



**CHART J**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**June 30, 2023**  
**Businesses Issued Credits -- Tax Year 2020**

**COMMITMENTS**  
**Tax Year 2020**

**PERFORMANCE - Tax Year 2020**

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2020			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
<b>JOB GROWTH TRACK</b>										
Adirondack Beverages Corp.	CD	Manufacturing	268	21	\$0	\$42,424	16	\$0	\$32,323	\$28
Kitware, Inc.	CD	Software Dev	84	14	\$0	\$17,555	19	\$0	\$17,555	\$80
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	300	\$0	\$285,000	412	\$0	\$285,000	\$228
Regeneron Pharmaceuticals, Inc. (CD#2)	CD	Manufacturing	3,032	505	\$29,350,000	\$1,436,325	560	\$31,911,541	\$1,436,325	\$67
Regeneron Pharmaceuticals, Inc. (CD#3)	CD	Manufacturing	4,269	695	\$178,000,000	\$7,473,341	915	\$195,909,208	\$7,473,341	\$38
Ross Precision Manufacturing, Inc.	CD	Manufacturing	25	10	\$0	\$32,000	14	\$913,300	\$32,000	\$55
Stone Bridge Iron & Steel, Inc.	CD	Manufacturing	71	10	\$0	\$25,000	13	\$0	\$25,000	\$25
Wolfjaw, Inc.	CD	Software Dev	10	5	\$0	\$8,756	5	\$4,015	\$8,756	\$29
Blading Services Unlimited, LLC	CNY	Manufacturing	10	5	\$2,000,000	\$48,500	6	\$2,250,004	\$48,500	\$52
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	70	\$0	\$150,000	\$33
Charter Communications, Inc.	CNY	Back Office	10,216	95	\$0	\$228,916	126	\$0	\$228,916	\$45
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	53	\$0	\$106,383	\$27
Denkavit Holding USA Corporation	CNY	Manufacturing	0	38	\$0	\$102,703	52	\$0	\$102,703	\$29
Du Mond Grain, LLC	CNY	Agriculture	8	18	\$0	\$22,780	19	\$0	\$22,780	\$43
Earned Visibility, Inc.	CNY	Software Dev	145	28	\$0	\$81,967	72	\$0	\$81,967	\$55
Green Empire Farms, Inc.	CNY	Agriculture	0	43	\$0	\$103,719	106	\$0	\$103,719	\$31
Inficon, Inc. (1)	CNY	Scientific R & D	223	10	\$0	\$15,000	10	\$0	\$15,000	\$60
Inficon, Inc. (2)	CNY	Manufacturing	242	40	\$0	\$171,234	37	\$0	\$157,536	\$18
John Mezzalingua Associates, LLC (1)	CNY	Manufacturing	112	30	\$0	\$100,000	73	\$0	\$100,000	\$46
Tessy Plastics Corp. (1)	CNY	Manufacturing	809	50	\$0	\$547,024	191	\$0	\$547,024	\$21
TTM Technologies, Inc.	CNY	Manufacturing	594	50	\$0	\$119,048	49	\$0	\$113,067	\$15
Alkemy Machine LLC	FL	Manufacturing	12	18	\$0	\$17,357	18	\$0	\$17,357	\$32
American Aerogel Corporation	FL	Manufacturing	96	8	\$0	\$35,665	27	\$0	\$35,665	\$32
Baldwin Richardson Foods Co. (1)	FL	Manufacturing	281	30	\$0	\$76,923	53	\$0	\$76,923	\$40
Bausch & Lomb Incorporated (1)	FL	Manufacturing	988	76	\$19,955,472	\$756,239	146	\$7,375,892	\$504,648	\$36
Bausch & Lomb Incorporated (2)	FL	Manufacturing	1,129	60	\$0	\$125,000	115	\$0	\$125,000	\$49
CFI Holdings Inc.	FL	Manufacturing	121	56	\$0	\$62,222	80	\$0	\$62,222	\$51
Creation Technologies New York, Inc.	FL	Manufacturing	477	223	\$1,402,436	\$242,766	233	\$1,450,209	\$242,767	\$36
Empire Medicinals, Inc.	FL	Agriculture	1	8	\$0	\$10,000	9	\$0	\$10,000	\$30
EPP Team, Inc.	FL	Manufacturing	69	26	\$0	\$55,094	20	\$288,654	\$42,380	\$26
Fieldtex Product, Inc.	FL	Manufacturing	208	21	\$6,500,000	\$148,998	20	\$6,734,343	\$141,903	\$51
HP Hood LLC	FL	Manufacturing	727	175	\$0	\$171,089	330	\$0	\$171,089	\$131
IDEX Health & Science LLC	FL	Manufacturing	176	34	\$0	\$244,740	65	\$0	\$244,740	\$21
Intergrow Greenhouses, Inc.	FL	Agriculture	73	15	\$0	\$30,354	35	\$0	\$30,054	\$32
Intergrow Holdings, Inc.	FL	Agriculture	141	50	\$0	\$37,647	96	\$553,236	\$37,647	\$82
Logical Images, Inc.	FL	Software Dev	34	14	\$0	\$43,750	17	\$0	\$43,750	\$31
Mindex Technologies, Inc.	FL	Software Dev	191	10	\$0	\$34,059	32	\$0	\$34,059	\$80

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.

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Newstead Ranch, Inc. (1)	FL	Agriculture	168	25	\$0	\$39,773	77	\$5,194,622	\$39,773	\$219
Optimax Systems, Inc. (1)	FL	Manufacturing	275	13	\$0	\$40,795	48	\$0	\$40,795	\$42
Other Half Brewing, Inc.	FL	Manufacturing	39	12	\$0	\$22,018	14	\$0	\$22,018	\$34
Paychex, Inc.	FL	Back Office	4,934	250	\$0	\$551,900	1,076	\$0	\$551,900	\$122
Pullano, Mastrella, and Lamb, Inc.	FL	Software Dev	19	9	\$0	\$28,125	7	\$0	\$21,875	\$21
Pure Functional Foods, Inc.	FL	Manufacturing	2	23	\$0	\$28,894	27	\$0	\$28,894	\$37
Qualitrol Corp.	FL	Manufacturing	178	28	\$0	\$61,681	23	\$0	\$37,770	\$38
Rolen-Jinxin North America LLC	FL	Manufacturing	0	15	\$0	\$29,801	15	\$0	\$29,801	\$26
Seneca Dairy Systems, LLC	FL	Manufacturing	40	8	\$0	\$18,997	18	\$0	\$18,997	\$15
Surmotech, LLC (1)	FL	Manufacturing	42	10	\$0	\$11,125	23	\$0	\$11,125	\$113
Z-Axis, Inc. (1)	FL	Manufacturing	67	15	\$0	\$29,528	19	\$0	\$29,528	\$31
A&Z Pharmaceutical Inc.	LI	Manufacturing	78	49	\$0	\$80,153	55	\$0	\$80,153	\$43
Acutis Diagnostics, Inc.	LI	Life Sciences	56	16	\$0	\$32,802	44	\$0	\$32,802	\$90
Autronic Plastics, Inc.	LI	Manufacturing	74	30	\$4,000,000	\$138,209	53	\$11,001,391	\$138,209	\$92
Bartolac Pharmaceutical Inc.	LI	Manufacturing	344	30	\$0	\$49,180	98	\$0	\$49,180	\$57
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	143	\$0	\$106,061	\$147
Eastern Wholesale Fence, LLC	LI	Manufacturing	336	30	\$0	\$69,245	65	\$0	\$69,245	\$42
Exergy LLC	LI	Manufacturing	26	11	\$0	\$26,250	15	\$0	\$26,250	\$38
L and S Packing Co., Inc.	LI	Manufacturing	71	15	\$0	\$23,077	21	\$0	\$23,077	\$49
LIF Industries, Inc.	LI	Manufacturing	316	39	\$1,000,000	\$63,640	31	\$83,842	\$34,688	\$45
Photonics Industries International Inc.	LI	Manufacturing	60	35	\$0	\$35,000	28	\$0	\$28,000	\$39
Plastirun Corporation	LI	Manufacturing	62	7	\$0	\$13,169	14	\$0	\$13,169	\$42
Precare Corporation	LI	Manufacturing	37	23	\$0	\$30,942	120	\$0	\$30,942	\$170
Precipart Group, Inc. (2)	LI	Manufacturing	223	26	\$0	\$20,275	26	\$1,593,632	\$20,275	\$161
ScieGen Pharmaceuticals, Inc.	LI	Manufacturing	19	250	\$0	\$265,638	315	\$0	\$265,638	\$57
Brooklyn Bottling Group of Milton NY, Inc.	MH	Manufacturing	108	13	\$0	\$31,927	30	\$0	\$28,927	\$46
Caribbean Food Delights, Inc. (1)	MH	Manufacturing	91	25	\$0	\$21,097	28	\$0	\$21,097	\$71
Contract Packing Services, Inc. (2)	MH	Manufacturing	397	20	\$0	\$18,784	85	\$0	\$18,784	\$107
Crepini LLC	MH	Manufacturing	20	31	\$2,113,000	\$120,456	46	\$2,113,000	\$120,456	\$35
Packaging Technologies & Inspection, LLC (PTI)	MH	Manufacturing	24	8	\$0	\$37,383	8	\$0	\$37,383	\$16
Pratt & Whitney	MH	Manufacturing	10	100	\$0	\$220,386	161	\$0	\$220,386	\$59
Raymours Furniture Co., Inc.	MH	Distribution	1,909	300	\$0	\$163,689	335	\$751,268	\$163,689	\$81
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785	500	\$0	\$759,640	646	\$0	\$759,640	\$301
Regeneron Pharmaceuticals, Inc. (MH#2)	MH	Back Office	2,827	230	\$0	\$506,657	736	\$0	\$506,657	\$271
Regeneron Pharmaceuticals, Inc. (MH#3)	MH	Back Office	3,714	160	\$0	\$256,410	231	\$0	\$256,410	\$238
Star Kay White, Inc.	MH	Manufacturing	112	21	\$0	\$42,241	21	\$10,868,257	\$42,241	\$287
McKesson Corporation	Multi-Reg	Distribution	176	166	\$0	\$118,777	201	\$0	\$118,777	\$96
Warby Parker, Inc.	Multi-Reg	Back Office	296	221	\$0	\$362,836	217	\$0	\$356,269	\$59
Feldmeier Equipment, Inc.	MV	Manufacturing	275	26	\$0	\$28,571	29	\$0	\$28,571	\$84

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Tractor Supply Company	MV	Distribution	740	245	\$0	\$350,167	412	\$0	\$350,167	\$49
Trenton Technology Inc.	MV	Manufacturing	192	30	\$0	\$55,556	48	\$0	\$55,556	\$31
Agbotic, Inc.	NC	Agriculture	3	11	\$0	\$35,000	16	\$0	\$35,000	\$18
Schluter Systems, LP	NC	Manufacturing	239	46	\$0	\$67,317	166	\$0	\$67,317	\$89
SpencerARL New York, Inc.	NC	Manufacturing	42	43	\$0	\$32,331	49	\$0	\$32,331	\$40
SterRx, LLC	NC	Manufacturing	0	80	\$0	\$81,070	163	\$0	\$81,070	\$96
ADP Technology Services, Inc.	NYC	Back Office	46	110	\$0	\$187,626	290	\$0	\$187,626	\$244
Better Holdco, Inc.	NYC	Back Office	150	112	\$0	\$167,364	571	\$12,235,544	\$167,364	\$456
Business Insider, Inc.	NYC	Back Office	290	142	\$0	\$339,875	203	\$0	\$332,340	\$55
Compass Inc.	NYC	Back Office	273	208	\$0	\$229,644	208	\$0	\$229,644	\$188
Crye American, LLC	NYC	Manufacturing	71	75	\$0	\$104,704	126	\$0	\$104,704	\$58
Datadog, Inc.	NYC	Software Dev	66	168	\$0	\$220,280	189	\$0	\$220,280	\$511
Datadog, Inc. (2)	NYC	Software Dev	201	260	\$0	\$331,321	282	\$0	\$331,321	\$140
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280	165	\$0	\$111,391	168	\$0	\$111,391	\$85
Etsy, Inc.	NYC	New Media	371	340	\$0	\$649,847	430	\$0	\$649,847	\$248
Five Rings LLC	NYC	Software Dev	60	16	\$0	\$132,562	14	\$7,115,223	\$115,992	\$84
Flatiron Health, Inc.	NYC	Back Office	297	181	\$0	\$545,518	414	\$434,449	\$545,518	\$129
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	946	\$0	\$1,949,796	887	\$0	\$1,828,191	\$25
Glossier, Inc.	NYC	Back Office	50	194	\$0	\$280,617	196	\$0	\$280,617	\$90
Guidepoint Global, LLC	NYC	Back Office	280	80	\$0	\$125,786	76	\$0	\$119,497	\$47
Harry's Inc.	NYC	Back Office	139	143	\$0	\$139,467	148	\$0	\$139,467	\$120
HelloFresh	NYC	Back Office	163	67	\$0	\$83,750	130	\$0	\$83,750	\$181
Intra-Cellular Therapies, Inc.	NYC	Scientific R & D	16	12	\$0	\$85,424	25	\$0	\$85,424	\$195
Medidata Solutions, Inc.	NYC	Software Dev	271	250	\$0	\$100,000	250	\$0	\$100,000	\$560
Medidata Solutions, Inc. (2)	NYC	Software Dev	437	90	\$0	\$1,797,207	125	\$0	\$1,797,207	\$10
NSONE Inc.	NYC	Software Dev	23	33	\$0	\$47,482	44	\$0	\$47,482	\$135
Oscar Health Inc	NYC	Back Office	340	160	\$0	\$452,134	223	\$0	\$452,134	\$71
Peloton Interactive, Inc.	NYC	Back Office	408	349	\$0	\$732,578	402	\$0	\$732,578	\$146
Policygenius, Inc.	NYC	Back Office	98	127	\$0	\$255,262	195	\$0	\$255,262	\$67
Raintank Inc.	NYC	Software Dev	6	6	\$0	\$8,824	8	\$0	\$8,824	\$107
Ryzac, Inc.	NYC	Software Dev	8	82	\$0	\$66,993	90	\$0	\$66,993	\$172
Salesforce.com, Inc.	NYC	Software Dev	717	300	\$0	\$478,469	555	\$0	\$478,469	\$206
Stash Financial, Inc.	NYC	Back Office	69	173	\$0	\$254,537	151	\$0	\$222,168	\$95
The Farmer's Dog	NYC	Back Office	38	25	\$0	\$27,365	30	\$0	\$27,365	\$133
TP ICAP Americas Holdings Inc.	NYC	Other	254	530	\$0	\$1,562,500	535	\$0	\$1,562,500	\$114
Vestwell Holdings, Inc.	NYC	Software Dev	14	31	\$0	\$59,490	29	\$0	\$55,652	\$60
Xandr Inc.	NYC	Back Office	638	35	\$0	\$61,135	95	\$13,649,463	\$61,135	\$420
Buckingham Manufacturing Company, Inc.	ST	Manufacturing	292	20	\$0	\$18,519	45	\$0	\$18,519	\$106
Chobani, Inc.	ST	Manufacturing	262	192	\$0	\$486,383	159	\$0	\$390,794	\$18

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Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0	290	\$0	\$400,318	384	\$0	\$400,318	\$37
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117	25	\$0	\$69,716	51	\$0	\$69,716	\$32
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	41	\$4,709	\$52,113	\$41
TeamWorld, Inc.	ST	Manufacturing	86	25	\$0	\$35,000	37	\$16,000	\$35,000	\$38
Finger Food Products, Inc.	WNY	Manufacturing	16	11	\$0	\$18,415	14	\$679,947	\$18,415	\$69
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	292	\$2,203,331	\$801,656	\$29
Moog Inc.	WNY	Manufacturing	2,474	100	\$17,375,000	\$1,056,415	707	\$43,160,467	\$1,056,415	\$95
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$189,631	59	\$32,624,000	\$189,631	\$197
New Buffalo Shirt Factory, Inc.	WNY	Manufacturing	4	13	\$0	\$11,949	16	\$0	\$11,949	\$44
Pine Pharmaceuticals LLC	WNY	Manufacturing	16	24	\$0	\$54,299	49	\$0	\$54,299	\$51
Rich Products Corporation	WNY	Scientific R & D	843	17	\$0	\$228,141	54	\$0	\$225,565	\$22
Seal & Design, Inc.	WNY	Manufacturing	73	21	\$0	\$42,951	27	\$0	\$42,951	\$29
Steuben Foods	WNY	Manufacturing	555	25	\$0	\$39,844	35	\$0	\$39,844	\$37
TMP Acquisitions, Inc.	WNY	Manufacturing	132	12	\$0	\$40,000	28	\$9,887,231	\$40,000	\$184
Wells Enterprises, Inc.	WNY	Manufacturing	498	9	\$25,391,177	\$537,501	55	\$25,391,177	\$537,501	\$52
Sub-total, Job Growth Track			62,500	12,685	\$287,087,085	\$34,007,950	19,259	\$426,397,955	\$33,344,420	

**INVESTMENT TRACK**

Ace Hardware Corporation	CD	Distribution	301	20	\$0	\$18,667	150	\$0	\$18,667	\$378
Ferguson Enterprises, Inc.	CD	Distribution	483	95	\$0	\$45,460	103	\$0	\$45,460	\$105
UltrePET, LLC	CD	Manufacturing	63	7	\$0	\$17,000	8	\$0	\$17,000	\$17
Beak & Skiff Holding Company, LLC	CNY	Manufacturing	58	6	\$0	\$11,111	15	\$0	\$11,111	\$72
EJ USA, Inc.	CNY	Manufacturing	80	8	\$9,000,000	\$204,270	9	\$10,839,782	\$204,270	\$55
Immediate Mailing Services, Inc.	CNY	Back Office	154	8	\$0	\$8,163	26	\$0	\$8,163	\$116
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$0	\$3,000	62	\$216,999	\$3,000	\$72
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	226	\$0	\$92,000	\$108
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	49	\$0	\$71,111	\$51
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	73	\$0	\$197,000	\$41
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$0	\$119,778	137	\$0	\$119,778	\$43
Mediacom Communications Corporation	MH	Back Office	213	140	\$0	\$719,154	157	\$0	\$719,154	\$17
Johnson Lumber, LLC	NC	Manufacturing	27	4	\$0	\$4,324	7	\$0	\$4,324	\$38
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	404	\$110,020	\$71,200	\$631
L'Oreal USA, Inc.	NYC	Back Office	1,548	145	\$0	\$631,940	307	\$0	\$631,940	\$73
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	3	\$0	\$3,884	\$15
ABC Companies, Inc., The	WNY	Back Office	105	49	\$0	\$28,739	10	\$0	\$5,865	\$75
Anderson Precision, Inc	WNY	Manufacturing	100	0	\$500,000	\$46,000	0	\$492,276	\$29,618	\$17



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FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$0	\$256,190	160	\$0	\$256,190	\$24
General Motors LLC (2)	WNY	Manufacturing	2,981	0	\$43,100,000	\$862,000	63	\$41,108,537	\$822,171	\$50
International Imaging Materials, Inc. (1)	WNY	Manufacturing	339	0	\$2,700,000	\$99,000	0	\$1,156,001	\$23,120	\$50
Lactalis American Group, Inc.	WNY	Manufacturing	598	4	\$0	\$12,130	3	\$0	\$9,098	\$22
NY Power Group Holdings, Inc.	WNY	Manufacturing	70	14	\$0	\$60,897	26	\$0	\$60,897	\$24
Sub-total, Investment Track			9,284	968	\$55,300,000	\$3,596,115	1,998	\$53,923,615	\$3,425,021	
<b>TOTAL</b>			<b>71,784</b>	<b>13,653</b>	<b>\$342,387,085</b>	<b>\$37,604,065</b>	<b>21,257</b>	<b>\$480,321,570</b>	<b>\$36,769,441</b>	

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