

Navigating the New York State Contract Reporter

New York State Contract Reporter

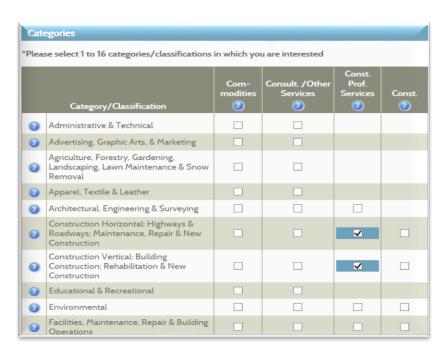
- ✓Official publication of New York State agency procurement.
- ✓ State agencies must advertise procurements of \$50,000 or more.
- ✓ Many municipalities, school districts, and eligible not-for-profits also advertise.
- ✓ New ads are posted every business day.
- ✓ Free registration is required for access to view all the ads.





Opportunity Profile

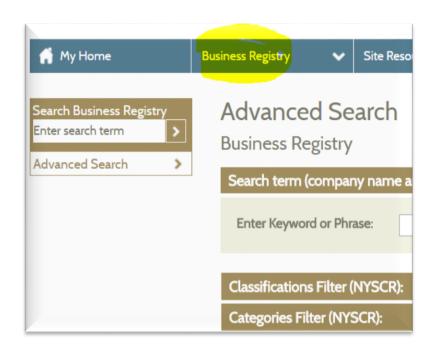
- Choose up to 16 categories and classifications to receive daily e-Alerts.
- Scroll down and turn on the alerts to receive the daily emails.





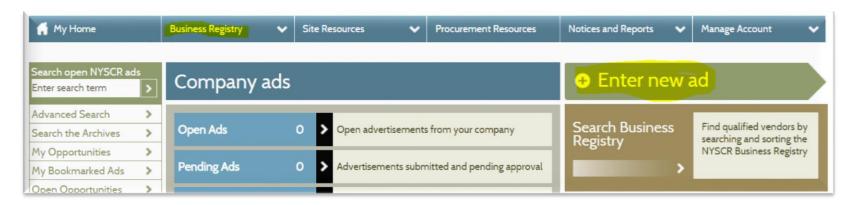
Business Registry

- A list of businesses that state agencies can search to contact for discretionary spending (purchases under \$50,000).
- Prime contractors can search for MWBEs and SDVOBs.
- Contractors can also advertise for subcontractors in the Business Registry section.





Contractor Ads



- ✓ Prime contractors can place contractor ads via the Business Registry for MWBEs and SDVOBs sub-contractors and suppliers.
- ✓ Users must have a user account and a Business Registry account.



How to Search for Open, Closed, and Archived Ads



- ✓ New, Closed and Archived ads are all searchable.
- Enter as few words as possible for more accurate results.
- Enter unique terms.
- ✓ Searches are conducted from the green boxes located on the left side of the website.

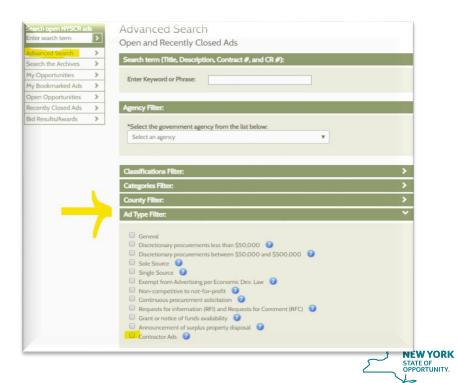


How to Find Ads with MWBE goals

Search open NYSCR ads	Advanced Search		
Enter search term	Open and Recently Closed Ads		
Advanced Search >	Search term (Title, Description, Contract #, and CR #):		
Search the Archives >			
My Opportunities >	Enter Keyword or Phrase:		
My Bookmarked Ads >			
Open Opportunities >			
Recently Closed Ads >	Agency Filter:		
Bid Results/Awards >			
	*Select the government agency from the list below:		
	Select an agency ▼		
	Classifications Filter:	>	
	Categories Filter:		
	County Filter:	>	
	Ad Type Filter:	>	
	Set Asides	>	
	MBE/WBE/SDVOB/DBE Contracting goals	~	
	Minority Enterprise Women Enterprise Total Minority Women (TMWBE) (MBE)		
	Service-Disabled Disadvantaged Veteran-Owned Business (SDVOB) (DBE)		



How to Find Contractor Ads



How to Find Discretionary Purchases between \$50,000 and \$500,000

Search open NYSCR ac	ls	Advanced Search	
Enter search term	>	Open and Recently Closed Ads	
Advanced Search Search the Archives	>	Search term (Title, Description, Contract #, and CR #):	
My Opportunities My Bookmarked Ads	>	Enter Keyword or Phrase:	
Open Opportunities	>		
Recently Closed Ads	>	Agency Filter:	
		*Select the government agency from the list below: Select an agency Classifications Filter:	>
		Categories Filter:	>
		County Filter:	>
		Ad Type Filter:	~
		General Discretionary procurements less than \$50,000 Discretionary procurements between \$50,000 and \$500,000 Sole Source	



Typical Ad



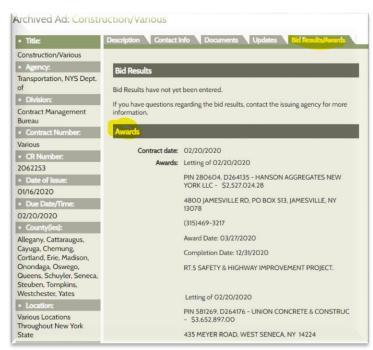
When viewing procurement notices, be mindful if there are:

- ✓ Identified Goals
- ✓ Due Dates
- ✓ Pre-Bid Meetings/Walkthroughs
- ✓ Unique method of response and/or inquiry



Bid Results/Award Information

- ✓ Found in each ad under tab.
- ✓ Bid results: who bid on the project and the amounts.
- ✓ Awards: who won the bid and contact info.





Events and Bulletins



- Opportunities are listed to attend free or low cost clinics, training or presentations.
- ► PTACs, SBAs and state agencies post various events and bulletins all over the state.

 | NEW YORK | Division of Small Business & Technology Development

Notices and Reports



- ✓ Procurement staff in state agencies are listed with contact info.
- ✓ Search by purchasing category or state agency
- ✓ Reach out to introduce yourself.

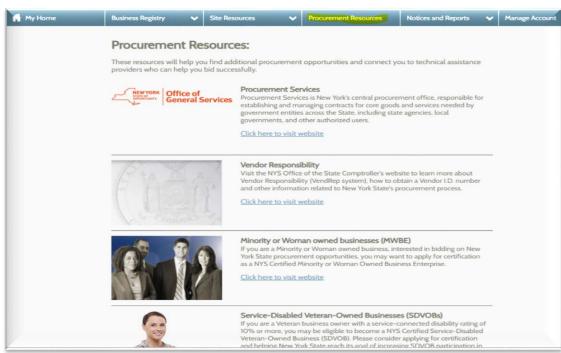


Contacts for Projected Procurements





Procurement Resources





Thank You

Contact

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Division for Small Business and Technology Development

www.esd.ny.gov/doing-business-ny/small-business-hub

