



CHART G
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2017

COMMITMENTS
Tax Year 2017

PERFORMANCE - Tax Year 2017

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2017			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Precisionaire, Inc.	Capital District	Manufacturing	0	180	\$0	\$54,054	163	\$0	\$48,949	\$87
Anoplate Corporation	Central NY	Manufacturing	185	20	\$0	\$34,286	35	\$0	\$34,286	\$222
Cayuga Milk Ingredients, LLC	Central NY	Manufacturing	1	52	\$0	\$150,000	68	\$0	\$150,000	\$27
Currier Plastics, Inc.	Central NY	Manufacturing	98	50	\$0	\$106,383	44	\$0	\$93,617	\$20
Felix Schoeller North America Inc. (1)	Central NY	Manufacturing	67	25	\$0	\$65,742	30	\$0	\$62,742	\$24
G&C Food Distributors and Brokers Inc.	Central NY	Manufacturing	219	32	\$0	\$53,963	25	\$0	\$42,159	\$170
Grober Inc.	Central NY	Manufacturing	0	12	\$0	\$32,432	13	\$0	\$32,432	\$19
Novanta Corporation	Central NY	Manufacturing	95	63	\$0	\$88,483	56	\$0	\$78,652	\$55
Optanix, Inc.	Central NY	Software Dev	147	110	\$0	\$227,950	134	\$0	\$180,376	\$38
Tessy Plastics Corp.	Central NY	Manufacturing	809	36	\$0	\$214,685	211	\$0	\$214,685	\$187
Baldwin Richardson Foods Co.	Finger Lakes	Manufacturing	281	12	\$0	\$30,769	16	\$0	\$30,769	\$15
Bausch & Lomb Incorporated(1)	Finger Lakes	Manufacturing	989	76	\$51,753,272	\$3,245,563	132	\$51,753,272	\$1,765,310	\$33
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	Finger Lakes	Manufacturing	121	35	\$0	\$38,889	45	\$0	\$38,889	\$36
EPP Team, Inc.	Finger Lakes	Manufacturing	70	12	\$2,500,000	\$75,428	24	\$2,854,641	\$75,428	\$52
Klein Steel Service, Inc.	Finger Lakes	Manufacturing	192	12	\$0	\$30,928	14	\$0	\$30,928	\$21
Love Beets Production LLC	Finger Lakes	Manufacturing	0	65	\$0	\$95,682	115	\$0	\$95,682	\$39
Newstead Ranch, Inc.	Finger Lakes	Agriculture	168	25	\$0	\$39,773	81	\$4,308,189	\$39,773	\$174
Pride Pak Inc.	Finger Lakes	Manufacturing	0	25	\$0	\$33,784	84	\$0	\$33,784	\$67
Ranger Design US Inc.	Finger Lakes	Manufacturing	5	52	\$0	\$41,352	45	\$0	\$35,785	\$58
Seisenbacher Inc.	Finger Lakes	Manufacturing	0	12	\$0	\$15,652	10	\$0	\$13,043	\$64
Syntec Technologies Inc.	Finger Lakes	Manufacturing	122	63	\$0	\$133,758	90	\$0	\$133,758	\$87
Upstate Door, Inc.	Finger Lakes	Manufacturing	66	15	\$500,000	\$36,642	16	\$500,331	\$36,642	\$28
Z-Axis, Inc.	Finger Lakes	Manufacturing	67	12	\$0	\$23,622	17	\$0	\$23,622	\$26
Big Apple Sign Corp.	Long Island	Manufacturing	82	13	\$400,000	\$51,279	16	\$1,265,938	\$51,279	\$38
LBi Software, Inc.	Long Island	Software Dev	49	6	\$0	\$12,676	7	\$0	\$12,676	\$35
LNK International, Inc.	Long Island	Manufacturing	1,500	135	\$0	\$191,631	154	\$0	\$191,631	\$24
Photonics Industries International Inc.	Long Island	Manufacturing	60	25	\$7,650,000	\$178,000	26	\$7,897,522	\$178,000	\$51
Precare Corporation	Long Island	Manufacturing	37	23	\$0	\$30,942	50	\$0	\$30,942	\$46
Sciegen Pharmaceuticals Inc	Long Island	Manufacturing	19	190	\$2,535,000	\$252,585	199	\$4,596,577	\$252,585	\$51
Caribbean Food Delights, Inc.	Mid-Hudson	Manufacturing	99	12	\$0	\$10,127	12	\$0	\$10,127	\$34
GPSDC (New York), Inc.	Mid-Hudson	Distribution	451	300	\$0	\$433,735	302	\$0	\$433,735	\$277
Pratt & Whitney	Mid-Hudson	Manufacturing	10	50	\$0	\$110,193	80	\$0	\$110,193	\$64
Raymour and Flanigan	Mid-Hudson	Distribution	1,973	300	\$0	\$147,895	320	\$0	\$163,689	\$42
United Natural Foods, Inc.	Mid-Hudson	Distribution	107	331	\$0	\$375,000	344	\$0	\$375,000	\$56
JAND, Inc. d/b/a Warby Parker	Multi-Reg	Back Office	296	42	\$0	\$68,955	69	\$0	\$68,955	\$85
Trenton Technology Inc.	Mohawk Valley	Manufacturing	181	20	\$0	\$37,037	68	\$0	\$37,037	\$42

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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SpencerARL New York, Inc.	North Country	Manufacturing	42
SterRx, LLC	North Country	Manufacturing	0
ADP Technology Services, Inc.	NYC	Back Office	46
Anheuser-Busch InBev Worldwide, Inc.	NYC	Back Office	960
Buzzfeed, Inc.	NYC	Back Office	269
Casper Sleep, Inc.	NYC	Back Office	12
Collectis Inc.	NYC	Scientific R & D	0
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280
Etsy, Inc.	NYC	New Media	371
Gotham Greens Holdings, LLC	NYC	Agriculture	14
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16
KPMG LLP	NYC	Software Dev	4,314
Medidata Solutions, Inc.	NYC	Software Dev	271
Roche TCRC, Inc.	NYC	Scientific R & D	0
Shapeways, Inc.	NYC	Manufacturing	20
Snap, Inc.	NYC	Software Dev	118
The Credit Junction Holdings, Inc.	NYC	Software Dev	13
Vice Media LLC	NYC	Other	410
Vox Media	NYC	New Media	204
Chobani, Inc.	Southern Tier	Manufacturing	392
CMP Advanced Mechanical Solutions (NY) LLC	Southern Tier	Manufacturing	95
Crown Cork & Seal USA, Inc.	Southern Tier	Manufacturing	0
Engineering Manufacturing Technologies, LLC	Southern Tier	Manufacturing	118
Golden Artist Colors Incorporated	Southern Tier	Manufacturing	151
Athenex Pharma Solutions, LLC	Western NY	Scientific R & D	4
Calspan Technology Holding Corp	Western NY	Scientific R & D	145
Campus Labs, Inc.	Western NY	Software Dev	93
Creative Stone Manufacturing, Inc.	Western NY	Manufacturing	1
Ingram Micro Inc.	Western NY	Back Office	1,251
Nestle Purina PetCare Company	Western NY	Manufacturing	328
Rich Products Corporation	Western NY	Scientific R & D	650
Zenger Group	Western NY	Manufacturing	81

Net New Jobs	Capital Investments
43	\$0
50	\$90,000
110	\$0
275	\$0
325	\$0
180	\$0
19	\$0
75	\$0
60	\$0
100	\$0
173	\$0
30	\$0
12	\$0
52	\$0
190	\$0
230	\$0
50	\$0
50	\$0
9	\$0
438	\$0
160	\$0
192	\$0
10	\$0
50	\$131,800,000
25	\$550,000
37	\$0
33	\$0
6	\$4,670,000
15	\$0
50	\$0
249	\$0
25	\$0
17	\$1,750,663
25	\$0

Max Tax Credits
\$32,331
\$52,469
\$187,626
\$1,723,881
\$328,532
\$311,866
\$73,652
\$104,704
\$78,671
\$67,510
\$330,657
\$16,889
\$85,424
\$68,885
\$610,714
\$1,176,256
\$22,222
\$75,211
\$24,759
\$639,775
\$274,286
\$490,133
\$39,474
\$2,957,848
\$81,418
\$52,113
\$63,462
\$123,670
\$66,667
\$28,015
\$801,656
\$251,846
\$309,875
\$55,000

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
106	\$0	\$32,331	\$77
62	\$1,096,672	\$52,469	\$74
241	\$0	\$187,626	\$184
295	\$0	\$1,723,881	\$38
348	\$0	\$328,532	\$102
177	\$0	\$306,668	\$52
16	\$0	\$62,023	\$49
69	\$0	\$96,328	\$29
63	\$0	\$78,671	\$82
88	\$0	\$59,409	\$67
202	\$0	\$330,657	\$66
35	\$0	\$16,889	\$74
13	\$0	\$85,424	\$40
48	\$0	\$63,586	\$81
240	\$0	\$610,714	\$79
173	\$0	\$884,749	\$55
67	\$0	\$22,222	\$149
146	\$0	\$75,211	\$490
9	\$0	\$24,759	\$38
574	\$0	\$639,775	\$88
183	\$0	\$274,286	\$47
146	\$0	\$362,796	\$22
33	\$0	\$39,474	\$116
145	\$177,719,506	\$2,957,848	\$63
68	\$1,905,854	\$81,418	\$48
36	\$0	\$50,705	\$29
51	\$0	\$63,462	\$42
12	\$4,670,000	\$49,766	\$33
14	\$0	\$46,711	\$15
47	\$0	\$26,334	\$40
306	\$0	\$801,656	\$24
49	\$0	\$235,207	\$129
95	\$556,846	\$227,323	\$37
36	\$0	\$55,000	\$19

Sub-total, Job Growth Track 19,372 5,808 \$204,198,935 \$18,377,372 \$7,308 \$259,125,348 \$16,161,070

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INVESTMENT TRACK										
Ace Hardware Corporation	Capital District	Distribution	309	5	\$18,000,000	\$364,667	44	\$31,778,126	\$364,667	\$91
Ferguson Enterprises, Inc.	Capital District	Distribution	483	75	\$0	\$35,890	109	\$0	\$35,890	\$108
UltrePET, LLC	Capital District	Manufacturing	63	7	\$0	\$17,000	10	\$0	\$17,000	\$22
Matt Industries, Inc.	Central NY	Manufacturing	102	0	\$747,946	\$3,000	0	\$435,190	\$11,704	\$37
eHealth Global Technologies, Inc. (1)	Finger Lakes	Back Office	26	80	\$0	\$92,000	122	\$0	\$92,000	\$70
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	23	\$0	\$28,325	10	\$0	\$12,315	\$63
VanDamme Associates, Inc. dba NimbleUser	Finger Lakes	Back Office	33	25	\$0	\$82,508	7	\$0	\$23,102	\$20
mindSHIFT Technologies, Inc.	Long Island	Back Office	149	13	\$0	\$61,033	5	\$0	\$22,057	\$21
Precipart Group, Inc.	Long Island	Manufacturing	155	20	\$0	\$71,111	88	\$0	\$71,111	\$68
Atlas Air, Inc.	Mid-Hudson	Back Office	466	50	\$0	\$197,000	74	\$0	\$197,000	\$36
Contract Packaging Services, Inc.	Mid-Hudson	Distribution	273	105	\$0	\$119,778	120	\$0	\$119,778	\$25
Hudson Valley Lighting, Inc.	Mid-Hudson	Distribution	46	21	\$6,220,000	\$130,802	15	\$8,146,702	\$128,973	\$68
Mediacom Communications Corporation	Mid-Hudson	Back Office	217	140	\$0	\$719,154	168	\$0	\$675,128	\$15
Xylem, Inc.	Mid-Hudson	Back Office	780	15	\$0	\$126,000	4	\$0	\$33,600	\$23
Kris-Tech Wire Company, Inc.	Mohawk Valley	Manufacturing	34	2	\$0	\$8,167	17	\$0	\$8,167	\$168
Johnson Lumber, LLC	North Country	Manufacturing	27	1	\$2,761,219	\$56,305	2	\$2,761,219	\$56,305	\$50
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	292	\$0	\$71,200	\$571
Wonton Food Inc.	NYC	Manufacturing	353	21	\$0	\$60,882	77	\$0	\$60,882	\$71
Granite Works, LLC	Southern Tier	Manufacturing	22	3	\$1,150,000	\$29,375	7	\$1,302,422	\$29,375	\$53
Tioga Hardwoods, Incorporated	Southern Tier	Manufacturing	39	6	\$0	\$16,981	4	\$0	\$8,412	\$15
ABC Companies, Inc., The	Western NY	Back Office	97	19	\$0	\$11,144	13	\$0	\$7,625	\$47
FedEx Trade Networks Transport and Brokerage, Inc.	Western NY	Back Office	814	82	\$815,180	\$272,494	162	\$928,575	\$272,494	\$24
International Imaging Materials, Inc.	Western NY	Manufacturing	339	0	\$3,400,000	\$113,000	27	\$2,045,666	\$78,380	\$26
Niagara Transformer Corp.	Western NY	Manufacturing	70	14	\$0	\$60,897	6	\$0	\$19,323	\$15
Sub-total, Investment Track			5,132	852	33,094,345	2,748,713	1,383	47,397,900	2,416,488	
TOTAL			24,504	6,660	\$237,293,280	\$21,126,085	8,691	\$306,523,248	\$18,577,558	

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