



**CHART J**  
**EXCELSIOR JOBS PROGRAM QUARTERLY REPORT**  
**September 30, 2021**  
**Businesses Issued Credits -- Tax Year 2020**

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS Tax Year 2020			PERFORMANCE - Tax Year 2020			
				Net New Jobs	Capital Investments	Max Tax Credits	Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
<b>JOB GROWTH TRACK</b>										
Kitware, Inc.	CD	Software Dev	84	14	\$0	\$17,555	19	\$0	\$17,555	\$80
Ross Precision Manufacturing, Inc.	CD	Manufacturing	25	10	\$0	\$32,000	14	\$913,300	\$32,000	\$55
Stone Bridge Iron & Steel, Inc.	CD	Manufacturing	71	10	\$0	\$25,000	13	\$0	\$25,000	\$25
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	70	\$0	\$150,000	\$33
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	53	\$0	\$106,383	\$27
Alkemy Machine LLC d/b/a Aurora Machine	FL	Manufacturing	13	18	\$0	\$17,357	18	\$0	\$17,357	\$32
Baldwin Richardson Foods Corp.	FL	Manufacturing	281	30	\$0	\$76,923	53	\$0	\$76,923	\$40
Empire Medicinals, Inc.	FL	Agriculture	1	8	\$0	\$10,000	9	\$0	\$10,000	\$30
EPP Team, Inc.	FL	Manufacturing	69	26	\$0	\$55,094	20	\$288,654	\$42,380	\$26
Newstead Ranch, Inc. (1)	FL	Agriculture	168	25	\$0	\$39,773	77	\$5,194,622	\$39,773	\$219
Optimax Systems, Inc.	FL	Manufacturing	276	13	\$0	\$40,795	48	\$0	\$40,795	\$42
Pullano, Mastrella, and Lamb, Inc.	FL	Software Dev	19	9	\$0	\$28,125	7	\$0	\$21,875	\$21
Seneca Dairy Systems, LLC	FL	Manufacturing	39	8	\$0	\$18,997	18	\$0	\$18,997	\$15
Surmotech, LLC (1)	FL	Manufacturing	42	10	\$0	\$11,125	23	\$0	\$11,125	\$113
Z-Axis, Inc. (1)	FL	Manufacturing	68	15	\$0	\$29,528	19	\$0	\$29,528	\$31
Autronic Plastics, Inc.	LI	Manufacturing	74	30	\$4,000,000	\$138,209	53	\$11,001,391	\$138,209	\$92
Photonics Industries International Inc.	LI	Manufacturing	60	35	\$0	\$35,000	28	\$0	\$28,000	\$39
Star Kay White, Inc.	MH	Manufacturing	112	21	\$0	\$42,241	21	\$10,868,257	\$42,241	\$287
Etsy, Inc.	NYC	New Media	371	340	\$0	\$649,847	430	\$0	\$649,847	\$248
Buckingham Manufacturing Company, Inc.	ST	Manufacturing	292	20	\$0	\$18,519	45	\$0	\$18,519	\$106
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117	25	\$0	\$69,716	51	\$0	\$69,716	\$32
Sub-total, Job Growth Track			2,281	769	\$4,000,000	\$1,612,187	1,089	\$28,266,224	\$1,586,223	
<b>INVESTMENT TRACK</b>										
EJ USA, Inc.	CNY	Manufacturing	80	8	\$9,000,000	\$204,270	9	\$10,839,782	\$204,270	\$55
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$0	\$3,000	62	\$216,999	\$3,000	\$72
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	226	\$0	\$92,000	\$108
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	404	\$110,020	\$71,200	\$631
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	3	\$0	\$3,884	\$15
Sub-total, Investment Track			405	219	\$9,000,000	\$387,451	704	\$11,166,801	\$374,354	
<b>TOTAL</b>			<b>2,686</b>	<b>988</b>	<b>\$13,000,000</b>	<b>\$1,999,638</b>	<b>1,793</b>	<b>\$39,433,025</b>	<b>\$1,960,577</b>	

Benefit Cost Ratio = Total remuneration of the net new jobs created, plus capital investments divided by the tax credits issued.