

CHART D
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2014

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax Year 2014			PERFORMANCE - Tax Year 2014			
				Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	150	\$0	\$45,045	189	\$0	\$45,045	\$343
Agrana Fruit US, Inc.	Central NY	Manufacturing	0	60	\$0	\$114,286	59	\$30,811,289	\$112,381	\$292
Champlain Valley Specialty of NY, Inc.	Central NY	Manufacturing	68	60	\$0	\$84,806	62	\$0	\$84,806	\$17
Currier Plastics, Inc.	Central NY	Manufacturing	98	25	\$0	\$53,191	26	\$16,420,852	\$53,191	\$326
Felix Schoeller North America Inc. (1)	Central NY	Manufacturing	67	25	\$0	\$65,742	49	\$0	\$62,742	\$90
INFICON, Inc. (1)	Central NY	Scientific R & D	242	10	\$0	\$15,000	24	\$0	\$15,000	\$95
John Mezzalingua Associates, LLC (1)	Central NY	Manufacturing	112	30	\$0	\$100,000	51	\$4,972,578	\$100,000	\$96
K&N's Foods USA LLC	Central NY	Manufacturing	0	43	\$0	\$27,319	38	\$0	\$24,142	\$48
Optanix, Inc.	Central NY	Software Dev	147	73	\$450,000	\$177,650	79	\$919,748	\$177,650	\$24
Maximus Federal Services, Inc.	Finger Lakes	Back Office	516	180	\$85,000	\$134,595	349	\$524,946	\$134,595	\$107
Muller Quaker Dairy LLC	Finger Lakes	Manufacturing	0	186	\$0	\$361,868	159	\$32,842,162	\$309,364	\$140
Newstead Ranch, Inc.	Finger Lakes	Agriculture	168	15	\$0	\$23,864	42	\$0	\$23,864	\$862
OLEDWorks LLC (1)	Finger Lakes	Scientific R & D	0	21	\$0	\$70,096	24	\$245,611	\$70,096	\$24
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	29	\$0	\$47,110	89	\$0	\$47,110	\$124
Sutherland Global Services, Inc. (1)	Finger Lakes	Back Office	3,035	700	\$0	\$154,206	768	\$0	\$154,206	\$215
Xerox Commercial Solutions LLC	Finger Lakes	Back Office	70	500	\$0	\$914,475	542	\$0	\$689,014	\$15
Clever Devices, Ltd	Long Island	Manufacturing	131	39	\$0	\$98,485	33	\$0	\$83,333	\$46
Contract Pharmacal Corp. (1)	Long Island	Manufacturing	450	54	\$6,000,000	\$230,000	428	\$6,809,599	\$230,000	\$72
D'Addario & Company, Inc. (RC1)	Long Island	Manufacturing	761	50	\$9,000,000	\$348,512	87	\$9,854,415	\$347,609	\$46
Dealertrack Technologies (2)	Long Island	Software Dev	425	103	\$0	\$361,835	79	\$0	\$277,524	\$27
Healthplex, Inc.	Long Island	Financial Svc	300	120	\$1,157,000	\$114,040	149	\$1,680,377	\$114,040	\$68
LNK International, Inc.	Long Island	Manufacturing	1,500	110	\$0	\$266,463	631	\$0	\$266,463	\$53
Sciegen Pharmaceuticals Inc	Long Island	Manufacturing	19	30	\$3,355,000	\$98,977	39	\$9,425,267	\$98,977	\$113
Select Products Holdings, LLC	Long Island	Manufacturing	0	29	\$0	\$23,749	44	\$0	\$23,749	\$48
U.S. Nonwovens Corp (1)	Long Island	Manufacturing	255	50	\$0	\$50,336	53	\$0	\$50,336	\$21
Acorda Therapeutics	Mid-Hudson	Scientific R & D	167	90	\$2,000,000	\$958,525	109	\$1,927,773	\$811,283	\$18
Anellotech, Inc.	Mid-Hudson	Scientific R & D	0	23	\$0	\$30,000	21	\$0	\$27,391	\$63
Cambridge Security Seals LLC	Mid-Hudson	Manufacturing	2	28	\$0	\$58,741	34	\$0	\$58,741	\$29
Fairbanks Manufacturing, LLC	Mid-Hudson	Manufacturing	0	55	\$0	\$61,393	68	\$0	\$61,393	\$65
Raymour and Flanigan	Mid-Hudson	Distribution	1,973	175	\$1,500,000	\$153,246	143	\$10,410,459	\$125,485	\$150
Regeneron Pharmaceuticals, Inc. (MH#1)	Mid-Hudson	Back Office	1,916	75	\$0	\$450,000	250	\$0	\$450,000	\$450
First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565	300	\$0	\$1,061,970	796	\$0	\$1,061,970	\$55

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COMMITMENTS
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Fujitsu Frontech North America, Inc.	North Country	Manufacturing	22	53	\$0	\$50,000	40	\$0	\$37,736	\$31
SpencerARL New York, Inc.	North Country	Manufacturing	42	12	\$0	\$9,023	26	\$586,867	\$9,023	\$116
ADP Technology Services, Inc.	NYC	Back Office	46	55	\$5,876,284	\$211,339	69	\$5,876,284	\$211,339	\$53
Crye American, LLC	NYC	Manufacturing	71	48	\$145,815	\$69,927	70	\$145,815	\$69,927	\$22
FactSet Research Systems Inc.	NYC	Software Dev	471	44	\$0	\$68,683	59	\$3,557,932	\$68,683	\$125
Fairway Bakery LLC	NYC	Manufacturing	2,705	43	\$12,000,000	\$292,447	36	\$12,288,514	\$284,055	\$53
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	526	\$0	\$1,125,175	431	\$0	\$921,959	\$21
Just Bagels Baking, LLC	NYC	Manufacturing	0	25	\$0	\$12,420	45	\$0	\$12,420	\$114
Macy's Inc.	NYC	Back Office	2,562	524	\$0	\$1,701,136	564	\$0	\$1,701,136	\$24
Medidata Solutions, Inc.	NYC	Software Dev	271	40	\$0	\$128,571	65	\$0	\$128,571	\$148
Morgan Stanley & Co. LLC	NYC	Financial Svcs	3,007	1464	\$27,322,782	\$10,476,335	1797	\$27,327,050	\$10,476,335	\$24
Roche TCRC, Inc.	NYC	Scientific R & D	0	200	\$0	\$1,022,831	191	\$0	\$976,804	\$81
Shapeways, Inc.	NYC	Manufacturing	20	33	\$0	\$14,667	30	\$0	\$13,334	\$433
Chobani, Inc.	Southern Tier	Manufacturing	392	152	\$6,000,000	\$517,983	179	\$974,671	\$402,476	\$18
Corning Incorporated (ST)	Southern Tier	Manufacturing	5,577	63	\$37,800,000	\$5,644,907	100	\$37,864,339	\$5,644,907	\$9
Edwards Vacuum, Inc.	Western NY	Manufacturing	105	28	\$0	\$103,180	83	\$0	\$103,180	\$43
Ingram Micro Inc.	Western NY	Back Office	1,251	150	\$0	\$482,925	157	\$0	\$482,925	\$32
Rich Products Corporation	Western NY	Scientific R & D	650	17	\$13,563,950	\$573,061	52	\$13,563,930	\$571,175	\$31
Seneca Mortgage Servicing, LLC	Western NY	Financial Svc	260	88	\$0	\$61,424	89	\$0	\$61,424	\$70
Sentient Corporation	Western NY	Scientific R & D	0	13	\$25,000	\$75,114	10	\$0	\$23,782	\$15

Sub-total, Job Growth Track 33,558 6,866 \$ 126,280,831 \$ 29,351,628 9,418 \$ 229,030,478 \$ 28,392,691

INVESTMENT TRACK

Coast Professional, Inc. (1)	Finger Lakes	Back Office	103	45	\$0	\$22,028	43	\$0	\$22,028	\$68
eHealth Global Technologies, Inc. (1)	Finger Lakes	Back Office	26	60	\$700,000	\$62,250	45	\$1,298,561	\$62,250	\$67
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	20	\$0	\$19,705	16	\$0	\$19,705	\$31
PPI Corp.	Finger Lakes	Manufacturing	48	2	\$0	\$3,774	3	\$0	\$3,774	\$184
Gemini Fund Services, LLC	Long Island	Financial Svc	91	26	\$100,000	\$55,304	64	\$245,450	\$55,304	\$73
Hain Celestial Group, Inc., The	Long Island	Back Office	213	50	\$0	\$227,881	53	\$0	\$227,881	\$22
NC Chocolate Manufacturing LLC	Long Island	Manufacturing	24	20	\$0	\$25,000	33	\$0	\$25,000	\$62
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$0	\$71,111	38	\$0	\$71,111	\$35
Atlas Air, Inc.	MH	Back Office	466	40	\$0	\$182,225	37	\$0	\$182,225	\$27

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Contract Packaging Services, Inc.	MH	Distribution	273	55	\$500,000	\$72,399	97	\$482,913	\$72,399	\$34
Mediacom Communications Corporation	MH	Back Office	217	45	\$0	\$231,157	124	\$0	\$231,157	\$17
Xylem, Inc.	MH	Back Office	780	5	\$10,800,000	\$216,000	0	\$12,111,712	\$216,000	\$56
Burrows Paper Corporation	MV	Manufacturing	239	0	\$0	\$72,185	0	\$5,364,531	\$72,185	\$74
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	814	42	\$2,156,262	\$167,795	55	\$2,414,282	\$167,795	\$26
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$2,041,266	\$61,157	0	\$2,041,266	\$61,157	\$65
Niagara Transformer Corp.	WNY	Manufacturing	70	11	\$0	\$37,176	15	\$0	\$37,176	\$15
Olin Corporation	WNY	Manufacturing	177	11	\$0	\$133,172	16	\$0	\$133,172	\$15
Rand Machine Products, Inc.	WNY	Manufacturing	102	10	\$0	\$37,645	32	\$0	\$37,645	\$55
Sub-total, Investment Track			4,214	462	\$ 16,297,528	\$ 1,697,964	671	\$ 23,958,715	\$ 1,697,964	
TOTAL			37,772	7,328	\$142,578,359	\$31,049,592	10,089	\$252,989,193	\$30,090,655	

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