



CHART H
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2019
Businesses Issued Credits -- Tax Year 2018

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax Year 2018		Max Tax Credits	PERFORMANCE - Tax Year 2018			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Adirondack Beverages Corp.	Capital District	Manufacturing	268	15	\$0	\$30,303	12	\$0	\$24,242	\$155
Cayuga Milk Ingredients, LLC	Central NY	Manufacturing	1	52	\$0	\$150,000	71	\$0	\$150,000	\$27
Currier Plastics, Inc.	Central NY	Manufacturing	98	50	\$0	\$106,383	45	\$0	\$95,745	\$22
G&C Food Distributors and Brokers Inc.	Central NY	Manufacturing	219	52	\$0	\$87,690	74	\$0	\$87,690	\$32
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	Finger Lakes	Manufacturing	121	43	\$0	\$47,778	49	\$0	\$47,778	\$145
EPP Team, Inc.	Finger Lakes	Manufacturing	69	19	\$0	\$40,261	15	\$0	\$31,785	\$28
Mindex Technologies, Inc.	Finger Lakes	Software Dev	191	5	\$1,112,474	\$50,280	18	\$1,112,474	\$39,279	\$55
Newstead Ranch, Inc.	Finger Lakes	Agriculture	168	25	\$0	\$39,773	86	\$0	\$39,773	\$240
Panther Graphics, Inc.	Finger Lakes	Manufacturing	17	10	\$0	\$21,429	10	\$0	\$21,429	\$15
Seisenbacher Inc.	Finger Lakes	Manufacturing	0	20	\$0	\$26,087	18	\$0	\$23,478	\$84
Upstate Door, Inc.	Finger Lakes	Manufacturing	66	20	\$960,327	\$54,900	16	\$968,819	\$47,794	\$29
Z-Axis, Inc.	Finger Lakes	Manufacturing	68	15	\$0	\$29,528	12	\$0	\$23,622	\$20
Carson Optical, Inc.	Long Island	Scientific R & D	24	5	\$0	\$5,178	5	\$0	\$5,178	\$37
Caribbean Food Delights, Inc.	Mid-Hudson	Manufacturing	99	25	\$0	\$21,097	25	\$0	\$21,097	\$45
CVD Equipment Corporation	Mid-Hudson	Manufacturing	190	10	\$0	\$19,774	10	\$0	\$19,774	\$34
Raymours Furniture Co., Inc.	Mid-Hudson	Distribution	1909	300	\$0	\$147,895	320	\$0	\$163,689	\$90
Trenton Technology Inc.	Mohawk Valley	Manufacturing	179	30	\$0	\$55,556	34	\$0	\$55,556	\$15
SpencerARL New York, Inc.	North Country	Manufacturing	42	43	\$0	\$32,331	93	\$0	\$32,331	\$89
SterRx, LLC	North Country	Manufacturing	0	70	\$790,182	\$86,741	111	\$790,182	\$86,741	\$65
Business Insider, Inc.	NYC	Back Office	290	62	\$0	\$169,937	76	\$0	\$145,106	\$35
KPMG LLP	NYC	Software Dev	4,314	92	\$0	\$121,874	77	\$0	\$102,003	\$91
Mulberry Health Inc	NYC	Back Office	340	81	\$0	\$228,893	61	\$0	\$172,376	\$27
National Debt Relief, LLC	NYC	Back Office	656	54	\$0	\$88,874	75	\$0	\$88,874	\$41
NSONE Inc.	NYC	Software Dev	23	12	\$0	\$17,266	9	\$0	\$12,950	\$75
Finger Food Products, Inc.	Western NY	Manufacturing	16	10	\$3,955,000	\$95,841	10	\$265,989	\$22,061	\$29
Pine Pharmaceuticals LLC	Western NY	Manufacturing	16	12	\$0	\$27,149	21	\$0	\$27,149	\$31
Visionary Sleep, LLC	Western NY	Manufacturing	35	10	\$0	\$16,287	8	\$0	\$13,030	\$20
Sub-total, Job Growth Track			9,150	1,075	\$6,817,983	\$1,638,802	1278	\$3,137,464	\$1,600,530	
INVESTMENT TRACK										
Germanow-Simon Corporation	Finger Lakes	Manufacturing	77	23	\$0	\$28,325	17	\$0	\$20,936	\$49
Precipart Group, Inc.	Long Island	Manufacturing	158	20	\$0	\$71,111	72	\$0	\$71,111	\$59
Hudson Valley Lighting Company (1)	Mid-Hudson	Distribution	46	26	\$0	\$7,926	19	\$0	\$5,792	\$212
Johnson Lumber, LLC	North Country	Manufacturing	27	2	\$76,987	\$3,702	7	\$181,703	\$3,702	\$86

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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Wonton Food Inc.	NYC	Manufacturing	353	23	\$0	\$66,680	55	\$0	\$66,680	\$30
Granite Works, LLC	Southern Tier	Manufacturing	22	5	\$0	\$10,625	7	\$0	\$10,625	\$21
Sub-total, Investment Track			683	99	\$76,987	\$188,369	177	\$181,703	\$178,846	
TOTAL			9,833	1,174	\$6,894,970	\$1,827,171	1,455	\$3,319,167	\$1,779,376	

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