



CHART F
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
December 31, 2022
Businesses Issued Credits -- Tax Year 2016

COMMITMENTS
Tax Year 2016

PERFORMANCE - Tax Year 2016

| Applicant Name | Region | Type of Business | Employment Base | COMMITMENTS | | Max Tax Credits | PERFORMANCE - Tax Year 2016 | | | |
|--|--------|------------------|-----------------|--------------|---------------------|-----------------|-----------------------------|-----------------------|--------------------|---------------------|
| | | | | Net New Jobs | Capital Investments | | Jobs Created | Qualified Investments | Tax Credits Issued | Benefit Cost Ratio* |
| JOB GROWTH TRACK | | | | | | | | | | |
| Precisionaire, Inc. | CD | Manufacturing | 0 | 180 | \$0 | \$54,054 | 142 | \$0 | \$42,643 | \$82 |
| Regeneron Pharmaceuticals, Inc. (CD#1) | CD | Manufacturing | 1823 | 300 | \$10,500,000 | \$1,000,000 | 748 | \$19,726,523 | \$1,000,000 | \$85 |
| Agrana Fruit US, Inc. | CNY | Manufacturing | 0 | 80 | \$0 | \$152,381 | 60 | \$71,658,221 | \$114,286 | \$644 |
| Anoplate Corporation | CNY | Manufacturing | 185 | 10 | \$0 | \$17,143 | 19 | \$0 | \$17,143 | \$35 |
| Cayuga Milk Ingredients LLC | CNY | Manufacturing | 1 | 52 | \$0 | \$150,000 | 59 | \$0 | \$150,000 | \$18 |
| Champlain Valley Specialty of NY, Inc. | CNY | Manufacturing | 68 | 60 | \$0 | \$84,806 | 129 | \$0 | \$84,806 | \$32 |
| Charter Communications, Inc. | CNY | Back Office | 10216 | 70 | \$0 | \$168,675 | 103 | \$0 | \$168,675 | \$44 |
| Currier Plastics, Inc. | CNY | Manufacturing | 98 | 50 | \$0 | \$106,383 | 47 | \$0 | \$100,000 | \$18 |
| Felix Schoeller North America Inc. (1) | CNY | Manufacturing | 67 | 25 | \$0 | \$65,742 | 38 | \$0 | \$62,742 | \$25 |
| G&C Food Distributors and Brokers Inc. | CNY | Manufacturing | 219 | 12 | \$0 | \$20,236 | 10 | \$0 | \$16,863 | \$26 |
| John Mezzalingua Associates, LLC (1) | CNY | Manufacturing | 112 | 30 | \$0 | \$100,000 | 199 | \$0 | \$100,000 | \$88 |
| Novanta Corporation | CNY | Manufacturing | 95 | 30 | \$0 | \$42,135 | 51 | \$0 | \$42,135 | \$123 |
| Optanix, Inc. | CNY | Software Dev | 102 | 110 | \$100,000 | \$240,000 | 162 | \$503,114 | \$210,557 | \$43 |
| US Concrete and Block Company, Inc. | CNY | Manufacturing | 76 | 20 | \$0 | \$64,116 | 31 | \$0 | \$64,116 | \$43 |
| Bausch & Lomb Incorporated(1) | FL | Manufacturing | 989 | 17 | \$98,382,350 | \$2,627,400 | 107 | \$98,382,350 | \$2,627,400 | \$39 |
| CFI Holdings Inc. | FL | Manufacturing | 121 | 25 | \$0 | \$27,778 | 21 | \$0 | \$23,334 | \$25 |
| Intergrow Greenhouses, Inc. | FL | Agriculture | 73 | 15 | \$14,972,813 | \$329,511 | 13 | \$15,005,032 | \$285,576 | \$53 |
| Love Beets Production LLC | FL | Manufacturing | 0 | 50 | \$0 | \$73,602 | 61 | \$0 | \$73,602 | \$38 |
| Maximus Federal Services, Inc. | FL | Back Office | 516 | 265 | \$0 | \$195,651 | 205 | \$0 | \$151,353 | \$56 |
| Mott's Limited Liability Partnership | FL | Manufacturing | 505 | 20 | \$0 | \$30,000 | 78 | \$0 | \$30,000 | \$126 |
| Newstead Ranch, Inc. | FL | Agriculture | 168 | 25 | \$0 | \$39,773 | 64 | \$5,722,054 | \$39,773 | \$204 |
| Ranger Design US, Inc. | FL | Manufacturing | 5 | 42 | \$0 | \$33,400 | 45 | \$0 | \$33,400 | \$65 |
| Rochester Industrial Control, Inc. | FL | Manufacturing | 27 | 19 | \$0 | \$47,283 | 18 | \$0 | \$15,000 | \$28 |
| Rochling - Advent Tool & Mold, L.P. | FL | Manufacturing | 170 | 30 | \$0 | \$48,496 | 124 | \$0 | \$48,496 | \$94 |
| Syntec Technologies, Inc. | FL | Manufacturing | 122 | 41 | \$0 | \$87,049 | 42 | \$6,470,238 | \$87,049 | \$90 |
| Upstate Door, Inc. | FL | Manufacturing | 79 | 10 | \$1,360,000 | \$44,962 | 10 | \$1,361,866 | \$44,962 | \$49 |
| Z-Axis, Inc. | FL | Manufacturing | 68 | 10 | \$0 | \$19,685 | 20 | \$9,960,000 | \$19,685 | \$31 |
| Applied DNA Sciences, Inc. | LI | Scientific R & D | 29 | 25 | \$0 | \$22,150 | 27 | \$0 | \$22,150 | \$115 |
| Clever Devices Ltd | LI | Manufacturing | 163 | 42 | \$0 | \$106,061 | 75 | \$0 | \$106,061 | \$71 |
| D'Addario & Company, Inc. (1) | LI | Manufacturing | 761 | 50 | \$0 | \$180,178 | 50 | \$0 | \$180,178 | \$103 |
| North Atlantic Industries, Inc. | LI | Manufacturing | 149 | 29 | \$3,600,000 | \$105,565 | 23 | \$745,925 | \$41,540 | \$52 |
| Piping Rock Health Products, LLC | LI | Manufacturing | 4 | 80 | \$0 | \$44,944 | 215 | \$0 | \$44,944 | \$193 |
| Precare Corporation | LI | Manufacturing | 37 | 23 | \$0 | \$30,942 | 27 | \$0 | \$30,942 | \$26 |
| Sciegen Pharmaceuticals Inc | LI | Manufacturing | 19 | 130 | \$2,530,000 | \$188,732 | 144 | \$3,886,393 | \$188,732 | \$50 |
| Space-Craft Worldwide, Inc. | LI | Manufacturing | 75 | 30 | \$0 | \$61,364 | 29 | \$0 | \$59,319 | \$28 |
| Supreme Screw Products, Inc. | LI | Manufacturing | 36 | 10 | \$4,000,000 | \$101,168 | 17 | \$4,896,276 | \$101,168 | \$55 |
| Cambridge Security Seals LLC | MH | Manufacturing | 2 | 30 | \$0 | \$62,937 | 47 | \$0 | \$62,937 | \$28 |

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| Crown Awards, Inc. | MH | Manufacturing | 315 | 13 | \$1,000,000 | \$116,126 | 17 | \$458,329 | \$105,293 | \$8 |
| Crystal Run Health Care | MH | Back Office | 1,381 | 175 | \$0 | \$290,909 | 184 | \$0 | \$290,909 | \$43 |
| Fairbanks Manufacturing, LLC | MH | Manufacturing | 0 | 81 | \$0 | \$90,415 | 144 | \$0 | \$90,415 | \$46 |
| GPSDC (New York), Inc. | MH | Distribution | 451 | 300 | \$0 | \$433,735 | 483 | \$0 | \$433,735 | \$117 |
| Pratt & Whitney | MH | Manufacturing | 10 | 27 | \$0 | \$59,504 | 55 | \$0 | \$59,504 | \$70 |
| Raymours Furniture Co., Inc. | MH | Distribution | 1,909 | 250 | \$0 | \$147,895 | 253 | \$190,849 | \$136,408 | \$69 |
| Regeneron Pharmaceuticals, Inc. (MH#1) | MH | Back Office | 1,785 | 270 | \$0 | \$1,250,000 | 646 | \$0 | \$1,250,000 | \$72 |
| United Natural Foods, Inc. | MH | Distribution | 101 | 316 | \$0 | \$370,000 | 348 | \$0 | \$370,000 | \$199 |
| USAI, LLC | MH | Manufacturing | 119 | 45 | \$0 | \$44,945 | 52 | \$0 | \$44,945 | \$27 |
| First Niagara Financial Group | Multi-Reg | Financial Svcs | 1,565 | 500 | \$0 | \$1,769,950 | 519 | \$0 | \$1,141,780 | \$24 |
| Mastercard International, Inc. | Multi-Reg | Back Office | 1,432 | 174 | \$0 | \$544,601 | 295 | \$0 | \$544,601 | \$67 |
| Trenton Technology Inc. | MV | Manufacturing | 192 | 10 | \$0 | \$18,519 | 35 | \$0 | \$18,519 | \$44 |
| SpencerARL New York, Inc. | NC | Manufacturing | 42 | 43 | \$0 | \$32,331 | 103 | \$0 | \$32,331 | \$76 |
| SterRx, LLC | NC | Manufacturing | 0 | 21 | \$2,680,201 | \$74,885 | 32 | \$2,680,201 | \$74,885 | \$57 |
| STREAM New York, Inc. | NC | Back Office | 501 | 300 | \$0 | \$157,895 | 259 | \$0 | \$136,316 | \$33 |
| ADP Technology Services, Inc. | NYC | Back Office | 46 | 110 | \$0 | \$187,626 | 150 | \$0 | \$187,626 | \$149 |
| Anheuser-Busch InBev Worldwide, Inc. | NYC | Back Office | 960 | 240 | \$0 | \$1,504,478 | 252 | \$0 | \$1,504,478 | \$45 |
| Buzzfeed, Inc. | NYC | Back Office | 269 | 239 | \$0 | \$241,597 | 240 | \$0 | \$241,597 | \$50 |
| Casper Sleep, Inc. | NYC | Back Office | 12 | 94 | \$0 | \$162,863 | 106 | \$0 | \$162,863 | \$50 |
| Collectis Inc. | NYC | Scientific R & D | 0 | 16 | \$0 | \$62,022 | 15 | \$176,638 | \$58,146 | \$39 |
| Crye American, LLC | NYC | Manufacturing | 71 | 75 | \$0 | \$104,704 | 70 | \$0 | \$97,724 | \$29 |
| Datadog, Inc. | NYC | Software Dev | 66 | 29 | \$0 | \$38,024 | 34 | \$0 | \$38,024 | \$62 |
| DoubleVerify Inc. | NYC | Software Dev | 75 | 60 | \$2,500,000 | \$118,925 | 49 | \$1,945,223 | \$82,943 | \$87 |
| Duggal Visual Solutions, Inc. | NYC | Manufacturing | 280 | 60 | \$0 | \$40,506 | 64 | \$0 | \$40,506 | \$71 |
| Etsy, Inc. | NYC | New Media | 371 | 105 | \$0 | \$200,688 | 271 | \$0 | \$200,688 | \$124 |
| FactSet Research Systems Inc. | NYC | Software Dev | 437 | 89 | \$0 | \$138,927 | 182 | \$0 | \$138,927 | \$179 |
| Fresh Direct Holdings, Inc | NYC | Distribution | 1,949 | 946 | \$0 | \$1,949,796 | 710 | \$0 | \$1,463,378 | \$25 |
| Gotham Greens Holdings, LLC | NYC | Agriculture | 14 | 30 | \$0 | \$16,889 | 35 | \$0 | \$16,889 | \$54 |
| Harbor Sound Inc. | NYC | New Media | 30 | 19 | \$0 | \$50,976 | 17 | \$2,244,476 | \$45,610 | \$74 |
| Infor (US), Inc. | NYC | Software Dev | 166 | 45 | \$0 | \$96,360 | 73 | \$0 | \$96,360 | \$66 |
| Intra-Cellular Therapies, Inc. | NYC | Scientific R & D | 16 | 12 | \$0 | \$85,424 | 11 | \$0 | \$78,305 | \$42 |
| Macy's Inc. | NYC | Back Office | 2,562 | 583 | \$0 | \$1,892,676 | 519 | \$0 | \$1,674,232 | \$30 |
| Medidata Solutions, Inc. | NYC | Software Dev | 271 | 135 | \$0 | \$433,929 | 177 | \$0 | \$433,929 | \$64 |
| Mobo Systems, Inc. | NYC | Software Dev | 29 | 18 | \$0 | \$16,453 | 17 | \$0 | \$15,539 | \$91 |
| Morgan Stanley & Co. LLC | NYC | Financial Svcs | 3,007 | 1764 | \$12,000,000 | \$9,890,261 | 1867 | \$52,279,794 | \$9,890,261 | \$33 |
| NBC Universal Media LLC | NYC | New Media | 4,636 | 70 | \$0 | \$376,871 | 438 | \$0 | \$376,871 | \$106 |
| Roche TCRC, Inc. | NYC | Scientific R & D | 0 | 220 | \$0 | \$1,125,114 | 199 | \$0 | \$1,017,717 | \$53 |
| Shapeways, Inc. | NYC | Manufacturing | 20 | 50 | \$0 | \$22,222 | 56 | \$0 | \$22,222 | \$131 |
| Square Inc. | NYC | Back Office | 35 | 101 | \$0 | \$179,078 | 86 | \$0 | \$152,482 | \$92 |

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|---|--------|------------------|-----------------|---------------|----------------------|---------------------|---------------|-----------------------|---------------------|---------------------|
| Terrafina, LLC (2) | NYC | Manufacturing | 92 | 11 | \$0 | \$11,111 | 30 | \$0 | \$11,111 | \$57 |
| The Late Show, Inc. | NYC | Entertainment Co | 0 | 200 | \$16,871,500 | \$2,529,164 | 176 | \$19,683,667 | \$2,225,664 | \$26 |
| Truveris, Inc. | NYC | Software Dev | 40 | 7 | \$0 | \$10,267 | 16 | \$0 | \$10,267 | \$35 |
| Vice Media LLC | NYC | Other | 215 | 337 | \$0 | \$492,247 | 459 | \$0 | \$492,247 | \$214 |
| Vox Media LLC | NYC | New Media | 204 | 80 | \$0 | \$137,143 | 70 | \$0 | \$120,000 | \$214 |
| Chobani, Inc. | ST | Manufacturing | 262 | 192 | \$6,000,000 | \$611,383 | 166 | \$1,239,348 | \$437,675 | \$17 |
| Corning Incorporated | ST | Manufacturing | 5,577 | 237 | \$12,000,000 | \$5,778,718 | 234 | \$7,447,601 | \$5,565,076 | \$3 |
| Engineering Manufacturing Technologies, LLC | ST | Manufacturing | 117 | 17 | \$1,454,000 | \$80,729 | 56 | \$2,123,033 | \$80,729 | \$43 |
| Fortitude Industries, Inc. | ST | Manufacturing | 36 | 11 | \$0 | \$15,138 | 26 | \$0 | \$15,138 | \$111 |
| Golden Artist Colors Incorporated | ST | Manufacturing | 151 | 32 | \$0 | \$45,070 | 32 | \$0 | \$45,070 | \$24 |
| Athenex Pharma Solutions, LLC | WNY | Scientific R & D | 4 | 21 | \$0 | \$40,385 | 29 | \$0 | \$40,385 | \$38 |
| Boston Valley Pottery, Inc. | WNY | Manufacturing | 115 | 22 | \$669,000 | \$63,843 | 22 | \$0 | \$39,438 | \$15 |
| Creative Stone Manufacturing, Inc. | WNY | Manufacturing | 1 | 35 | \$0 | \$19,611 | 37 | \$0 | \$19,611 | \$34 |
| Edwards Vacuum, Inc. | WNY | Manufacturing | 105 | 28 | \$0 | \$103,180 | 117 | \$0 | \$103,180 | \$70 |
| Ingram Micro Inc. | WNY | Back Office | 1,251 | 249 | \$0 | \$801,656 | 231 | \$1,056,715 | \$743,705 | \$70 |
| Nestle Purina PetCare Company | WNY | Manufacturing | 354 | 25 | \$0 | \$272,585 | 46 | \$12,416,000 | \$250,464 | \$63 |
| Oetiker NY, Inc. | WNY | Manufacturing | 135 | 90 | \$0 | \$66,265 | 70 | \$0 | \$51,539 | \$110 |
| Packstar Group Inc. | WNY | Manufacturing | 98 | 16 | \$300,000 | \$40,148 | 14 | \$423,720 | \$32,589 | \$25 |
| Rich Products Corporation | WNY | Scientific R & D | 843 | 17 | \$550,223 | \$292,840 | 89 | \$550,223 | \$196,707 | \$33 |
| Seal & Desisgn, Inc. | WNY | Manufacturing | 73 | 10 | \$285,000 | \$27,515 | 11 | \$1,183,641 | \$27,515 | \$55 |
| Sub-total, Job Growth Track | | | 51,978 | 11,319 | \$191,755,087 | \$42,551,419 | 14,254 | \$344,417,450 | \$39,766,635 | |

INVESTMENT TRACK

| | | | | | | | | | | |
|---------------------------------------|-----|---------------|-----|-----|--------------|-----------|-----|--------------|-----------|-------|
| Ferguson Enterprises, Inc. | CD | Distribution | 483 | 75 | \$40,500,000 | \$845,890 | 103 | \$47,045,329 | \$845,890 | \$60 |
| UltrePET, LLC | CD | Manufacturing | 63 | 7 | \$4,000,000 | \$97,000 | 10 | \$4,518,356 | \$97,000 | \$50 |
| Matt Industries, Inc. | CNY | Manufacturing | 102 | 0 | \$596,328 | \$29,885 | 79 | \$596,328 | \$14,927 | \$40 |
| Coast Professional, Inc. (1) | FL | Back Office | 109 | 105 | \$0 | \$53,791 | 81 | \$0 | \$41,496 | \$60 |
| eHealth Global Technologies, Inc. (1) | FL | Back Office | 27 | 80 | \$0 | \$92,000 | 133 | \$1,232,612 | \$92,000 | \$77 |
| Germanow-Simon Corporation | FL | Manufacturing | 77 | 23 | \$0 | \$28,325 | 9 | \$0 | \$11,084 | \$31 |
| VanDamme Associates, Inc. | FL | Back Office | 33 | 16 | \$0 | \$52,805 | 15 | \$0 | \$49,505 | \$19 |
| Gemini Fund Services, LLC | LI | Financial Svc | 82 | 40 | \$125,000 | \$84,506 | 83 | \$63,493 | \$83,276 | \$56 |
| Hain Celestial Group, Inc., The | LI | Back Office | 213 | 100 | \$0 | \$455,761 | 39 | \$0 | \$177,747 | \$21 |
| mindSHIFT Technologies, Inc. | LI | Back Office | 143 | 7 | \$0 | \$32,864 | 5 | \$12,695,472 | \$21,315 | \$610 |
| Precipart Group, Inc. | LI | Manufacturing | 158 | 20 | \$0 | \$71,111 | 80 | \$0 | \$71,111 | \$70 |
| Atlas Air Worldwide Holdings, Inc. | MH | Back Office | 466 | 50 | \$0 | \$197,000 | 76 | \$0 | \$197,000 | \$36 |
| Contract Packaging Services, Inc. | MH | Distribution | 273 | 105 | \$500,000 | \$129,778 | 77 | \$508,284 | \$97,837 | \$22 |
| Mediacom Communications Corporation | MH | Back Office | 213 | 140 | \$0 | \$719,154 | 156 | \$0 | \$508,212 | \$15 |

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| Xylem, Inc. | MH | Back Office | 780 | 15 | \$0 | \$126,000 | 13 | \$0 | \$109,200 | \$17 |
| Kris-Tech Wire Company, Inc. | MV | Manufacturing | 34 | 1 | \$0 | \$4,083 | 5 | \$0 | \$4,083 | \$2,018 |
| The Fountainhead Group | MV | Manufacturing | 175 | 5 | \$1,735,000 | \$71,550 | 5 | \$1,480,387 | \$39,047 | \$45 |
| Amazon Corporate LLC (1) | NYC | Back Office | 126 | 50 | \$0 | \$183,005 | 35 | \$0 | \$128,104 | \$32 |
| GPS Services, Inc. (1) | NYC | Back Office | 158 | 125 | \$0 | \$71,200 | 183 | \$2,443,475 | \$71,200 | \$294 |
| L'Oreal USA, Inc. | NYC | Back Office | 1,548 | 25 | \$56,000,000 | \$1,228,955 | 7 | \$92,037,098 | \$1,150,507 | \$81 |
| McGraw-Hill Global Education, LLC | NYC | Back Office | 583 | 17 | \$0 | \$108,647 | 12 | \$0 | \$76,692 | \$21 |
| Wonton Food Inc. | NYC | Manufacturing | 353 | 15 | \$0 | \$43,487 | 60 | \$0 | \$43,487 | \$70 |
| Tioga Hardwoods, Incorporated | ST | Manufacturing | 38 | 5 | \$0 | \$14,151 | 2 | \$0 | \$3,280 | \$15 |
| ABC Companies, Inc., The | WNY | Back Office | 105 | 9 | \$0 | \$5,279 | 25 | \$0 | \$5,279 | \$147 |
| FedEx Trade Networks Transport and Brokerage, Inc. | WNY | Back Office | 942 | 82 | \$799,196 | \$272,174 | 137 | \$911,761 | \$272,174 | \$21 |
| International Imaging Materials, Inc. | WNY | Manufacturing | 339 | 0 | \$3,000,000 | \$105,000 | 11 | \$1,533,561 | \$61,075 | \$25 |
| Niagara Transformer Corp. | WNY | Manufacturing | 70 | 14 | \$0 | \$60,897 | 8 | \$0 | \$23,600 | \$15 |
| Olin Corporation | WNY | Manufacturing | 177 | 11 | \$0 | \$70,502 | 13 | \$0 | \$65,843 | \$18 |
| Sub-total, Investment Track | | | 7,870 | 1,142 | \$107,255,524 | \$5,254,800 | 1,462 | \$165,066,156 | \$4,361,971 | |
| TOTAL | | | 59,848 | 12,461 | \$299,010,611 | \$47,806,219 | 15,716 | \$509,483,606 | \$44,128,606 | |

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