



CHART F
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
December 31, 2019
Businesses Issued Credits -- Tax Year 2016

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax Year 2016		Max Tax Credits	PERFORMANCE - Tax Year 2016			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	CD	Manufacturing	0	180	\$0	\$54,054	142	\$0	\$42,643	\$82
Agrana Fruit US, Inc.	CNY	Manufacturing	0	80	\$0	\$152,381	60	\$71,658,221	\$114,286	\$644
Anoplate Corporation	CNY	Manufacturing	185	10	\$0	\$17,143	19	\$0	\$17,143	\$35
Cayuga Milk Ingredients	CNY	Manufacturing	1	52	\$0	\$150,000	59	\$0	\$150,000	\$18
Currier Plastics, Inc.	CNY	Manufacturing	98	50	\$0	\$106,383	47	\$0	\$100,000	\$18
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	38	\$0	\$62,742	\$25
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	12	\$0	\$20,236	10	\$0	\$16,863	\$26
Novanta Corporation	CNY	Manufacturing	95	30	\$0	\$42,135	51	\$0	\$42,135	\$123
Optanix, Inc.	CNY	Software Dev	147	110	\$100,000	\$240,000	162	\$503,114	\$210,557	\$43
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	20	\$0	\$64,116	31	\$0	\$64,116	\$18
Bausch & Lomb Incorporated (1)	FL	Manufacturing	989	17	\$98,382,350	\$2,627,400	107	\$98,382,350	\$2,627,400	\$39
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	25	\$0	\$27,778	21	\$0	\$23,334	\$25
Love Beets Production LLC	FL	Manufacturing	0	50	\$0	\$73,602	61	\$0	\$73,602	\$38
Maximus Federal Services, Inc.	FL	Back Office	516	265	\$0	\$195,651	205	\$0	\$151,353	\$56
Mott's Limited Liability Partnership	FL	Manufacturing	505	20	\$0	\$30,000	78	\$0	\$30,000	\$126
Newstead Ranch, Inc.	FL	Agriculture	168	25	\$0	\$39,773	64	\$5,722,054	\$39,773	\$204
Ranger Design US Inc.	FL	Manufacturing	5	42	\$0	\$33,400	45	\$0	\$33,400	\$65
Rochling - Advent Tool & Mold, L.P.	FL	Manufacturing	170	30	\$0	\$48,496	124	\$0	\$48,496	\$94
Syntec Technologies	FL	Manufacturing	122	41	\$0	\$87,049	42	\$6,470,238	\$87,049	\$90
Upstate Door, Inc.	FL	Manufacturing	66	10	\$1,360,000	\$44,962	10	\$1,361,866	\$44,962	\$49
Z-Axis, Inc.	FL	Manufacturing	67	10	\$0	\$19,685	20	\$0	\$19,685	\$31
Clever Devices, Inc.	LI	Manufacturing	131	42	\$0	\$106,061	75	\$0	\$106,061	\$71
D'Addario & Company, Inc. (RC1)	LI	Manufacturing	761	50	\$0	\$180,178	50	\$0	\$180,178	\$103
North Atlantic Industries, Inc.	LI	Manufacturing	144	29	\$3,600,000	\$105,565	23	\$745,925	\$41,540	\$52
Piping Rock Health Products, LLC	LI	Manufacturing	4	80	\$0	\$0	215	\$0	\$44,944	\$193
Precare Corporation	LI	Manufacturing	37	23	\$0	\$30,942	27	\$0	\$30,942	\$26
Sciegen Pharmaceuticals Inc	LI	Manufacturing	19	130	\$2,530,000	\$188,732	144	\$3,886,393	\$188,732	\$50
Space-Craft Worldwide, Inc.	LI	Manufacturing	85	30	\$0	\$61,364	29	\$0	\$59,319	\$28
Cambridge Security Seals LLC	MH	Manufacturing	2	30	\$0	\$62,937	47	\$0	\$62,937	\$28
Crown Awards, Inc.	MH	Manufacturing	311	13	\$1,000,000	\$116,126	17	\$458,329	\$105,293	\$8
Crystal Run Health Care	MH	Back Office	1,381	175	\$0	\$290,909	184	\$0	\$290,909	\$43
Fairbanks Manufacturing, LLC	MH	Manufacturing	0	81	\$0	\$90,415	144	\$0	\$90,415	\$46
GPSDC (New York), Inc.	MH	Distribution	428	300	\$0	\$433,735	483	\$38,258,739	\$433,735	\$117
Mastercard International, Inc.	MH	Back Office	1,432	174	\$0	\$544,601	295	\$0	\$544,601	\$67
Pratt & Whitney	MH	Manufacturing	10	27	\$0	\$59,504	55	\$0	\$59,504	\$70
Raymour and Flannigan	MH	Distribution	1,973	250	\$0	\$147,895	253	\$0	\$136,408	\$69

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United Natural Foods, Inc.	MH	Distribution	107	316	\$0	\$370,000	348	\$0	\$370,000	\$199
USAI, LLC	MH	Manufacturing	134	45	\$0	\$44,945	52	\$0	\$44,945	\$27
First Niagara Financial Group	Multi-Reg	Financial Svcs	1,565	500	\$0	\$1,769,950	519	\$0	\$1,141,780	\$24
Trenton Technology Inc.	MV	Manufacturing	181	10	\$0	\$18,519	35	\$0	\$18,519	\$44
SpencerARL New York, Inc.	NC	Manufacturing	42	43	\$0	\$32,331	103	\$0	\$32,331	\$76
SterRx, LLC	NC	Manufacturing	0	21	\$2,680,201	\$74,885	32	\$2,680,201	\$74,885	\$57
STREAM New York, Inc.	NC	Back Office	501	300	\$0	\$157,895	259	\$0	\$136,316	\$33
ADP Technology Services, Inc.	NYC	Back Office	46	110	\$0	\$187,626	150	\$0	\$187,626	\$149
Anheuser-Busch InBev Worldwide, Inc.	NYC	Back Office	960	240	\$0	\$1,504,478	252	\$0	\$1,504,478	\$45
Buzzfeed, Inc.	NYC	Back Office	269	239	\$0	\$241,597	240	\$0	\$241,597	\$50
Casper Sleep, Inc.	NYC	Back Office	34	94	\$0	\$162,863	106	\$0	\$162,863	\$50
Collectis Inc.	NYC	Scientific R & D	0	16	\$0	\$62,022	15	\$176,638	\$58,146	\$39
Crye American, LLC	NYC	Manufacturing	71	75	\$0	\$104,704	70	\$0	\$97,724	\$29
Datadog, Inc.	NYC	Software Dev	66	29	\$0	\$38,024	34	\$0	\$38,024	\$62
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280	60	\$0	\$40,506	64	\$0	\$40,506	\$71
Etsy, Inc.	NYC	New Media	371	105	\$0	\$200,688	271	\$0	\$200,688	\$124
FactSet Research Systems Inc.	NYC	Software Dev	437	89	\$0	\$138,927	182	\$0	\$138,927	\$179
Fresh Direct Holdings, LLC	NYC	Distribution	1,949	946	\$0	\$1,949,796	710	\$0	\$1,463,378	\$25
Gotham Greens Holdings, LLC	NYC	Agriculture	14	30	\$0	\$16,889	35	\$0	\$16,889	\$54
Harbor Sound Inc.	NYC	New Media	30	19	\$0	\$50,976	17	\$2,244,476	\$45,610	\$74
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16	12	\$0	\$85,424	11	\$0	\$78,305	\$42
Macy's Inc.	NYC	Back Office	2,562	583	\$0	\$1,892,676	519	\$0	\$1,674,232	\$30
Medidata Solutions, Inc.	NYC	Software Dev	271	135	\$0	\$433,929	177	\$0	\$433,929	\$64
Mobo Systems, Inc.	NYC	Software Dev	29	18	\$0	\$16,453	17	\$0	\$15,539	\$91
Roche TCRC, Inc.	NYC	Scientific R & D	0	220	\$0	\$1,125,114	199	\$0	\$1,017,717	\$53
Shapeways, Inc.	NYC	Manufacturing	20	50	\$0	\$22,222	56	\$0	\$22,222	\$131
Square Inc.	NYC	Back Office	35	101	\$0	\$179,078	86	\$0	\$152,482	\$92
Terrafina, LLC (2)	NYC	Manufacturing	92	11	\$0	\$11,111	30	\$0	\$11,111	\$57
The Late Show, Inc.	NYC	Entertainment Co	0	200	\$16,871,500	\$2,529,164	176	\$19,683,667	\$2,225,664	\$26
Truveris, Inc.	NYC	Software Dev	40	7	\$0	\$10,267	16	\$0	\$10,267	\$35
Vice Media LLC	NYC	Other	410	337	\$0	\$492,247	459	\$0	\$492,247	\$214
Vox Media	NYC	New Media	204	80	\$0	\$137,143	70	\$0	\$120,000	\$35
Chobani, Inc.	ST	Manufacturing	392	192	\$6,000,000	\$611,383	166	\$1,239,348	\$437,675	\$17
Corning Incorporated	ST	Manufacturing	5,577	237	\$12,000,000	\$5,778,718	234	\$7,447,601	\$5,565,076	\$3
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	118	17	\$1,454,000	\$80,729	56	\$2,123,033	\$80,729	\$43
Fortitude Industries, Inc.	ST	Manufacturing	36	11	\$0	\$15,138	26	\$0	\$15,138	\$111
Golden Artist Colors Incorporated	ST	Manufacturing	151	32	\$0	\$45,070	32	\$0	\$45,070	\$24
Athenex Pharma Solutions, LLC	WNY	Scientific R & D	4	21	\$0	\$40,385	29	\$0	\$40,385	\$38

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Boston Valley Pottery, Inc.	WNY	Manufacturing	115	22	\$669,000	\$63,843	22	\$0	\$39,438	\$15
Creative Stone Manufacturing, Inc.	WNY	Manufacturing	1	35	\$0	\$19,611	37	\$0	\$19,611	\$34
Edwards Vacuum, Inc.	WNY	Manufacturing	105	28	\$0	\$103,180	117	\$0	\$103,180	\$70
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	231	\$0	\$743,705	\$21
Jiffy-Tite Company, Inc.	WNY	Manufacturing	135	90	\$0	\$66,265	70	\$0	\$51,539	\$110
Nestle Purina PetCare Company	WNY	Manufacturing	328	25	\$0	\$272,585	46	\$12,416,000	\$250,464	\$63
Packstar Group Inc.	WNY	Manufacturing	113	16	\$300,000	\$40,148	14	\$423,720	\$32,589	\$25
Rich Products Corporation	WNY	Scientific R & D	650	17	\$550,223	\$292,840	89	\$550,223	\$196,707	\$33
Seal & Design Inc.	WNY	Manufacturing	73	10	\$285,000	\$27,515	11	\$1,183,641	\$27,515	\$55
Sub-total, Job Growth Track			30,120	8,581	147,782,274	28,920,465	9,927	277,615,777	26,292,825	

INVESTMENT TRACK

Ferguson Enterprises	CD	Distribution	483	75	\$40,500,000	\$845,890	103	\$47,045,329	\$845,890	\$60
UltrePET, LLC	CD	Manufacturing	63	7	\$4,000,000	\$97,000	10	\$4,518,356	\$97,000	\$50
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$596,328	\$29,885	79	\$596,328	\$14,927	\$40
Coast Professional, Inc.	FL	Back Office	109	105	\$0	\$53,791	81	\$0	\$41,496	\$60
eHealth Global Technologies, Inc. (1)	FL	Back Office	26	80	\$0	\$92,000	133	\$1,232,612	\$92,000	\$77
Germanow-Simon Corporation	FL	Manufacturing	77	23	\$0	\$28,325	9	\$0	\$11,084	\$31
VanDamme Associates, Inc.	FL	Back Office	33	16	\$0	\$52,805	15	\$0	\$49,505	\$19
Gemini Fund Services, LLC	LI	Financial Svc	91	40	\$125,000	\$84,506	83	\$63,493	\$83,276	\$56
Hain Celestial Group, Inc., The	LI	Back Office	213	100	\$0	\$455,761	39	\$0	\$177,747	\$21
mindShift Technologies, Inc.	LI	Back Office	149	7	\$0	\$32,864	5	\$12,695,472	\$21,315	\$610
Precipart Group, Inc.	LI	Manufacturing	155	20	\$0	\$71,111	80	\$0	\$71,111	\$70
Atlas Air, Inc.	MH	Back Office	466	50	\$0	\$197,000	76	\$0	\$197,000	\$36
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$500,000	\$129,778	77	\$508,284	\$97,837	\$22
Mediacom Communications Coporation	MH	Back Office	217	140	\$0	\$719,154	156	\$0	\$508,212	\$15
Xylem, Inc.	MH	Back Office	780	15	\$0	\$126,000	13	\$0	\$109,200	\$17
Kris-Tech Wire Company, Inc.	MV	Manufacturing	34	1	\$0	\$4,083	5	\$0	\$4,083	\$2,018
The Fountainhead Group	MV	Manufacturing	168	5	\$1,735,000	\$71,550	5	\$1,480,387	\$39,047	\$45
Amazon Corporate LLC (1)	NYC	Back Office	126	50	\$0	\$183,005	35	\$0	\$128,104	\$32
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	183	\$2,443,475	\$71,200	\$294
L'Oreal USA, Inc.	NYC	Back Office	1,548	25	\$56,000,000	\$1,228,955	7	\$92,037,098	\$1,150,507	\$81
McGraw-Hill Global Education, LLC	NYC	Back Office	583	17	\$0	\$108,647	12	\$0	\$76,692	\$21
Wonton Food Inc.	NYC	Manufacturing	353	15	\$0	\$43,487	60	\$0	\$43,487	\$70
Tioga Hardwoods, Incorporated	ST	Manufacturing	39	5	\$0	\$14,151	2	\$0	\$3,280	\$15
ABC Companies, Inc., The	WNY	Back Office	97	9	\$0	\$5,279	25	\$0	\$5,279	\$147

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FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	814	82	\$799,196	\$272,174	137	\$911,761	\$272,174	\$21
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$3,000,000	\$105,000	11	\$1,533,561	\$61,076	\$25
Niagara Transformer Corp.	WNY	Manufacturing	70	14	\$0	\$60,897	8	\$0	\$23,600	\$15
Olin Corporation	WNY	Manufacturing	177	11	\$0	\$70,502	13	\$0	\$65,843	\$18
Sub-total, Investment Track			7,743	1,142	107,255,524	5,254,800	1,462	165,066,156	4,361,972	
TOTAL			37,863	9,723	\$255,037,798	\$34,175,265	11,389	\$442,681,933	\$30,654,797	

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