



**CHART G**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**September 30, 2022**  
**Businesses Issued Credits -- Tax Year 2017**

**COMMITMENTS**  
**Tax Year 2017**

**PERFORMANCE - Tax Year 2017**

| Applicant Name                         | Region | Type of Business | Employment Base | COMMITMENTS  |                     |                 | PERFORMANCE - Tax Year 2017 |                       |                    |                     |
|--|--------|------------------|-----------------|--------------|---------------------|-----------------|-----------------------------|-----------------------|--------------------|---------------------|
|  |        |                  |                 | Net New Jobs | Capital Investments | Max Tax Credits | Jobs Created                | Qualified Investments | Tax Credits Issued | Benefit Cost Ratio* |
| <b>JOB GROWTH TRACK</b>                |        |                  |                 |              |                     |                 |                             |                       |                    |                     |
| Precisionaire, Inc.                    | CD     | Manufacturing    | 0               | 180          | \$0                 | \$54,054        | 163                         | \$0                   | \$48,949           | \$87                |
| Regeneron Pharmaceuticals, Inc. (CD#1) | CD     | Manufacturing    | 1823            | 300          | \$0                 | \$1,000,000     | 498                         | \$0                   | \$1,000,000        | \$45                |
| Regeneron Pharmaceuticals, Inc. (CD#2) | CD     | Manufacturing    | 3032            | 40           | \$0                 | \$67,273        | 111                         | \$0                   | \$67,273           | \$89                |
| Anoplate Corporation                   | CNY    | Manufacturing    | 185             | 20           | \$0                 | \$34,286        | 35                          | \$0                   | \$34,286           | \$222               |
| Bob Veal Corp.                         | CNY    | Manufacturing    | 0               | 12           | \$0                 | \$32,432        | 13                          | \$0                   | \$32,432           | \$19                |
| Cayuga Milk Ingredients LLC            | CNY    | Manufacturing    | 1               | 52           | \$0                 | \$150,000       | 68                          | \$0                   | \$150,000          | \$27                |
| Charter Communications, Inc.           | CNY    | Back Office      | 10,216          | 95           | \$0                 | \$228,916       | 152                         | \$0                   | \$228,916          | \$44                |
| Currier Plastics, Inc.                 | CNY    | Manufacturing    | 98              | 50           | \$0                 | \$106,383       | 44                          | \$0                   | \$93,617           | \$20                |
| Felix Schoeller North America Inc. (1) | CNY    | Manufacturing    | 67              | 25           | \$0                 | \$65,742        | 30                          | \$0                   | \$62,742           | \$24                |
| G&C Food Distributors and Brokers Inc. | CNY    | Manufacturing    | 219             | 32           | \$0                 | \$53,963        | 25                          | \$0                   | \$42,159           | \$170               |
| John Mezzalingua Associates, LLC (1)   | CNY    | Manufacturing    | 112             | 30           | \$0                 | \$100,000       | 184                         | \$0                   | \$100,000          | \$94                |
| John Mezzalingua Associates, LLC (2)   | CNY    | Manufacturing    | 321             | 145          | \$24,418,448        | \$720,119       | 264                         | \$24,418,448          | \$720,119          | \$46                |
| Novanta Corporation                    | CNY    | Manufacturing    | 95              | 63           | \$0                 | \$88,483        | 56                          | \$0                   | \$78,652           | \$55                |
| Optanix, Inc.                          | CNY    | Software Dev     | 102             | 110          | \$0                 | \$227,950       | 134                         | \$0                   | \$180,376          | \$38                |
| Tessy Plastics Corp.                   | CNY    | Manufacturing    | 809             | 36           | \$0                 | \$214,685       | 211                         | \$31,017,475          | \$214,685          | \$187               |
| US Concrete and Block Company, Inc.    | CNY    | Manufacturing    | 76              | 30           | \$0                 | \$96,003        | 32                          | \$0                   | \$96,003           | \$16                |
| Baldwin Richardson Foods Corp.         | FL     | Manufacturing    | 281             | 12           | \$0                 | \$30,769        | 16                          | \$0                   | \$30,769           | \$15                |
| Bausch & Lomb Incorporated (1)         | FL     | Manufacturing    | 989             | 76           | \$51,753,272        | \$1,887,195     | 132                         | \$51,753,272          | \$1,765,310        | \$33                |
| CFI Holdings Inc.                      | FL     | Manufacturing    | 121             | 35           | \$0                 | \$38,889        | 45                          | \$0                   | \$38,889           | \$36                |
| EPP Team, Inc.                         | FL     | Manufacturing    | 69              | 12           | \$2,500,000         | \$75,428        | 24                          | \$2,854,641           | \$75,428           | \$52                |
| Intergrow Greenhouses, Inc.            | FL     | Agriculture      | 73              | 15           | \$0                 | \$30,054        | 22                          | \$0                   | \$30,054           | \$16                |
| Klein Steel Service, Inc.              | FL     | Manufacturing    | 192             | 12           | \$0                 | \$30,928        | 14                          | \$0                   | \$30,928           | \$21                |
| Love Beets Production LLC              | FL     | Manufacturing    | 0               | 65           | \$0                 | \$95,682        | 115                         | \$0                   | \$95,682           | \$39                |
| McAlpin Industries, Inc.               | FL     | Manufacturing    | 137             | 16           | \$5,690,861         | \$138,426       | 13                          | \$5,806,837           | \$112,471          | \$55                |
| Mott's Limited Liability Partnership   | FL     | Manufacturing    | 505             | 20           | \$0                 | \$30,000        | 53                          | \$0                   | \$30,000           | \$89                |
| Newstead Ranch, Inc.                   | FL     | Agriculture      | 168             | 25           | \$0                 | \$39,773        | 81                          | \$4,308,189           | \$39,773           | \$174               |
| Pride Pak, Inc.                        | FL     | Manufacturing    | 0               | 25           | \$0                 | \$33,784        | 84                          | \$0                   | \$33,784           | \$67                |
| Qualitrol Corp.                        | FL     | Manufacturing    | 179             | 20           | \$0                 | \$61,681        | 27                          | \$0                   | \$32,843           | \$66                |
| Ranger Design US, Inc.                 | FL     | Manufacturing    | 5               | 52           | \$0                 | \$41,352        | 45                          | \$0                   | \$35,785           | \$58                |
| Rochester Industrial Control, Inc.     | FL     | Manufacturing    | 27              | 22           | \$0                 | \$47,283        | 18                          | \$0                   | \$15,000           | \$38                |
| Seisenbacher, Inc. (1)                 | FL     | Manufacturing    | 0               | 12           | \$0                 | \$15,652        | 10                          | \$0                   | \$13,043           | \$64                |
| Syntec Technologies, Inc.              | FL     | Manufacturing    | 122             | 63           | \$0                 | \$133,758       | 90                          | \$0                   | \$133,758          | \$87                |
| Upstate Door, Inc.                     | FL     | Manufacturing    | 79              | 15           | \$500,000           | \$36,642        | 16                          | \$500,331             | \$36,642           | \$28                |
| Z-Axis, Inc.                           | FL     | Manufacturing    | 68              | 12           | \$0                 | \$23,622        | 17                          | \$0                   | \$23,622           | \$26                |
| Applied DNA Sciences, Inc.             | LI     | Scientific R & D | 29              | 25           | \$0                 | \$22,150        | 29                          | \$0                   | \$22,150           | \$115               |

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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**PERFORMANCE - Tax Year 2017**

| Applicant Name                          | Region    | Type of Business | Employment Base | COMMITMENTS  |                     |                 | PERFORMANCE - Tax Year 2017 |                       |                    |                     |
|---|-----------|------------------|-----------------|--------------|---------------------|-----------------|-----------------------------|-----------------------|--------------------|---------------------|
|   |           |                  |                 | Net New Jobs | Capital Investments | Max Tax Credits | Jobs Created                | Qualified Investments | Tax Credits Issued | Benefit Cost Ratio* |
| Big Apple Sign Corp.                    | LI        | Manufacturing    | 82              | 13           | \$400,000           | \$51,279        | 16                          | \$1,265,938           | \$51,279           | \$38                |
| Clever Devices Ltd                      | LI        | Manufacturing    | 163             | 42           | \$0                 | \$106,061       | 97                          | \$0                   | \$106,061          | \$98                |
| D'Addario & Company, Inc. (1)           | LI        | Manufacturing    | 761             | 50           | \$0                 | \$180,178       | 64                          | \$0                   | \$180,178          | \$102               |
| EB Industries, LLC                      | LI        | Manufacturing    | 21              | 10           | \$0                 | \$8,429         | 11                          | \$0                   | \$8,429            | \$163               |
| Exergy LLC                              | LI        | Manufacturing    | 26              | 11           | \$0                 | \$26,250        | 11                          | \$0                   | \$26,250           | \$34                |
| LBi Software, Inc.                      | LI        | Software Dev     | 49              | 6            | \$0                 | \$12,676        | 7                           | \$0                   | \$12,676           | \$35                |
| LIF Industries, Inc.                    | LI        | Manufacturing    | 316             | 10           | \$8,000,000         | \$171,190       | 16                          | \$10,715,540          | \$171,190          | \$66                |
| LNK International, Inc.                 | LI        | Manufacturing    | 1500            | 135          | \$0                 | \$191,631       | 154                         | \$0                   | \$191,631          | \$24                |
| Photonics Industries International Inc. | LI        | Manufacturing    | 60              | 25           | \$7,650,000         | \$178,000       | 26                          | \$7,897,522           | \$178,000          | \$51                |
| Piping Rock Health Products, LLC        | LI        | Manufacturing    | 4               | 130          | \$0                 | \$73,034        | 247                         | \$0                   | \$73,034           | \$180               |
| Precare Corporation                     | LI        | Manufacturing    | 37              | 23           | \$0                 | \$30,942        | 50                          | \$0                   | \$30,942           | \$46                |
| Sciegen Pharmaceuticals Inc             | LI        | Manufacturing    | 19              | 190          | \$2,535,000         | \$252,585       | 199                         | \$4,596,577           | \$252,585          | \$51                |
| Supreme Screw Products, Inc.            | LI        | Manufacturing    | 36              | 15           | \$344,950           | \$38,651        | 40                          | \$359,950             | \$38,651           | \$49                |
| Caribbean Food Delights, Inc.           | MH        | Manufacturing    | 91              | 12           | \$0                 | \$10,127        | 12                          | \$0                   | \$10,127           | \$34                |
| Crystal Run Transformation Services LLC | MH        | Back Office      | 1381            | 200          | \$0                 | \$332,468       | 205                         | \$232,936             | \$332,468          | \$32                |
| GPSDC (New York), Inc.                  | MH        | Distribution     | 451             | 300          | \$0                 | \$433,735       | 302                         | \$0                   | \$433,735          | \$277               |
| Pratt & Whitney                         | MH        | Manufacturing    | 10              | 50           | \$0                 | \$110,193       | 80                          | \$0                   | \$110,193          | \$64                |
| Raymours Furniture Co., Inc.            | MH        | Distribution     | 1909            | 300          | \$0                 | \$147,895       | 320                         | \$800,353             | \$163,689          | \$42                |
| Regeneron Pharmaceuticals, Inc. (MH#1)  | MH        | Back Office      | 1785            | 383          | \$0                 | \$1,650,000     | 646                         | \$0                   | \$1,650,000        | \$66                |
| United Natural Foods, Inc.              | MH        | Distribution     | 101             | 331          | \$0                 | \$375,000       | 344                         | \$0                   | \$375,000          | \$56                |
| Anheuser-Busch InBev Worldwide, Inc.    | Multi-Reg | Manufacturing    | 960             | 26           | \$88,850,000        | \$1,803,777     | 38                          | \$91,593,803          | \$1,803,777        | \$52                |
| JAND, Inc.                              | Multi-Reg | Back Office      | 296             | 42           | \$0                 | \$68,955        | 69                          | \$0                   | \$68,955           | \$85                |
| Trenton Technology Inc.                 | MV        | Manufacturing    | 192             | 20           | \$0                 | \$37,037        | 68                          | \$0                   | \$37,037           | \$42                |
| Schluter Systems, LP                    | NC        | Manufacturing    | 239             | 11           | \$0                 | \$16,098        | 58                          | \$8,259,800           | \$16,098           | \$602               |
| SpencerARL New York, Inc.               | NC        | Manufacturing    | 42              | 43           | \$0                 | \$32,331        | 106                         | \$0                   | \$32,331           | \$77                |
| SterRx, LLC                             | NC        | Manufacturing    | 0               | 50           | \$90,000            | \$52,469        | 62                          | \$1,096,672           | \$52,469           | \$74                |
| ADP Technology Services, Inc.           | NYC       | Back Office      | 46              | 110          | \$0                 | \$187,626       | 241                         | \$0                   | \$187,626          | \$184               |
| Anheuser-Busch InBev Worldwide, Inc.    | NYC       | Back Office      | 960             | 275          | \$0                 | \$1,723,881     | 295                         | \$0                   | \$1,723,881        | \$38                |
| Boyce Technologies Inc.                 | NYC       | Manufacturing    | 58              | 13           | \$9,722,250         | \$253,013       | 12                          | \$9,787,528           | \$223,014          | \$46                |
| Buzzfeed, Inc.                          | NYC       | Back Office      | 269             | 325          | \$0                 | \$328,532       | 348                         | \$0                   | \$328,532          | \$102               |
| Casper Sleep, Inc.                      | NYC       | Back Office      | 12              | 180          | \$0                 | \$311,866       | 177                         | \$0                   | \$306,668          | \$52                |
| Collectis Inc.                          | NYC       | Scientific R & D | 0               | 19           | \$0                 | \$73,652        | 16                          | \$0                   | \$62,023           | \$49                |
| Crye American, LLC                      | NYC       | Manufacturing    | 71              | 75           | \$0                 | \$104,704       | 69                          | \$0                   | \$96,328           | \$29                |
| Datadog, Inc.                           | NYC       | Software Dev     | 66              | 60           | \$0                 | \$78,671        | 63                          | \$0                   | \$78,671           | \$82                |
| DoubleVerify Inc.                       | NYC       | Software Dev     | 75              | 64           | \$500,000           | \$82,520        | 60                          | \$4,888,221           | \$63,925           | \$238               |
| Duggal Visual Solutions, Inc.           | NYC       | Manufacturing    | 280             | 100          | \$0                 | \$67,510        | 88                          | \$0                   | \$59,409           | \$67                |

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|---|--------|------------------|-----------------|--------------|---------------------|-----------------|-----------------------------|-----------------------|--------------------|---------------------|
|   |        |                  |                 | Net New Jobs | Capital Investments | Max Tax Credits | Jobs Created                | Qualified Investments | Tax Credits Issued | Benefit Cost Ratio* |
| Etsy, Inc.                                  | NYC    | New Media        | 371             | 173          | \$0                 | \$330,657       | 202                         | \$0                   | \$330,657          | \$66                |
| Fresh Direct Holdings, Inc                  | NYC    | Distribution     | 1949            | 946          | \$0                 | \$1,949,796     | 1,007                       | \$0                   | \$1,949,796        | \$25                |
| Gotham Greens Holdings, LLC                 | NYC    | Agriculture      | 14              | 30           | \$0                 | \$16,889        | 35                          | \$0                   | \$16,889           | \$74                |
| Harbor Sound Inc.                           | NYC    | New Media        | 30              | 27           | \$0                 | \$72,439        | 24                          | \$0                   | \$64,390           | \$28                |
| Infor (US), Inc.                            | NYC    | Software Dev     | 166             | 95           | \$0                 | \$203,426       | 112                         | \$0                   | \$203,426          | \$54                |
| Intra-Cellular Therapies, Inc.              | NYC    | Scientific R & D | 16              | 12           | \$0                 | \$85,424        | 13                          | \$0                   | \$85,424           | \$40                |
| KPMG LLP                                    | NYC    | Software Dev     | 4314            | 52           | \$0                 | \$68,885        | 48                          | \$0                   | \$63,586           | \$81                |
| Medidata Solutions, Inc.                    | NYC    | Software Dev     | 271             | 190          | \$0                 | \$610,714       | 240                         | \$0                   | \$610,714          | \$79                |
| Morgan Stanley & Co. LLC                    | NYC    | Financial Svcs   | 3007            | 1764         | \$0                 | \$8,900,261     | 1,934                       | \$0                   | \$8,900,261        | \$39                |
| Roche TCRC, Inc.                            | NYC    | Scientific R & D | 0               | 230          | \$0                 | \$1,176,256     | 173                         | \$0                   | \$884,749          | \$55                |
| Ryzac, Inc.                                 | NYC    | Software Dev     | 8               | 35           | \$0                 | \$28,595        | 28                          | \$0                   | \$22,876           | \$130               |
| Shapeways, Inc.                             | NYC    | Manufacturing    | 20              | 50           | \$0                 | \$22,222        | 67                          | \$0                   | \$22,222           | \$149               |
| Snap, Inc.                                  | NYC    | Software Dev     | 88              | 50           | \$0                 | \$75,211        | 146                         | \$0                   | \$75,211           | \$490               |
| The Credit Junction Holdings, Inc.          | NYC    | Software Dev     | 13              | 9            | \$0                 | \$24,759        | 9                           | \$0                   | \$24,759           | \$38                |
| The Late Show, Inc.                         | NYC    | Entertainment Co | 0               | 200          | \$4,305,000         | \$2,242,834     | 187                         | \$0                   | \$2,037,021        | \$21                |
| Vice Media LLC                              | NYC    | Other            | 215             | 438          | \$0                 | \$639,775       | 574                         | \$0                   | \$639,775          | \$88                |
| Vox Media LLC                               | NYC    | New Media        | 204             | 160          | \$0                 | \$274,286       | 183                         | \$0                   | \$274,286          | \$47                |
| Chobani, Inc.                               | ST     | Manufacturing    | 262             | 192          | \$0                 | \$490,133       | 146                         | \$0                   | \$362,796          | \$22                |
| CMP Advanced Mechanical Solutions (NY) LLC  | ST     | Manufacturing    | 95              | 10           | \$0                 | \$39,474        | 33                          | \$0                   | \$39,474           | \$116               |
| Corning Incorporated                        | ST     | Manufacturing    | 5,577           | 250          | \$0                 | \$5,014,219     | 227                         | \$0                   | \$3,586,799        | \$4                 |
| Crown Cork & Seal USA, Inc.                 | ST     | Manufacturing    | 0               | 50           | \$131,800,000       | \$2,957,848     | 145                         | \$177,719,506         | \$2,957,848        | \$63                |
| Engineering Manufacturing Technologies, LLC | ST     | Manufacturing    | 117             | 25           | \$550,000           | \$81,418        | 68                          | \$1,905,854           | \$81,418           | \$48                |
| Golden Artist Colors Incorporated           | ST     | Manufacturing    | 151             | 37           | \$0                 | \$52,113        | 36                          | \$0                   | \$50,705           | \$29                |
| Athenex Pharma Solutions, LLC               | WNY    | Scientific R & D | 4               | 33           | \$0                 | \$63,462        | 51                          | \$0                   | \$63,462           | \$42                |
| Calspan Technology Holding Corp             | WNY    | Scientific R & D | 145             | 6            | \$4,670,000         | \$123,670       | 12                          | \$4,670,000           | \$49,766           | \$33                |
| Campus Labs, Inc.                           | WNY    | Software Dev     | 93              | 15           | \$0                 | \$66,667        | 14                          | \$0                   | \$46,711           | \$15                |
| Creative Stone Manufacturing, Inc.          | WNY    | Manufacturing    | 1               | 50           | \$0                 | \$28,015        | 47                          | \$0                   | \$26,334           | \$40                |
| Ingram Micro Inc.                           | WNY    | Back Office      | 1,251           | 249          | \$0                 | \$801,656       | 306                         | \$854,302             | \$801,656          | \$24                |
| Nestle Purina PetCare Company               | WNY    | Manufacturing    | 354             | 25           | \$0                 | \$251,846       | 49                          | \$26,913,000          | \$235,207          | \$129               |
| Rich Products Corporation                   | WNY    | Scientific R & D | 843             | 17           | \$1,750,663         | \$309,875       | 95                          | \$556,846             | \$227,323          | \$37                |
| Seal & Design, Inc.                         | WNY    | Manufacturing    | 73              | 16           | \$285,000           | \$39,043        | 15                          | \$274,982             | \$36,603           | \$24                |
| Zenger Group                                | WNY    | Manufacturing    | 81              | 25           | \$0                 | \$55,000        | 36                          | \$0                   | \$55,000           | \$19                |
| Sub-total, Job Growth Track                 |        |                  | 52,301          | 10,864       | \$346,315,444       | \$42,753,191    | \$13,750                    | \$475,048,523         | \$40,110,146       |                     |

**INVESTMENT TRACK**

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|--|--------|------------------|-----------------|---------------|----------------------|---------------------|-----------------------------|-----------------------|---------------------|---------------------|
|  |        |                  |                 | Net New Jobs  | Capital Investments  | Max Tax Credits     | Jobs Created                | Qualified Investments | Tax Credits Issued  | Benefit Cost Ratio* |
| Ace Hardware Corporation                           | CD     | Distribution     | 301             | 5             | \$18,000,000         | \$364,667           | 44                          | \$31,778,126          | \$364,667           | \$91                |
| Ferguson Enterprises, Inc.                         | CD     | Distribution     | 483             | 75            | \$0                  | \$35,890            | 109                         | \$0                   | \$35,890            | \$108               |
| UltrePET, LLC                                      | CD     | Manufacturing    | 63              | 7             | \$0                  | \$17,000            | 10                          | \$0                   | \$17,000            | \$22                |
| Matt Industries, Inc.                              | CNY    | Manufacturing    | 102             | 0             | \$435,190            | \$3,000             | 70                          | \$435,190             | \$11,704            | \$37                |
| Coast Professional, Inc. (1)                       | FL     | Back Office      | 109             | 105           | \$0                  | \$53,791            | 92                          | \$0                   | \$47,131            | \$69                |
| eHealth Global Technologies, Inc. (1)              | FL     | Back Office      | 27              | 80            | \$0                  | \$92,000            | 122                         | \$0                   | \$92,000            | \$70                |
| Germanow-Simon Corporation                         | FL     | Manufacturing    | 77              | 23            | \$0                  | \$28,325            | 10                          | \$0                   | \$12,315            | \$63                |
| VanDamme Associates, Inc.                          | FL     | Back Office      | 33              | 25            | \$0                  | \$82,508            | 7                           | \$0                   | \$23,102            | \$20                |
| Gemini Fund Services, LLC                          | LI     | Financial Svc    | 82              | 40            | \$0                  | \$82,006            | 87                          | \$0                   | \$82,006            | \$65                |
| Hain Celestial Group, Inc., The                    | LI     | Back Office      | 213             | 122           | \$0                  | \$556,029           | 70                          | \$0                   | \$319,033           | \$30                |
| mindSHIFT Technologies, Inc.                       | LI     | Back Office      | 143             | 13            | \$0                  | \$61,033            | 5                           | \$0                   | \$22,057            | \$21                |
| Precipart Group, Inc.                              | LI     | Manufacturing    | 158             | 20            | \$0                  | \$71,111            | 88                          | \$0                   | \$71,111            | \$68                |
| Atlas Air Worldwide Holdings, Inc.                 | MH     | Back Office      | 466             | 50            | \$0                  | \$197,000           | 74                          | \$0                   | \$197,000           | \$36                |
| Contract Packaging Services, Inc.                  | MH     | Distribution     | 273             | 105           | \$0                  | \$119,778           | 120                         | \$0                   | \$119,778           | \$25                |
| Hudson Valley Lighting Company (1)                 | MH     | Distribution     | 46              | 21            | \$6,220,000          | \$130,802           | 15                          | \$8,146,702           | \$128,973           | \$68                |
| Mediacom Communications Corporation                | MH     | Back Office      | 213             | 140           | \$0                  | \$719,154           | 168                         | \$0                   | \$675,128           | \$15                |
| Xylem, Inc.  | MH     | Back Office      | 780             | 15            | \$0                  | \$126,000           | 4                           | \$0                   | \$33,600            | \$23                |
| Kris-Tech Wire Company, Inc.                       | MV     | Manufacturing    | 34              | 2             | \$0                  | \$8,167             | 17                          | \$0                   | \$8,167             | \$168               |
| The Fountainhead Group                             | MV     | Manufacturing    | 175             | 7             | \$1,015,000          | \$104,890           | 3                           | \$58,381              | \$22,902            | \$10                |
| Johnson Lumber, LLC                                | NC     | Manufacturing    | 27              | 1             | \$2,761,219          | \$56,305            | 2                           | \$2,761,219           | \$56,305            | \$50                |
| Amazon Corporate LLC (1)                           | NYC    | Back Office      | 126             | 50            | \$0                  | \$183,005           | 33                          | \$0                   | \$120,783           | \$112               |
| GPS Services, Inc. (1)                             | NYC    | Back Office      | 158             | 125           | \$0                  | \$71,200            | 292                         | \$238,193             | \$71,200            | \$571               |
| L'Oreal USA, Inc.                                  | NYC    | Back Office      | 1548            | 55            | \$0                  | \$239,701           | 260                         | \$0                   | \$239,701           | \$140               |
| SAP America, Inc.                                  | NYC    | Back Office      | 336             | 0             | \$35,597,900         | \$711,958           | 0                           | \$36,379,006          | \$711,958           | \$51                |
| Wonton Food Inc.                                   | NYC    | Manufacturing    | 353             | 21            | \$0                  | \$60,882            | 77                          | \$0                   | \$60,882            | \$71                |
| Granite Works, LLC                                 | ST     | Manufacturing    | 22              | 3             | \$1,150,000          | \$29,375            | 7                           | \$1,302,422           | \$29,375            | \$53                |
| Tioga Hardwoods, Incorporated                      | ST     | Manufacturing    | 38              | 6             | \$0                  | \$16,981            | 4                           | \$0                   | \$8,412             | \$15                |
| ABC Companies, Inc., The                           | WNY    | Back Office      | 105             | 19            | \$0                  | \$11,144            | 13                          | \$0                   | \$7,625             | \$47                |
| FedEx Trade Networks Transport and Brokerage, Inc. | WNY    | Back Office      | 942             | 82            | \$815,180            | \$272,494           | 162                         | \$928,575             | \$272,494           | \$24                |
| International Imaging Materials, Inc.              | WNY    | Manufacturing    | 339             | 0             | \$3,400,000          | \$113,000           | 27                          | \$2,045,666           | \$78,380            | \$26                |
| Niagara Transformer Corp.                          | WNY    | Manufacturing    | 70              | 14            | \$0                  | \$60,897            | 6                           | \$0                   | \$19,323            | \$15                |
| Sub-total, Investment Track                        |        |                  | 7,842           | 1,231         | \$69,394,489         | \$4,680,093         | 1,998                       | \$84,073,480          | \$3,960,002         |                     |
| <b>TOTAL</b>                                       |        |                  | <b>60,143</b>   | <b>12,095</b> | <b>\$415,709,933</b> | <b>\$47,433,284</b> | <b>15,748</b>               | <b>\$559,122,003</b>  | <b>\$44,070,148</b> |                     |

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.