



CHART H
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
December 31, 2019
Businesses Issued Credits -- Tax Year 2018

COMMITMENTS
Tax Year 2018

PERFORMANCE - Tax Year 2018

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2018			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Adirondack Beverages Corp.	CD	Manufacturing	268	15	\$0	\$30,303	12	\$0	\$24,242	\$155
Anoplate Corporation	CNY	Manufacturing	185	30	\$0	\$51,429	32	\$0	\$51,429	\$33
Cayuga Milk Ingredients, LLC	CNY	Manufacturing	1	52	\$0	\$150,000	71	\$0	\$150,000	\$27
Currier Plastics, Inc.	CNY	Manufacturing	98	50	\$0	\$106,383	45	\$0	\$95,745	\$22
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	29	\$0	\$62,742	\$22
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	52	\$0	\$87,690	74	\$0	\$87,690	\$32
Tessy Plastics Corp.	CNY	Manufacturing	809	50	\$0	\$628,124	173	\$0	\$628,124	\$12
American Packaging Corporation	FL	Manufacturing	168	70	\$56,739,124	\$1,317,546	75	\$56,739,124	\$1,317,546	\$46
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	43	\$0	\$47,778	49	\$0	\$47,778	\$145
EPP Team, Inc.	FL	Manufacturing	69	19	\$0	\$40,261	15	\$0	\$31,785	\$28
Love Beets Production LLC	FL	Manufacturing	0	89	\$0	\$131,011	99	\$0	\$131,011	\$28
Mindex Technologies, Inc.	FL	Software Dev	191	5	\$1,112,474	\$50,280	18	\$1,112,474	\$39,279	\$55
Newstead Ranch, Inc.	FL	Agriculture	168	25	\$0	\$39,773	86	\$0	\$39,773	\$240
Panther Graphics, Inc.	FL	Manufacturing	17	10	\$0	\$21,429	10	\$0	\$21,429	\$15
Seisenbacher, Inc.	FL	Manufacturing	0	20	\$0	\$26,087	18	\$0	\$23,478	\$84
Syntec Technologies, Inc.	FL	Manufacturing	122	92	\$0	\$195,329	71	\$0	\$150,743	\$16
Upstate Door, Inc.	FL	Manufacturing	65	20	\$968,819	\$54,900	16	\$968,819	\$47,794	\$29
Z-Axis, Inc.	FL	Manufacturing	68	15	\$0	\$29,528	12	\$0	\$23,622	\$20
Big Apple Sign Corp.	LI	Manufacturing	82	15	\$400,000	\$57,660	15	\$32,983	\$46,642	\$15
Carson Optical, Inc.	LI	Scientific R & D	24	5	\$0	\$5,178	5	\$0	\$5,178	\$37
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	154	\$0	\$106,061	\$150
Eastern Wholesale Fence, LLC	LI	Manufacturing	336	15	\$3,587,241	\$106,367	30	\$491,284	\$44,449	\$34
Photonics Industries International Inc.	LI	Manufacturing	60	30	\$600,000	\$42,000	43	\$600,000	\$40,403	\$53
Precipart Group, Inc. (#2)	LI	Manufacturing	223	10	\$3,100,000	\$69,798	13	\$3,118,481	\$69,798	\$55
Caribbean Food Delights, Inc.	MH	Manufacturing	99	25	\$0	\$21,097	25	\$0	\$21,097	\$45
Crown Awards, Inc.	MH	Manufacturing	315	48	\$1,300,000	\$136,773	37	\$1,300,000	\$105,425	\$12
CVD Equipment Corporation	MH	Manufacturing	190	10	\$0	\$19,774	10	\$0	\$19,774	\$34
GPSDC (New York), Inc.	MH	Distribution	451	700	\$0	\$1,012,048	672	\$0	\$971,566	\$147
Raymours Furniture Co., Inc.	MH	Distribution	1909	300	\$0	\$147,895	320	\$0	\$163,689	\$90
Trenton Technology Inc.	MV	Manufacturing	179	30	\$0	\$55,556	34	\$0	\$55,556	\$15
SpencerARL New York, Inc.	NC	Manufacturing	42	43	\$0	\$32,331	93	\$0	\$32,331	\$89
SterRx, LLC	NC	Manufacturing	0	70	\$790,182	\$86,741	111	\$790,182	\$86,741	\$65
Business Insider, Inc.	NYC	Back Office	290	62	\$0	\$169,937	76	\$0	\$145,106	\$35
Click Therapeutics, Inc.	NYC	Software Dev	11	10	\$0	\$6,203	8	\$0	\$4,962	\$158
DoubleVerify Inc.	NYC	Software Dev	75	64	\$0	\$57,520	77	\$0	\$57,520	\$198
Duggal Visual Solutions, Inc. (NYC)	NYC	Manufacturing	280	135	\$0	\$91,138	137	\$0	\$91,138	\$83
Fresh Direct Holdings, Inc	NYC	Distribution	1949	946	\$0	\$1,949,796	840	\$0	\$1,731,320	\$25

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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Gotham Greens Holdings, LLC	NYC	Agriculture	14	30	\$0	\$16,889	35	\$0	\$16,889	\$76
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16	12	\$0	\$85,424	19	\$0	\$85,424	\$58
KPMG LLP	NYC	Software Dev	4314	92	\$0	\$121,874	77	\$0	\$102,003	\$91
Mulberry Health Inc	NYC	Back Office	340	81	\$0	\$228,893	61	\$0	\$172,376	\$27
National Debt Relief, LLC	NYC	Back Office	566	54	\$0	\$88,874	75	\$0	\$88,874	\$41
NSONE Inc.	NYC	Software Dev	23	12	\$0	\$17,266	9	\$0	\$12,950	\$75
Stash Financial, Inc.	NYC	Back Office	69	60	\$0	\$88,279	50	\$0	\$73,566	\$66
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	62	\$0	\$52,113	\$51
TeamWorld, Inc.	ST	Manufacturing	86	25	\$0	\$35,000	25	\$0	\$35,000	\$26
3M Company	WNY	Manufacturing	538	39	\$0	\$100,000	41	\$0	\$100,000	\$19
Campus Labs, Inc.	WNY	Software Dev	93	30	\$0	\$133,333	30	\$0	\$133,333	\$15
Finger Food Products, Inc.	WNY	Manufacturing	16	10	\$3,955,000	\$95,841	10	\$265,989	\$22,061	\$29
Nestle Purina PetCare Company	WNY	Manufacturing	328	25	\$0	\$231,108	34	\$0	\$225,523	\$128
Pine Pharmaceuticals LLC	WNY	Manufacturing	16	12	\$0	\$27,149	21	\$0	\$27,149	\$31
Visionary Sleep, LLC	WNY	Manufacturing	35	10	\$0	\$16,287	8	\$0	\$13,030	\$20

Sub-total, Job Growth Track 13,201 3,074 \$13,332,423 \$5,454,543 3242 \$6,565,936 \$7,933,257

INVESTMENT TRACK

Matt Industries, Inc.	CNY	Manufacturing	102	0	\$312,756	\$3,000	0	\$1,839,767	\$3,000	\$613
Germanow-Simon Corporation	FL	Manufacturing	77	23	\$0	\$28,325	17	\$0	\$20,936	\$49
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	72	\$0	\$71,111	\$59
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	58	\$0	\$197,000	\$29
Hudson Valley Lighting Company (1)	MH	Distribution	46	26	\$0	\$7,926	19	\$0	\$5,792	\$212
Johnson Lumber, LLC	NC	Manufacturing	27	2	\$76,987	\$3,702	7	\$181,703	\$3,702	\$86
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	368	\$0	\$71,200	\$568
Wonton Food Inc.	NYC	Manufacturing	353	23	\$0	\$66,680	55	\$0	\$66,680	\$30
Granite Works, LLC	ST	Manufacturing	22	5	\$0	\$10,625	7	\$0	\$10,625	\$21
ABC Companies, Inc., The	WNY	Back Office	97	29	\$0	\$17,009	22	\$0	\$12,903	\$52
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	814	82	\$0	\$256,190	230	\$0	\$256,190	\$32
International Imaging Materials, Inc.	WNY	Manufacturing	339	0	\$2,800,000	\$101,000	28	\$2,530,562	\$95,611	\$26
Universal Stainless & Alloy Products, Inc.	WNY	Manufacturing	248	0	\$5,926,600	\$118,532	0	\$9,523,971	\$118,532	\$80

Sub-total, Investment Track 2,907 385 \$9,116,343 \$952,300 883 \$14,076,003 \$933,282

TOTAL **16,108** **3,459** **\$22,448,766** **\$6,406,843** **4,125** **\$20,641,939** **\$8,866,539**

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