



**CHART H**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**September 30, 2021**  
**Businesses Issued Credits -- Tax Year 2018**

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax Year 2018		Max Tax Credits	PERFORMANCE - Tax Year 2018			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
<b>JOB GROWTH TRACK</b>										
Adirondack Beverages Corp.	CD	Manufacturing	268	15	\$0	\$30,303	12	\$0	\$24,242	\$155
Morcon Inc.	CD	Manufacturing	55	30	\$0	\$65,217	24	\$0	\$52,174	\$24
Infrastructure Technologies, LLC	CD	Back Office	338	153	\$0	\$154,545	143	\$0	\$144,444	\$49
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	300	\$0	\$1,000,000	447	\$0	\$1,000,000	\$44
Anoplate Corporation	CNY	Manufacturing	185	30	\$0	\$51,429	32	\$0	\$51,429	\$33
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	71	\$0	\$150,000	\$27
Charter Communications, Inc. (CNY)	CNY	Back Office	10,216	95	\$0	\$228,916	80	\$0	\$192,771	\$29
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	45	\$0	\$95,745	\$22
Denkavit Holding USA Corporation (Grober Nutrition LLC)	CNY	Manufacturing	0	23	\$0	\$62,162	45	\$0	\$62,162	\$36
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	29	\$0	\$62,742	\$22
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	52	\$0	\$87,690	74	\$0	\$87,690	\$32
John Mezzalingua Associates, LLC (1)	CNY	Manufacturing	112	30	\$0	\$100,000	139	\$0	\$100,000	\$72
Optanix, Inc.	CNY	Software Dev	102	110	\$0	\$227,950	98	\$0	\$169,330	\$30
Tessy Plastics Corp. (1)	CNY	Manufacturing	809	50	\$0	\$628,124	173	\$0	\$628,124	\$12
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	40	\$0	\$128,232	44	\$0	\$126,012	\$15
Addison Precision Manufacturing (Terminated)	FL	Manufacturing	54	25	\$0	\$25,000	34	\$0	\$25,000	\$66
American Packaging Corporation	FL	Manufacturing	168	70	\$56,739,124	\$1,317,546	75	\$56,739,124	\$1,317,546	\$46
Baldwin Richardson Foods Corp.	FL	Manufacturing	281	21	\$0	\$53,846	25	\$0	\$53,846	\$21
Bausch & Lomb Incorporated(1) Pegasus Project	FL	Manufacturing	989	76	\$47,840,606	\$1,793,942	143	\$47,840,606	\$1,773,957	\$32
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	43	\$0	\$47,778	49	\$0	\$47,778	\$145
EPP Team, Inc.	FL	Manufacturing	69	19	\$0	\$40,261	15	\$0	\$31,785	\$28
IDEX Health & Science LLC	FL	Manufacturing	176	8	\$3,063,418	\$233,560	34	\$3,065,071	\$223,076	\$23
Intergrow Greenhouses, Inc.	FL	Agriculture	73	15	\$0	\$30,054	33	\$0	\$30,054	\$28
Love Beets Production LLC	FL	Manufacturing	0	89	\$0	\$131,011	99	\$0	\$131,011	\$28
Mindex Technologies, Inc.	FL	Software Dev	191	5	\$1,112,474	\$39,279	18	\$1,112,474	\$39,279	\$55
Mott's Limited Liability Partnership	FL	Manufacturing	505	20	\$0	\$30,000	50	\$0	\$30,000	\$80
Newstead Ranch, Inc. (1)	FL	Agriculture	168	25	\$0	\$39,773	86	\$0	\$39,773	\$240
Panther Graphics, Inc.	FL	Manufacturing	17	10	\$0	\$21,429	10	\$0	\$21,429	\$15
Qualitrol Corp.	FL	Manufacturing	179	24	\$0	\$61,681	49	\$0	\$39,412	\$68
Rochester Industrial Control, Inc.	FL	Manufacturing	27	32	\$0	\$47,283	28	\$0	\$23,334	\$42
Scotts Miracle-Gro Company	FL	Manufacturing	105	15	\$12,020,000	\$249,794	18	\$12,840,070	\$249,794	\$54
Seisenbacher, Inc. (1) (terminated)	FL	Manufacturing	0	20	\$0	\$26,087	18	\$0	\$23,478	\$84
Syntec Technologies, Inc.	FL	Manufacturing	122	92	\$0	\$195,329	71	\$0	\$150,743	\$16
Upstate Door, Inc. (1)	FL	Manufacturing	79	20	\$968,819	\$54,900	16	\$968,819	\$47,794	\$29
WNY Enterprise LLC	FL	Manufacturing	0	11	\$0	\$15,278	10	\$0	\$13,889	\$890
Z-Axis, Inc. (1)	FL	Manufacturing	68	15	\$0	\$29,528	12	\$0	\$23,622	\$20
Applied DNA Sciences, Inc.	LI	Scientific R & D	29	25	\$0	\$22,150	29	\$0	\$22,150	\$128
Big Apple Sign Corp.	LI	Manufacturing	82	15	\$400,000	\$57,660	15	\$32,983	\$46,642	\$15
Carson Optical, Inc.	LI	Scientific R & D	24	5	\$0	\$5,178	5	\$0	\$5,178	\$37
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	154	\$0	\$106,061	\$150

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Applicant Name	Region	Type of Business	Employment Base
D'Addario & Company, Inc. (RC1)	LI	Manufacturing	761
Eastern Wholesale Fence, LLC	LI	Manufacturing	336
EB Industries, LLC	LI	Manufacturing	21
Exergy LLC	LI	Manufacturing	26
LIF Industries, Inc.	LI	Manufacturing	316
Photonics Industries International Inc.	LI	Manufacturing	60
Precare Corporation	LI	Manufacturing	37
Precipart Group, Inc. (2)	LI	Manufacturing	223
Sciegen Pharmaceuticals Inc	LI	Manufacturing	19
Supreme Screw Products, Inc.	LI	Manufacturing	36
Café Spice LLC	MH	Manufacturing	122
Caribbean Food Delights, Inc.	MH	Manufacturing	91
Crown Awards, Inc.	MH	Manufacturing	315
CVD Equipment Corporation	MH	Manufacturing	190
GPSDC (New York), Inc.	MH	Distribution	451
Pratt & Whitney	MH	Manufacturing	10
Raymours Furniture Co., Inc.	MH	Distribution	1,909
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785
United Natural Foods, Inc.	MH	Distribution	101
USAI, LLC	MH	Manufacturing	119
JAND, Inc. d/b/a Warby Parker	Multi-Reg	Back Office	296
McKesson Corporation	Multi-Reg	Distribution	176
Metal Solutions Inc.	MV	Manufacturing	66
Trenton Technology Inc.	MV	Manufacturing	192
SpencerARL New York, Inc.	NC	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
2U, Inc.	NYC	Back Office	132
ADP Technology Services, Inc.	NYC	Back Office	46
Anheuser-Busch InBev Worldwide, Inc. (comm hub)	NYC	Back Office	960
Business Insider, Inc.	NYC	Back Office	290
Buzzfeed, Inc.	NYC	Back Office	269
Casper Sleep, Inc.	NYC	Back Office	12
Cellectis Inc.	NYC	Scientific R & D	0
Click Therapeutics, Inc.	NYC	Software Dev	11
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
DoubleVerify Inc.	NYC	Software Dev	75
Duggal Visual Solutions, Inc. (NYC)	NYC	Manufacturing	280
Etsy, Inc.	NYC	New Media	371
Fresh Direct Holdings, Inc	NYC	Distribution	1,949
Genius Media Group, Inc.	NYC	Back Office	29

Net New Jobs	Capital Investments
50	\$0
15	\$3,587,241
12	\$0
11	\$0
25	\$15,250,000
30	\$600,000
23	\$0
10	\$3,100,000
250	\$0
20	\$2,370,050
61	\$0
25	\$0
48	\$1,300,000
10	\$0
700	\$0
66	\$0
300	\$0
466	\$0
346	\$0
87	\$0
76	\$0
144	\$0
13	\$0
30	\$0
43	\$0
70	\$790,182
76	\$0
110	\$0
275	\$0
62	\$0
400	\$0
275	\$0
23	\$0
10	\$0
75	\$0
90	\$0
64	\$0
135	\$0
251	\$0
946	\$0
55	\$0

Max Tax Credits
\$180,178
\$106,367
\$10,115
\$26,250
\$332,975
\$42,000
\$30,942
\$69,798
\$265,638
\$89,737
\$164,856
\$21,097
\$136,773
\$19,774
\$1,012,048
\$145,455
\$147,895
\$2,151,800
\$380,000
\$86,894
\$124,776
\$103,035
\$5,260
\$55,556
\$32,331
\$86,741
\$229,192
\$187,626
\$1,723,881
\$169,937
\$404,347
\$476,462
\$89,157
\$6,203
\$104,704
\$118,007
\$57,520
\$91,138
\$479,740
\$1,949,796
\$28,109

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
63	\$2,299,535	\$180,178	\$29
30	\$491,284	\$44,449	\$34
10	\$0	\$8,429	\$136
11	\$0	\$26,250	\$23
39	\$14,953,214	\$327,039	\$53
43	\$600,000	\$40,403	\$53
53	\$0	\$30,942	\$59
13	\$3,118,481	\$69,798	\$55
250	\$0	\$265,638	\$39
54	\$4,155,000	\$89,737	\$74
52	\$0	\$101,946	\$13
25	\$0	\$21,097	\$45
37	\$1,300,000	\$105,425	\$12
10	\$0	\$19,774	\$34
672	\$0	\$971,566	\$147
106	\$0	\$145,455	\$57
320	\$0	\$163,689	\$90
646	\$0	\$2,151,800	\$49
367	\$1,641,188	\$380,000	\$61
70	\$0	\$69,915	\$42
127	\$0	\$124,776	\$82
141	\$0	\$100,188	\$72
18	\$1,034,474	\$5,260	\$326
34	\$0	\$55,556	\$15
93	\$0	\$32,331	\$89
111	\$790,182	\$86,741	\$65
69	\$10,405,629	\$208,082	\$79
246	\$0	\$187,626	\$191
276	\$0	\$1,723,881	\$32
76	\$0	\$145,106	\$35
343	\$0	\$346,728	\$101
220	\$0	\$381,170	\$58
21	\$0	\$81,404	\$62
8	\$0	\$4,962	\$158
83	\$0	\$104,704	\$34
166	\$0	\$118,007	\$155
77	\$0	\$57,520	\$198
137	\$0	\$91,138	\$83
231	\$0	\$441,514	\$101
840	\$0	\$1,731,320	\$25
54	\$0	\$27,598	\$194

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Glossier, Inc.	NYC	Back Office	50	90	\$0	\$130,183	76	\$0	\$109,932	\$71
Gotham Greens Holdings, LLC	NYC	Agriculture	14	30	\$0	\$16,889	35	\$0	\$16,889	\$76
Infor (US), Inc.	NYC	Software Dev	166	128	\$0	\$274,090	117	\$0	\$250,535	\$44
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16	12	\$0	\$85,424	19	\$0	\$85,424	\$58
KPMG LLP	NYC	Software Dev	4,314	92	\$0	\$121,874	77	\$0	\$102,003	\$91
Lon Operations, LLC	NYC	Back Office	30	25	\$0	\$74,074	26	\$0	\$74,074	\$36
Medidata Solutions, Inc.	NYC	Software Dev	271	250	\$0	\$803,571	250	\$0	\$803,571	\$53
Medidata Solutions, Inc. (2)	NYC	Software Dev	437	25	\$0	\$1,550,057	32	\$0	\$1,550,057	\$2
National Debt Relief, LLC	NYC	Back Office	566	54	\$0	\$88,874	75	\$0	\$88,874	\$41
NSONE Inc.	NYC	Software Dev	23	12	\$0	\$17,266	9	\$0	\$12,950	\$75
Oscar Health Inc fka Mulberry Health Inc	NYC	Back Office	340	81	\$0	\$228,893	61	\$0	\$172,376	\$27
Ryzac, Inc. dba Codecademy	NYC	Software Dev	8	50	\$0	\$40,850	78	\$0	\$40,850	\$174
Salesforce.com, Inc.	NYC	Software Dev	717	150	\$0	\$239,234	171	\$0	\$239,234	\$90
Shapeways, Inc.	NYC	Manufacturing	20	50	\$0	\$22,222	48	\$0	\$21,333	\$168
Snap, Inc.	NYC	Software Dev	88	211	\$0	\$317,389	205	\$0	\$308,364	\$140
Stash Financial, Inc. fka Collective Returns, Inc.	NYC	Back Office	69	60	\$0	\$88,279	50	\$0	\$73,566	\$66
The Late Show, Inc.	NYC	Entertainment Co	0	200	\$3,390,000	\$2,189,534	190	\$0	\$2,029,647	\$23
Vice Media LLC	NYC	Other	215	525	\$0	\$766,854	499	\$0	\$728,876	\$87
Vox Media LLC	NYC	New Media	204	240	\$0	\$411,429	234	\$0	\$401,143	\$50
Chobani, Inc.	ST	Manufacturing	262	192	\$0	\$488,883	153	\$0	\$378,641	\$33
Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0	170	\$83,000,000	\$1,894,669	220	\$91,897,885	\$1,894,669	\$52
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	62	\$0	\$52,113	\$51
TeamWorld, Inc.	ST	Manufacturing	86	25	\$0	\$35,000	25	\$0	\$35,000	\$26
3M Company	WNY	Manufacturing	538	39	\$0	\$100,000	41	\$0	\$100,000	\$19
Athenex Pharma Solutions, LLC	WNY	Scientific R & D	4	48	\$0	\$92,308	55	\$0	\$92,308	\$34
Calspan Technology Holding Corp	WNY	Scientific R & D	145	11	\$1,400,000	\$81,560	15	\$0	\$52,060	\$17
Campus Labs, Inc.	WNY	Software Dev	93	30	\$0	\$133,333	30	\$0	\$133,333	\$15
Charter Communications, Inc. (WNY)	WNY	Back Office	10,199	255	\$0	\$392,583	365	\$0	\$392,583	\$24
Finger Food Products, Inc.	WNY	Manufacturing	16	10	\$3,955,000	\$95,841	10	\$265,989	\$22,061	\$29
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	284	\$2,044,473	\$801,656	\$24
INNOMOTIVE Solutions Group LLC	WNY	Manufacturing	0	13	\$0	\$7,992	18	\$1,923,541	\$7,992	\$323
Moog Inc.	WNY	Manufacturing	2,474	15	\$3,550,000	\$432,337	300	\$0	\$361,337	\$56
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$231,108	34	\$26,569,000	\$225,523	\$128
New Buffalo Shirt Factory, Inc.	WNY	Manufacturing	5	10	\$0	\$9,191	11	\$0	\$9,191	\$38
Pine Pharmaceuticals LLC	WNY	Manufacturing	16	12	\$0	\$27,149	21	\$0	\$27,149	\$31
Rich Products Corporation	WNY	Scientific R & D	843	17	\$0	\$254,088	103	\$0	\$192,717	\$45
Seal & Design, Inc.	WNY	Manufacturing	73	18	\$280,000	\$42,786	18	\$572,577	\$42,786	\$29
Viatran Corporation	WNY	Manufacturing	58	15	\$0	\$16,667	25	\$0	\$16,667	\$67
Visionary Sleep, LLC	WNY	Manufacturing	35	10	\$0	\$16,287	8	\$0	\$13,030	\$20

Sub-total, Job Growth Track 54,471 11,061 \$244,716,914 \$32,377,748 12,844 \$286,661,599 \$30,693,152

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<b>INVESTMENT TRACK</b>										
Ace Hardware Corporation	CD	Distribution	301	10	\$0	\$9,333	68	\$0	\$9,333	\$271
Ferguson Enterprises, Inc.	CD	Distribution	483	95	\$0	\$45,460	110	\$0	\$45,460	\$119
Owens Corning Insulating Systems, LLC	CD	Manufacturing	256	0	\$14,760,000	\$295,200	0	\$16,254,237	\$295,200	\$55
UltrePET, LLC	CD	Manufacturing	63	7	\$0	\$17,000	11	\$0	\$17,000	\$24
Beak & Skiff Holding Company, LLC	CNY	Manufacturing	58	6	\$0	\$11,111	7	\$0	\$11,111	\$26
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$312,756	\$3,000	81	\$1,839,767	\$3,000	\$613
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	178	\$0	\$92,000	\$85
Germanow-Simon Corporation	FL	Manufacturing	77	23	\$0	\$28,325	17	\$0	\$20,936	\$49
mindSHIFT Technologies, Inc.	LI	Back Office	143	19	\$0	\$89,202	10	\$0	\$46,948	\$20
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	72	\$0	\$71,111	\$59
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	58	\$0	\$197,000	\$29
Hudson Valley Lighting Company (1)	MH	Distribution	46	26	\$0	\$7,926	19	\$0	\$5,792	\$212
Mediacom Communications Corporation	MH	Back Office	213	140	\$0	\$719,154	155	\$0	\$719,154	\$15
Xylem, Inc.	MH	Back Office	780	15	\$0	\$126,000	1	\$0	\$8,400	\$27
Kris-Tech Wire Company, Inc.	MV	Manufacturing	34	3	\$0	\$12,250	22	\$0	\$12,250	\$121
Johnson Lumber, LLC	NC	Manufacturing	27	2	\$76,987	\$3,702	7	\$181,703	\$3,702	\$86
BNY Mellon	NYC	Financial Svc	8,237	0	\$150,000,000	\$3,000,000	0	\$227,530,203	\$3,000,000	\$76
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	368	\$2,100,595	\$71,200	\$568
Wonton Food Inc.	NYC	Manufacturing	353	23	\$0	\$66,680	55	\$0	\$66,680	\$30
Granite Works, LLC	ST	Manufacturing	22	5	\$0	\$10,625	7	\$0	\$10,625	\$21
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	4	\$0	\$6,439	\$15
ABC Companies, Inc., The	WNY	Back Office	105	29	\$0	\$17,009	22	\$0	\$12,903	\$52
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$0	\$256,190	230	\$0	\$256,190	\$32
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$2,800,000	\$101,000	28	\$2,530,562	\$95,611	\$26
Niagara Transformer Corp.	WNY	Manufacturing	70	14	\$0	\$60,897	11	\$0	\$38,318	\$15
Universal Stainless & Alloy Products, Inc.	WNY	Manufacturing	248	0	\$5,926,600	\$118,532	0	\$9,523,971	\$118,532	\$80
Sub-total, Investment Track			13,746	780	\$173,876,343	\$5,446,888	1,541	\$259,961,038	\$5,234,895	
<b>TOTAL</b>			<b>68,217</b>	<b>11,841</b>	<b>\$418,593,257</b>	<b>\$37,824,636</b>	<b>14,385</b>	<b>\$546,622,637</b>	<b>\$35,928,047</b>	

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