



**CHART I**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**September 30, 2022**  
**Businesses Issued Credits -- Tax Year 2019**

**COMMITMENTS**  
**Tax Year 2019**

**PERFORMANCE - Tax Year 2019**

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2019			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
<b>JOB GROWTH TRACK</b>										
Kitware, Inc.	CD	Software Dev	84	7	\$0	\$8,777	6	\$0	\$7,523	\$53
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	300	\$0	\$285,000	432	\$0	\$285,000	\$160
Regeneron Pharmaceuticals, Inc. (CD#2)	CD	Manufacturing	3,032	330	\$70,250,000	\$1,960,005	626	\$70,439,361	\$1,960,005	\$64
Regeneron Pharmaceuticals, Inc. (CD#3)	CD	Manufacturing	4,269	375	\$160,000,000	\$5,861,224	479	\$178,982,785	\$5,861,224	\$39
Specialty Quality Packaging (SQP), LLC	CD	Manufacturing	127	24	\$4,957,500	\$149,351	30	\$6,533,571	\$149,351	\$50
Stone Bridge Iron & Steel, Inc.	CD	Manufacturing	71	10	\$0	\$25,000	10	\$4,550,000	\$25,000	\$200
A-L Tier II LLC	CNY	Software Dev	156	6	\$0	\$10,870	9	\$0	\$10,870	\$50
Anoplate Corporation	CNY	Manufacturing	185	40	\$0	\$68,571	37	\$0	\$63,428	\$25
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	71	\$0	\$150,000	\$29
Charter Communications, Inc. (CNY)	CNY	Back Office	10,216	95	\$0	\$228,916	96	\$0	\$228,916	\$25
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	47	\$0	\$100,000	\$22
Denkavit Holding USA Corporation	CNY	Manufacturing	0	30	\$0	\$81,081	46	\$0	\$81,081	\$30
Du Mond Grain, LLC	CNY	Agriculture	8	14	\$0	\$17,718	14	\$0	\$17,718	\$32
Dutchland Plastics LLC	CNY	Manufacturing	18	22	\$1,453,000	\$53,587	71	\$1,713,172	\$53,587	\$64
Earned Visibility, Inc.	CNY	Software Dev	145	10	\$0	\$29,274	19	\$0	\$29,274	\$43
Felix Schoeller North America Inc. (1)	CNY	Manufacturing	67	25	\$0	\$65,742	34	\$0	\$62,742	\$34
G&C Food Distributors and Brokers Inc.	CNY	Manufacturing	219	72	\$0	\$121,417	94	\$0	\$121,417	\$31
Giovanni Food Co., Inc.	CNY	Manufacturing	68	10	\$245,535	\$26,561	32	\$245,535	\$22,444	\$77
John Mezzalingua Associates, LLC (1)	CNY	Manufacturing	112	30	\$0	\$100,000	90	\$3,032,463	\$100,000	\$84
JPW Structural Contracting, Inc.	CNY	Manufacturing	77	10	\$850,000	\$35,833	11	\$2,141,570	\$35,833	\$74
Northeast Information Discovery, Inc.	CNY	Scientific R & D	14	24	\$0	\$6,448	28	\$0	\$6,448	\$283
TCGplayer, Inc.	CNY	Distribution	53	186	\$0	\$185,075	151	\$0	\$150,249	\$41
Tessy Plastics Corp. (1)	CNY	Manufacturing	809	50	\$0	\$587,574	176	\$0	\$587,574	\$14
US Concrete and Block Company, Inc.	CNY	Manufacturing	76	40	\$0	\$128,232	31	\$0	\$99,380	\$17
Welch Allyn, Inc.	CNY	Manufacturing	935	109	\$1,550,000	\$666,437	97	\$2,459,577	\$593,085	\$17
Alkemy Machine LLC (1)	FL	Manufacturing	13	10	\$0	\$9,132	16	\$0	\$9,132	\$61
American Packaging Corporation	FL	Manufacturing	168	70	\$21,528,149	\$613,327	91	\$21,528,149	\$613,327	\$43
Baldwin Richardson Foods Co. (1)	FL	Manufacturing	281	30	\$0	\$76,923	52	\$0	\$76,923	\$30
Bausch & Lomb Incorporated (1)	FL	Manufacturing	989	76	\$122,300	\$374,576	235	\$122,300	\$374,576	\$37
CFI Holdings Inc.	FL	Manufacturing	121	56	\$0	\$62,222	66	\$0	\$62,222	\$35
Creation Technologies New York, Inc.	FL	Manufacturing	477	117	\$6,699,564	\$246,646	135	\$6,699,564	\$246,646	\$44
Gorbel, Inc.	FL	Manufacturing	253	9	\$0	\$10,000	10	\$0	\$10,000	\$56
HP Hood LLC	FL	Manufacturing	727	150	\$145,635,620	\$3,059,360	170	\$207,987,325	\$3,059,360	\$71
IDEX Health & Science LLC	FL	Manufacturing	176	21	\$0	\$208,516	61	\$0	\$208,516	\$21
Intergrow Greenhouses, Inc.	FL	Agriculture	73	15	\$0	\$30,054	23	\$0	\$30,054	\$19

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.



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**PERFORMANCE - Tax Year 2019**

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS			PERFORMANCE - Tax Year 2019			
				Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
Intergrow Holdings, Inc.	FL	Agriculture	141	50	\$18,000,000	\$397,647	86	\$36,677,279	\$397,647	\$97
Logical Images, Inc.	FL	Software Dev	34	10	\$0	\$31,250	12	\$0	\$31,250	\$25
Love Beets Production LLC	FL	Manufacturing	0	115	\$0	\$169,284	92	\$0	\$135,427	\$27
Mindex Technologies, Inc.	FL	Software Dev	191	8	\$550,026	\$38,248	30	\$1,662,500	\$38,248	\$94
Newstead Ranch, Inc. (1)	FL	Agriculture	168	25	\$0	\$39,773	77	\$0	\$39,773	\$370
Other Half Brewing, Inc.	FL	Manufacturing	40	6	\$0	\$11,009	6	\$0	\$11,009	\$25
Paychex, Inc.	FL	Back Office	4,934	125	\$23,100,000	\$737,950	559	\$33,341,591	\$737,950	\$85
Pure Functional Foods, Inc.	FL	Manufacturing	2	23	\$0	\$28,894	19	\$0	\$23,869	\$30
Qualitrol Corp.	FL	Manufacturing	179	28	\$0	\$61,681	24	\$0	\$39,412	\$45
Rochester Industrial Control, Inc.	FL	Manufacturing	27	32	\$0	\$47,283	31	\$0	\$25,834	\$37
Rolen-Jinxin North America LLC	FL	Manufacturing	0	10	\$0	\$19,868	10	\$0	\$19,868	\$29
Scotts Miracle-Gro Company	FL	Manufacturing	105	20	\$0	\$12,526	19	\$734,519	\$11,900	\$140
Seisenbacher, Inc. (1)	FL	Manufacturing	0	32	\$0	\$41,739	43	\$0	\$41,739	\$70
Sierra Biological, Inc.	FL	Agriculture	0	5	\$99,000	\$11,130	6	\$99,000	\$11,130	\$23
Surmotech, LLC (1)	FL	Manufacturing	42	10	\$550,000	\$22,125	21	\$710,252	\$22,125	\$80
Upstate Door, Inc. (1)	FL	Manufacturing	79	23	\$31,181	\$41,475	20	\$270,364	\$36,066	\$26
Z-Axis, Inc. (1)	FL	Manufacturing	68	15	\$0	\$29,528	27	\$0	\$29,528	\$31
Acutis Diagnostics, Inc.	LI	Life Sciences	56	8	\$0	\$14,579	9	\$0	\$14,579	\$39
Big Apple Sign Corp.	LI	Manufacturing	82	15	\$3,400,000	\$117,660	18	\$853,313	\$66,726	\$27
Broadridge Financial Solutions, Inc.	LI	Financial Svc	2,037	53	\$52,616,653	\$1,350,093	53	\$52,616,653	\$1,350,093	\$44
Carson Optical, Inc.	LI	Scientific R & D	24	7	\$0	\$7,249	8	\$0	\$7,249	\$44
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	155	\$1,200,000	\$106,061	\$175
Eastern Wholesale Fence, LLC	LI	Manufacturing	336	25	\$1,598,420	\$89,673	59	\$111,916	\$59,942	\$40
Exergy LLC	LI	Manufacturing	26	11	\$0	\$26,250	15	\$0	\$26,250	\$34
L and S Packing Co., Inc.	LI	Manufacturing	71	10	\$0	\$15,385	17	\$0	\$15,385	\$49
Photonics Industries International Inc.	LI	Manufacturing	60	35	\$0	\$35,000	46	\$0	\$35,000	\$56
Plastirun Corporation	LI	Manufacturing	62	5	\$3,940,000	\$88,207	6	\$3,733,571	\$84,078	\$46
Precare Corporation	LI	Manufacturing	37	23	\$0	\$30,942	91	\$0	\$30,942	\$109
Precipart Group, Inc. (2)	LI	Manufacturing	223	16	\$0	\$12,477	26	\$1,871,882	\$12,477	\$272
Sciegen Pharmaceuticals, Inc.	LI	Manufacturing	19	250	\$0	\$265,638	297	\$0	\$265,638	\$50
Supreme Screw Products, Inc.	LI	Manufacturing	36	25	\$0	\$52,920	52	\$876,075	\$52,920	\$65
WHTB Glass LLC	LI	Manufacturing	0	9	\$0	\$14,552	9	\$0	\$14,552	\$30
AptarGroup, Inc.	MH	Manufacturing	201	17	\$0	\$41,426	37	\$0	\$41,426	\$54
Caribbean Food Delights, Inc. (1)	MH	Manufacturing	91	25	\$0	\$21,097	29	\$0	\$21,097	\$60
Crown Awards, Inc.	MH	Manufacturing	315	68	\$3,000,000	\$195,428	69	\$585,213	\$147,134	\$19
Crystal Run Transformation Services LLC	MH	Back Office	1,381	200	\$0	\$332,468	195	\$303,045	\$324,156	\$31

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Metallized Carbon Corporation	MH	Manufacturing	117
Packaging Technologies & Inspection, LLC (PTI)	MH	Manufacturing	24
Pratt & Whitney	MH	Manufacturing	10
Raymours Furniture Co., Inc.	MH	Distribution	1,909
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785
Star Kay White, Inc.	MH	Manufacturing	112
United Natural Foods, Inc.	MH	Distribution	101
Anheuser-Busch InBev Worldwide, Inc.	Multi-Reg	Manufacturing	960
McKesson Corporation	Multi-Reg	Distribution	176
Warby Parker, Inc.	Multi-Reg	Back Office	296
Feldmeier Equipment, Inc.	MV	Manufacturing	275
Kris-Tech Wire Company, Inc. (2)	MV	Manufacturing	58
Metal Solutions Inc.	MV	Manufacturing	66
Tractor Supply Company	MV	Distribution	740
Trenton Technology Inc.	MV	Manufacturing	192
Agbotic, Inc.	NC	Agriculture	3
MTL COOL, Inc.	NC	Manufacturing	2
Schluter Systems, LP	NC	Manufacturing	239
SpencerARL New York, Inc.	NC	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
ADP Technology Services, Inc.	NYC	Back Office	46
Anheuser-Busch InBev Worldwide, Inc.	NYC	Back Office	960
ASAPP, Inc.	NYC	Software Dev	90
Business Insider, Inc.	NYC	Back Office	290
Casper Sleep, Inc.	NYC	Back Office	12
Cellectis Inc.	NYC	Scientific R & D	0
Click Therapeutics, Inc.	NYC	Software Dev	11
Compass Inc.	NYC	Back Office	273
Crye American, LLC	NYC	Manufacturing	71
Datadog, Inc.	NYC	Software Dev	66
Dataminr, Inc.	NYC	Software Dev	239
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280
Etsy, Inc.	NYC	New Media	371
Flatiron Health, Inc.	NYC	Back Office	297
Fresh Direct Holdings, Inc	NYC	Distribution	1,949
Freshly, Inc.	NYC	Back Office	39

Net New Jobs	Capital Investments
10	\$3,414,680
5	\$0
83	\$0
300	\$0
500	\$0
16	\$0
362	\$0
38	\$0
164	\$0
167	\$0
26	\$0
8	\$0
20	\$0
170	\$0
30	\$0
11	\$0
14	\$0
46	\$0
43	\$0
80	\$649,617
110	\$0
275	\$0
25	\$0
102	\$0
307	\$0
23	\$0
23	\$0
96	\$0
75	\$0
125	\$0
5	\$0
165	\$0
340	\$0
121	\$0
946	\$0
51	\$0

Max Tax Credits
\$97,632
\$23,364
\$182,920
\$147,895
\$759,640
\$32,184
\$385,000
\$39,136
\$117,346
\$274,179
\$28,571
\$24,490
\$8,092
\$242,973
\$55,556
\$35,000
\$7,093
\$67,317
\$32,331
\$94,062
\$187,626
\$1,723,881
\$27,293
\$254,906
\$531,905
\$89,157
\$14,268
\$105,990
\$104,704
\$163,899
\$6,822
\$111,391
\$649,847
\$364,683
\$1,949,796
\$49,563

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
10	\$2,446,624	\$69,902	\$39
14	\$0	\$23,364	\$49
166	\$0	\$182,920	\$65
326	\$577,433	\$163,689	\$92
646	\$0	\$759,640	\$335
12	\$15,100,872	\$24,138	\$652
407	\$0	\$385,000	\$64
53	\$0	\$39,136	\$99
222	\$0	\$117,346	\$98
173	\$0	\$274,179	\$59
29	\$0	\$28,751	\$71
13	\$0	\$24,490	\$40
37	\$0	\$8,092	\$161
334	\$89,349,979	\$242,973	\$421
45	\$0	\$55,556	\$24
9	\$7,656,847	\$24,928	\$322
14	\$0	\$7,093	\$65
118	\$0	\$67,317	\$60
59	\$0	\$32,331	\$57
110	\$501,603	\$91,102	\$61
314	\$0	\$187,626	\$265
325	\$0	\$1,723,881	\$39
33	\$0	\$27,293	\$147
120	\$0	\$238,723	\$42
247	\$0	\$427,950	\$68
30	\$0	\$89,157	\$64
28	\$0	\$14,268	\$217
277	\$0	\$105,990	\$384
118	\$0	\$104,704	\$49
278	\$0	\$163,889	\$260
5	\$0	\$6,822	\$51
176	\$0	\$111,391	\$94
337	\$0	\$644,113	\$107
358	\$2,685,152	\$364,683	\$161
863	\$0	\$1,778,725	\$23
100	\$394,629	\$49,563	\$245

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Applicant Name	Region	Type of Business	Employment Base	Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
Glossier, Inc.	NYC	Back Office	50	142	\$0	\$205,400	156	\$0	\$205,400	\$92
Guidepoint Global, LLC	NYC	Back Office	280	30	\$0	\$47,170	30	\$0	\$47,170	\$23
Harry's Inc.	NYC	Back Office	139	102	\$0	\$99,480	122	\$0	\$99,480	\$133
HelloFresh	NYC	Back Office	163	53	\$0	\$66,250	45	\$0	\$56,250	\$77
KPMG LLP	NYC	Software Dev	4,314	137	\$0	\$181,486	163	\$0	\$181,486	\$107
Medidata Solutions, Inc.	NYC	Software Dev	271	250	\$0	\$100,000	250	\$0	\$100,000	\$595
Medidata Solutions, Inc. (2)	NYC	Software Dev	437	75	\$0	\$1,740,172	77	\$0	\$1,740,172	\$7
National Debt Relief, LLC	NYC	Back Office	566	105	\$0	\$172,811	351	\$0	\$172,811	\$128
Oscar Health Inc	NYC	Back Office	340	120	\$0	\$339,100	168	\$0	\$339,100	\$55
Peloton Interactive, Inc.	NYC	Back Office	408	126	\$0	\$264,484	206	\$0	\$264,484	\$98
Policygenius, Inc.	NYC	Back Office	98	58	\$0	\$133,215	85	\$997,789	\$94,545	\$79
Rent the Runway, Inc.	NYC	Back Office	169	87	\$0	\$182,858	109	\$501,912	\$182,858	\$78
Ryzac, Inc.	NYC	Software Dev	8	82	\$0	\$66,993	82	\$0	\$66,993	\$1,108
Salesforce.com, Inc.	NYC	Software Dev	717	225	\$0	\$358,852	327	\$0	\$358,852	\$134
Shapeways, Inc.	NYC	Manufacturing	20	50	\$0	\$22,222	54	\$0	\$22,222	\$113
Stash Financial, Inc.	NYC	Back Office	69	123	\$0	\$180,971	116	\$0	\$170,672	\$87
TP ICAP Americas Holdings Inc.	NYC	Other	254	530	\$0	\$1,562,500	530	\$26,777,789	\$1,562,500	\$128
Vestwell Holdings, Inc.	NYC	Software Dev	14	20	\$0	\$45,478	24	\$0	\$45,478	\$52
Vice Media LLC	NYC	Other	215	525	\$0	\$766,854	411	\$0	\$600,337	\$82
Wunderkind Corp	NYC	Back Office	197	125	\$0	\$154,207	100	\$0	\$123,366	\$81
Buckingham Manufacturing Company, Inc.	ST	Manufacturing	292	10	\$0	\$9,259	41	\$0	\$9,259	\$136
Chobani, Inc.	ST	Manufacturing	262	192	\$0	\$487,633	148	\$0	\$365,181	\$19
Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0	230	\$60,200,000	\$1,517,494	280	\$71,360,847	\$1,517,494	\$54
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	67	\$0	\$52,113	\$63
TeamWorld, Inc.	ST	Manufacturing	86	25	\$0	\$35,000	33	\$340,759	\$35,000	\$44
AML RightSource, LLC	WNY	Back Office	0	40	\$0	\$56,988	52	\$0	\$56,988	\$26
Finger Food Products, Inc.	WNY	Manufacturing	16	11	\$0	\$18,415	13	\$0	\$18,415	\$43
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	317	\$1,747,271	\$801,656	\$28
Moog Inc.	WNY	Manufacturing	2,474	51	\$3,150,000	\$571,547	532	\$3,912,696	\$571,547	\$76
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$210,369	45	\$27,808,350	\$210,369	\$148
New Buffalo Shirt Factory, Inc.	WNY	Manufacturing	5	11	\$0	\$10,110	15	\$0	\$10,110	\$58
Pine Pharmaceuticals LLC	WNY	Manufacturing	16	17	\$0	\$38,462	36	\$0	\$38,462	\$45
Rich Products Corporation	WNY	Scientific R & D	843	17	\$0	\$241,115	49	\$0	\$193,354	\$19
Seal & Design, Inc.	WNY	Manufacturing	73	21	\$0	\$42,951	37	\$0	\$42,951	\$35

Sub-total, Job Growth Track 63,824 12,639 \$587,591,245 \$39,982,474 17,346 \$894,243,097 \$38,839,185

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<b>INVESTMENT TRACK</b>										
Ace Hardware Corporation	CD	Distribution	301	15	\$0	\$14,000	62	\$0	\$14,000	\$182
East Coast Nitrogen LLC	CD	Manufacturing	141	0	\$49,000,000	\$980,000	0	\$57,701,152	\$980,000	\$59
Ferguson Enterprises, Inc.	CD	Distribution	483	95	\$0	\$45,460	111	\$402,987	\$45,460	\$108
UltrePET, LLC	CD	Manufacturing	63	7	\$0	\$17,000	12	\$0	\$17,000	\$27
Beak & Skiff Holding Company, LLC	CNY	Manufacturing	58	6	\$0	\$11,111	14	\$0	\$11,111	\$64
Immediate Mailing Services, Inc.	CNY	Back Office	154	2	\$0	\$2,041	11	\$0	\$2,041	\$161
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$0	\$3,000	89	\$1,310,257	\$3,000	\$437
Caldwell Manufacturing North America LLC (1)	FL	Manufacturing	106	4	\$0	\$9,230	10	\$0	\$9,230	\$58
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	245	\$0	\$92,000	\$105
Germanow-Simon Corporation	FL	Manufacturing	77	23	\$0	\$28,325	15	\$0	\$18,473	\$53
Hain Celestial Group, Inc., The	LI	Back Office	213	122	\$0	\$556,029	57	\$0	\$259,784	\$24
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	59	\$0	\$71,111	\$51
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	82	\$0	\$197,000	\$42
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$0	\$119,778	137	\$0	\$119,778	\$39
Mediacom Communications Corporation	MH	Back Office	213	140	\$0	\$719,154	159	\$0	\$719,154	\$15
Kris-Tech Wire Company, Inc.	MV	Manufacturing	34	3	\$0	\$12,250	20	\$0	\$12,250	\$108
Johnson Lumber, LLC	NC	Manufacturing	27	3	\$0	\$3,243	14	\$0	\$3,243	\$103
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	365	\$15,467,909	\$71,200	\$763
L'Oreal USA, Inc.	NYC	Back Office	1,548	115	\$0	\$501,194	348	\$0	\$501,194	\$81
Wonton Food Inc.	NYC	Manufacturing	353	23	\$0	\$66,680	90	\$0	\$66,680	\$115
Granite Works, LLC	ST	Manufacturing	22	5	\$0	\$10,625	5	\$0	\$10,260	\$15
ABC Companies, Inc., The	WNY	Back Office	105	39	\$0	\$22,874	18	\$0	\$10,524	\$60
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$0	\$256,190	198	\$0	\$256,190	\$28
International Imaging Materials, Inc. (1)	WNY	Manufacturing	339	0	\$2,700,000	\$99,000	17	\$2,290,764	\$49,748	\$64
Niagara Transformer Corp.	WNY	Manufacturing	70	14	\$0	\$60,897	21	\$0	\$60,897	\$18
Sub-total, Investment Track			6,433	1,078	\$51,700,000	\$3,969,392	2,159	\$77,173,069	\$3,601,328	
<b>TOTAL</b>			<b>70,257</b>	<b>13,717</b>	<b>\$639,291,245</b>	<b>\$43,951,866</b>	<b>19,505</b>	<b>\$971,416,166</b>	<b>\$42,440,513</b>	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.