



CHART J
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
June 30, 2022
Businesses Issued Credits -- Tax Year 2020

COMMITMENTS
Tax Year 2020

PERFORMANCE - Tax Year 2020

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2020			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Adirondack Beverages Corp.	CD	Manufacturing	268	21	\$0	\$42,424	16	\$0	\$32,323	\$28
Kitware, Inc.	CD	Software Dev	84	14	\$0	\$17,555	19	\$0	\$17,555	\$80
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	300	\$0	\$285,000	412	\$0	\$285,000	\$228
Regeneron Pharmaceuticals, Inc. (CD#2)	CD	Manufacturing	3,032	505	\$29,350,000	\$1,436,325	560	\$31,911,541	\$1,436,325	\$67
Regeneron Pharmaceuticals, Inc. (CD#3)	CD	Manufacturing	4,269	695	\$178,000,000	\$7,473,341	915	\$195,909,208	\$7,473,341	\$38
Ross Precision Manufacturing, Inc.	CD	Manufacturing	25	10	\$0	\$32,000	14	\$913,300	\$32,000	\$55
Stone Bridge Iron & Steel, Inc.	CD	Manufacturing	71	10	\$0	\$25,000	13	\$0	\$25,000	\$25
Wolfjaw, Inc.	CD	Software Dev	9	5	\$0	\$8,756	5	\$4,015	\$8,756	\$29
Blading Services Unlimited, LLC	CNY	Manufacturing	10	5	\$2,000,000	\$48,500	6	\$2,250,004	\$48,500	\$52
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	70	\$0	\$150,000	\$33
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	53	\$0	\$106,383	\$27
Du Mond Grain, LLC	CNY	Agriculture	8	18	\$0	\$22,780	19	\$0	\$22,780	\$43
Earned Visibility, Inc.	CNY	Software Dev	145	28	\$0	\$81,967	72	\$0	\$81,967	\$55
Green Empire Farms, Inc.	CNY	Agriculture	0	43	\$0	\$103,719	106	\$0	\$103,719	\$31
Alkemy Machine LLC d/b/a Aurora Machine (1)	FL	Manufacturing	13	18	\$0	\$17,357	18	\$0	\$17,357	\$32
Baldwin Richardson Foods Co. (1)	FL	Manufacturing	281	30	\$0	\$76,923	53	\$0	\$76,923	\$40
Bausch & Lomb Incorporated(1) Pegasus Project	FL	Manufacturing	989	76	\$19,955,472	\$756,239	146	\$7,375,892	\$504,648	\$36
Bausch & Lomb Incorporated(2) Crystal Project	FL	Manufacturing	1,129	60	\$0	\$125,000	115	\$0	\$125,000	\$49
CFI Holdings Inc. dba Creative Food Ingredients, Inc.	FL	Manufacturing	121	56	\$0	\$62,222	80	\$0	\$62,222	\$51
Creation Technologies New York, Inc.	FL	Manufacturing	477	223	\$1,402,436	\$242,766	233	\$1,450,209	\$242,767	\$36
Empire Medicinals, Inc.	FL	Agriculture	1	8	\$0	\$10,000	9	\$0	\$10,000	\$30
EPP Team, Inc.	FL	Manufacturing	69	26	\$0	\$55,094	20	\$288,654	\$42,380	\$26
HP Hood LLC	FL	Manufacturing	727	175	\$0	\$171,089	330	\$0	\$171,089	\$131
IDEX Health & Science LLC	FL	Manufacturing	176	34	\$0	\$244,740	65	\$0	\$244,740	\$21
Mindex Technologies, Inc.	FL	Software Dev	191	10	\$0	\$34,059	32	\$0	\$34,059	\$80
Newstead Ranch, Inc. (1)	FL	Agriculture	168	25	\$0	\$39,773	77	\$5,194,622	\$39,773	\$219
Optimax Systems, Inc. (1)	FL	Manufacturing	276	13	\$0	\$40,795	48	\$0	\$40,795	\$42
Other Half Brewing, Inc.	FL	Manufacturing	40	12	\$0	\$22,018	14	\$0	\$22,018	\$34
Paychex, Inc.	FL	Back Office	4,934	250	\$0	\$551,900	1,076	\$0	\$551,900	\$122
Pullano, Mastrella, and Lamb, Inc.	FL	Software Dev	19	9	\$0	\$28,125	7	\$0	\$21,875	\$21
Qualitrol Corp.	FL	Manufacturing	179	28	\$0	\$61,681	23	\$0	\$37,770	\$38
Rolen-Jinxin North America LLC	FL	Manufacturing	0	15	\$0	\$29,801	15	\$0	\$29,801	\$26
Seneca Dairy Systems, LLC	FL	Manufacturing	40	8	\$0	\$18,997	18	\$0	\$18,997	\$15
Surmotech, LLC (1)	FL	Manufacturing	42	10	\$0	\$11,125	23	\$0	\$11,125	\$113
Z-Axis, Inc. (1)	FL	Manufacturing	68	15	\$0	\$29,528	19	\$0	\$29,528	\$31
Autronic Plastics, Inc.	LI	Manufacturing	74	30	\$4,000,000	\$138,209	53	\$11,001,391	\$138,209	\$92
Clever Devices Ltd	LI	Manufacturing	163	42	\$0	\$106,061	143	\$0	\$106,061	\$147

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Eastern Wholesale Fence, LLC	LI	Manufacturing	336	30	\$0	\$69,245	65	\$0	\$69,245	\$42
Exergy LLC	LI	Manufacturing	26	11	\$0	\$26,250	15	\$0	\$26,250	\$38
Photonics Industries International Inc.	LI	Manufacturing	60	35	\$0	\$35,000	28	\$0	\$28,000	\$39
Plastirun Corporation	LI	Manufacturing	62	7	\$0	\$13,169	14	\$0	\$13,169	\$42
Precare Corporation	LI	Manufacturing	37	23	\$0	\$30,942	120	\$0	\$30,942	\$170
Precipart Group, Inc. (2)	LI	Manufacturing	223	26	\$0	\$20,275	26	\$1,593,632	\$20,275	\$161
Brooklyn Bottling Group of Milton NY, Inc.	MH	Manufacturing	108	13	\$0	\$31,927	30	\$0	\$28,927	\$46
Caribbean Food Delights, Inc. (1)	MH	Manufacturing	91	25	\$0	\$21,097	28	\$0	\$21,097	\$71
Crepini LLC	MH	Manufacturing	20	31	\$2,113,000	\$120,456	46	\$2,113,000	\$120,456	\$35
Packaging Technologies & Inspection, LLC (PTI)	MH	Manufacturing	24	8	\$0	\$37,383	8	\$0	\$37,383	\$16
Pratt & Whitney	MH	Manufacturing	10	100	\$0	\$220,386	161	\$0	\$220,386	\$59
Raymours Furniture Co., Inc.	MH	Distribution	1,909	300	\$0	\$147,895	335	\$0	\$163,689	\$81
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785	500	\$0	\$759,640	646	\$0	\$759,640	\$301
Star Kay White, Inc.	MH	Manufacturing	112	21	\$0	\$42,241	21	\$10,868,257	\$42,241	\$287
Jand, Inc. DBA Warby Parker	Multi-Reg	Back Office	296	221	\$0	\$362,836	217	\$0	\$356,269	\$59
McKesson Corporation	Multi-Reg	Distribution	176	166	\$0	\$118,777	201	\$0	\$118,777	\$96
Tractor Supply Company	MV	Distribution	740	245	\$0	\$350,167	412	\$0	\$350,167	\$49
Trenton Technology Inc.	MV	Manufacturing	192	30	\$0	\$55,556	48	\$0	\$55,556	\$31
Agbotic, Inc.	NC	Agriculture	3	11	\$0	\$35,000	16	\$0	\$35,000	\$18
Schluter Systems, LP	NC	Manufacturing	239	46	\$0	\$67,317	166	\$0	\$67,317	\$89
SpencerARL New York, Inc.	NC	Manufacturing	42	43	\$0	\$32,331	49	\$0	\$32,331	\$40
SterRx, LLC	NC	Manufacturing	0	80	\$0	\$81,070	163	\$0	\$81,070	\$96
ADP Technology Services, Inc.	NYC	Back Office	46	110	\$0	\$187,626	290	\$0	\$187,626	\$244
Better Holdco, Inc.	NYC	Back Office	150	112	\$0	\$167,364	571	\$12,235,544	\$167,364	\$456
Business Insider, Inc.	NYC	Back Office	290	142	\$0	\$339,875	203	\$0	\$332,340	\$55
Compass Inc. fka Urban Compass, Inc.	NYC	Back Office	273	208	\$0	\$229,644	208	\$0	\$229,644	\$188
Crye American, LLC	NYC	Manufacturing	71	75	\$0	\$104,704	126	\$0	\$104,704	\$58
Datadog, Inc.	NYC	Software Dev	66	168	\$0	\$220,280	189	\$0	\$220,280	\$511
Datadog, Inc. (Phase 2)	NYC	Software Dev	201	260	\$0	\$331,321	282	\$0	\$331,321	\$140
Duggal Visual Solutions, Inc. (NYC)	NYC	Manufacturing	280	165	\$0	\$111,391	168	\$0	\$111,391	\$85
Etsy, Inc.	NYC	New Media	371	340	\$0	\$649,847	430	\$0	\$649,847	\$248
Five Rings LLC	NYC	Software Dev	60	16	\$0	\$132,562	14	\$7,115,223	\$115,992	\$84
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	946	\$0	\$1,949,796	887	\$0	\$1,828,191	\$25
Guidepoint Global, LLC	NYC	Back Office	280	80	\$0	\$125,786	76	\$0	\$119,497	\$47
Harry's Inc.	NYC	Back Office	139	143	\$0	\$139,467	148	\$0	\$139,467	\$120
Oscar Health Inc fka Mulberry Health Inc	NYC	Back Office	340	160	\$0	\$452,134	223	\$0	\$452,134	\$71
Peloton Interactive, Inc.	NYC	Back Office	408	349	\$0	\$732,578	402	\$0	\$732,578	\$146
Policygenius, Inc.	NYC	Back Office	98	127	\$0	\$255,262	195	\$0	\$255,262	\$67
Raintank Inc.	NYC	Software Dev	6	6	\$0	\$8,824	8	\$0	\$8,824	\$107

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Salesforce.com, Inc.	NYC	Software Dev	717	300	\$0	\$478,469	555	\$0	\$478,469	\$206
Stash Financial, Inc. fka Collective Returns, Inc.	NYC	Back Office	69	173	\$0	\$254,537	151	\$0	\$222,168	\$95
TP ICAP Americas Holdings Inc.	NYC	Other	254	530	\$0	\$1,562,500	535	\$0	\$1,562,500	\$114
Buckingham Manufacturing Company, Inc.	ST	Manufacturing	292	20	\$0	\$18,519	45	\$0	\$18,519	\$106
Chobani, Inc.	ST	Manufacturing	262	192	\$0	\$486,383	159	\$0	\$390,794	\$18
Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0	290	\$0	\$400,318	384	\$0	\$400,318	\$37
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117	25	\$0	\$69,716	51	\$0	\$69,716	\$32
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	41	\$4,709	\$52,113	\$41
TeamWorld, Inc.	ST	Manufacturing	86	25	\$0	\$35,000	37	\$16,000	\$35,000	\$38
Finger Food Products, Inc.	WNY	Manufacturing	16	11	\$0	\$18,415	14	\$679,947	\$18,415	\$69
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	292	\$2,203,331	\$801,656	\$29
Moog Inc.	WNY	Manufacturing	2,474	100	\$17,375,000	\$1,056,415	707	\$43,160,467	\$1,056,415	\$95
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$189,631	59	\$32,624,000	\$189,631	\$197
New Buffalo Shirt Factory, Inc.	WNY	Manufacturing	5	13	\$0	\$11,949	16	\$0	\$11,949	\$44
Pine Pharmaceuticals LLC	WNY	Manufacturing	16	24	\$0	\$54,299	49	\$0	\$54,299	\$51
Rich Products Corporation	WNY	Scientific R & D	843	17	\$0	\$228,141	54	\$0	\$225,565	\$22
Seal & Design, Inc.	WNY	Manufacturing	73	21	\$0	\$42,951	27	\$0	\$42,951	\$29
TMP Acquisitions, Inc.	WNY	Manufacturing	132	12	\$0	\$40,000	28	\$9,887,231	\$40,000	\$184
Sub-total, Job Growth Track			38,651	10,372	\$254,195,908	\$27,325,685	15,336	\$378,800,177	\$26,737,813	

INVESTMENT TRACK

Ace Hardware Corporation	CD	Distribution	301	20	\$0	\$18,667	150	\$0	\$18,667	\$378
UltrePET, LLC	CD	Manufacturing	63	7	\$0	\$17,000	8	\$0	\$17,000	\$17
Beak & Skiff Holding Company, LLC	CNY	Manufacturing	58	6	\$0	\$11,111	15	\$0	\$11,111	\$72
EJ USA, Inc.	CNY	Manufacturing	80	8	\$9,000,000	\$204,270	9	\$10,839,782	\$204,270	\$55
Immediate Mailing Services, Inc.	CNY	Back Office	154	8	\$0	\$8,163	26	\$0	\$8,163	\$116
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$0	\$3,000	62	\$216,999	\$3,000	\$72
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	226	\$0	\$92,000	\$108
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	49	\$0	\$71,111	\$51
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	73	\$0	\$197,000	\$41
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$0	\$119,778	137	\$0	\$119,778	\$43
Mediacom Communications Corporation	MH	Back Office	213	140	\$0	\$719,154	157	\$0	\$719,154	\$17
Johnson Lumber, LLC	NC	Manufacturing	27	4	\$0	\$4,324	7	\$0	\$4,324	\$38
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	404	\$110,020	\$71,200	\$631
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	3	\$0	\$3,884	\$15
ABC Companies, Inc., The	WNY	Back Office	105	49	\$0	\$28,739	10	\$0	\$5,865	\$75



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Anderson Precision, Inc	WNY	Manufacturing	100	0	\$500,000	\$46,000	0	\$492,276	\$29,618	\$17
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$0	\$256,190	160	\$0	\$256,190	\$24
International Imaging Materials, Inc. (1)	WNY	Manufacturing	339	0	\$2,700,000	\$99,000	0	\$1,156,001	\$23,120	\$50
Sub-total, Investment Track			3,604	710	\$12,200,000	\$1,983,688	1,496	\$12,815,078	\$1,855,455	
TOTAL			42,255	11,082	\$266,395,908	\$29,309,373	16,832	\$391,615,255	\$28,593,268	

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