



CHART G
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2021
Businesses Issued Credits -- Tax Year 2017

COMMITMENTS
Tax Year 2017

PERFORMANCE - Tax Year 2017

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2017			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	CD	Manufacturing	0	180	\$0	\$54,054	163	\$0	\$48,949	\$87
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1823	300	\$0	\$1,000,000	498	\$0	\$1,000,000	\$45
Anoplate Corporation	CNY	Manufacturing	185	20	\$0	\$34,286	35	\$0	\$34,286	\$222
Bob Veal Corp. fka Grober Nutrition LLC	CNY	Manufacturing	0	12	\$0	\$32,432	13	\$0	\$32,432	\$19
Cayuga Milk Ingredients LLC	CNY	Manufacturing	1	52	\$0	\$150,000	68	\$0	\$150,000	\$27
Charter Communications, Inc. (CNY)	CNY	Back Office	10,216	95	\$0	\$228,916	152	\$0	\$228,916	\$44
Currier Plastics, Inc.	CNY	Manufacturing	98	50	\$0	\$106,383	44	\$0	\$93,617	\$20
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	30	\$0	\$62,742	\$24
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	32	\$0	\$53,963	25	\$0	\$42,159	\$170
John Mezzalingua Associates, LLC (1)	CNY	Manufacturing	112	30	\$0	\$100,000	184	\$0	\$100,000	\$94
John Mezzalingua Associates, LLC (2)	CNY	Manufacturing	321	145	\$24,418,448	\$720,119	264	\$24,418,448	\$720,119	\$46
Novanta Corporation	CNY	Manufacturing	95	63	\$0	\$88,483	56	\$0	\$78,652	\$55
Optanix, Inc.	CNY	Software Dev	102	110	\$0	\$227,950	134	\$0	\$180,376	\$38
Tessy Plastics Corp.	CNY	Manufacturing	809	36	\$0	\$214,685	211	\$31,017,475	\$214,685	\$187
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	30	\$0	\$96,003	32	\$0	\$96,003	\$16
Baldwin Richardson Foods Corp.	FL	Manufacturing	281	12	\$0	\$30,769	16	\$0	\$30,769	\$15
Bausch & Lomb Incorporated(1)	FL	Manufacturing	989	76	\$51,753,272	\$1,887,195	132	\$51,753,272	\$1,765,310	\$33
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	35	\$0	\$38,889	45	\$0	\$38,889	\$36
EPP Team, Inc.	FL	Manufacturing	69	12	\$2,500,000	\$75,428	24	\$2,854,641	\$75,428	\$52
Intergrow Greenhouses, Inc.	FL	Agriculture	73	15	\$0	\$30,054	22	\$0	\$30,054	\$16
Klein Steel Service, Inc.	FL	Manufacturing	192	12	\$0	\$30,928	14	\$0	\$30,928	\$21
Love Beets Production LLC	FL	Manufacturing	0	65	\$0	\$95,682	115	\$0	\$95,682	\$39
McAlpin Industries, Inc.	FL	Manufacturing	137	16	\$5,690,861	\$138,426	13	\$5,806,837	\$112,471	\$55
Mott's Limited Liability Partnership	FL	Manufacturing	505	20	\$0	\$30,000	53	\$0	\$30,000	\$89
Newstead Ranch, Inc.	FL	Agriculture	168	25	\$0	\$39,773	81	\$4,308,189	\$39,773	\$174
Pride Pak, Inc.	FL	Manufacturing	0	25	\$0	\$33,784	84	\$0	\$33,784	\$67
Qualitrol Corp.	FL	Manufacturing	179	20	\$0	\$61,681	27	\$0	\$32,843	\$66
Ranger Design US, Inc.	FL	Manufacturing	5	52	\$0	\$41,352	45	\$0	\$35,785	\$58
Rochester Industrial Control, Inc.	FL	Manufacturing	27	22	\$0	\$47,283	18	\$0	\$15,000	\$38
Seisenbacher, Inc. (1) (terminated)	FL	Manufacturing	0	12	\$0	\$15,652	10	\$0	\$13,043	\$64
Syntec Technologies, Inc.	FL	Manufacturing	122	63	\$0	\$133,758	90	\$0	\$133,758	\$87
Upstate Door, Inc.	FL	Manufacturing	79	15	\$500,000	\$36,642	16	\$500,331	\$36,642	\$28
Z-Axis, Inc.	FL	Manufacturing	68	12	\$0	\$23,622	17	\$0	\$23,622	\$26
Applied DNA Sciences, Inc.	LI	Scientific R & D	29	25	\$0	\$22,150	29	\$0	\$22,150	\$115
Big Apple Sign Corp.	LI	Manufacturing	82	13	\$400,000	\$51,279	16	\$1,265,938	\$51,279	\$38
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	97	\$0	\$106,061	\$98

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D'Addario & Company, Inc. (RC1)	LI	Manufacturing	761
EB Industries, LLC	LI	Manufacturing	21
Exergy LLC	LI	Manufacturing	26
LBI Software, Inc.	LI	Software Dev	49
LIF Industries, Inc.	LI	Manufacturing	316
LNK International, Inc.	LI	Manufacturing	1500
Photonics Industries International Inc.	LI	Manufacturing	60
Piping Rock Health Products, LLC	LI	Manufacturing	4
Precare Corporation	LI	Manufacturing	37
Sciegen Pharmaceuticals Inc	LI	Manufacturing	19
Supreme Screw Products, Inc.	LI	Manufacturing	36
Caribbean Food Delights, Inc.	MH	Manufacturing	91
GPSDC (New York), Inc.	MH	Distribution	451
Pratt & Whitney	MH	Manufacturing	10
Raymours Furniture Co., Inc.	MH	Distribution	1909
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1785
United Natural Foods, Inc.	MH	Distribution	101
Anheuser-Busch InBev Worldwide, Inc. (mfg)	Multi-Reg	Manufacturing	960
JAND, Inc. d/b/a Warby Parker	Multi-Reg	Back Office	296
Trenton Technology Inc.	MV	Manufacturing	192
Schluter Systems, LP	NC	Manufacturing	239
SpencerARL New York, Inc.	NC	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
ADP Technology Services, Inc.	NYC	Back Office	46
Anheuser-Busch InBev Worldwide, Inc. (comm hub)	NYC	Back Office	960
Buzzfeed, Inc.	NYC	Back Office	269
Casper Sleep, Inc.	NYC	Back Office	12
Cellectis Inc.	NYC	Scientific R & D	0
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
DoubleVerify Inc.	NYC	Software Dev	75
Duggal Visual Solutions, Inc. (NYC)	NYC	Manufacturing	280
Etsy, Inc.	NYC	New Media	371
Fresh Direct Holdings, Inc	NYC	Distribution	1949
Gotham Greens Holdings, LLC	NYC	Agriculture	14
Harbor Sound Inc.	NYC	New Media	30
Infor (US), Inc.	NYC	Software Dev	166
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16

Net New Jobs	Capital Investments
50	\$0
10	\$0
11	\$0
6	\$0
10	\$8,000,000
135	\$0
25	\$7,650,000
130	\$0
23	\$0
190	\$2,535,000
15	\$344,950
12	\$0
300	\$0
50	\$0
300	\$0
383	\$0
331	\$0
26	\$88,850,000
42	\$0
20	\$0
11	\$0
43	\$0
50	\$90,000
110	\$0
275	\$0
325	\$0
180	\$0
19	\$0
75	\$0
60	\$0
64	\$500,000
100	\$0
173	\$0
946	\$0
30	\$0
27	\$0
95	\$0
12	\$0

Max Tax Credits
\$180,178
\$8,429
\$26,250
\$12,676
\$171,190
\$191,631
\$178,000
\$73,034
\$30,942
\$252,585
\$38,651
\$10,127
\$433,735
\$110,193
\$147,895
\$1,650,000
\$375,000
\$1,803,777
\$68,955
\$37,037
\$16,098
\$32,331
\$52,469
\$187,626
\$1,723,881
\$328,532
\$311,866
\$73,652
\$104,704
\$78,671
\$82,520
\$67,510
\$330,657
\$1,949,796
\$16,889
\$72,439
\$203,426
\$85,424

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
64	\$0	\$180,178	\$102
11	\$0	\$8,429	\$163
11	\$0	\$26,250	\$34
7	\$0	\$12,676	\$35
16	\$10,715,540	\$171,190	\$66
154	\$0	\$191,631	\$24
26	\$7,897,522	\$178,000	\$51
247	\$0	\$73,034	\$180
50	\$0	\$30,942	\$46
199	\$4,596,577	\$252,585	\$51
40	\$359,950	\$38,651	\$49
12	\$0	\$10,127	\$34
302	\$0	\$433,735	\$277
80	\$0	\$110,193	\$64
320	\$0	\$163,689	\$42
646	\$0	\$1,650,000	\$66
344	\$0	\$375,000	\$56
38	\$91,593,803	\$1,803,777	\$52
69	\$0	\$68,955	\$85
68	\$0	\$37,037	\$42
58	\$8,259,800	\$16,098	\$602
106	\$0	\$32,331	\$77
62	\$1,096,672	\$52,469	\$74
241	\$0	\$187,626	\$184
295	\$0	\$1,723,881	\$38
348	\$0	\$328,532	\$102
177	\$0	\$306,668	\$52
16	\$0	\$62,023	\$49
69	\$0	\$96,328	\$29
63	\$0	\$78,671	\$82
60	\$4,888,221	\$63,925	\$238
88	\$0	\$59,409	\$67
202	\$0	\$330,657	\$66
1,007	\$0	\$1,949,796	\$25
35	\$0	\$16,889	\$74
24	\$0	\$64,390	\$28
112	\$0	\$203,426	\$54
13	\$0	\$85,424	\$40

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KPMG LLP	NYC	Software Dev	4314	52	\$0	\$68,885	48	\$0	\$63,586	\$81
Medidata Solutions, Inc.	NYC	Software Dev	271	190	\$0	\$610,714	240	\$0	\$610,714	\$79
Morgan Stanley & Co. LLC	NYC	Financial Svcs	3007	1764	\$0	\$8,900,261	1,934	\$0	\$8,900,261	\$39
Roche TCRC, Inc.	NYC	Scientific R & D	0	230	\$0	\$1,176,256	173	\$0	\$884,749	\$55
Ryzac, Inc. dba Codecademy	NYC	Software Dev	8	35	\$0	\$28,595	28	\$0	\$22,876	\$130
Shapeways, Inc.	NYC	Manufacturing	20	50	\$0	\$22,222	67	\$0	\$22,222	\$149
Snap, Inc.	NYC	Software Dev	88	50	\$0	\$75,211	146	\$0	\$75,211	\$490
The Credit Junction Holdings, Inc.	NYC	Software Dev	13	9	\$0	\$24,759	9	\$0	\$24,759	\$38
The Late Show, Inc.	NYC	Entertainment Co	0	200	\$4,305,000	\$2,242,834	187	\$0	\$2,037,021	\$21
Vice Media LLC	NYC	Other	215	438	\$0	\$639,775	574	\$0	\$639,775	\$88
Vox Media LLC	NYC	New Media	204	160	\$0	\$274,286	183	\$0	\$274,286	\$47
Chobani, Inc.	ST	Manufacturing	262	192	\$0	\$490,133	146	\$0	\$362,796	\$22
CMP Advanced Mechanical Solutions (NY) LLC	ST	Manufacturing	95	10	\$0	\$39,474	33	\$0	\$39,474	\$116
Corning Incorporated (ST)	ST	Manufacturing	5,577	250	\$0	\$5,014,219	227	\$0	\$3,586,799	\$4
Crown Cork & Seal USA, Inc.	ST	Manufacturing	0	50	\$131,800,000	\$2,957,848	145	\$177,719,506	\$2,957,848	\$63
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117	25	\$550,000	\$81,418	68	\$1,905,854	\$81,418	\$48
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	36	\$0	\$50,705	\$29
Athenex Pharma Solutions, LLC	WNY	Scientific R & D	4	33	\$0	\$63,462	51	\$0	\$63,462	\$42
Calspan Technology Holding Corp	WNY	Scientific R & D	145	6	\$4,670,000	\$123,670	12	\$4,670,000	\$49,766	\$33
Campus Labs, Inc.	WNY	Software Dev	93	15	\$0	\$66,667	14	\$0	\$46,711	\$15
Creative Stone Manufacturing, Inc. dba Coronado Stone Products	WNY	Manufacturing	1	50	\$0	\$28,015	47	\$0	\$26,334	\$40
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	306	\$854,302	\$801,656	\$24
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$251,846	49	\$26,913,000	\$235,207	\$129
Rich Products Corporation	WNY	Scientific R & D	843	17	\$1,750,663	\$309,875	95	\$556,846	\$227,323	\$37
Seal & Design, Inc.	WNY	Manufacturing	73	16	\$285,000	\$39,043	15	\$274,982	\$36,603	
Zenger Group	WNY	Manufacturing	81	25	\$0	\$55,000	36	\$0	\$55,000	\$19
Sub-total, Job Growth Track			47,830	10,611	\$336,593,194	\$42,100,437	\$13,422	\$464,227,706	\$39,487,391	

INVESTMENT TRACK

Ace Hardware Corporation	CD	Distribution	301	5	\$18,000,000	\$364,667	44	\$31,778,126	\$364,667	\$91
Ferguson Enterprises, Inc.	CD	Distribution	483	75	\$0	\$35,890	109	\$0	\$35,890	\$108
UltrePET, LLC	CD	Manufacturing	63	7	\$0	\$17,000	10	\$0	\$17,000	\$22
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$435,190	\$3,000	70	\$435,190	\$11,704	\$37
Coast Professional, Inc. (1)	FL	Back Office	109	105	\$0	\$53,791	92	\$0	\$47,131	\$69
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	122	\$0	\$92,000	\$70
Germanow-Simon Corporation	FL	Manufacturing	77	23	\$0	\$28,325	10	\$0	\$12,315	\$63

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VanDamme Associates, Inc. dba NimbleUser	FL	Back Office	33	25	\$0	\$82,508	7	\$0	\$23,102	\$20
Gemini Fund Services, LLC	LI	Financial Svc	82	40	\$0	\$82,006	87	\$0	\$82,006	\$65
mindSHIFT Technologies, Inc.	LI	Back Office	143	13	\$0	\$61,033	5	\$0	\$22,057	\$21
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	88	\$0	\$71,111	\$68
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	74	\$0	\$197,000	\$36
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$0	\$119,778	120	\$0	\$119,778	\$25
Hudson Valley Lighting Company (1)	MH	Distribution	46	21	\$6,220,000	\$130,802	15	\$8,146,702	\$128,973	\$68
Mediacom Communications Corporation	MH	Back Office	213	140	\$0	\$719,154	168	\$0	\$675,128	\$15
Xylem, Inc.	MH	Back Office	780	15	\$0	\$126,000	4	\$0	\$33,600	\$23
Kris-Tech Wire Company, Inc.	MV	Manufacturing	34	2	\$0	\$8,167	17	\$0	\$8,167	\$168
The Fountainhead Group	MV	Manufacturing	175	7	\$1,015,000	\$104,890	3	\$58,381	\$22,902	\$10
Johnson Lumber, LLC	NC	Manufacturing	27	1	\$2,761,219	\$56,305	2	\$2,761,219	\$56,305	\$50
Amazon Corporate LLC (1)	NYC	Back Office	126	50	\$0	\$183,005	33	\$0	\$120,783	\$112
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	292	\$238,193	\$71,200	\$571
L'Oreal USA, Inc.	NYC	Back Office	1548	55	\$0	\$239,701	260	\$0	\$239,701	\$140
SAP America, Inc.	NYC	Back Office	336	0	\$35,597,900	\$711,958	0	\$36,379,006	\$711,958	\$51
Wonton Food Inc.	NYC	Manufacturing	353	21	\$0	\$60,882	77	\$0	\$60,882	\$71
Granite Works, LLC	ST	Manufacturing	22	3	\$1,150,000	\$29,375	7	\$1,302,422	\$29,375	\$53
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	4	\$0	\$8,412	\$15
ABC Companies, Inc., The	WNY	Back Office	105	19	\$0	\$11,144	13	\$0	\$7,625	\$47
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$815,180	\$272,494	162	\$928,575	\$272,494	\$24
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$3,400,000	\$113,000	27	\$2,045,666	\$78,380	\$26
Niagara Transformer Corp.	WNY	Manufacturing	70	14	\$0	\$60,897	6	\$0	\$19,323	\$15
Sub-total, Investment Track			7,629	1,109	\$69,394,489	\$4,124,064	1,928	\$84,073,480	\$3,640,969	
TOTAL			55,459	11,720	\$405,987,683	\$46,224,501	15,350	\$548,301,186	\$43,128,360	

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