudson	Back Office	70	0	\$800,000	\$16,000	0	\$839,896	\$16,000	\$52
E.I. DuPont de Nemours, Inc.	Western NY	Manufacturing	845	0	\$0	\$28,950	0	\$0	\$28,950	\$0
Ivoclar Vivadent, Inc.	Western NY	Back Office	197	16	\$4,150,000	\$132,568	22	\$5,393,545	\$129,297	\$47
Olin Corporation	Western NY	Manufacturing	177	11	\$15,250,000	\$501,168	15	\$26,000,000	\$500,896	\$54
Rand Machine Products, Inc.	Western NY	Manufacturing	102	0	\$702,500	\$19,150	0	\$702,500	\$19,150	\$37
Sub-total, Investment Track			2,663	147	\$350,658,311	\$7,576,739	190	\$722,603,529	\$7,557,936	
TOTAL			13,468	1,887	\$408,810,326	\$12,546,655	2,982	\$777,478,072	\$11,925,264	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.