

About the Business Growth Accelerator (BGA) Program

The BGA provides intensive technical assistance and business development training for NYS MWBEs to accelerate their business growth over a two-year period (18-month curriculum, two-year reporting) program cycle.

Empire State Development's Regional Incubators selected by the Division of Minority and Women's Business Development will provide business development assistance to MWBEs in the form of workshops, classes, and group sessions, including customized programs designed to strategically increase growth for selected firm

Curriculum Topics:

- Technology
- Scaling and Market Growth
- Business to Business/Business to Agency
- Human Resources Management
- Financial Acumen
- Access to Capital

BGA Program Structured:

- Incubator has created an eighteen (18) month curriculum with classroom and 1-to-1 trainings for their program participants
- Each program will select a cohort of 15-20 businesses to participate throughout the program cycle
- Incubators will also provide intensive one-on-one counseling and support to each cohort member to develop a customized strategy designed to strategically increase growth in the selected firms

BGA eligibility criteria:

- Be a currently certified NYS MBE, WBE or MWBE
- Must be in business for at least two (2) years
- Must have at least two employees
- Demonstrate annual revenues between \$100,000 and \$5 million during the most recent year
- Business located in the Incubator region
- An application submitted to one of the BGA Regional Centers

For more information, visit www.esd.ny.gov/mwbe.html

HAVE QUESTIONS? NYS MWBE Certification Hotline: (212) 803-2414 | [Email: MWBEBusinessDev@esd.ny.gov](mailto:MWBEBusinessDev@esd.ny.gov)