

CHART H
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
March 31, 2020
Businesses Issued Credits -- Tax Year 2018

				COMMITMENTS							
				Tax Year 2018				PERFORMANCE - Tax Year 2018			
Applicant Name	Region	Type of Business	Employment Base	Net New Jobs	Capital Investments		Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK											
Adirondack Beverages Corp.	CD	Manufacturing	268	15	\$0		\$30,303	12	\$0	\$24,242	\$155
Anoplate Corporation	CNY	Manufacturing	185	30	\$0		\$51,429	32	\$0	\$51,429	\$33
Cayuga Milk Ingredients, LLC	CNY	Manufacturing	1	52	\$0		\$150,000	71	\$0	\$150,000	\$27
Currier Plastics, Inc.	CNY	Manufacturing	98	50	\$0		\$106,383	45	\$0	\$95,745	\$22
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0		\$65,742	29	\$0	\$62,742	\$22
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	52	\$0		\$87,690	74	\$0	\$87,690	\$32
Tessy Plastics Corp.	CNY	Manufacturing	809	50	\$0		\$628,124	173	\$0	\$628,124	\$12
Addison Precision Manufacturing	FL	Manufacturing	54	25	\$0		\$25,000	34	\$0	\$25,000	\$66
American Packaging Corporation	FL	Manufacturing	168	70	\$56,739,124		\$1,317,546	75	\$56,739,124	\$1,317,546	\$46
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	43	\$0		\$47,778	49	\$0	\$47,778	\$145
EPP Team, Inc.	FL	Manufacturing	69	19	\$0		\$40,261	15	\$0	\$31,785	\$28
Love Beets Production LLC	FL	Manufacturing	0	89	\$0		\$131,011	99	\$0	\$131,011	\$28
Mindex Technologies, Inc.	FL	Software Dev	191	5	\$1,112,474		\$50,280	18	\$1,112,474	\$39,279	\$55
Mott’s Limited Liability Partnership	FL	Manufacturing	505	20	\$0		\$30,000	50	\$0	\$30,000	\$80
Newstead Ranch, Inc.	FL	Agriculture	168	25	\$0		\$39,773	86	\$0	\$39,773	\$240
Panther Graphics, Inc.	FL	Manufacturing	17	10	\$0		\$21,429	10	\$0	\$21,429	\$15
Seisenbacher, Inc.	FL	Manufacturing	0	20	\$0		\$26,087	18	\$0	\$23,478	\$84
Syntec Technologies, Inc.	FL	Manufacturing	122	92	\$0		\$195,329	71	\$0	\$150,743	\$16
Upstate Door, Inc.	FL	Manufacturing	65	20	\$968,819		\$54,900	16	\$968,819	\$47,794	\$29
Z-Axis, Inc.	FL	Manufacturing	68	15	\$0		\$29,528	12	\$0	\$23,622	\$20
Big Apple Sign Corp.	LI	Manufacturing	82	15	\$400,000		\$57,660	15	\$32,983	\$46,642	\$15
Carson Optical, Inc.	LI	Scientific R & D	24	5	\$0		\$5,178	5	\$0	\$5,178	\$37
Clever Devices Ltd	LI	Manufacturing	163	42	\$0		\$106,061	154	\$0	\$106,061	\$150
Eastern Wholesale Fence, LLC	LI	Manufacturing	336	15	\$3,587,241		\$106,367	30	\$491,284	\$44,449	\$34
Photonics Industries International Inc.	LI	Manufacturing	60	30	\$600,000		\$42,000	43	\$600,000	\$40,403	\$53
Precipart Group, Inc. (#2)	LI	Manufacturing	223	10	\$3,100,000		\$69,798	13	\$3,118,481	\$69,798	\$55
Café Spice GCT, Inc.	MH	Manufacturing	122	61	\$0		\$164,856	52	\$0	\$101,946	\$13
Caribbean Food Delights, Inc.	MH	Manufacturing	99	25	\$0		\$21,097	25	\$0	\$21,097	\$45
Crown Awards, Inc.	MH	Manufacturing	315	48	\$1,300,000		\$136,773	37	\$1,300,000	\$105,425	\$12
CVD Equipment Corporation	MH	Manufacturing	190	10	\$0		\$19,774	10	\$0	\$19,774	\$34
GPSDC (New York), Inc.	MH	Distribution	451	700	\$0		\$1,012,048	672	\$0	\$971,566	\$147

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.

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Raymours Furniture Co., Inc.	MH	Distribution	1909
United Natural Foods, Inc.	MH	Distribution	101
McKesson Corporation	Multi-Reg	Distribution	176
Trenton Technology Inc.	MV	Manufacturing	179
SpencerARL New York, Inc.	NC	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
Business Insider, Inc.	NYC	Back Office	290
Casper Sleep, Inc.	NYC	Back Office	12
Click Therapeutics, Inc.	NYC	Software Dev	11
Datadog, Inc.	NYC	Software Dev	66
DoubleVerify Inc.	NYC	Software Dev	75
Duggal Visual Solutions, Inc. (NYC)	NYC	Manufacturing	280
Fresh Direct Holdings, Inc	NYC	Distribution	1949
Gotham Greens Holdings, LLC	NYC	Agriculture	14
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16
KPMG LLP	NYC	Software Dev	4314
Lon Operations, LLC	NYC	Back Office	30
Mulberry Health Inc	NYC	Back Office	340
National Debt Relief, LLC	NYC	Back Office	566
NSONE Inc.	NYC	Software Dev	23
Salesforce.com, Inc.	NYC	Software Dev	717
Stash Financial, Inc.	NYC	Back Office	69
Chobani, Inc.	ST	Manufacturing	262
Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0
Golden Artist Colors Incorporated	ST	Manufacturing	151
TeamWorld, Inc.	ST	Manufacturing	86
3M Company	WNY	Manufacturing	538
Campus Labs, Inc.	WNY	Software Dev	93
Finger Food Products, Inc.	WNY	Manufacturing	16
Ingram Micro Inc.	WNY	Back Office	1251
INNOMOTIVE Solutions Group LLC	WNY	Manufacturing	0
Nestle Purina PetCare Company	WNY	Manufacturing	328
New Buffalo Shirt Factory	WNY	Manufacturing	5

Net New Jobs	Capital Investments
300	\$0
346	\$0
144	\$0
30	\$0
43	\$0
70	\$790,182
62	\$0
275	\$0
10	\$0
90	\$0
64	\$0
135	\$0
946	\$0
30	\$0
12	\$0
92	\$0
25	\$0
81	\$0
54	\$0
12	\$0
150	\$0
60	\$0
192	\$0
170	\$83,000,000
37	\$0
25	\$0
39	\$0
30	\$0
10	\$3,955,000
249	\$0
13	\$0
25	\$0
10	\$0

Max Tax Credits
\$147,895
\$380,000
\$103,035
\$55,556
\$32,331
\$86,741
\$169,937
\$476,462
\$6,203
\$118,007
\$57,520
\$91,138
\$1,949,796
\$16,889
\$85,424
\$121,874
\$74,074
\$228,893
\$88,874
\$17,266
\$239,234
\$88,279
\$488,883
\$1,894,669
\$52,113
\$35,000
\$100,000
\$133,333
\$95,841
\$801,656
\$7,992
\$231,108
\$9,191

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
320	\$0	\$163,689	\$90
367	\$0	\$380,000	\$211
141	\$0	\$100,188	\$72
34	\$0	\$55,556	\$15
93	\$0	\$32,331	\$89
111	\$790,182	\$86,741	\$65
76	\$0	\$145,106	\$35
220	\$0	\$381,170	\$58
8	\$0	\$4,962	\$158
166	\$0	\$118,007	\$155
77	\$0	\$57,520	\$198
137	\$0	\$91,138	\$83
840	\$0	\$1,731,320	\$25
35	\$0	\$16,889	\$76
19	\$0	\$85,424	\$58
77	\$0	\$102,003	\$91
26	\$0	\$74,074	\$36
61	\$0	\$172,376	\$27
75	\$0	\$88,874	\$41
9	\$0	\$12,950	\$75
171	\$0	\$239,234	\$90
50	\$0	\$73,566	\$66
153	\$0	\$378,641	\$33
220	\$91,897,885	\$1,894,669	\$52
62	\$0	\$52,113	\$51
25	\$0	\$35,000	\$26
41	\$0	\$100,000	\$19
30	\$0	\$133,333	\$15
10	\$265,989	\$22,061	\$29
284	\$0	\$801,656	\$24
18	\$0	\$7,992	\$323
34	\$0	\$225,523	\$128
11	\$0	\$9,191	\$38

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Applicant Name	Region	Type of Business	Employment Base
Pine Pharmaceuticals LLC	WNY	Manufacturing	16
Viatran Corporation	WNY	Manufacturing	58
Visionary Sleep, LLC	WNY	Manufacturing	35

Net New Jobs	Capital Investments
12	\$0
15	\$0
10	\$0

Max Tax Credits
\$27,149
\$16,667
\$16,287

PERFORMANCE - Tax Year 2018

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
21	\$0	\$27,149	\$31
25	\$0	\$16,667	\$67
8	\$0	\$13,030	\$20

Sub-total, Job Growth Track 16,001 4,814 \$96,332,423 \$10,229,269 5096 \$98,463,821 \$12,491,692

INVESTMENT TRACK

UltrePET, LLC	CD	Manufacturing	63
Matt Industries, Inc.	CNY	Manufacturing	102
Germanow-Simon Corporation	FL	Manufacturing	77
Precipart Group, Inc.	LI	Manufacturing	158
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466
Hudson Valley Lighting Company (1)	MH	Distribution	46
Johnson Lumber, LLC	NC	Manufacturing	27
GPS Services, Inc. (1)	NYC	Back Office	158
Wonton Food Inc.	NYC	Manufacturing	353
Granite Works, LLC	ST	Manufacturing	22
ABC Companies, Inc., The	WNY	Back Office	97
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	814
International Imaging Materials, Inc.	WNY	Manufacturing	339
Niagara Transformer Corp.	WNY	Manufacturing	70
Universal Stainless & Alloy Products, Inc.	WNY	Manufacturing	248

7	\$0
0	\$312,756
23	\$0
20	\$0
50	\$0
26	\$0
2	\$76,987
125	\$0
23	\$0
5	\$0
29	\$0
82	\$0
0	\$2,800,000
14	\$0
0	\$5,926,600

\$17,000
\$3,000
\$28,325
\$71,111
\$197,000
\$7,926
\$3,702
\$71,200
\$66,680
\$10,625
\$17,009
\$256,190
\$101,000
\$60,897
\$118,532

11	0	\$17,000	24
0	\$1,839,767	\$3,000	\$613
17	\$0	\$20,936	\$49
72	\$0	\$71,111	\$59
58	\$0	\$197,000	\$29
19	\$0	\$5,792	\$212
7	\$181,703	\$3,702	\$86
368	\$0	\$71,200	\$568
55	\$0	\$66,680	\$30
7	\$0	\$10,625	\$21
22	\$0	\$12,903	\$52
230	\$0	\$256,190	\$32
28	\$2,530,562	\$95,611	\$26
11	\$0	\$38,318	\$15
0	\$9,523,971	\$118,532	\$80

Sub-total, Investment Track 3,040 406 \$9,116,343 \$1,030,197 905 \$14,076,003 \$988,600

TOTAL 19,041 5,220 \$105,448,766 \$11,259,466 6,001 \$112,539,824 \$13,480,292