

CHART E
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2015

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax		Max Tax Credits	PERFORMANCE - Tax Year 2015			
				Year 2015	Year 2015		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	165	\$0	\$49,550	175	\$0	\$49,550	\$318
Regeneron Pharmaceuticals, Inc. (CD#1)	Capital District	Manufacturing	1,823	200	\$58,500,000	\$2,000,000	566	\$91,902,964	\$2,000,000	\$68
Agrana Fruit US, Inc.	Central NY	Manufacturing	0	70	\$0	\$133,333	58	\$803,996	\$110,476	\$28
Cayuga Milk Ingredients, LLC	Central NY	Manufacturing	1	52	\$0	\$150,000	56	\$0	\$150,000	\$18
Champlain Valley Specialty of NY, Inc.	Central NY	Manufacturing	68	60	\$0	\$84,806	103	\$0	\$84,806	\$25
Currier Plastics, Inc.	Central NY	Manufacturing	98	45	\$0	\$95,745	38	\$0	\$80,851	\$19
C'Ville Yoghurt, Inc.	Central NY	Manufacturing	0	30	\$0	\$44,775	34	\$0	\$44,775	\$35
Felix Schoeller North America Inc. (1)	Central NY	Manufacturing	67	25	\$0	\$65,742	44	\$0	\$62,742	\$31
John Mezzalingua Associates, LLC (1)	Central NY	Manufacturing	112	30	\$0	\$100,000	169	\$0	\$100,000	\$128
Optanix, Inc.	Central NY	Software Dev	147	100	\$100,000	\$219,250	139	\$512,652	\$219,250	\$34
US Concrete and Block Company, Inc.	Central NY	Manufacturing	76	10	\$0	\$31,887	28	\$0	\$31,887	\$32
Maximus Federal Services, Inc.	Finger Lakes	Back Office	516	220	\$0	\$170,427	229	\$0	\$162,427	\$61
Mott's Limited Liability Partnership	Finger Lakes	Manufacturing	505	20	\$0	\$30,000	26	\$0	\$30,000	\$46
Newstead Ranch, Inc.	Finger Lakes	Agriculture	168	20	\$0	\$31,818	52	\$17,496,129	\$31,818	\$606
Ranger Design US Inc.	Finger Lakes	Manufacturing	5	22	\$0	\$17,495	19	\$0	\$15,109	\$56
Rochling - Advent Tool & Mold, L.P.	Finger Lakes	Manufacturing	170	30	\$0	\$48,496	133	\$0	\$48,496	\$157
Syntec Technologies Inc.	Finger Lakes	Manufacturing	122	20	\$0	\$42,463	20	\$2,745,615	\$40,765	\$82
Clever Devices, Ltd	Long Island	Manufacturing	131	42	\$0	\$106,061	34	\$0	\$85,859	\$36
D'Addario & Company, Inc. (RC1)	Long Island	Manufacturing	761	50	\$0	\$180,178	65	\$2,617,599	\$180,178	\$29
Dealertrack Technologies (2)	Long Island	Software Dev	425	166	\$10,000,000	\$783,151	166	\$0	\$583,151	\$31
Healthplex, Inc.	Long Island	Financial Svc	300	150	\$73,000	\$110,960	150	\$611,388	\$110,960	\$63
LNK International, Inc.	Long Island	Manufacturing	1,500	135	\$0	\$247,833	234	\$0	\$247,833	\$25
Magellan Aerospace New York, Inc.	Long Island	Manufacturing	267	11	\$15,700,000	\$346,141	16	\$13,323,085	\$298,603	\$46
North Atlantic Industries, Inc.	Long Island	Manufacturing	144	18	\$1,550,000	\$51,834	24	\$1,788,383	\$51,834	\$67
Precare Corporation	Long Island	Manufacturing	37	16	\$0	\$21,525	16	\$0	\$21,525	\$21
Sciegen Pharmaceuticals Inc	Long Island	Manufacturing	19	70	\$10,630,000	\$286,979	83	\$9,503,196	\$264,443	\$48
Select Products Holdings, LLC	Long Island	Manufacturing	0	44	\$0	\$35,878	46	\$0	\$35,878	\$27
Space-Craft Worldwide, Inc.	Long Island	Manufacturing	85	20	\$0	\$40,909	16	\$1,211,153	\$32,727	\$68
U.S. Nonwovens Corp (1)	Long Island	Manufacturing	258	60	\$0	\$60,403	73	\$0	\$60,403	\$31
Acorda Therapeutics	Mid-Hudson	Scientific R & D	167	140	\$6,000,000	\$1,159,775	125	\$5,942,378	\$895,283	\$35
Cambridge Security Seals LLC	Mid-Hudson	Manufacturing	2	30	\$0	\$62,937	35	\$0	\$62,937	\$24
Crystal Run Health Care	Mid-Hudson	Back Office	1,381	150	\$0	\$249,351	168	\$0	\$249,351	\$38

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				Net New Jobs	Capital Investments	Max Tax Credits				
Fairbanks Manufacturing, LLC	Mid-Hudson	Manufacturing	0	69	\$0	\$77,020	130	\$0	\$77,020	\$57
Mastercard International, Inc.	Mid-Hudson	Back Office	1,432	104	\$0	\$325,509	293	\$0	\$325,509	\$112
Raymour and Flanigan	Mid-Hudson	Distribution	1,973	200	\$0	\$147,895	236	\$3,617,841	\$109,126	\$764
United Natural Foods, Inc.	Mid-Hudson	Distribution	107	223	\$50,000,000	\$1,365,000	290	\$57,445,420	\$1,365,000	\$52
USAI, LLC	Mid-Hudson	Manufacturing	134	28	\$0	\$27,966	28	\$0	\$27,966	\$27
First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565	400	\$0	\$1,415,960	709	\$0	\$1,415,960	\$39
SpencerARL New York, Inc.	North Country	Manufacturing	42	43	\$0	\$32,331	84	\$543,563	\$32,331	\$72
ADP Technology Services, Inc.	NYC	Back Office	46	110	\$5,001,292	\$287,652	99	\$3,016,688	\$229,197	\$75
Buzzfeed, Inc.	NYC	Back Office	269	143	\$0	\$144,554	240	\$0	\$144,554	\$237
Collectis Inc.	NYC	Scientific R & D	0	8	\$0	\$31,011	12	\$2,026,422	\$31,011	\$106
Crye American, LLC	NYC	Manufacturing	71	61	\$3,431,404	\$153,787	70	\$73,782	\$86,635	\$28
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280	20	\$0	\$13,502	56	\$0	\$13,502	\$142
Etsy, Inc.	NYC	New Media	371	47	\$0	\$89,832	151	\$0	\$89,832	\$173
FactSet Research Systems Inc.	NYC	Software Dev	437	74	\$0	\$115,512	76	\$0	\$115,512	\$56
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	716	\$0	\$1,500,796	602	\$0	\$1,260,669	\$21
Harbor Sound Inc.	NYC	New Media	30	11	\$0	\$29,512	8	\$0	\$22,805	\$115
Jos H Lowenstein & Sons, Inc.	NYC	Manufacturing	90	10	\$0	\$6,757	14	\$0	\$6,757	\$56
Just Bagels Baking, LLC	NYC	Manufacturing	0	35	\$0	\$17,389	46	\$0	\$17,389	\$53
Macy's Inc.	NYC	Back Office	2,562	583	\$0	\$1,892,676	468	\$0	\$1,428,168	\$21
Medidata Solutions, Inc.	NYC	Software Dev	271	85	\$0	\$273,214	135	\$0	\$273,214	\$67
Morgan Stanley & Co. LLC	NYC	Financial Svcs	3,007	1,764	\$261,720,000	\$15,634,661	1806	\$47,492,294	\$11,350,107	\$25
Roche TCRC, Inc.	NYC	Scientific R & D	0	210	\$0	\$1,073,973	197	\$0	\$1,007,489	\$70
Shapeways, Inc.	NYC	Manufacturing	20	42	\$0	\$18,667	43	\$0	\$18,667	\$224
Chobani, Inc.	Southern Tier	Manufacturing	392	172	\$6,000,000	\$564,683	172	\$761,948	\$444,922	\$16
Corning Incorporated (ST)	Southern Tier	Manufacturing	5,577	86	\$125,000,000	\$6,619,937	195	\$130,165,180	\$6,619,937	\$21
Engineering Manufacturing Technologies, LLC	Southern Tier	Manufacturing	118	10	\$3,141,000	\$98,440	45	\$3,141,260	\$98,440	\$42
Fortitude Industries, Inc. dba Advanced Transit Manufacturing	Southern Tier	Manufacturing	36	10	\$0	\$13,761	28	\$959,677	\$13,761	\$112
Golden Artist Colors Incorporated	Southern Tier	Manufacturing	151	27	\$0	\$38,028	29	\$2,074,308	\$38,028	\$77
Athenex Pharma Solutions, LLC	Western NY	Scientific R & D	4	10	\$0	\$19,231	17	\$0	\$19,231	\$47
Boston Valley Pottery, Inc.	Western NY	Manufacturing	115	13	\$1,108,000	\$51,979	22	\$1,562,063	\$51,979	\$40
Creative Stone Manufacturing, Inc.	Western NY	Manufacturing	1	25	\$0	\$14,008	27	\$0	\$14,008	\$28
Edwards Vacuum, Inc.	Western NY	Manufacturing	105	28	\$0	\$103,180	79	\$0	\$103,180	\$47
Ingram Micro Inc.	Western NY	Back Office	1,251	249	\$0	\$801,656	257	\$0	\$801,656	\$19

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Jiffy-Tite Company, Inc.	Western NY	Manufacturing	135	80	\$0	\$58,902	61	\$0	\$44,913	\$349
Nestle Purina PetCare Company	Western NY	Manufacturing	328	25	\$0	\$293,323	33	\$1,222,900	\$293,323	\$216
Rich Products Corporation	Western NY	Scientific R & D	650	17	\$760,164	\$307,012	60	\$760,164	\$307,011	\$18
Trove Predictive Data Science, LLC	Western NY	Software Dev	0	9	\$0	\$18,367	7	\$0	\$14,285	\$52
Sub-total, Job Growth Track			32,874	7,968	\$ 558,714,860	\$ 40,737,385	9,965	\$ 403,322,048	\$ 34,757,011	

INVESTMENT TRACK

Applicant Name	Region	Type of Business	Employment Base	Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
Matt Industries, Inc.	Central NY	Manufacturing	102	0	\$3,255,726	\$68,115	77	\$3,255,726	\$67,640	\$48
eHealth Global Technologies, Inc. (1)	Finger Lakes	Back Office	26	80	\$1,020,437	\$112,409	66	\$872,316	\$89,900	\$41
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	20	\$0	\$24,631	9	\$0	\$11,084	\$31
PPI Corp.	Finger Lakes	Manufacturing	48	4	\$0	\$7,547	5	\$0	\$7,547	\$107
VanDamme Associates, Inc. dba NimbleUser	Finger Lakes	Back Office	33	9	\$0	\$29,703	10	\$0	\$29,703	\$19
Gemini Fund Services, LLC	Long Island	Financial Svc	91	40	\$125,000	\$84,506	77	\$371,481	\$84,506	\$52
Hain Celestial Group, Inc.	Long Island	Back Office	213	75	\$0	\$227,881	61	\$0	\$278,014	\$23
NC Chocolate Manufacturing LLC	Long Island	Manufacturing	24	20	\$0	\$25,000	59	\$0	\$25,000	\$78
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$0	\$71,111	62	\$0	\$71,111	\$58
Atlas Air, Inc.	Mid-Hudson	Back Office	466	50	\$0	\$246,250	46	\$0	\$226,550	\$21
Contract Packaging Services, Inc.	Mid-Hudson	Distribution	273	75	\$500,000	\$95,556	92	\$537,710	\$95,556	\$26
Mediacom Communications Corporation	Mid-Hudson	Back Office	217	90	\$0	\$462,313	135	\$0	\$462,313	\$15
Xylem, Inc.	Mid-Hudson	Back Office	780	10	\$0	\$84,000	6	\$0	\$50,400	\$24
Amazon Corporate LLC (1)	NYC	Back Office	126	50	\$8,497,500	\$352,955	40	\$9,069,729	\$316,354	\$42
E. Gluck Corporation	NYC	Distribution	362	15	\$19,880,000	\$447,578	19	\$6,672,375	\$183,426	\$39
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$400,000	\$79,200	145	\$7,960,755	\$79,200	\$266
McGraw-Hill Global Education, LLC	NYC	Back Office	583	10	\$2,500,000	\$113,910	24	\$5,139,969	\$113,910	\$71
Time Inc.	NYC	Back Office	2,917	0	\$150,000,000	\$3,000,000	0	\$127,392,219	\$2,547,844	\$50
Wonton Food Inc.	NYC	Manufacturing	353	12	\$0	\$34,790	41	\$0	\$34,790	\$102
FedEx Trade Networks Transport and Brokerage, Inc.	Western NY	Back Office	814	60	\$783,525	\$195,483	96	\$4,142,527	\$195,484	\$39
International Imaging Materials, Inc.	Western NY	Manufacturing	339	0	\$2,800,000	\$101,000	0	\$2,503,877	\$76,006	\$40
Niagara Transformer Corp.	Western NY	Manufacturing	70	12	\$0	\$52,951	16	\$0	\$47,224	\$15
Olin Corporation	Western NY	Manufacturing	177	11	\$0	\$101,918	14	\$0	\$101,809	\$11

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Rand Machine Products, Inc.	Western NY	Manufacturing	102	10	\$0	\$37,135	28	\$877,181	\$37,135	\$46
Sub-total, Investment Track			8,506	798	\$ 189,762,188	\$ 6,055,942	1,128	\$ 168,795,865	\$ 5,232,506	
TOTAL			41,380	8,766	\$748,477,048	\$46,793,327	11,093	\$572,117,913	\$39,989,517	

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