



CHART F
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2016

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax Year 2016		Max Tax Credits	PERFORMANCE - Tax Year 2016			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	CD	Manufacturing	0	180	\$0	\$54,054	142	\$0	\$42,643	\$82
Agrana Fruit US, Inc.	CNY	Manufacturing	0	80	\$0	\$152,381	60	\$71,658,221	\$114,286	\$644
Anoplate Corporation	CNY	Manufacturing	185	10	\$0	\$17,143	19	\$0	\$17,143	\$35
Cayuga Milk Ingredients	CNY	Manufacturing	1	52	\$0	\$150,000	59	\$0	\$150,000	\$18
Currier Plastics, Inc.	CNY	Manufacturing	98	50	\$0	\$106,383	47	\$0	\$100,000	\$18
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	38	\$0	\$62,742	\$25
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	12	\$0	\$20,236	10	\$0	\$16,863	\$26
Novanta Corporation	CNY	Manufacturing	95	30	\$0	\$42,135	51	\$0	\$42,135	\$123
Optanix, Inc.	CNY	Software Dev	147	110	\$100,000	\$240,000	162	\$503,114	\$210,557	\$43
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	20	\$0	\$64,116	31	\$0	\$64,116	\$18
Bausch & Lomb Incorporated (1)	FL	Manufacturing	989	17	\$98,382,350	\$2,627,400	107	\$98,382,350	\$2,627,400	\$39
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	25	\$0	\$27,778	21	\$0	\$23,334	\$25
Love Beets Production LLC	FL	Manufacturing	0	50	\$0	\$73,602	61	\$0	\$73,602	\$38
Maximus Federal Services, Inc.	FL	Back Office	516	265	\$0	\$195,651	205	\$0	\$151,353	\$56
Mott's Limited Liability Partnership	FL	Manufacturing	505	20	\$0	\$30,000	78	\$0	\$30,000	\$126
Newstead Ranch, Inc.	FL	Agriculture	168	25	\$0	\$39,773	64	\$5,722,054	\$39,773	\$204
Ranger Design US Inc.	FL	Manufacturing	5	42	\$0	\$33,400	45	\$0	\$33,400	\$65
Rochling - Advent Tool & Mold, L.P.	FL	Manufacturing	170	30	\$0	\$48,496	124	\$0	\$48,496	\$94
Syntec Technologies	FL	Manufacturing	122	41	\$0	\$87,049	42	\$6,470,238	\$87,049	\$90
Upstate Door, Inc.	FL	Manufacturing	66	10	\$1,360,000	\$44,962	10	\$1,361,866	\$44,962	\$49
Z-Axis, Inc.	FL	Manufacturing	67	10	\$0	\$19,685	20	\$0	\$19,685	\$31
Clever Devices, Inc.	LI	Manufacturing	131	42	\$0	\$106,061	75	\$0	\$106,061	\$71
D'Addario & Company, Inc. (RC1)	LI	Manufacturing	761	50	\$0	\$180,178	50	\$0	\$180,178	\$103
North Atlantic Industries, Inc.	LI	Manufacturing	144	29	\$3,600,000	\$105,565	23	\$745,925	\$41,540	\$52
Precare Corporation	LI	Manufacturing	37	23	\$0	\$30,942	27	\$0	\$30,942	\$26
Sciegen Pharmaceuticals Inc	LI	Manufacturing	19	130	\$2,530,000	\$188,732	144	\$3,886,393	\$188,732	\$50
Space-Craft Worldwide, Inc.	LI	Manufacturing	85	30	\$0	\$61,364	29	\$0	\$59,319	\$28
Cambridge Security Seals LLC	MH	Manufacturing	2	30	\$0	\$62,937	47	\$0	\$62,937	\$28
Crown Awards, Inc.	MH	Manufacturing	311	13	\$1,000,000	\$116,126	17	\$458,329	\$105,293	\$8
Crystal Run Health Care	MH	Back Office	1,381	175	\$0	\$290,909	184	\$0	\$290,909	\$43
Fairbanks Manufacturing, LLC	MH	Manufacturing	0	81	\$0	\$90,415	144	\$0	\$90,415	\$46
GPSDC (New York), Inc.	MH	Distribution	428	300	\$0	\$433,735	483	\$38,258,739	\$433,735	\$117
Mastercard International, Inc.	MH	Back Office	1,432	174	\$0	\$544,601	295	\$0	\$544,601	\$67
Pratt & Whitney	MH	Manufacturing	10	27	\$0	\$59,504	55	\$0	\$59,504	\$70

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Raymour and Flannigan	MH	Distribution	1,973
United Natural Foods, Inc.	MH	Distribution	107
USAI, LLC	MH	Manufacturing	134
First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565
Trenton Technology Inc.	MV	Manufacturing	181
SpencerARL New York, Inc.	NC	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
STREAM New York, Inc.	NC	Back Office	501
ADP Technology Services, Inc.	NYC	Back Office	46
Anheuser-Busch InBev Worldwide, Inc.	NYC	Back Office	960
Buzzfeed, Inc.	NYC	Back Office	269
Casper Sleep, Inc.	NYC	Back Office	34
Cellectis Inc.	NYC	Scientific R & D	0
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280
Etsy, Inc.	NYC	New Media	371
FactSet Research Systems Inc.	NYC	Software Dev	437
Fresh Direct Holdings, LLC	NYC	Distribution	1,949
Gotham Greens Holdings, LLC	NYC	Agriculture	14
Harbor Sound Inc.	NYC	New Media	30
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16
Macy's Inc.	NYC	Back Office	2,562
Medidata Solutions, Inc.	NYC	Software Dev	271
Mobo Systems, Inc.	NYC	Software Dev	29
Roche TCRC, Inc.	NYC	Scientific R & D	0
Shapeways, Inc.	NYC	Manufacturing	20
Square Inc.	NYC	Back Office	35
Terrafina, LLC (2)	NYC	Manufacturing	92
The Late Show, Inc.	NYC	Entertainment Co	0
Truveris, Inc.	NYC	Software Dev	40
Vice Media LLC	NYC	Other	410
Vox Media	NYC	New Media	204
Chobani, Inc.	ST	Manufacturing	392
Corning Incorporated	ST	Manufacturing	5,577
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	118

Net New Jobs	Capital Investments
250	\$0
316	\$0
45	\$0
500	\$0
10	\$0
43	\$0
21	\$2,680,201
300	\$0
110	\$0
240	\$0
239	\$0
94	\$0
16	\$0
75	\$0
29	\$0
60	\$0
105	\$0
89	\$0
946	\$0
30	\$0
19	\$0
12	\$0
583	\$0
135	\$0
18	\$0
220	\$0
50	\$0
101	\$0
11	\$0
200	\$16,871,500
7	\$0
337	\$0
80	\$0
192	\$6,000,000
237	\$12,000,000
17	\$1,454,000

Max Tax Credits
\$147,895
\$370,000
\$44,945
\$1,769,950
\$18,519
\$32,331
\$74,885
\$157,895
\$187,626
\$1,504,478
\$241,597
\$162,863
\$62,022
\$104,704
\$38,024
\$40,506
\$200,688
\$138,927
\$1,949,796
\$16,889
\$50,976
\$85,424
\$1,892,676
\$433,929
\$16,453
\$1,125,114
\$22,222
\$179,078
\$11,111
\$2,529,164
\$10,267
\$492,247
\$137,143
\$611,383
\$5,778,718
\$80,729

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
253	\$0	\$136,408	\$69
348	\$0	\$370,000	\$199
52	\$0	\$44,945	\$27
519	\$0	\$1,141,780	\$24
35	\$0	\$18,519	\$44
103	\$0	\$32,331	\$76
32	\$2,680,201	\$74,885	\$57
259	\$0	\$136,316	\$33
150	\$0	\$187,626	\$149
252	\$0	\$1,504,478	\$45
240	\$0	\$241,597	\$50
106	\$0	\$162,863	\$50
15	\$176,638	\$58,146	\$39
70	\$0	\$97,724	\$29
34	\$0	\$38,024	\$62
64	\$0	\$40,506	\$71
271	\$0	\$200,688	\$124
182	\$0	\$138,927	\$179
710	\$0	\$1,463,378	\$25
35	\$0	\$16,889	\$54
17	\$2,244,476	\$45,610	\$74
11	\$0	\$78,305	\$42
519	\$0	\$1,674,232	\$30
177	\$0	\$433,929	\$64
17	\$0	\$15,539	\$91
199	\$0	\$1,017,717	\$53
56	\$0	\$22,222	\$131
86	\$0	\$152,482	\$92
30	\$0	\$11,111	\$57
176	\$19,683,667	\$2,225,664	\$26
16	\$0	\$10,267	\$35
459	\$0	\$492,247	\$214
70	\$0	\$120,000	\$35
166	\$1,239,348	\$437,675	\$17
234	\$7,447,601	\$5,565,076	\$3
56	\$2,123,033	\$80,729	\$43

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Fortitude Industries, Inc. dba Advanced Transit Manufacturing	ST	Manufacturing	36	11	\$0	\$15,138	26	\$0	\$15,138	\$111
Golden Artist Colors Incorporated	ST	Manufacturing	151	32	\$0	\$45,070	32	\$0	\$45,070	\$24
Athenex Pharma Solutions, LLC	WNY	Scientific R & D	4	21	\$0	\$40,385	29	\$0	\$40,385	\$38
Boston Valley Pottery, Inc.	WNY	Manufacturing	115	22	\$669,000	\$63,843	22	\$0	\$39,438	\$15
Creative Stone Manufacturing, Inc.	WNY	Manufacturing	1	35	\$0	\$19,611	37	\$0	\$19,611	\$34
Edwards Vacuum, Inc.	WNY	Manufacturing	105	28	\$0	\$103,180	117	\$0	\$103,180	\$70
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	231	\$0	\$743,705	\$21
Jiffy-Tite Company, Inc.	WNY	Manufacturing	135	90	\$0	\$66,265	70	\$0	\$51,539	\$110
Nestle Purina PetCare Company	WNY	Manufacturing	328	25	\$0	\$272,585	46	\$12,416,000	\$250,464	\$63
Packstar Group Inc.	WNY	Manufacturing	113	16	\$300,000	\$40,148	14	\$423,720	\$32,589	\$25
Rich Products Corporation	WNY	Scientific R & D	650	17	\$550,223	\$292,840	89	\$550,223	\$196,707	\$33
Seal & Design Inc.	WNY	Manufacturing	73	10	\$285,000	\$27,515	11	\$1,183,641	\$27,515	\$55
Sub-total, Job Growth Track			30,116	8,501	147,782,274	28,920,465	9,712	277,615,777	26,247,881	

INVESTMENT TRACK

Ferguson Enterprises	CD	Distribution	483	75	\$40,500,000	\$845,890	103	\$47,045,329	\$845,890	\$60
UltrePET, LLC	CD	Manufacturing	63	7	\$4,000,000	\$97,000	10	\$4,518,356	\$97,000	\$50
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$596,328	\$29,885	79	\$596,328	\$14,927	\$40
Coast Professional, Inc.	FL	Back Office	109	105	\$0	\$53,791	81	\$0	\$41,496	\$60
eHealth Global Technologies, Inc. (1)	FL	Back Office	26	80	\$0	\$92,000	133	\$1,232,612	\$92,000	\$77
Germanow-Simon Corporation	FL	Manufacturing	77	23	\$0	\$28,325	9	\$0	\$11,084	\$31
VanDamme Associates, Inc.	FL	Back Office	33	16	\$0	\$52,805	15	\$0	\$49,505	\$19
Gemini Fund Services, LLC	LI	Financial Svc	91	40	\$125,000	\$84,506	83	\$63,493	\$83,276	\$56
Hain Celestial Group, Inc., The	LI	Back Office	213	100	\$0	\$455,761	39	\$0	\$177,747	\$21
mindShift Technologies, Inc.	LI	Back Office	149	7	\$0	\$32,864	5	\$12,695,472	\$21,315	\$610
Precipart Group, Inc.	LI	Manufacturing	155	20	\$0	\$71,111	80	\$0	\$71,111	\$70
Atlas Air, Inc.	MH	Back Office	466	50	\$0	\$197,000	76	\$0	\$197,000	\$36
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$500,000	\$129,778	77	\$508,284	\$97,837	\$22
Mediacom Communications Coporation	MH	Back Office	217	140	\$0	\$719,154	156	\$0	\$508,212	\$15
Xylem, Inc.	MH	Back Office	780	15	\$0	\$126,000	13	\$0	\$109,200	\$17
Kris-Tech Wire Company, Inc.	MV	Manufacturing	34	1	\$0	\$4,083	5	\$0	\$4,083	\$2,018
The Fountainhead Group	MV	Manufacturing	168	5	\$1,735,000	\$71,550	5	\$1,480,387	\$39,047	\$45
Amazon Corporate LLC (1)	NYC	Back Office	126	50	\$0	\$183,005	35	\$0	\$128,104	\$32

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GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	183	\$2,443,475	\$71,200	\$294
L'Oreal USA, Inc.	NYC	Back Office	1,548	25	\$56,000,000	\$1,228,955	7	\$92,037,098	\$1,150,507	\$81
McGraw-Hill Global Education, LLC	NYC	Back Office	583	17	\$0	\$108,647	12	\$0	\$76,692	\$21
Wonton Food Inc.	NYC	Manufacturing	353	15	\$0	\$43,487	60	\$0	\$43,487	\$70
Tioga Hardwoods, Incorporated	ST	Manufacturing	39	5	\$0	\$14,151	2	\$0	\$3,280	\$15
ABC Companies, Inc., The	WNY	Back Office	97	9	\$0	\$5,279	25	\$0	\$5,279	\$147
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	814	82	\$799,196	\$272,174	137	\$911,761	\$272,174	\$21
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$3,000,000	\$105,000	11	\$1,533,561	\$61,076	\$25
Niagara Transformer Corp.	WNY	Manufacturing	70	14	\$0	\$60,897	8	\$0	\$23,600	\$15
Olin Corporation	WNY	Manufacturing	177	11	\$0	\$70,502	13	\$0	\$65,843	\$18
Sub-total, Investment Track			7,743	1,142	107,255,524	5,254,800	1,462	165,066,156	4,361,972	
TOTAL			37,859	9,643	\$255,037,798	\$34,175,265	11,174	\$442,681,933	\$30,609,853	

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