



CHART J
EXCELSIOR JOBS PROGRAM QUARTERLY REPORT
September 30, 2022
Businesses Issued Credits -- Tax Year 2020

COMMITMENTS
Tax Year 2020

PERFORMANCE - Tax Year 2020

Applicant Name	Region	Type of Business	Employment Base	COMMITMENTS		Max Tax Credits	PERFORMANCE - Tax Year 2020			
				Net New Jobs	Capital Investments		Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
JOB GROWTH TRACK										
Adirondack Beverages Corp.	CD	Manufacturing	268	21	\$0	\$42,424	16	\$0	\$32,323	\$28
Kitware, Inc.	CD	Software Dev	84	14	\$0	\$17,555	19	\$0	\$17,555	\$80
Regeneron Pharmaceuticals, Inc. (CD#1)	CD	Manufacturing	1,823	300	\$0	\$285,000	412	\$0	\$285,000	\$228
Regeneron Pharmaceuticals, Inc. (CD#2)	CD	Manufacturing	3,032	505	\$29,350,000	\$1,436,325	560	\$31,911,541	\$1,436,325	\$67
Regeneron Pharmaceuticals, Inc. (CD#3)	CD	Manufacturing	4,269	695	\$178,000,000	\$7,473,341	915	\$195,909,208	\$7,473,341	\$38
Ross Precision Manufacturing, Inc.	CD	Manufacturing	25	10	\$0	\$32,000	14	\$913,300	\$32,000	\$55
Stone Bridge Iron & Steel, Inc.	CD	Manufacturing	71	10	\$0	\$25,000	13	\$0	\$25,000	\$25
Wolfjaw, Inc.	CD	Software Dev	9	5	\$0	\$8,756	5	\$4,015	\$8,756	\$29
Blading Services Unlimited, LLC	CNY	Manufacturing	10	5	\$2,000,000	\$48,500	6	\$2,250,004	\$48,500	\$52
Cayuga Milk Ingredients LLC (1)	CNY	Manufacturing	1	52	\$0	\$150,000	70	\$0	\$150,000	\$33
Charter Communications, Inc.	CNY	Back Office	10,216	95	\$0	\$228,916	126	\$0	\$228,916	\$45
Currier Plastics, Inc. (1)	CNY	Manufacturing	98	50	\$0	\$106,383	53	\$0	\$106,383	\$27
Du Mond Grain, LLC	CNY	Agriculture	8	18	\$0	\$22,780	19	\$0	\$22,780	\$43
Earned Visibility, Inc.	CNY	Software Dev	145	28	\$0	\$81,967	72	\$0	\$81,967	\$55
Green Empire Farms, Inc.	CNY	Agriculture	0	43	\$0	\$103,719	106	\$0	\$103,719	\$31
Tessy Plastics Corp. (1)	CNY	Manufacturing	809	50	\$0	\$547,024	191	\$0	\$547,024	\$21
TTM Technologies, Inc.	CNY	Manufacturing	594	50	\$0	\$119,048	49	\$0	\$113,067	\$15
Alkemy Machine LLC	FL	Manufacturing	13	18	\$0	\$17,357	18	\$0	\$17,357	\$32
American Aerogel Corporation	FL	Manufacturing	97	8	\$0	\$35,665	27	\$0	\$35,665	\$32
Baldwin Richardson Foods Co. (1)	FL	Manufacturing	281	30	\$0	\$76,923	53	\$0	\$76,923	\$40
Bausch & Lomb Incorporated (1)	FL	Manufacturing	989	76	\$19,955,472	\$756,239	146	\$7,375,892	\$504,648	\$36
Bausch & Lomb Incorporated (2)	FL	Manufacturing	1,129	60	\$0	\$125,000	115	\$0	\$125,000	\$49
CFI Holdings Inc.	FL	Manufacturing	121	56	\$0	\$62,222	80	\$0	\$62,222	\$51
Creation Technologies New York, Inc.	FL	Manufacturing	477	223	\$1,402,436	\$242,766	233	\$1,450,209	\$242,767	\$36
Empire Medicinals, Inc.	FL	Agriculture	1	8	\$0	\$10,000	9	\$0	\$10,000	\$30
EPP Team, Inc.	FL	Manufacturing	69	26	\$0	\$55,094	20	\$288,654	\$42,380	\$26
HP Hood LLC	FL	Manufacturing	727	175	\$0	\$171,089	330	\$0	\$171,089	\$131
IDEX Health & Science LLC	FL	Manufacturing	176	34	\$0	\$244,740	65	\$0	\$244,740	\$21
Logical Images, Inc.	FL	Software Dev	34	14	\$0	\$43,750	17	\$0	\$43,750	\$31
Mindex Technologies, Inc.	FL	Software Dev	191	10	\$0	\$34,059	32	\$0	\$34,059	\$80
Newstead Ranch, Inc. (1)	FL	Agriculture	168	25	\$0	\$39,773	77	\$5,194,622	\$39,773	\$219
Optimax Systems, Inc. (1)	FL	Manufacturing	276	13	\$0	\$40,795	48	\$0	\$40,795	\$42
Other Half Brewing, Inc.	FL	Manufacturing	40	12	\$0	\$22,018	14	\$0	\$22,018	\$34
Paychex, Inc.	FL	Back Office	4,934	250	\$0	\$551,900	1,076	\$0	\$551,900	\$122

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Pullano, Mastrella, and Lamb, Inc.	FL	Software Dev	19
Pure Functional Foods, Inc.	FL	Manufacturing	2
Qualitrol Corp.	FL	Manufacturing	179
Rolen-Jinxin North America LLC	FL	Manufacturing	0
Seneca Dairy Systems, LLC	FL	Manufacturing	40
Surmotech, LLC (1)	FL	Manufacturing	42
Z-Axis, Inc. (1)	FL	Manufacturing	68
Acutis Diagnostics, Inc.	LI	Life Sciences	56
Autronic Plastics, Inc.	LI	Manufacturing	74
Clever Devices Ltd	LI	Manufacturing	163
Eastern Wholesale Fence, LLC	LI	Manufacturing	336
Exergy LLC	LI	Manufacturing	26
L and S Packing Co., Inc.	LI	Manufacturing	71
Photonics Industries International Inc.	LI	Manufacturing	60
Plastirun Corporation	LI	Manufacturing	62
Precare Corporation	LI	Manufacturing	37
Precipart Group, Inc. (2)	LI	Manufacturing	223
Brooklyn Bottling Group of Milton NY, Inc.	MH	Manufacturing	108
Caribbean Food Delights, Inc. (1)	MH	Manufacturing	91
Crepini LLC	MH	Manufacturing	20
Packaging Technologies & Inspection, LLC (PTI)	MH	Manufacturing	24
Pratt & Whitney	MH	Manufacturing	10
Raymours Furniture Co., Inc.	MH	Distribution	1,909
Regeneron Pharmaceuticals, Inc. (MH#1)	MH	Back Office	1,785
Star Kay White, Inc.	MH	Manufacturing	112
McKesson Corporation	Multi-Reg	Distribution	176
Warby Parker, Inc.	Multi-Reg	Back Office	296
Tractor Supply Company	MV	Distribution	740
Trenton Technology Inc.	MV	Manufacturing	192
Agbotic, Inc.	NC	Agriculture	3
Schluter Systems, LP	NC	Manufacturing	239
SpencerARL New York, Inc.	NC	Manufacturing	42
SterRx, LLC	NC	Manufacturing	0
ADP Technology Services, Inc.	NYC	Back Office	46
Better Holdco, Inc.	NYC	Back Office	150
Business Insider, Inc.	NYC	Back Office	290

Net New Jobs	Capital Investments
9	\$0
23	\$0
28	\$0
15	\$0
8	\$0
10	\$0
15	\$0
16	\$0
30	\$4,000,000
42	\$0
30	\$0
11	\$0
15	\$0
35	\$0
7	\$0
23	\$0
26	\$0
13	\$0
25	\$0
31	\$2,113,000
8	\$0
100	\$0
300	\$0
500	\$0
21	\$0
166	\$0
221	\$0
245	\$0
30	\$0
11	\$0
46	\$0
43	\$0
80	\$0
110	\$0
112	\$0
142	\$0

Max Tax Credits
\$28,125
\$28,894
\$61,681
\$29,801
\$18,997
\$11,125
\$29,528
\$32,802
\$138,209
\$106,061
\$69,245
\$26,250
\$23,077
\$35,000
\$13,169
\$30,942
\$20,275
\$31,927
\$21,097
\$120,456
\$37,383
\$220,386
\$147,895
\$759,640
\$42,241
\$118,777
\$362,836
\$350,167
\$55,556
\$35,000
\$67,317
\$32,331
\$81,070
\$187,626
\$167,364
\$339,875

Jobs Created	Qualified Investments	Tax Credits Issued	Benefit Cost Ratio*
7	\$0	\$21,875	\$21
27	\$0	\$28,894	\$37
23	\$0	\$37,770	\$38
15	\$0	\$29,801	\$26
18	\$0	\$18,997	\$15
23	\$0	\$11,125	\$113
19	\$0	\$29,528	\$31
44	\$0	\$32,802	\$90
53	\$11,001,391	\$138,209	\$92
143	\$0	\$106,061	\$147
65	\$0	\$69,245	\$42
15	\$0	\$26,250	\$38
21	\$0	\$23,077	\$49
28	\$0	\$28,000	\$39
14	\$0	\$13,169	\$42
120	\$0	\$30,942	\$170
26	\$1,593,632	\$20,275	\$161
30	\$0	\$28,927	\$46
28	\$0	\$21,097	\$71
46	\$2,113,000	\$120,456	\$35
8	\$0	\$37,383	\$16
161	\$0	\$220,386	\$59
335	\$0	\$163,689	\$81
646	\$0	\$759,640	\$301
21	\$10,868,257	\$42,241	\$287
201	\$0	\$118,777	\$96
217	\$0	\$356,269	\$59
412	\$0	\$350,167	\$49
48	\$0	\$55,556	\$31
16	\$0	\$35,000	\$18
166	\$0	\$67,317	\$89
49	\$0	\$32,331	\$40
163	\$0	\$81,070	\$96
290	\$0	\$187,626	\$244
571	\$12,235,544	\$167,364	\$456
203	\$0	\$332,340	\$55

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Compass Inc.	NYC	Back Office	273	208	\$0	\$229,644	208	\$0	\$229,644	\$188
Crye American, LLC	NYC	Manufacturing	71	75	\$0	\$104,704	126	\$0	\$104,704	\$58
Datadog, Inc.	NYC	Software Dev	66	168	\$0	\$220,280	189	\$0	\$220,280	\$511
Datadog, Inc. (2)	NYC	Software Dev	201	260	\$0	\$331,321	282	\$0	\$331,321	\$140
Duggal Visual Solutions, Inc.	NYC	Manufacturing	280	165	\$0	\$111,391	168	\$0	\$111,391	\$85
Etsy, Inc.	NYC	New Media	371	340	\$0	\$649,847	430	\$0	\$649,847	\$248
Five Rings LLC	NYC	Software Dev	60	16	\$0	\$132,562	14	\$7,115,223	\$115,992	\$84
Fresh Direct Holdings, Inc	NYC	Distribution	1,949	946	\$0	\$1,949,796	887	\$0	\$1,828,191	\$25
Guidepoint Global, LLC	NYC	Back Office	280	80	\$0	\$125,786	76	\$0	\$119,497	\$47
Harry's Inc.	NYC	Back Office	139	143	\$0	\$139,467	148	\$0	\$139,467	\$120
HelloFresh	NYC	Back Office	163	67	\$0	\$83,750	130	\$0	\$83,750	\$181
Oscar Health Inc	NYC	Back Office	340	160	\$0	\$452,134	223	\$0	\$452,134	\$71
Peloton Interactive, Inc.	NYC	Back Office	408	349	\$0	\$732,578	402	\$0	\$732,578	\$146
Policygenius, Inc.	NYC	Back Office	98	127	\$0	\$255,262	195	\$0	\$255,262	\$67
Raintank Inc.	NYC	Software Dev	6	6	\$0	\$8,824	8	\$0	\$8,824	\$107
Salesforce.com, Inc.	NYC	Software Dev	717	300	\$0	\$478,469	555	\$0	\$478,469	\$206
Stash Financial, Inc.	NYC	Back Office	69	173	\$0	\$254,537	151	\$0	\$222,168	\$95
TP ICAP Americas Holdings Inc.	NYC	Other	254	530	\$0	\$1,562,500	535	\$0	\$1,562,500	\$114
Buckingham Manufacturing Company, Inc.	ST	Manufacturing	292	20	\$0	\$18,519	45	\$0	\$18,519	\$106
Chobani, Inc.	ST	Manufacturing	262	192	\$0	\$486,383	159	\$0	\$390,794	\$18
Dick's Merchandising & Supply Chain, Inc.	ST	Distribution	0	290	\$0	\$400,318	384	\$0	\$400,318	\$37
Engineering Manufacturing Technologies, LLC	ST	Manufacturing	117	25	\$0	\$69,716	51	\$0	\$69,716	\$32
Golden Artist Colors Incorporated	ST	Manufacturing	151	37	\$0	\$52,113	41	\$4,709	\$52,113	\$41
TeamWorld, Inc.	ST	Manufacturing	86	25	\$0	\$35,000	37	\$16,000	\$35,000	\$38
Finger Food Products, Inc.	WNY	Manufacturing	16	11	\$0	\$18,415	14	\$679,947	\$18,415	\$69
Ingram Micro Inc.	WNY	Back Office	1,251	249	\$0	\$801,656	292	\$2,203,331	\$801,656	\$29
Moog Inc.	WNY	Manufacturing	2,474	100	\$17,375,000	\$1,056,415	707	\$43,160,467	\$1,056,415	\$95
Nestle Purina PetCare Company	WNY	Manufacturing	354	25	\$0	\$189,631	59	\$32,624,000	\$189,631	\$197
New Buffalo Shirt Factory, Inc.	WNY	Manufacturing	5	13	\$0	\$11,949	16	\$0	\$11,949	\$44
Pine Pharmaceuticals LLC	WNY	Manufacturing	16	24	\$0	\$54,299	49	\$0	\$54,299	\$51
Rich Products Corporation	WNY	Scientific R & D	843	17	\$0	\$228,141	54	\$0	\$225,565	\$22
Seal & Design, Inc.	WNY	Manufacturing	73	21	\$0	\$42,951	27	\$0	\$42,951	\$29
Steuben Foods	WNY	Manufacturing	555	25	\$0	\$39,844	35	\$0	\$39,844	\$37
TMP Acquisitions, Inc.	WNY	Manufacturing	132	12	\$0	\$40,000	28	\$9,887,231	\$40,000	\$184

Sub-total, Job Growth Track 51,248 10,735 \$254,195,908 \$28,508,455 16,003 \$378,800,177 \$27,914,602

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INVESTMENT TRACK										
Ace Hardware Corporation	CD	Distribution	301	20	\$0	\$18,667	150	\$0	\$18,667	\$378
Ferguson Enterprises, Inc.	CD	Distribution	483	95	\$0	\$45,460	103	\$0	\$45,460	\$105
UltrePET, LLC	CD	Manufacturing	63	7	\$0	\$17,000	8	\$0	\$17,000	\$17
Beak & Skiff Holding Company, LLC	CNY	Manufacturing	58	6	\$0	\$11,111	15	\$0	\$11,111	\$72
EJ USA, Inc.	CNY	Manufacturing	80	8	\$9,000,000	\$204,270	9	\$10,839,782	\$204,270	\$55
Immediate Mailing Services, Inc.	CNY	Back Office	154	8	\$0	\$8,163	26	\$0	\$8,163	\$116
Matt Industries, Inc.	CNY	Manufacturing	102	0	\$0	\$3,000	62	\$216,999	\$3,000	\$72
eHealth Global Technologies, Inc. (1)	FL	Back Office	27	80	\$0	\$92,000	226	\$0	\$92,000	\$108
Precipart Group, Inc.	LI	Manufacturing	158	20	\$0	\$71,111	49	\$0	\$71,111	\$51
Atlas Air Worldwide Holdings, Inc.	MH	Back Office	466	50	\$0	\$197,000	73	\$0	\$197,000	\$41
Contract Packaging Services, Inc.	MH	Distribution	273	105	\$0	\$119,778	137	\$0	\$119,778	\$43
Mediacom Communications Corporation	MH	Back Office	213	140	\$0	\$719,154	157	\$0	\$719,154	\$17
Johnson Lumber, LLC	NC	Manufacturing	27	4	\$0	\$4,324	7	\$0	\$4,324	\$38
GPS Services, Inc. (1)	NYC	Back Office	158	125	\$0	\$71,200	404	\$110,020	\$71,200	\$631
Tioga Hardwoods, Incorporated	ST	Manufacturing	38	6	\$0	\$16,981	3	\$0	\$3,884	\$15
ABC Companies, Inc., The	WNY	Back Office	105	49	\$0	\$28,739	10	\$0	\$5,865	\$75
Anderson Precision, Inc	WNY	Manufacturing	100	0	\$500,000	\$46,000	0	\$492,276	\$29,618	\$17
FedEx Trade Networks Transport and Brokerage, Inc.	WNY	Back Office	942	82	\$0	\$256,190	160	\$0	\$256,190	\$24
International Imaging Materials, Inc. (1)	WNY	Manufacturing	339	0	\$2,700,000	\$99,000	0	\$1,156,001	\$23,120	\$50
Sub-total, Investment Track			4,087	805	\$12,200,000	\$2,029,148	1,599	\$12,815,078	\$1,900,915	
TOTAL			55,335	11,540	\$266,395,908	\$30,537,603	17,602	\$391,615,255	\$29,815,517	

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