



**CHART G**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**December 31, 2019**  
**Businesses Issued Credits -- Tax Year 2017**

**COMMITMENTS**  
**Tax Year 2017**

**PERFORMANCE - Tax Year 2017**

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2017			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
<b>JOB GROWTH TRACK</b>										
Precisionaire, Inc.	CD	Manufacturing	0	180	\$0	\$54,054	163	\$0	\$48,949	\$87
Anoplate Corporation	CNY	Manufacturing	185	20	\$0	\$34,286	35	\$0	\$34,286	\$222
Cayuga Milk Ingredients, LLC	CNY	Manufacturing	1	52	\$0	\$150,000	68	\$0	\$150,000	\$27
Currier Plastics, Inc.	CNY	Manufacturing	98	50	\$0	\$106,383	44	\$0	\$93,617	\$20
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	30	\$0	\$62,742	\$24
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	32	\$0	\$53,963	25	\$0	\$42,159	\$170
Grober Inc.	CNY	Manufacturing	0	12	\$0	\$32,432	13	\$0	\$32,432	\$19
Novanta Corporation	CNY	Manufacturing	95	63	\$0	\$88,483	56	\$0	\$78,652	\$55
Optanix, Inc.	CNY	Software Dev	147	110	\$0	\$227,950	134	\$0	\$180,376	\$38
Tessy Plastics Corp.	CNY	Manufacturing	809	36	\$0	\$214,685	211	\$0	\$214,685	\$187
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	30	\$0	\$96,003	32	\$0	\$96,003	\$16
Baldwin Richardson Foods Co.	FL	Manufacturing	281	12	\$0	\$30,769	16	\$0	\$30,769	\$15
Bausch & Lomb Incorporated(1)	FL	Manufacturing	989	76	\$51,753,272	\$3,245,563	132	\$51,753,272	\$1,765,310	\$33
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	35	\$0	\$38,889	45	\$0	\$38,889	\$36
EPP Team, Inc.	FL	Manufacturing	70	12	\$2,500,000	\$75,428	24	\$2,854,641	\$75,428	\$52
Klein Steel Service, Inc.	FL	Manufacturing	192	12	\$0	\$30,928	14	\$0	\$30,928	\$21
Love Beets Production LLC	FL	Manufacturing	0	65	\$0	\$95,682	115	\$0	\$95,682	\$39
Newstead Ranch, Inc.	FL	Agriculture	168	25	\$0	\$39,773	81	\$4,308,189	\$39,773	\$174
Pride Pak Inc.	FL	Manufacturing	0	25	\$0	\$33,784	84	\$0	\$33,784	\$67
Ranger Design US Inc.	FL	Manufacturing	5	52	\$0	\$41,352	45	\$0	\$35,785	\$58
Seisenbacher Inc.	FL	Manufacturing	0	12	\$0	\$15,652	10	\$0	\$13,043	\$64
Syntec Technologies Inc.	FL	Manufacturing	122	63	\$0	\$133,758	90	\$0	\$133,758	\$87
Upstate Door, Inc.	FL	Manufacturing	66	15	\$500,000	\$36,642	16	\$500,331	\$36,642	\$28
Z-Axis, Inc.	FL	Manufacturing	67	12	\$0	\$23,622	17	\$0	\$23,622	\$26
Big Apple Sign Corp.	LI	Manufacturing	82	13	\$400,000	\$51,279	16	\$1,265,938	\$51,279	\$38
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	97	\$0	\$106,061	\$98
EB Industries, LLC	LI	Manufacturing	21	10	\$0	\$8,429	11	\$0	\$8,429	\$163
LBI Software, Inc.	LI	Software Dev	49	6	\$0	\$12,676	7	\$0	\$12,676	\$35
LNK International, Inc.	LI	Manufacturing	1,500	135	\$0	\$191,631	154	\$0	\$191,631	\$24
Photonics Industries International Inc.	LI	Manufacturing	60	25	\$7,650,000	\$178,000	26	\$7,897,522	\$178,000	\$51
Piping Rock Health Products, LLC	LI	Manufacturing	4	130	\$0	\$73,034	247	\$0	\$73,034	\$180
Precare Corporation	LI	Manufacturing	37	23	\$0	\$30,942	50	\$0	\$30,942	\$46
Sciegen Pharmaceuticals Inc	LI	Manufacturing	19	190	\$2,535,000	\$252,585	199	\$4,596,577	\$252,585	\$51
Caribbean Food Delights, Inc.	MH	Manufacturing	99	12	\$0	\$10,127	12	\$0	\$10,127	\$34
GPSDC (New York), Inc.	MH	Distribution	451	300	\$0	\$433,735	302	\$0	\$433,735	\$277
Pratt & Whitney	MH	Manufacturing	10	50	\$0	\$110,193	80	\$0	\$110,193	\$64

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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Raymour and Flanigan	MH	Distribution	1,973
United Natural Foods, Inc.	MH	Distribution	107
JAND, Inc. d/b/a Warby Parker	Multi-Reg	Back Office	296
Trenton Technology Inc.	MV	Manufacturing	181
SpencerARL New York, Inc.	MV	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
ADP Technology Services, Inc.	NYC	Back Office	46
Anheuser-Busch InBev Worldwide, Inc.	NYC	Back Office	960
Buzzfeed, Inc.	NYC	Back Office	269
Casper Sleep, Inc.	NYC	Back Office	12
Collectis Inc.	NYC	Scientific R & D	0
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280
Etsy, Inc.	NYC	New Media	371
Fresh Direct Holdings, Inc.	NYC	Distribution	1,949
Gotham Greens Holdings, LLC	NYC	Agriculture	14
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16
KPMG LLP	NYC	Software Dev	4,314
Medidata Solutions, Inc.	NYC	Software Dev	271
Roche TCRC, Inc.	NYC	Scientific R & D	0
Shapeways, Inc.	NYC	Manufacturing	20
Snap, Inc.	NYC	Software Dev	118
The Credit Junction Holdings, Inc.	NYC	Software Dev	13
Vice Media LLC	NYC	Other	410
Vox Media	NYC	New Media	204
Chobani, Inc.	ST	Manufacturing	392
CMP Advanced Mechanical Solutions (NY) LLC	ST	Manufacturing	95
Corning Incorporated (ST)	ST	Manufacturing	5,577
Crown Cork & Seal USA, Inc.	ST	Manufacturing	0
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	118
Golden Artist Colors Incorporated	ST	Manufacturing	151
Athenex Pharma Solutions, LLC	WNY	Scientific R & D	4
Calspan Technology Holding Corp	WNY	Scientific R & D	145
Campus Labs, Inc.	WNY	Software Dev	93
Creative Stone Manufacturing, Inc.	WNY	Manufacturing	1
Ingram Micro Inc.	WNY	Back Office	1,251
Nestle Purina PetCare Company	WNY	Manufacturing	328

Net New Jobs	Capital Investments
300	\$0
331	\$0
42	\$0
20	\$0
43	\$0
50	\$90,000
110	\$0
275	\$0
325	\$0
180	\$0
19	\$0
75	\$0
60	\$0
100	\$0
173	\$0
946	\$0
30	\$0
12	\$0
52	\$0
190	\$0
230	\$0
50	\$0
50	\$0
9	\$0
438	\$0
160	\$0
192	\$0
10	\$0
250	\$0
50	\$131,800,000
25	\$550,000
37	\$0
33	\$0
6	\$4,670,000
15	\$0
50	\$0
249	\$0
25	\$0

Max Tax Credits
\$147,895
\$375,000
\$68,955
\$37,037
\$32,331
\$52,469
\$187,626
\$1,723,881
\$328,532
\$311,866
\$73,652
\$104,704
\$78,671
\$67,510
\$330,657
\$1,949,796
\$16,889
\$85,424
\$68,885
\$610,714
\$1,176,256
\$22,222
\$75,211
\$24,759
\$639,775
\$274,286
\$490,133
\$39,474
\$5,014,219
\$2,957,848
\$81,418
\$52,113
\$63,462
\$123,670
\$66,667
\$28,015
\$801,656
\$251,846

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
320	\$0	\$163,689	\$42
344	\$0	\$375,000	\$56
69	\$0	\$68,955	\$85
68	\$0	\$37,037	\$42
106	\$0	\$32,331	\$77
62	\$1,096,672	\$52,469	\$74
241	\$0	\$187,626	\$184
295	\$0	\$1,723,881	\$38
348	\$0	\$328,532	\$102
177	\$0	\$306,668	\$52
16	\$0	\$62,023	\$49
69	\$0	\$96,328	\$29
63	\$0	\$78,671	\$82
88	\$0	\$59,409	\$67
202	\$0	\$330,657	\$66
1007	\$0	\$1,949,796	\$25
35	\$0	\$16,889	\$74
13	\$0	\$85,424	\$40
48	\$0	\$63,586	\$81
240	\$0	\$610,714	\$79
173	\$0	\$884,749	\$55
67	\$0	\$22,222	\$149
146	\$0	\$75,211	\$490
9	\$0	\$24,759	\$38
574	\$0	\$639,775	\$88
183	\$0	\$274,286	\$47
146	\$0	\$362,796	\$22
33	\$0	\$39,474	\$116
227	\$0	\$3,586,799	\$4
145	\$177,719,506	\$2,957,848	\$63
68	\$1,905,854	\$81,418	\$48
36	\$0	\$50,705	\$29
51	\$0	\$63,462	\$42
12	\$4,670,000	\$49,766	\$33
14	\$0	\$46,711	\$15
47	\$0	\$26,334	\$40
306	\$0	\$801,656	\$24
49	\$0	\$235,207	\$129

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Applicant Name	Region	Type of Business	Employment Base
Rich Products Corporation	WNY	Scientific R & D	650
Zenger Group	WNY	Manufacturing	81

Net New Jobs	Capital Investments
17	\$1,750,663
25	\$0

Max Tax Credits
\$309,875
\$55,000

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
95	\$556,846	\$227,323	\$37
36	\$0	\$55,000	\$19

Sub-total, Job Growth Track 27,162 7,216 \$204,198,935 \$25,624,914 \$8,929 \$259,125,348 \$21,981,192

**INVESTMENT TRACK**

Applicant Name	Region	Type of Business	Employment Base
Ace Hardware Corporation	CD	Distribution	309
Ferguson Enterprises, Inc.	CD	Distribution	483
UltrePET, LLC	CD	Manufacturing	63
Matt Industries, Inc.	CNY	Manufacturing	102
eHealth Global Technologies, Inc. (1)	FL	Back Office	26
Germanow-Simon Corporation	FL	Manufacturing	77
VanDamme Associates, Inc. dba NimbleUser	FL	Back Office	33
mindSHIFT Technologies, Inc.	LI	Back Office	149
Precipart Group, Inc.	LI	Manufacturing	155
Atlas Air, Inc.	MH	Back Office	466
Contract Packaging Services, Inc.	MH	Distribution	273
Hudson Valley Lighting, Inc.	MH	Distribution	46
Mediacom Communications Corporation	MH	Back Office	217
Xylem, Inc.	MH	Back Office	780
Kris-Tech Wire Company, Inc.	MV	Manufacturing	34
Johnson Lumber, LLC	NC	Manufacturing	27
GPS Services, Inc. (1)	NYC	Back Office	158
SAP America, Inc.	NYC	Back Office	336
Wonton Food Inc.	NYC	Manufacturing	353
Granite Works, LLC	ST	Manufacturing	22
Tioga Hardwoods, Incorporated	ST	Manufacturing	39
ABC Companies, Inc., The	WNY	Back Office	97
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	814
International Imaging Materials, Inc.	WNY	Manufacturing	339
Niagara Transformer Corp.	WNY	Manufacturing	70

Net New Jobs	Capital Investments
5	\$18,000,000
75	\$0
7	\$0
0	\$747,946
80	\$0
23	\$0
25	\$0
13	\$0
20	\$0
50	\$0
105	\$0
21	\$6,220,000
140	\$0
15	\$0
2	\$0
1	\$2,761,219
125	\$0
0	\$35,597,900
21	\$0
3	\$1,150,000
6	\$0
19	\$0
82	\$815,180
0	\$3,400,000
14	\$0

Max Tax Credits
\$364,667
\$35,890
\$17,000
\$3,000
\$92,000
\$28,325
\$82,508
\$61,033
\$71,111
\$197,000
\$119,778
\$130,802
\$719,154
\$126,000
\$8,167
\$56,305
\$71,200
\$711,958
\$60,882
\$29,375
\$16,981
\$11,144
\$272,494
\$113,000
\$60,897

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
44	\$31,778,126	\$364,667	\$91
109	\$0	\$35,890	\$108
10	\$0	\$17,000	\$22
0	\$435,190	\$11,704	\$37
122	\$0	\$92,000	\$70
10	\$0	\$12,315	\$63
7	\$0	\$23,102	\$20
5	\$0	\$22,057	\$21
88	\$0	\$71,111	\$68
74	\$0	\$197,000	\$36
120	\$0	\$119,778	\$25
15	\$8,146,702	\$128,973	\$68
168	\$0	\$675,128	\$15
4	\$0	\$33,600	\$23
17	\$0	\$8,167	\$168
2	\$2,761,219	\$56,305	\$50
292	\$0	\$71,200	\$571
0	\$36,379,006	\$711,958	\$51
77	\$0	\$60,882	\$71
7	\$1,302,422	\$29,375	\$53
4	\$0	\$8,412	\$15
13	\$0	\$7,625	\$47
162	\$928,575	\$272,494	\$24
27	\$2,045,666	\$78,380	\$26
6	\$0	\$19,323	\$15

Sub-total, Investment Track 5,468 852 68,692,245 3,460,671 1,383 83,776,906 3,128,446

**TOTAL** **32,630** **8,068** **\$272,891,180** **\$29,085,585** **10,312** **\$342,902,254** **\$25,109,638**

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.