

CHART C
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2013

COMMITMENTS
Tax Year 2013

PERFORMANCE - Tax Year 2013

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2013			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	140	\$0	\$42,042	245	\$0	\$42,042	\$109
INFICON, Inc. (1)	Central NY	Scientific R & D	242	10	\$0	\$15,000	13	\$705,782	\$15,000	\$94
Optanix, Inc.	Central NY	Software Dev	147	32	\$750,000	\$115,600	36	\$726,517	\$115,130	\$18
Alpina Foods LLC	Finger Lakes	Manufacturing	0	27	\$0	\$43,720	42	\$0	\$43,720	\$52
Brand Networks Midco LLC	Finger Lakes	Software Dev	59	25	\$0	\$25,926	28	\$0	\$25,926	\$81
Kingsbury Corp.	Finger Lakes	Manufacturing	0	43	\$0	\$31,228	43	\$0	\$31,228	\$27
Maximus Federal Services, Inc.	Finger Lakes	Back Office	516	150	\$1,209,600	\$134,938	243	\$976,148	\$130,269	\$82
Muller Quaker Dairy LLC	Finger Lakes	Manufacturing	0	127	\$0	\$247,082	127	\$0	\$247,082	\$19
Newstead Ranch, Inc.	Finger Lakes	Agriculture	168	10	\$0	\$15,909	21	\$0	\$15,909	\$19
OLEDWorks LLC (1)	Finger Lakes	Scientific R & D	0	16	\$0	\$60,329	17	\$0	\$60,329	\$19
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	28	\$0	\$45,724	79	\$0	\$45,724	\$27
Sutherland Global Services, Inc. (1)	Finger Lakes	Back Office	3,035	650	\$0	\$143,192	799	\$0	\$143,192	\$15
Xerox Commercial Solutions LLC	Finger Lakes	Back Office	70	500	\$0	\$914,475	457	\$0	\$581,109	\$126
Clever Devices, Ltd	Long Island	Manufacturing	131	35	\$0	\$88,384	83	\$0	\$88,384	\$53
CPI Aerostructures, Inc.	Long Island	Manufacturing	133	70	\$0	\$87,337	97	\$0	\$87,337	\$78
LNK International, Inc.	Long Island	Manufacturing	1,500	85	\$0	\$285,094	532	\$0	\$285,094	\$43
U.S. Nonwovens Corp (1)	Long Island	Manufacturing	255	25	\$0	\$25,168	29	\$0	\$25,168	\$20
Acorda Therapeutics	Mid-Hudson	Scientific R & D	167	50	\$2,000,000	\$826,925	108	\$2,051,934	\$630,925	\$25
Anellotech, Inc.	Mid-Hudson	Scientific R & D	0	23	\$0	\$30,000	18	\$0	\$23,478	\$59
Cambridge Security Seals LLC	Mid-Hudson	Manufacturing	2	25	\$0	\$52,448	26	\$0	\$52,448	\$51
Fairbanks Manufacturing, LLC	Mid-Hudson	Manufacturing	0	41	\$0	\$45,766	73	\$0	\$45,766	\$43
Raymour and Flanigan	Mid-Hudson	Distribution	1,973	150	\$44,500,000	\$988,596	184	\$59,668,838	\$971,845	\$69
First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565	200	\$0	\$707,980	551	\$0	\$707,980	\$55
Fujitsu Frontech North America, Inc.	North Country	Manufacturing	22	53	\$0	\$50,000	76	\$0	\$50,000	\$45
STREAM New York, Inc.	North Country	Back Office	501	150	\$0	\$78,947	171	\$0	\$78,947	\$96
Crye American, LLC	NYC	Manufacturing	71	25	\$422,781	\$43,357	33	\$422,781	\$43,357	\$119
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	319	\$98,237,100	\$2,655,685	303	\$0	\$656,288	\$16
Macy's Inc.	NYC	Back Office	2,562	410	\$0	\$1,331,042	458	\$0	\$1,331,042	\$25
Morgan Stanley & Co. LLC	NYC	Financial Svcs	3,007	308	\$56,057,218	\$7,098,482	673	\$56,057,218	\$7,098,482	\$8
Shapeways, Inc.	NYC	Manufacturing	20	25	\$0	\$11,111	25	\$0	\$11,111	\$99
Chobani, Inc.	Southern Tier	Manufacturing	392	132	\$6,000,000	\$471,283	196	\$2,777,360	\$391,830	\$25

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Gunlocke Company, LLC, The	Southern Tier	Manufacturing	665	80	\$0	\$57,971	101	\$0	\$57,971	\$48
Edwards Vacuum, Inc.	Western NY	Manufacturing	105	28	\$0	\$103,180	39	\$0	\$103,180	\$26
Jiffy-Tite Company, Inc.	Western NY	Manufacturing	135	30	\$0	\$22,088	25	\$0	\$18,407	\$34
Rich Products Corporation	Western NY	Scientific R & D	650	17	\$0	\$314,756	26	\$0	\$313,196	\$4
Sub-total, Job Growth Track			20,212	4,039	\$ 209,176,699	\$ 17,210,765	5,977	\$ 123,386,578	\$ 14,568,896	
INVESTMENT TRACK										
eHealth Global Technologies, Inc. (1)	Finger Lakes	Back Office	26	40	\$600,000	\$58,000	32	\$773,483	\$48,800	\$45
General Motors Components Holdings, LLC	Finger Lakes	Manufacturing	2,311	0	\$91,000,000	\$1,820,000	0	\$92,354,623	\$1,820,000	\$51
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	15	\$0	\$18,473	15	\$0	\$18,473	\$37
Gemini Fund Services, LLC	Long Island	Financial Svcs	91	13	\$350,000	\$33,652	28	\$609,029	\$33,652	\$60
Hain Celestial Group, Inc., The	Long Island	Back Office	213	15	\$3,500,000	\$138,364	15	\$10,525,010	\$138,364	\$85
NC Chocolate Manufacturing LLC	Long Island	Manufacturing	24	20	\$0	\$25,000	29	\$0	\$25,000	\$91
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$1,284,330	\$96,798	34	\$2,718,671	\$96,798	\$44
Thuro Metal Products, Inc.	Long Island	Manufacturing	51	3	\$522,224	\$13,813	3	\$721,757	\$13,812	\$57
Atlas Air, Inc.	Mid-Hudson	Back Office	466	40	\$0	\$197,000	49	\$0	\$197,000	\$21
Contract Packaging Services, Inc.	Mid-Hudson	Distribution	273	35	\$500,000	\$49,926	44	\$589,000	\$49,926	\$58
Mediacom Communications Corporation	Mid-Hudson	Back Office	217	15	\$34,770,000	\$772,452	27	\$46,008,207	\$772,052	\$63
Burrows Paper Corporation	Mohawk Valley	Manufacturing	239	0	\$15,000,000	\$95,444	0	\$4,810,310	\$95,444	\$50
E.I. DuPont de Nemours, Inc.	Western NY	Manufacturing	845	0	\$5,000,000	\$130,750	0	\$4,444,274	\$119,635	\$37
FedEx Trade Networks Transport and Brokerage, Inc.	Western NY	Back Office	814	23	\$0	\$67,473	35	\$0	\$67,473	\$21
International Imaging Materials, Inc.	Western NY	Manufacturing	339	0	\$3,700,000	\$113,114	0	\$3,936,431	\$113,114	\$35
Niagara Transformer Corp.	Western NY	Manufacturing	70	2	\$0	\$4,932	2	\$0	\$4,932	\$15
Olin Corporation	Western NY	Manufacturing	177	11	\$0	\$164,751	15	\$0	\$164,534	\$27
Rand Machine Products, Inc.	Western NY	Manufacturing	102	7	\$3,549,500	\$99,076	0	\$3,609,171	\$74,707	\$48
Sub-total, Investment Track			6,490	259	\$ 159,776,054	\$ 3,899,018	328	\$ 171,099,966	\$ 3,853,716	
TOTAL			26,702	4,298	\$368,952,753	\$21,109,783	6,305	\$294,486,544	\$18,422,612	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.