



## **JOB DEVELOPMENT AUTHORITY**

### **A DESCRIPTION OF THE AUTHORITY'S OPERATIONS AND ACCOMPLISHMENTS**

Fiscal Year 2016-2017

#### **OVERVIEW**

The New York Job Development Authority ("JDA") spurs job growth and capital investment in New York State by using the authority granted to it and by leveraging State-guaranteed bonds to support low-interest loans to manufacturers and other targeted industries throughout New York State.

#### Performance Measures

The following performance measures are used annually to evaluate whether the JDA is fulfilling its mission:

- Annual number of transactions closed;
- Aggregate value of bonds issued;
- Number of jobs retained and created with each investment transaction;
- Amount of private capital investment leveraged;
- Number of transactions delinquent;
- Number of transactions in default; and
- Number of transaction approved by the Authority during the reporting period.

As Department of Economic Development Commissioner, Howard Zemsky, is chair of the JDA Board. Empire State Development is the umbrella organization for the JDA.

#### **PROGRAM**

The JDA Direct Loan Program provides direct loans for the growth of manufacturing and other eligible businesses within New York State by assisting in: 1) financing a portion of the cost of acquiring and renovating existing buildings; 2) financing the construction of new buildings; 3) and/or purchasing machinery and equipment. Funds for loans are derived from the sale of state-guaranteed bonds.

#### **HIGHLIGHTS**

During FY 2016-2017, the Authority continued its efforts to expand the Authority's loan portfolio and increase awareness of the Authority's products in the lending and business communities throughout the State. During this period, the Members approved loans for four projects evidencing firm commitments from responsible financial sources for the total project costs, exclusive of any loan request from the Authority. Pursuant to Article 8 of Title 8 of the Public Authorities Law, these projects were approved prior to their actual commencement. Closing on the Authority's loans and disbursement of its funds occurs upon project completion. The total JDA Board approved amount of the four loans is \$14,770,000. In addition, the JDA Board approved the creation of the \$10 Million

JDA Agriculture Loan Fund, through which 9 participating lenders will make loans between \$50,000 and \$200,000 to NYS Agribusinesses.

Three previously approved loans, totaling a combined \$8,755,000, closed in FY 2016-2017, leveraging \$15,573,270 in private investment. It is anticipated that these projects will result in the creation of 194 jobs, as well as the retention of an additional 73 jobs. The loan closings occurred in a timely manner.

Zero transactions were in default during FY 2016-2017. The Authority issued no bonds during the reporting period.