

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Consolidated Financial Statements
And Independent Auditors' Report

March 31, 2020 and 2019

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

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INDEPENDENT AUDITORS' REPORT

The Board of Directors
New York State Urban Development
Corporation:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of New York State Urban Development Corporation and Subsidiaries (the "Corporation"), a component unit of the State of New York, as of and for the years ended March 31, 2020 and 2019, and the related notes to consolidated financial statements, which collectively comprise the Corporation's consolidated financial statements as listed in the table of contents.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An

audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of New York State Urban Development Corporation and Subsidiaries, as of March 31, 2020 and 2019, and the changes in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 20, the Schedule of Changes in the Corporation's Total OPEB Liability and Related Ratios on page 67, the Schedule of Corporation's Proportionate Share of the Net Pension Liability on page 68, and the Schedule of Corporation's Employer Pension Contributions on page 69 be presented to supplement the basic consolidated financial statements. Such information, although not a part of the basic consolidated financial statements, is required by Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic consolidated financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic consolidated financial statements, and other knowledge we obtained during our audit of the basic consolidated financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated August 12, 2020, on our consideration of the Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Corporation's internal control over financial reporting and compliance.

EFPR Group, CPAs, PLLC

Williamsville, New York
August 12, 2020

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis

March 31, 2020 and 2019

Our discussion and analysis of New York State Urban Development Corporation and Subsidiaries' ("UDC" or the "Corporation"), doing business as Empire State Development ("ESD"), financial performance provides an overview of the Corporation's financial activities for the fiscal year ended March 31, 2020. Please read it in conjunction with the Corporation's consolidated financial statements.

Overview

Economic Development Programs and Initiatives

ESD continued its efforts to foster economic development throughout New York State during fiscal 2020. Its mission is to promote a vigorous and growing State economy, encourage business investment and job creation, and support diverse, prosperous local economies across New York State through the efficient use of loans, grants, tax credits, real estate development, marketing and other forms of assistance. To support the Corporation in carrying out its economic development mission, ESD invests strategically in infrastructure, innovation, place-making and revitalization, tradable sectors and workforce development; is transparent and responsive to the needs of diverse communities across the State through the active participation of ten Regional Economic Development Councils ("REDC" or "Regional Council"); supports the retention and health of existing businesses, the retention of populations, and the development of new businesses and industries that will contribute to the development of the 21st century economy; promotes equality of economic opportunities for minority- and women-owned businesses ("MWBES"); provides early-stage support for new ventures, including the research and development of new technologies; and strengthens New York State's innovation-based economy through partnerships with acclaimed universities, promoting entrepreneurialism through the development of incubators and next-generation manufacturing and technology hubs across the State. In addition, the State Legislature has provided the Corporation with various statutory powers, including the power to issue bonds, offer tax benefits to developers, condemn real property and waive compliance, where appropriate, with certain local codes and laws.

To enhance ESD's business outreach and emphasize local priorities, New York's REDC initiative was established in 2011, supported, in part, by funding via the Regional Council Capital Fund as part of the State's fiscal year budget. Since 2011, the Regional Council Capital Fund, which is administered by ESD, has made available over \$1.33 billion of capital grant funding for the State's REDC initiative, which continues to help drive regional and local economic development across New York State in cooperation with ten Regional Councils. Regional Council Capital Funds are allocated among the State's ten regions, each represented by a Regional Council, through a competitive process that includes each Regional Council's development and implementation of a five-year regional strategic plan that sets out a comprehensive vision for economic development and specific strategies to implement that vision. ESD's role in the State's REDC initiative is to administer the Regional Council Capital Fund and other annual funding that is awarded through a competitive Consolidated Funding Application review process.

NEW YORK STATE URBAN DEVELOPMENT
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Management's Discussion and Analysis, Continued

Economic Development Programs and Initiatives, Continued

During fiscal 2020, the ESD Directors and Chief Executive Officer ("CEO") approved financial assistance for over 320 companies and organizations through the REDC initiative and other programs. These programs include the Buffalo Regional Innovation Cluster, the New York Works Program, the Empire State Economic Development Fund, the Market NY Program, the Upstate Revitalization Initiative, the New NY Broadband Program and the Restore NY Communities Initiative, which promote the economic development and health of New York State by facilitating the creation and/or retention of jobs or increased economic activity. During this period, the \$970 million ESD investment is expected to leverage an additional \$2 billion in total investment, resulting in the retention and creation of over 18,000 jobs.

The Buffalo Regional Innovation Cluster, known as the Buffalo Billion, was established in fiscal 2013 with a \$1 billion investment in Western New York ("WNY") to attract private sector investment and promote the creation of sustainable jobs. The program is focused on three sector strategies (advanced manufacturing, health and life sciences and tourism) and three core strategies (entrepreneurship, workforce and smart growth). Projects were developed to be catalytic and transformative, leveraging the region's assets and moving the needle for WNY. In fiscal 2018, an additional \$400 million was used to launch a second phase which builds on the success of initiatives that have already made dramatic improvements to the region's quality of life, creating new economic opportunities for all Western New Yorkers. Phase II investments are focused around four central strategic areas: (1) implementing revitalization and smart growth efforts; (2) improving workforce development and job training; (3) growing the region's target industry sectors of advanced manufacturing, tourism, agriculture, energy, and health and life sciences; and (4) fostering a culture of entrepreneurship and innovation. Among the current projects are the East Side Corridor Economic Development Fund; The Buffalo Blueway; Buffalo Manufacturing Works; Northland Workforce Training Center and Northland Corridor Redevelopment; 43North; Niagara Falls Strategic Land Acquisition Program; Workforce Development Challenge; University at Buffalo Innovation Hub; Restore the Gorge; Buffalo Niagara Talent Attraction Initiative; NFTA Light Rail Extension; and Better Buffalo Fund.

During fiscal 2020, the New NY \$500 million Broadband Program (the "Program") focused on implementation of its statewide portfolio of broadband deployment projects. Across its three funding rounds to date, the Program has supported over 120 individual projects, with 33 different partner broadband providers. These projects address over 250,000 unserved and underserved locations across the State, and leverage a total of \$728 million in public/private funding. Over 90 percent of the Program's funding was awarded to projects that address unserved areas of the State, connecting these communities for the first time. Between projects supported by the Program and additional State-secured broadband commitments, New York State has secured a \$1 billion public/private investment that will ensure 99.9 percent of New Yorkers have access to broadband - with 99 percent at download speeds of 100 Megabits per second (Mbps) or greater, and the remainder at speeds of 25 Mbps. Certain projects are also leveraging additional support from the federal Connect America Fund.

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Management's Discussion and Analysis, Continued

Economic Development Programs and Initiatives, Continued

During 2019, Governor Cuomo announced an Upstate Cellular Coverage Task Force (the "Task Force") to develop recommendations to enhance cellular coverage in upstate New York, including the Adirondacks and Catskills. The ESD Broadband team convened and led this Task Force, which brought together industry experts, community leaders, government officials, environmental constituencies, and other key stakeholders. Over the course of four meetings, the Task Force reviewed existing policies, potential constraints, and available resources to expanding cellular coverage. In the 2020 State of the State, Governor Cuomo announced a comprehensive plan to put New York on a path to full cellular service coverage, with particular focus on the estimated 1,950 miles of uncovered major roadways in the state.

Over the past nine years, New York State has helped small businesses secure over \$1.3 billion in loan capital, and provided mentorship, training, and technical assistance to tens of thousands of firms, resulting in the launch of over 10,000 new small businesses. Much of that activity is conducted through programs administered by ESD. ESD also continued to successfully support small business, providing approximately \$28.5 million in loans through the Small Business Revolving Loan Fund; issuing approximately \$15 million in loans through the Capital Access Program; providing nearly \$69.7 million in loans through the Linked Deposit Program; issuing approximately \$21.2 million in credits through the Surety Bond Assistance Program; providing over \$4.9 million in loans through the Bridge to Success Loan Program; and issuing approximately \$1.2 million in loans through New York State Trust Funds. In addition to the successful loan programs, ESD continued to assist entrepreneurs through the Entrepreneurship Assistance Centers ("EAC"), which gives vital courses and classes in how to start and run a business. EAC have assisted in launching 175 new businesses and expanding 957 existing businesses. ESD also continued providing counseling to small businesses with Business Mentor NY, which is the State's first one-on-one pro bono mentoring program, geared to help small businesses overcome challenges and spur growth. Since inception, over 9,800 mentors and entrepreneurs have enrolled and over 4,700 engagements have been initiated.

ESD also continued to manage the NY Venture investment funds, including the \$100 million NYS Innovation Venture Capital Fund ("NYSIVCF" or the "Fund"). This Fund invests in eligible seed and early stage small businesses located, or in writing agree to be located, in New York State that (i) have the potential to generate additional economic activity in the State and (ii) are working in emerging technology fields or have the potential to achieve technological advances, innovation, transformation or development. Venture-backed companies are the economic engines responsible for most net new job growth nationally. During the fiscal year, the Fund made direct equity investments in 21 companies totaling \$13 million. NYSIVCF also provides funding for the Technology Commercialization Program, an \$8 million fund-of-funds investment program, which supports pre-seed investment opportunities throughout the State and, during the fiscal year, invested an additional \$1 million into 12 companies.

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Management's Discussion and Analysis, Continued

Economic Development Programs and Initiatives, Continued

ESD's NYSTAR, Division of Science and Technology, primarily uses grants from the U.S. Federal government to increase the programs and services it offers. It supports over 70 centers that assist companies to commercialize technologies or access and utilize Research & Development capabilities of universities and the private sector.

In March 2020, the COVID-19 pandemic disrupted small businesses across New York State. Responding quickly to their needs, at their March 2020 meeting, the ESD Directors approved over \$7 million in State funding to 70 non-profit centers, Entrepreneurship Assistance Centers, Small Business Development Centers and Community Development Financial Institutions. This enabled them to provide business counseling on loan applications and grant programs and allowed over 50 additional counselors to remotely counsel small businesses to start on the path to recovery.

In addition to the programs above, ESD continues to administer and manage a robust marketing program to help drive the State economy. The program has multiple components, broadly focused in two areas: (1) increasing the State's tourism through consumer and trade programs that heighten the visibility of New York's world class tourism attractions as ideal vacation destinations; and (2) attracting companies looking to expand, move or begin their operations in New York. Marketing activities include the development and placement of broadcast, print and out of home advertising, digital marketing, including both social media and paid search, experiential marketing and a presence at select trade shows and events. Marketing effectiveness research and media analytics are conducted on a monthly basis to ensure ESD is reaching its goals in website visits, perceptual changes and, ultimately, job creation and economic impact.

Economic Development Tax Incentives

ESD administers the Excelsior Jobs Program that provides job creation and investment incentives to firms in certain targeted industries, ranging from biotechnology to manufacturing. Businesses in these industries that create and maintain jobs or make significant financial investments in New York State are eligible to apply for up to four tax credits through the New York State Department of Taxation and Finance.

ESD also administers the New York State Film Tax Credit Program, which is designed to increase the film production and post-production industry presence in and overall economic benefits to New York State. Program tax credits totaling \$420 million per year, which do not flow through ESD, can be allocated and used to encourage companies to produce film and television projects in the State and help create and maintain film industry jobs.

Subsidiaries and Economic Development Projects

In addition to assisting businesses, the Corporation continues to support major development and redevelopment efforts throughout the State through its many subsidiaries and its involvement in significant economic development projects. Some of the more significant projects are presented below.

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Management's Discussion and Analysis, Continued

Moynihan Station Development Corporation

As part of the mission of Moynihan Station Development Corporation ("MSDC"), ESD purchased the James A. Farley Post Office ("Farley") building in fiscal 2007 to redevelop the Moynihan Station. The acquisition was financed with (1) \$130 million from the U.S. Postal Service; (2) \$105 million from ESD; (3) \$30 million from the Port Authority of New York and New Jersey (the "Port Authority"); and (4) a \$75 million loan from Citibank that was repaid in full in May 2017.

The project is advancing in two distinct phases. Phase 1 included a new commuter concourse underneath the Farley Building grand staircase. Phase 2 is the redevelopment of the historic landmarked Farley Building to accommodate relocated Amtrak operations and expanded Long Island Rail Road ("LIRR") passenger amenities within a new Moynihan Train Hall surrounded by more than 1 million square feet of retail and commercial office space.

In January 2016, ESD initiated a solicitation process for a Master Developer-Builder Team for Phase 2. Multiple submissions were received and subject to an extensive process of competitive review that resulted in the selection of the joint venture composed of The Related Companies, Vornado Realty Trust and Skanska USA. In June 2017, ESD and the joint venture executed a 99-year Master Lease and a Development Agreement. In a parallel effort, agreements defining the terms of occupancy and operations of Phase 1 and Phase 2 facilities by Amtrak and the LIRR, as well as the terms of continuing occupancy and operations of the United States Postal Service, were finalized. Construction on Phase 2 began in early 2017 and is targeted for substantial completion in December 2020.

Funding for Phase 2 was provided by (1) a \$700 million New York State budget appropriation; (2) a \$230 million up-front payment made by the Moynihan Interim Tenant LLC c/o Vornado Realty Trust pursuant to a Lease Agreement; (3) \$150 million from the Port Authority; (4) \$105 million from Amtrak; (5) \$100 million from the Metropolitan Transit Authority; (6) \$62 million in federal grants; and (7) a \$526 million loan from the U.S. Department of Transportation ("USDOT"). The loan will be repaid using Payments-in-lieu-of-Taxes ("PILOT") paid by the Master Developer to ESD under an agreement that also includes New York City. ESD initiated draws on the USDOT loan in October 2019 and the Developer has made all PILOT payments in accordance with the agreement.

During fiscal 2020, MSDC completed significant construction required for the planned relocation of Amtrak intercity rail operations from existing Pennsylvania Station into the redeveloped Farley Building. All train hall structural work has been completed and finishes have started, including platform escalators, baggage elevators and removal of much of the construction shielding. The start-up and commissioning were begun with the initial testing of the major infrastructure equipment and completion of the train shed area.

NEW YORK STATE URBAN DEVELOPMENT
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Management's Discussion and Analysis, Continued

New York Convention Center Development Corporation

The assets of New York Convention Center Development Corporation ("NYCCDC") were transferred to ESD in 2005 and NYCCDC issued \$700.0 million in revenue bonds to fund the expansion and renovation of the Jacob K. Javits Convention Center (the "Javits Center"). The bonds were secured by a hotel unit fee, which generated \$53.2 million and \$52.8 million for the fiscal years ended March 31, 2020 and 2019, respectively. The \$735.2 million construction related to the original expansion and renovation of the Javits Center was completed in 2014.

Although these improvements enhanced the existing facilities, the operations and the ability to compete in the evolving convention center marketplace were challenged by a lack of meeting room space and truck parking. An additional expansion of the Javits Center was deemed necessary to address these challenges so that the facility could meet industry standards, host larger and more diverse events, and accommodate truck traffic generated by such events. To advance these goals, in April 2016, New York State passed legislation enabling NYCCDC to develop an expansion of the Javits Center under the design-build delivery method.

The new facilities expansion will include: a 480,000 square feet on-site truck marshaling facility, including twenty-seven (27) new loading docks; 92,000 square feet of new prime exhibit space; 98,000 square feet of new state-of-the-art meeting room and ballroom space; 113,000 square feet of pre-function space; a roof terrace accommodating 1,500 people for outdoor events; an expanded green-roof area; and LEED Silver certification. An important, but separate, component of the expansion is construction of a transformer building and the relocation of certain utilities. When concluded, the transformer building will supply utilities both to the existing and expanded Javits Center.

In fiscal 2017, as part of the funding sources of the expansion, NYCCDC issued \$420.2 million in Senior and Subordinated Lien Revenue Bonds Series 2016A and Series 2016B (Hotel Unit Fee Secured) (the "Series 2016 Bonds") to pay certain of the costs of expanding and renovating the Javits Center, fund certain accounts and pay the costs of issuance of the Series 2016 Bonds. Funding is also provided through a \$1.0 billion New York State budget appropriation and previously issued available bond proceeds. Other sources may be provided as required.

The transformer construction budget is \$98.5 million and the expansion construction budget is \$1.3 billion. Expansion construction is expected to be completed in 2021.

As of May 2020, the expansion is in the last year of a four-year construction schedule. Construction is 75% complete. Concrete pours for the truck garage and steel erection for the remainder of the expansion are complete. Exterior cladding is 50% complete and interior trade work has commenced, including but not limited to, electrical, plumbing, and HVAC. The transformer building is essentially complete, currently powers the existing Javits Center and is ready to power the expansion upon completion. In addition, stand-by generator power is operational and available for the first time in the Javits Center.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

New York Convention Center Development Corporation, Continued

NYCCDC continues to evaluate the impacts of COVID-19 at both the expansion and transformer sites. The expansion site was 'paused' beginning March 28, 2020 and partially re-started April 25, 2020. Transformer work continued as essential construction related to the use of existing the Javits Center as a COVID-19 field hospital.

Harlem Community Development Corporation

The mission of Harlem Community Development Corporation ("HCDC") is to formulate and implement a comprehensive program to revitalize the Harlem community. HCDC has three primary departments, Business Services, Community Development and the Weatherization Assistance Program ("WAP"), and each has an area of expertise that contributes to the mission. Business services and economic development continues to be HCDC's primary focus, complementing ESD's efforts in the areas of business attraction and retention, entrepreneurial assistance, New York State MWBE Certification, marketing and promoting of tourism, arts, culture, dining and entertainment in Upper Manhattan.

HCDC continues to engage the community by providing grants and technical assistance to facilitate the development and marketing of mixed-use facilities and community development projects. HCDC also supports various other community initiatives, programs and events, workforce development programs and initiatives, provides one-on-one U.S. Department of Housing and Urban Development ("HUD") certified housing counseling services, and co-sponsors home buyer education and financial literacy workshops and seminars.

HCDC works closely with ESD staff, NYC & Co, the Upper Manhattan Empowerment Zone, locally-based Community Development Financial Institutions, Entrepreneurship Assistance Centers, Business Improvement Districts, merchant associations and chambers of commerce to coordinate economic development initiatives and opportunities including marketing, business development, small business lending and technical assistance.

Through its WAP Program, HCDC continues to maximize the benefits available to promote the health, safety and well-being of Upper Manhattan-based low-income residents of multi-family rental and co-operative buildings. WAP is funded through the U.S. Department of Energy ("DOE") and overseen by New York State Homes and Community Renewal ("HCR"). It plays an important role in the preservation of hundreds of low-income housing units annually by improving energy efficiency and residents' quality of life. WAP is actively seeking new sources of revenue (federal, state, city, utilities, foundations and private) in an effort to sustain its effectiveness in the community. In addition, WAP is looking to include more sustainable energy initiatives within its portfolio.

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Management's Discussion and Analysis, Continued

Lower Manhattan Development Corporation

New York State designated ESD as the lead agency to provide assistance to businesses affected by the events of September 11, 2001. HUD gave ESD the ability to draw grant funds of up to \$700.0 million to fund these efforts. In November 2001, the ESD Board of Directors authorized the creation of the Lower Manhattan Development Corporation ("LMDC") to assist in the economic recovery and revitalization of lower Manhattan following the events of September 11, 2001. HUD provided LMDC the authority to draw grants up to \$2.8 billion to fund these efforts. As of March 31, 2020, more than \$3.3 billion of the total \$3.5 billion of HUD funding has been disbursed by both ESD and its subsidiary, LMDC, to qualified businesses and individuals.

Atlantic Yards/Pacific Park Brooklyn Project

ESD continues to be actively involved in the Atlantic Yards/Pacific Park Brooklyn Project, which is the redevelopment of 22 acres of underutilized land in downtown Brooklyn. The general project plan that was adopted in July 2006 and modified in June 2009, includes the Barclays Center, transit and infrastructure improvements, an upgraded Long Island Rail Road ("LIRR") train yard, 16 residential and commercial towers, and eight acres of open space. The residential development includes an affordable component. Four residential buildings are open with 63% as affordable units. Publicly accessible open space is active and commercial and retail tenants are in place.

The LIRR Yards are at substantial completion and it has significantly improved operations, providing an easier access point to the Atlantic Terminal station from the train yards. Foundational footings for the future platform overbuild and the residential buildings have been installed.

The ESD Board approved a 2014 Modified General Project Plan ("MGPP") that accelerates development and ensures the timely arrival of key project deliverables for the community. The Atlantic Yards Community Development Corporation continues to facilitate progress of the project. Construction activities at the site are monitored in coordination with an owner's representative and a mitigation monitor ensures the Developer's compliance with the project's Memorandum of Environmental Commitments.

Erie Canal Harbor Development Corporation

Erie Canal Harbor Development Corporation ("ECHDC") is guided by its vision to revitalize Western New York's waterfront and restore economic growth to Buffalo based on the region's legacy of pride, urban significance and natural beauty. ECHDC has made significant advancements to the waterfront development and its goal to accomplish public/private partnerships. Its strategic investment in infrastructure and programming has resulted in unprecedented private investment in Buffalo's waterfront. Since its inception, ECHDC has invested over \$117 million of public funding into the region's waterfront with a private investment of over \$500 million. During fiscal 2020, ECHDC has: (1) funded over 2,000 events and activities at Canalside bringing over 1.5 million visitors to Buffalo; (2) concluded construction of the Explore and More Children's Museum which opened in May 2019; (3) utilized the Canals in the winter for skating and other events; (4) pursued the redevelopment of

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Management's Discussion and Analysis, Continued

Erie Canal Harbor Development Corporation, Continued

the Outer Harbor lands with ESD, NYS Parks and consultants; (5) provided events and programming on the ECHDC owned Outer Harbor land; and (6) continued implementation of Outer Harbor access and activation improvements, which focus on the development of several derelict and former industrial parcels emphasizing industrial heritage, ecology, access, water's edge, recreation and comfort.

USA Niagara Development Corporation

As another commitment to Western New York, USA Niagara Development Corporation ("USAN") continues its mission of dedication to the support and promotion of economic development initiatives in downtown Niagara Falls by leveraging private investment through targeted public investments in start-up capital, key infrastructure improvements, and organizational assistance. The overarching principle of USAN's development strategy is simultaneously working on implementation of different types of projects with various development cycles, from smaller, short-term efforts to setting the stage for larger future projects. This approach has proven to be successful as USAN has completed or substantially completed portions of approximately 42 projects and is actively working on six other efforts in various stages of development, totaling nearly \$400 million.

These projects range from key downtown streetscape infrastructure projects to improve the setting for downtown investment to middle-range efforts to reconnect downtown to its waterfront and to begin sensible infill development on shovel-ready downtown sites. Over the last several years, USAN has participated in seven hotel projects, adding approximately 600 new rooms and renovating 357 existing rooms. Proposed future projects include the restoration of the historic Hotel Niagara (estimated at \$42 million). USAN is also working with NYS Parks on new outdoor recreation programming to capitalize on the world-class outdoor recreation assets along the Niagara Falls waterfront.

USAN acquired a portfolio of 31 individual properties (the "Anderson Properties") totaling approximately ten acres of land in downtown Niagara Falls for the fair market value of \$14.7 million. During fiscal 2020, a developer was selected for several of the properties which will become vibrant, mixed-use commercial developments within the Third Street Business District. These efforts represent a balance between strategic redevelopment of underutilized existing assets and progressive facilitation of new growth. Moreover, the intent is to pursue redevelopment in a manner that embodies the best principles of sound, sustainable community and tourism development.

Other Economic Development Projects

Other examples of ESD's economic development and redevelopment include NYS-IBM Artificial Intelligence Hardware Center, Athenex, Applied Materials, Materials Engineering Technology Accelerator and AIM Photonics.

NEW YORK STATE URBAN DEVELOPMENT
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Management's Discussion and Analysis, Continued

The following is a summary of the Corporation's financial information as of and for the years ended March 31, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
	(In thousands)	
SUMMARY OF CONSOLIDATED STATEMENTS OF NET POSITION		
Assets		
Current assets:		
Cash, equivalents and temporary investments	\$ 224,802	216,751
Other current assets	<u>2,238,870</u>	<u>2,777,976</u>
Total current assets	<u>2,463,672</u>	<u>2,994,727</u>
Non-current assets:		
Investment securities restricted or designated for state revenue bonds	834	17,753
Loans and leases receivable	90,709	95,184
Due from State of New York	13,725,980	12,556,059
Due from Port Authority of New York and New Jersey	-	36,057
Due from New York Job Development Authority	27,298	26,914
Real property and office equipment, net	4,265,435	3,417,286
Other non-current assets	<u>180,917</u>	<u>190,606</u>
Total non-current assets	<u>18,291,173</u>	<u>16,339,859</u>
Total assets	<u>20,754,845</u>	<u>19,334,586</u>
Deferred outflows of resources	<u>103,793</u>	<u>68,174</u>
Liabilities		
Current liabilities:		
Bonds and notes payable	1,354,330	1,100,264
Other current liabilities	<u>452,069</u>	<u>388,703</u>
Total current liabilities	<u>1,806,399</u>	<u>1,488,967</u>
Non-current liabilities:		
Bonds and notes payable	14,253,523	13,552,482
Other non-current liabilities	<u>315,228</u>	<u>334,163</u>
Total non-current liabilities	<u>14,568,751</u>	<u>13,886,645</u>
Total liabilities	<u>16,375,150</u>	<u>15,375,612</u>
Deferred inflows of resources	<u>287,805</u>	<u>357,717</u>
Minority interest	<u>430,349</u>	<u>337,820</u>
Net position		
Restricted:		
Appropriations repayable under prescribed conditions	197,554	197,554
Other restricted for specific purposes	<u>61,592</u>	<u>340,928</u>
Total restricted	259,146	538,482
Net investment in capital assets	<u>3,506,188</u>	<u>2,793,129</u>
Total net position	\$ <u>3,765,334</u>	<u>3,331,611</u>

NEW YORK STATE URBAN DEVELOPMENT
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Management's Discussion and Analysis, Continued

SUMMARY OF CONSOLIDATED STATEMENTS OF REVENUE,
EXPENSES AND CHANGES IN NET POSITION

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Operating revenue:		
Interest and finance income from:		
Residential projects	\$ 5,283	2,612
Nonresidential projects	16,498	9,933
Interest on state revenue bonds	1,288	4,144
Hotel tax revenue	53,168	52,788
Reimbursed grants	198,173	246,813
Economic development grants	943,229	899,532
State appropriation for programs	407,872	707,489
Other revenue	<u>103,889</u>	<u>96,877</u>
Total operating revenue	<u>1,729,400</u>	<u>2,020,188</u>
Operating expenses:		
Interest on state revenue bonds	1,288	4,144
Interest on subsidiary project bonds	28,517	29,009
Reimbursed grants	60,848	41,792
Economic development grants	950,566	905,988
General and administrative	130,383	131,150
Subsidiary program and administrative	13,047	23,370
Provision for recoveries on loans and leases receivable and investments in other assets	2,681	2,842
Depreciation	<u>37,847</u>	<u>37,330</u>
Total operating expenses	<u>1,225,177</u>	<u>1,175,625</u>
Minority interest	<u>(92,529)</u>	<u>(126,954)</u>
Operating income	<u>411,694</u>	<u>717,609</u>
Non-operating revenue	662,864	637,454
Non-operating expenses - interest and other costs on state revenue bonds	<u>640,835</u>	<u>621,381</u>
Change in net position	433,723	733,682
Net position at beginning of year	<u>3,331,611</u>	<u>2,597,929</u>
Net position at end of year	\$ <u>3,765,334</u>	<u>3,331,611</u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

Liquidity

The Corporation's cash, cash equivalents and temporary investments totaled approximately \$224.8 million and \$216.8 million at March 31, 2020 and 2019, respectively. The \$8.0 million increase is primarily due to the receipt of payments related to residential projects and a project on Roosevelt Island.

Capitalization

As of March 31, 2020, ESD had \$14.3 billion in State revenue bonds outstanding. These bonds are issued on behalf of the State to provide the Corporation with funds for economic development activities, State Facilities, housing projects and other State supported financing activities. The State revenue bonds debt service is funded by New York State.

In March 2020, ESD issued \$381.5 million in State Sales Tax Revenue Bonds: \$338.5 million Series 2020A (Tax-Exempt) and \$43.0 million Series 2020B (Federally Taxable) (the "Series 2020 Bonds"). The Series 2020 Bonds were issued for the purpose of, together with other available moneys, refunding various series of bonds issued by the New York Local Government Assistance Corporation and pay the cost of issuance, including swap termination payments in connection with certain bonds.

In October 2019, ESD issued \$1,672.9 million in State Sales Tax Revenue Bonds: \$1,148.9 million Series 2019A (Tax-Exempt) and \$524.0 million Series 2019B (Federally Taxable) (the "Series 2019 Bonds"). The Series 2019 Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2019 Bonds were used to (a) finance or reimburse all or a portion of the costs of programs and projects within the State, including (i) capital projects for economic development initiatives, correctional facilities, environmental projects, military, State police and homeland security projects and facilities, housing programs, information technology projects, MTA Transportation facilities, State office buildings and youth program and other facilities (ii) SUNY grants, and (b) refund certain outstanding State-supported debt previously issued by the Corporation and the New York State Thruway Authority. In addition, proceeds of the Series 2019 Bonds were used to pay all or part of the cost of issuance of the Series 2019 Bonds.

In January 2019, ESD issued \$1,543.8 million in State Personal Income Tax Revenue Bonds (General Purpose): \$741.5 million Series 2019A (Tax-Exempt) and \$802.3 million Series 2019B (Federally Taxable) (the "Series 2019 PIT Bonds"). The Series 2019 PIT Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2019 PIT Bonds were used to finance or reimburse all or a portion of the costs of programs and projects throughout the State, including information technology projects, housing assistance projects and programs, economic development projects, MTA Transportation Facilities and State facilities projects. In addition, proceeds of the Series 2019 PIT Bonds were used to pay all or part of the cost of issuance of the Series 2019 PIT Bonds.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

Interest Rate Transactions

The remaining balances of the interest rate swap agreements were \$361.9 million and \$374.7 million at March 31, 2020 and 2019, respectively. During fiscal 2020, the notional amount of the interest rate swap agreements in connection with the Service Contract Revenue Refunding Series 2008A Bonds (Variable Rate Demand Notes) decreased from \$150.8 million at March 31, 2019 to \$138.0 million at March 31, 2020.

Under the swap agreements, the Corporation effectively converted terms of the underlying debt obligation from a variable rate to a fixed rate. Under the terms of the agreement, the Corporation pays a fixed rate of 3.578% to the related counter-party and receives a variable rate equivalent to 65% of the 30-day LIBOR rate. The maturities of the swaps are equal to the maturities of the Series 2008A Bonds and amortization began in 2017 with a final maturity in 2030. Since the Corporation is fully reimbursed by the State for all swap-related payments, no gains or losses will be recognized.

The remaining \$223.9 million interest rate swap balance supports the State Personal Income Tax Revenue Bonds, Series 2004A-3, with amortization ranging from 2025 to 2033. The Corporation receives a variable rate equivalent to 65% of the 30-day LIBOR rate and pays a fixed rate to the related counterparties of 3.49%. Since the Corporation is fully reimbursed by the State for all swap-related payments, no gains or losses will be recognized.

The fair value of the swaps is recorded as deferred inflows of resources and the related deferred loss as deferred outflows of resources.

Investment Ratings

As of March 31, 2020, the Corporation's outstanding debt had ratings from among three major rating agencies. Below are some representative issues:

<u>Issue</u>	<u>Underlying Ratings</u>	
	<u>Moody's</u>	<u>Fitch</u>
State Sales Tax Revenue Bonds Series 2019A, 2019B	Aa1	AA+
State Personal Income Tax Revenue Bonds Series 2019A, 2019B	Aa1	AA+
NY Convention Center Development Corporation Senior Lien Revenue Bonds Series 2016A	Aa3	N/A
NY Convention Center Development Corporation Subordinated Lien Revenue Bonds Series 2016B	A2	N/A

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

Change in Net Position

The change in net position for the year ended March 31, 2020 was \$433.7 million compared with \$733.7 million in the prior year. The \$300.0 million decrease is primarily due to a reduction in New York State budget appropriations for the expansion of the Javits Center and the Moynihan Station Development project.

Revenue

Operating revenue in the 2020 fiscal year was approximately \$1,729.4 million compared with \$2,020.2 million in fiscal year 2019. The \$290.8 million decrease is primarily due to the following:

- State appropriation for programs decreased by \$299.6 million due to a decrease of \$302.0 million in New York State budget appropriation funding for the Javits Center expansion and the Moynihan Station Development project (the "MSD Project") which was offset by an increase of \$2.4 million in convertible loan project-related income;
- Reimbursed grants revenue decreased by \$48.6 million due primarily to decreases of \$41.7 million in the reimbursement of program administration expenses and \$38.0 million in funding for the MSD Project, which were offset by increases of approximately \$19.1 million in HUD grant funding to LMDC and ESD as a result of increased activity in existing programs, \$11.0 million in expense reimbursement related to the Farley Building and \$1.0 million in funding for ECHDC; and
- Interest on state revenue bonds decreased by approximately \$2.9 million mainly due to the scheduled repayment of certain bonds.

Increases in operating revenue primarily occurred in the following categories:

- Economic development grants increased by \$43.7 million due to an increase in activity within existing grant programs, including the following projects: NYS-IBM Artificial Intelligence Hardware Center, Athenex, Applied Materials, Materials Engineering Technology Accelerator and AIM Photonics;
- Other revenue increased by approximately \$7.0 million due to increases of \$12.6 million related to interim tenant funding for the MSD Project and \$2.5 million related to a project recapture payment, which were offset by a total decrease of \$8.1 million in funding related to the State's worldwide advertising and marketing promotion campaign, investment activity through the New York Innovation Venture Capital Fund, and mortgage interest income;
- Interest and finance income from nonresidential projects increased by \$6.5 million due primarily to an increase in tax equivalency payments related to a project on Roosevelt Island;
- Interest and finance income from residential projects increased by \$2.7 million due to additional payments made in accordance with twelve loan agreements; and
- Hotel tax revenue increased by \$0.4 million related to tourism activity in New York City.

Non-operating revenue was approximately \$662.9 million in fiscal 2020 compared to \$637.5 million in fiscal 2019. The \$25.4 million increase is due primarily to the receipt of funds related to the issuances of new State Sales Tax Revenue Bonds, Series 2019 Bonds and Series 2020 Bonds, and an increase in the fair market value of investments.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

Expenses

Operating expenses in the fiscal year ended March 31, 2020 were approximately \$1,225.2 million compared to \$1,175.6 million in fiscal year 2019. The \$49.6 million increase is primarily due to the following:

- Economic development grants increased by \$44.6 million due to an increase in activity within existing grant programs, including the following projects: NYS-IBM Artificial Intelligence Hardware Center, Athenex, Applied Materials, Materials Engineering Technology Accelerator and AIM Photonics;
- Reimbursed grants expense increased by \$19.1 million due to an increase in HUD grant funding to LMDC and ESD as a result of increased activity in existing programs;
- Depreciation increased by approximately \$0.5 million due to the acquisition of capital assets.

Decreases in operating expenses primarily occurred in the following categories:

- Subsidiary program and administrative expenses decreased by approximately \$10.3 million primarily due to decreases in construction costs and development expenses for certain subsidiaries, including USAN and ECHDC, offset by the receipt of \$7.0 million in termination fees received from NYC related to NYC's use of land owned by NYCCDC;
- Interest on state revenue bonds decreased by approximately \$2.8 million due to the scheduled repayment of certain bonds;
- General and administrative expenses decreased by approximately \$0.8 million due primarily to a reduction in billing activity in the State's marketing and promotion program, offset by increases in miscellaneous income from grant application and commitment fees, payroll and fringe benefits and several non-personal services expenses, including professional fees for consultants and attorneys;
- Interest on subsidiary project bonds decreased by approximately \$0.5 million due to the scheduled repayment of debt obligations; and
- Provision for recoveries on loans and leases receivable and investment in other assets decreased by approximately \$0.2 million due primarily to a reduction in loan workouts;

Non-operating expenses were approximately \$640.8 million in fiscal 2020 compared to \$621.4 million in fiscal 2019. The \$19.4 million increase is due primarily to expenses associated with the issuances of new State Sales Tax Revenue Bonds, Series 2019 Bonds and Series 2020 Bonds.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

Anticipated Future Events

COVID-19

The United States, including New York State, is presently in the midst of a national health emergency related to the COVID-19 virus. New York State was put on "pause" by Executive order of the Governor on March 22, 2020. The "pause" order remained fully in place in New York City until June 8, 2020, when Phase 1 of reopening began. The overall financial impact of COVID-19 on the Corporation is presently unknown, but the potential for some economic consequences exists. The total fiscal impact of COVID-19 on the Corporation and its future operations is not presently determinable.

Weatherization

As a result of COVID-19, all WAP work stopped on Monday, March 16, 2020, two weeks shy of the normal program year end. The DOE and HCR announced an extension of the 2019-2020 program year to March 31, 2021 (the end of the 2020-2021 program year). The DOE has indicated to HCR that the contract extension will be in two stages - the first stage will extend the contract to August 31, 2020 and the second will extend the contract to March 31, 2021. These extensions will enable the WAP to utilize the 2019-2020 budget through March 31, 2021.

State Revenue Bonds

In July 2020, ESD issued \$2,297.5 million in State Personal Income Tax Revenue Bonds (General Purpose): \$2,225.4 million Series 2020C (Tax-Exempt) and \$72.1 million Series 2020D (Federally Taxable) (the "Series 2020 C&D Bonds"). The Series 2020 C&D Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2020 C&D Bonds are expected to be used to (a) finance or reimburse all or a portion of the costs of programs and projects within the State, including capital projects for economic development initiatives, correctional facilities, transportation initiatives, State office buildings and other facilities, environmental projects, youth program facilities, housing capital programs, hazardous waste remediation, agriculture, healthcare, parks and recreational facilities, SUNY grants, and certain projects related to the State contribution to the 2015-19 Metropolitan Transportation Authority (MTA) Capital Plan that were originally financed with MTA Transportation Revenue Bond Anticipation Notes, and (b) refund certain State-supported debt previously issued by an Authorized Issuer. In addition, proceeds of the Series 2020 C&D Bonds will be used to pay all or part of the cost of issuance of the Series 2020 C&D Bonds.

In June 2020, ESD issued \$1,780.2 million in State Personal Income Tax Revenue Bonds (General Purpose): \$1,288.2 million Series 2020A (Tax-Exempt) and \$492.0 million Series 2020B (Federally Taxable) (the "Series 2020 PIT Bonds"). The Series 2020 PIT Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2020 PIT Bonds are expected to be used to finance or reimburse all or a portion of the costs of programs and projects within the State, including (i) capital projects for economic development initiatives, the Jacob K. Javits Convention Center, homeland security projects and facilities, correctional facilities, transportation facilities, State office buildings, environmental projects, information technology projects, youth program facilities, the division of military and naval affairs, the division of State police and housing capital programs, and (ii) SUNY grants. In addition, proceeds of the Series 2020 PIT Bonds will be used to pay all or part of the cost of issuance of the Series 2020 PIT Bonds.

EW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Management's Discussion and Analysis, Continued

Request for Information

This financial report is designed to provide a general overview of ESD's finances for all those with an interest in the Corporation's finances. Questions concerning any of the information provided in this report, or requests for additional financial information should be addressed to the Chief Financial Officer, New York State Urban Development Corporation d/b/a Empire State Development, 633 Third Avenue, New York, New York 10017.

CONSOLIDATED FINANCIAL STATEMENTS

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Consolidated Statements of Net Position
March 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Assets		
Current assets:		
Cash and equivalents	\$ 107,069	65,881
Temporary investments	<u>117,733</u>	<u>150,870</u>
	<u>224,802</u>	<u>216,751</u>
Cash and investment securities restricted or designated for:		
State revenue bonds	590,086	955,329
Economic development	395,709	476,634
Subsidiary and other purposes	<u>1,186,673</u>	<u>1,293,596</u>
	<u>2,172,468</u>	<u>2,725,559</u>
Loans and leases receivable:		
Non-residential, principally leases	1,900	2,000
Economic development loans	<u>410</u>	<u>621</u>
	<u>2,310</u>	<u>2,621</u>
Due from Port Authority of New York and New Jersey	38,563	26,605
Other current assets	<u>25,529</u>	<u>23,191</u>
Total current assets	<u>2,463,672</u>	<u>2,994,727</u>
Non-current assets:		
Investment securities restricted or designated for state revenue bonds	<u>834</u>	<u>17,753</u>
Loans and leases receivable:		
Non-residential, principally leases	6,804	8,501
Economic development loans	<u>83,905</u>	<u>86,683</u>
	<u>90,709</u>	<u>95,184</u>
Due from State of New York	13,725,980	12,556,059
Due from Port Authority of New York and New Jersey	-	36,057
Due from New York Job Development Authority	27,298	26,914
Real property and office equipment, net	4,265,435	3,417,286
Other non-current assets	<u>180,917</u>	<u>190,606</u>
Total non-current assets	<u>18,291,173</u>	<u>16,339,859</u>
Total assets	<u>20,754,845</u>	<u>19,334,586</u>
Deferred outflows of resources		
Deferred loss on derivative	82,276	55,834
Deferred loss on refunding	1,058	1,126
Pensions	3,420	7,485
Contributions subsequent to measurement date	3,771	3,729
Post-employment benefits other than pensions	<u>13,268</u>	<u>-</u>
Total deferred outflows of resources	<u>103,793</u>	<u>68,174</u>

(Continued)

See accompanying notes to consolidated financial statements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Consolidated Statements of Net Position, Continued

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Liabilities		
Current liabilities:		
Bonds and notes payable:		
State revenue bonds	\$ 1,261,285	1,010,410
Project revenue bonds - New York Convention Center Development Corporation	15,230	13,530
Other financing	<u>77,815</u>	<u>76,324</u>
	1,354,330	1,100,264
Accounts payable and accrued expenses	323,530	257,774
Interest payable	41,224	56,101
Total OPEB liability	2,885	2,802
Other current liabilities	<u>84,430</u>	<u>72,026</u>
Total current liabilities	<u>1,806,399</u>	<u>1,488,967</u>
Non-current liabilities:		
Bonds and notes payable:		
State revenue bonds	12,998,450	12,447,069
Project revenue bonds - New York Convention Center Development Corporation	1,096,005	1,105,413
Other non-current financing	<u>159,068</u>	<u>-</u>
	14,253,523	13,552,482
Repayable to related governmental entities	520	635
Net pension liability - proportionate share - ERS	6,644	2,907
Total OPEB liability	144,780	128,995
Other non-current liabilities	<u>163,284</u>	<u>201,626</u>
Total non-current liabilities	<u>14,568,751</u>	<u>13,886,645</u>
Total liabilities	<u>16,375,150</u>	<u>15,375,612</u>
Commitments and contingencies (note 18)		
Deferred inflows of resources		
Fair market value of derivatives	82,276	55,834
Grants payable	133,584	166,049
Pensions	2,166	9,308
Post-employment benefits other than pensions	8,133	546
Other	<u>61,646</u>	<u>125,980</u>
Total deferred inflows of resources	<u>287,805</u>	<u>357,717</u>
Minority interest	<u>430,349</u>	<u>337,820</u>
Net position:		
Restricted:		
Appropriations repayable under prescribed conditions	197,554	197,554
Other restricted for specific purposes	<u>61,592</u>	<u>340,928</u>
Total restricted	259,146	538,482
Net investment in capital assets	<u>3,506,188</u>	<u>2,793,129</u>
Total net position	<u>\$ 3,765,334</u>	<u>3,331,611</u>

See accompanying notes to consolidated financial statements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Consolidated Statements of Revenue, Expenses
and Changes in Net Position
Years ended March 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Operating revenue:		
Interest and finance income from:		
Residential projects	\$ 5,283	2,612
Nonresidential projects	16,498	9,933
Interest on state revenue bonds	1,288	4,144
Hotel tax revenue	53,168	52,788
Reimbursed grants	198,173	246,813
Economic development grants	943,229	899,532
State appropriation for programs	407,872	707,489
Other revenue	<u>103,889</u>	<u>96,877</u>
Total operating revenue	<u>1,729,400</u>	<u>2,020,188</u>
Operating expenses:		
Interest on state revenue bonds	1,288	4,144
Interest on subsidiary project bonds	28,517	29,009
Reimbursed grants	60,848	41,792
Economic development grants	950,566	905,988
General and administrative	130,383	131,150
Subsidiary program and administrative	13,047	23,370
Provision for recoveries on loans and leases receivable and investments in other assets	2,681	2,842
Depreciation	<u>37,847</u>	<u>37,330</u>
Total operating expenses	<u>1,225,177</u>	<u>1,175,625</u>
Minority interest	<u>(92,529)</u>	<u>(126,954)</u>
Operating income	<u>411,694</u>	<u>717,609</u>

(Continued)

See accompanying notes to consolidated financial statements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Consolidated Statements of Revenue, Expenses
and Changes in Net Position, Continued

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Non-operating revenue:		
State appropriations for interest on state revenue bonds	\$ 626,120	605,495
Interest and finance income earned on investment of state revenue bond proceeds	14,689	15,999
Other investment income, including change in fair value	<u>22,055</u>	<u>15,960</u>
Total non-operating revenue	662,864	637,454
Non-operating expenses - interest and other costs on state revenue bonds	<u>640,835</u>	<u>621,381</u>
Non-operating income	<u>22,029</u>	<u>16,073</u>
Change in net position	433,723	733,682
Net position at beginning of year	<u>3,331,611</u>	<u>2,597,929</u>
Net position at end of year	<u>\$ 3,765,334</u>	<u>3,331,611</u>

See accompanying notes to consolidated financial statements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Consolidated Statements of Cash Flows
Years ended March 31, 2020 and 2019

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Cash flows from operating activities:		
Interest and finance income received	\$ 21,781	12,545
State appropriation received for interest on debt	1,288	4,144
Other operating receipts	103,889	96,877
Cash received from hotel tax revenue	53,126	52,617
Grants received	1,591,096	1,878,849
Interest payments on state revenue bonds	(29,805)	(33,153)
Payments for general and administrative expenses	(80,150)	(173,483)
Grant payments	(1,044,876)	(911,649)
Payments for pollution remediation	<u>(4)</u>	<u>(937)</u>
Net cash provided by operating activities	<u>616,345</u>	<u>925,810</u>
Cash flows from non-capital financing activities -		
increase in other liabilities	<u>84,706</u>	<u>49,432</u>
Cash flows from capital financing activities:		
Bond proceeds - state revenue bonds	2,054,345	1,543,815
Retirement of state revenue bonds	(1,252,089)	(1,674,685)
Accrued interest payable on revenue bonds	(14,639)	(1,033)
Bond payments - New York Convention Center Development Corporation, net of issuing costs	(7,878)	(7,367)
Advances on behalf of State of New York for special projects	(1,169,921)	561,793
Payments of other financing	<u>(11,958)</u>	<u>1</u>
Net cash provided by (used in) capital financing activities	<u>(402,140)</u>	<u>422,524</u>
Cash flows from investing activities:		
Proceeds from sales/maturities of investment securities	7,816,894	9,681,798
Purchase of investment securities	(7,213,747)	(10,237,472)
Investment income, net	22,029	16,073
Cash payments on behalf of the New York Job Development Authority	(384)	(362)

(Continued)

See accompanying notes to consolidated financial statements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Consolidated Statements of Cash Flows, Continued

	<u>2020</u>	<u>2019</u>
	(In thousands)	
Cash flows from investing activities, continued:		
Payments received from projects financed by corporate revenue bonds	\$ 1,797	1,832
Collections (payments) on economic development loans	193	(4,201)
Net activity on economic development projects	1,491	(11,456)
Investment in real property and office equipment	<u>(885,996)</u>	<u>(862,919)</u>
Net cash used in investing activities	<u>(257,723)</u>	<u>(1,416,707)</u>
Net change in cash and equivalents	41,188	(18,941)
Cash and equivalents at beginning of year	<u>65,881</u>	<u>84,822</u>
Cash and equivalents at end of year	<u>\$ 107,069</u>	<u>65,881</u>
Reconciliation of operating income to net cash provided by operating activities:		
Operating income	411,694	717,609
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation expense	37,847	37,330
Minority interest	92,529	126,954
Provision for payment on loans and leases receivable and investments in other assets	2,681	2,842
Changes in:		
Due from Port Authority of New York and New Jersey	36,057	23,672
Other current assets	(2,338)	(4,415)
Other assets	9,689	3,285
Deferred outflow - pensions	4,023	(2,564)
Accounts payable and accrued expenses	65,756	(21,780)
Grants payable	(32,465)	41,783
Other liabilities	(42)	(1,782)
Net pension liability	3,737	(5,484)
Deferred inflow - pensions	(7,142)	7,814
Deferred inflow - OPEB	<u>(5,681)</u>	<u>546</u>
Net cash provided by operating activities	<u>\$ 616,345</u>	<u>925,810</u>

See accompanying notes to consolidated financial statements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

March 31, 2020 and 2019

Note 1 - Corporate Background and Activities

The New York State Urban Development Corporation (“UDC” or the “Corporation”), which together with its subsidiaries does business as Empire State Development (“ESD”), is a corporate governmental agency of the State of New York (the “State”), constituting a political subdivision and a public benefit corporation. Accordingly, for financial reporting purposes, the accompanying consolidated financial statements are combined as a component unit enterprise fund in the State’s annual financial report. Created by legislation in 1968, ESD has broad powers, which can be utilized for civic, industrial, commercial or residential development purposes.

The consolidated financial statements include the accounts of the New York Convention Center Development Corporation (“NYCCDC”) which owns the Jacob Javits Convention Center (the “Javits Center”) and leases the facility to the State. In February 2004, ESD took control of NYCCDC.

ESD holds 67% of the common stock of NYCCDC and substantially controls its operations. Under Governmental Accounting Standards Board (“GASB”) Statement No. 39 - “The Financial Reporting Entity,” NYCCDC is considered a blended component unit of ESD and the assets, liabilities and results of operations are consolidated with the operations of ESD for financial reporting purposes.

ESD is engaged in various activities for the State, as highlighted below:

(a) Economic Development Programs and Initiatives

ESD is the State’s primary agent for economic development and job creation with ten regional offices throughout the State, three of which, Albany, Buffalo and New York City, function as a co-headquarters. ESD’s mission is to promote a vigorous and growing State economy, encourage business investment and job creation, and support diverse, prosperous local economies across New York State through the efficient use of loans, grants, tax credits, real estate development, marketing and other forms of assistance. To support the Corporation in carrying out its economic development mission, ESD invests strategically in infrastructure, innovation, place-making and revitalization, tradable sectors and workforce development; is transparent and responsive to the needs of diverse communities across the State through the active participation of ten Regional Economic Development Councils; supports the retention and health of existing businesses, the retention of populations, and the development of new businesses and industries that will contribute to the development of the 21st century economy; promotes equality of economic opportunities for minority-and women-owned businesses; provides early-stage support for new ventures, including the research and development of new technologies; and strengthens New York State’s innovation-based economy through partnerships with acclaimed universities, promoting entrepreneurialism through the development of incubators and next-generation manufacturing and technology hubs across the state. In addition, the State Legislature has provided the Corporation with various statutory powers, including the power to

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 1 - Corporate Background and Activities, Continued

(a) Economic Development Programs and Initiatives, Continued

issue bonds, offer tax benefits to developers, condemn real property and waive compliance, where appropriate, with certain local codes and laws. Financial assistance to organizations is provided primarily through State appropriated funds received by the Corporation and State supported bonds issued by the Corporation which are disbursed to projects. Federal funding is also received through various programs to provide assistance to small businesses, businesses who have sustained losses as a result of natural disasters and other purposes that spur economic development.

(b) Subsidiaries and Economic Development Projects

In addition to assisting businesses, the Corporation continues to support major development and redevelopment efforts throughout the State through its many consolidated subsidiaries and its involvement in significant economic development projects including Harlem Community Development Corporation, New York Convention Center Development Corporation, Moynihan Station Development Corporation, Erie Canal Harbor Development Corporation, USA Niagara Development Corporation, New York Empowerment Zone Corporation and Atlantic Yards/Pacific Park Brooklyn.

Lower Manhattan Development Corporation ("LMDC") was created as an ESD subsidiary to assist in the economic recovery and revitalization of lower Manhattan following the events of September 11, 2001. LMDC received a direct grant of up to \$2.783 billion from the United States Department of Housing and Urban Development ("HUD") and the Federal Transportation Administration. Approximately \$56.5 million and \$43.4 million was received and disbursed during the years ended March 31, 2020 and 2019, respectively.

In 2001, to further assist the efforts of LMDC, ESD was directly appropriated \$700.0 million by HUD to assist with the recovery and revitalization of lower Manhattan. Approximately \$6.0 million and \$4.4 thousand was received and disbursed during the years ended March 31, 2020 and 2019, respectively.

Additionally, ESD administers the economic development activities of the New York Job Development Authority ("JDA"). JDA is not a component unit of ESD for financial reporting purposes.

(c) Economic Development Tax Incentives

ESD administers the Excelsior Jobs Program that provides job creation and investment incentives to firms in certain targeted industries, ranging from biotechnology to manufacturing. In addition, ESD also administers the New York State Film Tax Credit Program, which is designed to increase the film production and post-production industry presence in and overall economic benefits to New York State.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 1 - Corporate Background and Activities, Continued

(c) Economic Development Tax Incentives, Continued

Both of these tax incentive programs abate taxes collected by the State of New York. ESD has no authority to tax and collects no taxes. Therefore, disclosure of these abatements in accordance with GASB Statement No. 77 - "Tax Abatements," occurs only within the State of New York Consolidated Annual Fiscal Report.

Note 2 - Summary of Significant Accounting Policies

(a) Basis of Accounting and Principles of Consolidation

ESD is an enterprise fund that follows the economic resource measurement focus and the accrual basis of accounting. The Corporation complies with all applicable pronouncements of GASB as well as with authoritative pronouncements applicable to nongovernmental entities (e.g., Financial Accounting Standards Board Statements) that do not conflict with GASB pronouncements.

The consolidated financial statements of ESD include the accounts of all wholly-owned subsidiaries, as well as those of NYCCDC, its 67% owned subsidiary. All significant intercompany balances and transactions have been eliminated in consolidation.

(b) Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

(c) Cash and Equivalents

Cash and equivalents include cash deposits with banks and highly liquid temporary investments with original maturities of 90 days or less.

(d) Investment Securities

Investment securities are reported at fair value in the consolidated statements of net position, and investment income, including changes in fair value, is reported as revenue in the consolidated statements of revenue, expenses and changes in net position.

The fair value of investment securities, which include United States Government and federal agency obligations and obligations of State and local governments, is generally based on quoted market prices. Commercial paper and mutual funds, including time deposits and repurchase agreements with maturities of one year or less, are reported at amortized cost. If required, collateral for these investments is held in the Corporation's name by financial institutions as custodians. Investment income also includes realized gains and losses from the disposition of investments on a specific identification basis.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 2 - Summary of Significant Accounting Policies, Continued

(e) Loans and Leases Receivable

Nonresidential loans are recorded at cost, net of amortization of principal. It is the intent of ESD to hold these loans for the foreseeable future or until maturity.

Nonresidential projects, including long-term, non-cancelable leases, are accounted for as financing transactions. The present value of aggregate future rentals (which is equivalent to the project development cost) is recorded as the net investment in the receivable at the inception of each lease and rentals are recognized as income over the lease term so as to produce a constant periodic rate of return on the net investment.

Economic development project receivables consist of loans financed by ESD primarily with appropriations received from the State. Revenue is recognized when economic development project receivables are collected, principal is amortized and interest income is recorded.

(f) Delinquent Interest

Delinquent interest on nonresidential mortgages is recognized as income upon the receipt of cash.

(g) State Revenue Bonds

State Revenue bonds are issued by ESD at the direction of the State to fund many programs, including Correctional Facilities, Youth Facilities, University Facilities, State Office Facilities, and Community Enhancement Facilities. Most state revenue bonds are issued under the Personal Income Tax Resolution for General Purpose. ESD expects to receive funds from the State under leases, financings, service contracts or through interest earned on available cash and investments related to such bonds, in amounts sufficient to cover bond debt service and expenses, such as bond administrative costs, discounts and advance refunding costs. During fiscal 2020 and 2019, ESD received \$1.527 billion and \$1.529 billion, respectively, from the State.

Funds received from the State were used to meet principal payments of \$1,022.7 million and \$933.0 million in fiscal 2020 and 2019, respectively, which were recorded as reductions of the amounts due from the State. In addition, during fiscal 2020 and 2019 ESD used \$19.1 million and \$4.4 million, respectively, of state revenue bonds investment earnings to meet principal and interest payments.

During fiscal 2020, at the direction of the New York State Division of the Budget, ESD received \$207.0 million in advances for debt service obligations due throughout fiscal 2021 related to certain State supported debt. These funds are held with the Trustees and the investment earnings will be applied to future debt service obligations.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 2 - Summary of Significant Accounting Policies, Continued

(h) Bond Defeasances and Refundings

ESD accounts for bond defeasances and refundings under the provisions of GASB Statement No. 23 - "Accounting and Financial Reporting for Refundings of Debt Reported by Proprietary Activities," as amended by GASB Statement No. 65 - "Items Previously Reported as Assets and Liabilities," and GASB Statement No. 86 - "Certain Debt Extinguishment Issues." Accordingly, gains or losses representing the difference between the reacquisition price required to repay previously issued debt, and the net carrying amount of the retired debt, are reported as a deferred outflow of resources or a deferred inflow of resources, and subsequently amortized as a component of interest expense over the shorter of the remaining life of the old debt or the life of the new debt.

In fiscal 2016, NYCCDC fully refunded its \$700 million Revenue Bonds Series 2005 (Hotel Unit Fee Secured) with the issuance of \$632.1 million Revenue Refunding Bonds Series 2015 (Hotel Unit Fee Secured). These bonds will continue to be repaid from revenues received by NYCCDC from hotel unit fees imposed on rentals of hotel rooms located within all five boroughs of New York City.

In-substance defeasances of revenue bond issues do not result in any net gain or loss to ESD since it is fully reimbursed by the State for all expenses related to revenue bonds, including debt service requirements.

All adjustments related to these transactions result in a change to the amount due from New York State.

(i) Real Property and Office Equipment

Real property, leasehold improvements and office equipment are recorded at cost. Depreciation and amortization are recorded on a straight-line basis over the estimated useful lives of the assets or the related lease terms, which range from 2 to 40 years. Planning, development and construction costs for various projects which will ultimately be owned by the Corporation are capitalized when incurred and depreciated when placed in service.

As of March 31, 2020 and 2019, construction costs incurred in the amount of approximately \$883.9 million and \$860.3 million, respectively, were capitalized and included as part of building and improvements.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 2 - Summary of Significant Accounting Policies, Continued

(j) Revenue and Expense Classification

The Corporation classifies operating revenue and expenses separately from non-operating items in the preparation of its consolidated financial statements. Operating revenue and expenses generally result from providing services in connection with the Corporation's principal ongoing operations. The principal operating revenues are earnings from economic development grants and loans, fees collected from the issuance of bonds, hotel tax collections, State appropriations for interest on revenue bonds, and grants from federal, State and City agencies. The Corporation's operating expenses include project and program costs, administrative expenses, interest related to corporate loans and revenue bonds, depreciation and pollution remediation costs. All revenue and expenses not meeting these definitions are reported as non-operating revenue and expenses.

(k) State Appropriations

State appropriations are subject to approval by the State Legislature. ESD has no assurance that required State appropriations will be received beyond the current year to meet certain program, project and debt service obligations. State appropriations and available funds are anticipated to be sufficient to meet ESD's obligations for fiscal 2021.

(l) Grants

ESD administers certain reimbursement grant funds from Federal, State and City agencies. Reimbursement grants are awarded for a specifically defined program/project and are generally administered so that ESD is reimbursed for any qualified expenditures incurred by the grantee and made in connection to such programs/projects. ESD records reimbursement grants as revenue when the related program/project costs are incurred. Differences between the costs incurred on specific programs/projects and the related approved grants are reflected as a receivable or as a deferred inflow in the accompanying consolidated statements of net position.

(m) Derivative Instruments

The Corporation had used interest rate swap agreements to manage the impact of interest rates on its Service Contract Revenue Refunding 2008A bonds and its State Personal Income Tax Revenue Bonds, Series 2004A-3 bonds. Accounting standards require that an entity recognize the fair value of all derivative instruments as either deferred outflows of resources or deferred inflows of resources in the consolidated statements of net position, with appropriate offsets to either operations or net position. The fair value of the instruments is recorded either as deferred outflows of resources or deferred inflows of resources. ESD is fully reimbursed by the State for all expenses related to revenue bonds.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 2 - Summary of Significant Accounting Policies, Continued

(n) Deferred Outflows and Inflows of Resources

In the consolidated statements of net position, in addition to assets, the Corporation will sometimes report a separate section of deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Corporation has five items that qualify for reporting in this category. The first item is the deferred loss on derivative instruments discussed in note 2(m). The second item is the deferred loss on refunding the NYCCDC Revenue Bonds (Hotel Unit Fee Secured) Series 2005 through the issuance of Revenue Refunding (Hotel Unit Fee Secured) Series 2015 Bonds discussed in note 11. The third item is related to pensions, which represents the effect of the net change in the Corporation's proportion of the collective net pension asset or liability and difference during the measurement period between the Corporation's contributions and its proportionate share of total contributions to the pension systems not included in pension expense. The fourth item is the Corporation's contributions to the pension system subsequent to the measurement date. The fifth item is related to post-employment benefits other than pensions and represents the effect of the net change in the obligation caused by changes in actuarial assumptions discussed in note 9.

In the consolidated statements of net position, in addition to liabilities, the Corporation will sometimes report a separate section of deferred inflows of resources. The separate financial statement element reflects an increase in net position that applies to future periods. The Corporation will not recognize the related revenues until a future event occurs. The Corporation has five types of items that qualify for reporting in this category. The first item is the fair market value of derivative instruments held for the purpose of hedging a specific risk. The second item is in relation to grants receipts collected in advance of the period to be benefitted. The third item is related to pensions and represents the change in the proportion between the Corporation's contributions and the proportionate share of total plan contributions. The fourth item is related to the post-employment benefit other than pensions, and represents differences between expected and actual experience and the effect of the net change in the obligation caused by changes in actuarial assumptions as detailed in note 9. The fifth item relates to other agreements into which the Corporation has entered that provide receipts in advance of the period to be benefitted and is detailed in note 14.

(o) Subsequent Events

The Corporation has evaluated subsequent events through the date of the report which is the date the financial statements were available to be issued.

The United States, including New York State, is presently in the midst of a national health emergency related to the COVID-19 virus. The overall consequences of the COVID-19 on a national, regional and local level are unknown, but has the potential to result in a significant economic impact. The impact of this situation on the Corporation and its future results and financial position is not presently determinable.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 2 - Summary of Significant Accounting Policies, Continued

(o) Subsequent Events, Continued

GASB issued Statement No. 95 - "Postponement of the Effective Dates of Certain Authoritative Guidance" in May 2020. This Statement has the primary objective of providing temporary relief to governments and other stakeholders in light of the COVID-19 pandemic. That objective is accomplished by postponing the effective dates of certain provisions in Statements and Implementation Guides that first became effective or are scheduled to become effective for periods beginning after June 15, 2018, and later. Earlier application of the provisions addressed in this Statement is encouraged and is permitted to the extent specified in each pronouncement as originally issued. Disclosures in note 18 have been updated accordingly.

As a result of COVID-19, all WAP work stopped on Monday, March 16, 2020, two weeks shy of the normal program year end. The DOE and HCR announced an extension of the 2019-2020 program year to March 31, 2021 (the end of the 2020-2021 program year). The DOE has indicated to HCR that the contract extension will be in two stages - the first stage will extend the contract to August 31, 2020 and the second will extend the contract to March 31, 2021. These extensions will enable the WAP to utilize the 2019-2020 budget through March 31, 2021.

In July 2020, ESD issued \$2,297.5 million in State Personal Income Tax Revenue Bonds (General Purpose): \$2,225.4 million Series 2020C (Tax-Exempt) and \$72.1 million Series 2020D (Federally Taxable) (the "Series 2020 C&D Bonds"). The Series 2020 C&D Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2020 C&D Bonds are expected to be used to (a) finance or reimburse all or a portion of the costs of programs and projects within the State, including capital projects for economic development initiatives, correctional facilities, transportation initiatives, State office buildings and other facilities, environmental projects, youth program facilities, housing capital programs, hazardous waste remediation, agriculture, healthcare, parks and recreational facilities, SUNY grants, and certain projects related to the State contribution to the 2015-19 Metropolitan Transportation Authority (MTA) Capital Plan that were originally financed with MTA Transportation Revenue Bond Anticipation Notes, and (b) refund certain State-supported debt previously issued by an Authorized Issuer. In addition, proceeds of the Series 2020 C&D Bonds will be used to pay all or part of the cost of issuance of the Series 2020 C&D Bonds.

In June 2020, ESD issued \$1,780.2 million in State Personal Income Tax Revenue Bonds (General Purpose): \$1,288.2 million Series 2020A (Tax-Exempt) and \$492.0 million Series 2020B (Federally Taxable) (the "Series 2020 PIT Bonds"). The Series 2020 PIT Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2020 PIT Bonds are expected to be used to finance or reimburse all or a portion of the costs of programs and projects within the State, including (i) capital projects for economic development initiatives, the Jacob K. Javits Convention Center, homeland security projects and facilities, correctional facilities, transportation facilities, State office buildings, environmental projects, information technology projects, youth program facilities, the division of military and naval affairs, the division of State police and housing capital programs, and (ii) SUNY grants. In addition, proceeds of the Series 2020 PIT Bonds will be used to pay all or part of the cost of issuance of the Series 2020 PIT Bonds.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 3 - Cash and Equivalents

Demand deposits are secured by letters of credit and collateral held by a bank or trust company as custodians. Securities are either delivered or registered by book entry in ESD's name with bond trustees or custodian banks.

At March 31, 2020 and 2019, cash held in demand and custodial deposits, as well as cash equivalents were collateralized by the depository institution, generally with obligations of the United States, its agencies, or New York State obligations with a remaining maturity when purchased of 90 days or less, as follows (in thousands):

	<u>2020</u>		<u>2019</u>	
	<u>Carrying</u>	<u>Bank</u>	<u>Carrying</u>	<u>Bank</u>
	<u>Amount</u>	<u>Balance</u>	<u>Amount</u>	<u>Balance</u>
Insured (FDIC)	\$ 1,550	1,550	1,330	1,330
Uninsured - collateral held by custodian in ESD's name	451,035	451,678	419,665	420,023
Deposits held in trust for the Corporation's benefit	<u>281,293</u>	<u>281,293</u>	<u>23,709</u>	<u>23,709</u>
Total cash and cash equivalents	<u>\$ 733,878</u>	<u>734,521</u>	<u>444,704</u>	<u>445,062</u>

Note 4 - Fair Value of Financial Instruments

Authorization for investment in securities is governed by written internal guidelines, statutes, State guidelines and bond resolutions. Permitted investments include:

- Obligations of the United States Treasury, agencies and authorities;
- Direct obligations of the State of New York, its political subdivisions and public authorities;
- Bonds and other obligations of governmental authorities, political subdivisions, Federal Agencies, Government Sponsored Enterprises ("GSE's") or public authorities of the State or of the United States of America, which are securities in which the Corporation lawfully may invest pursuant to applicable statutes, regulations and bond resolutions including, but not limited to, Federal National Mortgage Association ("FNMA"), Federal Farm Credit Bank ("FFCB"), Federal Home Loan Bank ("FHLB"), Federal Home Loan Mortgage Corporation ("FHLMC - Freddie Mac"), and Student Loan Marketing Association ("SLMA - Sallie Mae");
- Repurchase agreements with financial institutions authorized to do business in New York State which are listed as primary government securities dealers by New York's Federal Reserve Bank, and which are collateralized by U.S. Government securities;
- Commercial paper issued by domestic banks, corporations and financial companies rated "A-1" or better by Standard & Poor's Corporation or "P-1" or better by Moody's Investors Service, Inc.;
- Restricted cash held for subsidiaries and for other purposes insured by the FDIC or fully collateralized in ESD's name;
- Certificates of deposit of banks or trust companies authorized to do business in the State;

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 4 - Fair Value of Financial Instruments, Continued

- Units, shares or interest in a mutual fund or money market fund of regulated investment companies that meet specified criteria; and
- Real property.

Investment securities cost and fair value at March 31, 2020 and 2019 consisted of the following (in thousands):

	2020		
	<u>Cost</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
U.S. Government and Federal Agency obligations	\$ 1,662,867	1,657,832	(5,035)
Restricted cash	<u>633,203</u>	<u>633,203</u>	<u>-</u>
Total	\$ <u>2,296,070</u>	<u>2,291,035</u>	<u>(5,035)</u>
	2019		
	<u>Cost</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
U.S. Government and Federal Agency obligations	\$ 2,515,913	2,508,137	(7,776)
Restricted cash	<u>386,045</u>	<u>386,045</u>	<u>-</u>
Total	\$ <u>2,901,958</u>	<u>2,894,182</u>	<u>(7,776)</u>

Fair Value Measurements

Generally accepted accounting principles established a framework that provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under generally accepted accounting principles are as follows:

- Level 1 - Valuations are based on quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access.
- Level 2 - Valuations are based on quoted prices in markets that are not active or for which all significant inputs are observable directly, or indirectly.
- Level 3 - Valuations are based on inputs that are unobservable and significant to overall fair value measurement.

The Corporation holds financial instruments with quoted prices in active markets for identical assets (level 1) of \$1,657.8 million and \$2,508.1 million at March 31, 2020 and 2019, respectively.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 4 - Fair Value of Financial Instruments, Continued

Restricted or designated investment securities held by ESD include cash and equivalents and investment securities amounting to \$1,186.7 million and \$1,293.6 million at March 31, 2020 and 2019, respectively. These amounts at March 31, 2020 and 2019 are restricted for special projects on behalf of the following subsidiaries/programs/purposes (in thousands):

	<u>2020</u>	<u>2019</u>
Subsidiary/Programs/Purposes:		
42nd Street Development Project	\$ 19,919	19,672
New York Empowerment Zone Corporation	3,832	5,795
Queens West Development Corporation	21,226	20,873
Harlem Community Development Corporation	8,521	8,036
Enterprise Community	874	857
USA Niagara Development Corp	4,360	4,847
Lower Manhattan Development Corporation	329	280
New York Convention Center Development Corporation	603,287	701,519
ESD Moynihan Station (James A. Farley Post Office Building)	121,396	206,566
ESD One Bryant Park	8,452	8,255
ESD Columbia SAC	808	1,070
ESD Erie Canal Harbor Development Corporation	25,373	26,352
ESD Privatization Program	1,074	1,052
Empire State New Market Corporation	3,879	3,093
ESD OPEB Liability Account	33,054	32,347
ESD Brooklyn Arena Project, ESD Atlantic Yard Project -Phase 1	226	285
ESD 125 Maiden Lane	63,735	63,947
ESD New York	3,092	3,112
ESD Project Repair Program	12,808	12,549
ESD Farley	770	1,245
ESD Marriot Marquis Purchase Option Fund	1,446	1,424
ESD TRAIL Remaining Fund	3,690	3,616
ESD Section 32 Remaining Fund	1,402	1,374
ESD Stadium Improvement Project	-	25
ESD Erie County Stadium Corporation Capital Improvement	1,004	504
ESD Arthur Kill Development Project	231	237
ESD Bronx Psychiatric Center Development Project	1,570	1,530
ESD Venture Atlantic Yard Project - Phase 2	1,376	1,436
Public Authority Control Board Authorized (including rent subsidy program in Lower Manhattan)	181,584	157,294
ESD Bayview Correctional Facility Project	615	674
Statewide Local Development Corporation	18	15
ESD Belmont Park Imprest	50,853	-
Other Purposes	<u>5,869</u>	<u>3,715</u>
Totals	\$ <u>1,186,673</u>	<u>1,293,596</u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 5 - Loans and Leases Receivable

Nonresidential lease receivables, commercial lease receivables, real estate investments and economic development loans at March 31, 2020 and 2019 consist of the following (in thousands):

	<u>2020</u>		<u>2019</u>	
	<u>Number</u>	<u>Balance</u>	<u>Number</u>	<u>Balance</u>
Non-residential lease receivables, commercial lease receivables and real estate investments:				
Lease receivables (a)	2	\$ 4,592	2	\$ 6,163
Commercial leases (b)	4	2,781	4	3,007
Real estate investments (c)	<u>10</u>	<u>1,331</u>	<u>10</u>	<u>1,331</u>
Sub-total	16	8,704	16	10,501
Economic development loans (d)	<u>62</u>	<u>84,315</u>	<u>49</u>	<u>87,304</u>
Total	<u>78</u>	93,019	<u>65</u>	97,805
Less current portion		<u>(2,310)</u>		<u>(2,621)</u>
Non-current portion		\$ <u>90,709</u>		\$ <u>95,184</u>

(a) Non-residential Lease Receivables

Non-residential lease receivables included three projects outstanding in 2020 and 2019, which were owned by ESD and leased to others. ESD earns a 7% to 8.25% return, plus the original investment of funds. At March 31, 2020, all remaining lease terms exceeded one year.

(b) Commercial Leases

Commercial leases consist of ground rent and commercial Tax Equivalency Payments ("TEP") pursuant to ground leases on 4 Roosevelt Island housing projects in 2020 and 2019, which include 2 non-subsidized, one subsidized, and 1 cooperative, totaling 2,141 units. Based on the existing TEP agreements, payments continue to the Corporation. The various ground lease terms range from 1 to 10 years. The receivable balance of \$2.8 million is amortized at an average annual interest rate of 7.5%.

(c) Real Estate Investments

Real estate investments consist of approximately 371 acres of land (comprised of 10 sites) in the Towns of Lysander and Amherst for residential, commercial and industrial development in the planned communities of Radisson and Audubon.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 5 - Loans and Leases Receivable, Continued

(d) Economic Development Loans

Economic development loans consist of secured, low interest loans made to companies in the State to retain and create jobs. The terms of outstanding loans range from 1 to 13 years. The funds to make the loans come from State appropriations, which are not repayable. The loans are net of allowance for possible losses of approximately \$44.0 million and \$44.9 million at March 31, 2020 and 2019, respectively.

Note 6 - Due From Port Authority of New York and New Jersey ("the Port Authority")

ESD expects to receive \$395.0 million over 15.5 years from the Port Authority. The revenue stream was assigned to ESD in fiscal 2005 by the State of New York. The net present value of the future cash flows in the amount of approximately \$280.0 million was recorded in the consolidated financial statements in fiscal 2005 as a receivable from the Port Authority and revenue (included with State appropriation for programs). At March 31, 2020, annual minimum payments to be received over the next year total approximately \$40.1 million. The net present value of the receivable balance at March 31, 2020 and 2019 was \$38.6 million and \$62.7 million, respectively.

Note 7 - Real Property and Office Equipment

Real property and office equipment at March 31, 2020 and 2019 consists of the following (in thousands):

	2020			
	Balance at March 31, <u>2019</u>	<u>Additions</u>	<u>Disposals</u>	Balance at March 31, <u>2020</u>
Land	\$ 372,905	-	-	372,905
Buildings, improvements and construction in progress (incl. Farley)	2,294,184	447,199	-	2,741,383
Moynihan Station	1,222,072	436,660	-	1,658,732
Furniture and equipment	<u>37,239</u>	<u>2,188</u>	<u>(55)</u>	<u>39,372</u>
	3,926,400	886,047	(55)	4,812,392
Less accumulated depreciation	<u>(509,114)</u>	<u>(37,847)</u>	<u>4</u>	<u>(546,957)</u>
Totals	\$ <u><u>3,417,286</u></u>	<u><u>848,200</u></u>	<u><u>(51)</u></u>	<u><u>4,265,435</u></u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 7 - Real Property and Office Equipment, Continued

	2019			Balance at March 31, 2019
	Balance at March 31, 2018	Additions	Disposals	
Land	\$ 372,788	117	-	372,905
Buildings, improvements and construction in progress (incl. Farley) Moynihan Station	1,895,209	398,975	-	2,294,184
Furniture and equipment	<u>34,711</u>	<u>2,528</u>	-	<u>37,239</u>
	3,063,481	862,919	-	3,926,400
Less accumulated depreciation	<u>(471,784)</u>	<u>(37,330)</u>	-	<u>(509,114)</u>
Totals	\$ <u>2,591,697</u>	<u>825,589</u>	-	<u>3,417,286</u>

(a) Buildings, Improvements and Construction In Progress

Major components of buildings, improvements and construction in progress at March 31, 2020 and 2019 are as follows (in thousands):

	2018		2019		2020
	2018	Net increase (decrease)	2019	Net increase (decrease)	2020
New York Convention Center Development Corporation	\$ 1,455,950	396,567	1,852,517	443,314	2,295,831
USA Niagara	22,351	100	22,451	-	22,451
James A. Farley Post Office Building and other ESD property	401,839	2,292	404,131	2,149	406,280
Other Subsidiaries	<u>15,069</u>	<u>16</u>	<u>15,085</u>	<u>1,736</u>	<u>16,821</u>
Total	\$ <u>1,895,209</u>	<u>398,975</u>	<u>2,294,184</u>	<u>447,199</u>	<u>2,741,383</u>

(b) James A. Farley Post Office Building

On March 30, 2007, ESD purchased of the James A. Farley Post Office Building for \$230.0 million plus additional charges for interim operating and maintenance costs incurred prior to closing. The acquisition was financed as follows (in thousands):

Initial deposits	\$ 50,000	
At closing	50,000	plus certain Consumer Price Index Adjustments
At June 30, 2007	45,000	plus certain Consumer Price Index Adjustments
At June 30, 2008	<u>30,000</u>	plus certain Consumer Price Index Adjustments
	175,000	
Deferred purchase price	<u>55,000</u>	plus certain Consumer Price Index Adjustments
Total	\$ <u>230,000</u>	

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 7 - Real Property and Office Equipment, Continued

(b) James A. Farley Post Office Building, Continued

ESD borrowed \$75.0 million from a bank and incurred seller financed debt of \$130.0 million to complete the acquisition.

The Port Authority of New York and New Jersey committed \$140.0 million for the acquisition of the James A. Farley Post Office Building (the "Farley Building"). As the funds were received, they were recorded as revenue in the corresponding fiscal year. The \$55 million deferred purchase is payable from tenants' project revenue as described more fully in the funding agreements.

At March 31, 2020, ESD had paid all amounts related to the purchase of the Farley Building, except the \$55.0 million deferred purchase and related accrued interest.

(c) Yale Building

In August 2006, the Corporation entered into an agreement to purchase the Yale Building site from New York Convention Center Operating Corporation ("CCOC"). The agreement provided that NYCCDC defease certain outstanding bonds of CCOC in the amount of \$66.2 million, subsequently reduced to \$62.4 million. In addition to the defeasance amount, NYCCDC has agreed to make an additional \$15.0 million payment to CCOC upon the sale or lease of certain property (as defined in the Purchase and Sale Agreement). This amount is not being recorded on the consolidated financial statements since it is contingent on the sale of a parcel of land owned by NYCCDC. All amounts incurred in connection with this purchase will be recorded as land.

(d) Depreciation

Depreciation expense for the years ended March 31, 2020 and 2019 amounted to \$37.8 million and \$37.3 million, respectively.

Note 8 - Other Assets

Other assets at March 31, 2020 and 2019 consist of the following (in thousands):

	<u>2020</u>	<u>2019</u>
Receivable from municipalities, other authorities and others	\$ 73,896	79,950
Hotel tax receivable	4,427	4,385
Prepaid insurance	3,357	5,585
Reserve for commercial real estate projects	115,764	114,013
Other	<u>9,002</u>	<u>9,864</u>
	206,446	213,797
Less current portion	<u>(25,529)</u>	<u>(23,191)</u>
Non-current portion	\$ <u>180,917</u>	<u>190,606</u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 9 - Post-employment Benefits Other Than Pensions

Plan Description - The Corporation provides continuation of insured medical coverage through the Empire Plan for employees that retire with at least five years of credited service with the Corporation. The Corporation will also provide coverage in the event of early retirement if the employee qualifies for a State disability pension. The Corporation contributes 90% of costs for non-Medicare eligible individual participants and 81.5% of costs for non-Medicare eligible family participants. The Corporation contributes the full cost of coverage for Medicare eligible individual participants and at least 90% of costs for Medicare eligible family participants. The Corporation also reimburses covered retirees 100% of the Medicare Part B premium rate applicable to a given year. Surviving dependents of retired employees with at least ten years of service, employees in vested status or active employees with ten years of service and within ten years of retirement are also eligible for continued health insurance coverage at the same contribution requirement as active employees.

As indicated above, the Corporation provides certain health care benefits for retired employees. Substantially all of the Corporation's employees may become eligible for these benefits if they reach the normal retirement age of the respective tier of the New York State Retirement System, while working for the Corporation. The Corporation, on an annual basis, accrues the cost which represents the present value of these benefits to be paid over the estimated lives of the retirees.

The number of participants as of April 1, 2019, the date of the valuation used for the March 31, 2020 measurement, was as follows:

Active employees	343
Retired employees	<u>176</u>
Total	<u>519</u>

Total OPEB Liability

The Corporation's total OPEB liability of \$147.7 million was measured as of March 31, 2020 and was determined by an actuarial valuation as of April 1, 2019.

Actuarial Assumptions and Other Inputs

The total OPEB liability in the April 1, 2019 actuarial valuation was determined using the following actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

Salary increases	2.5% (including general inflation)
Discount rate	2.27%
Healthcare cost trend rates	5.4% declining to 3.94%

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 9 - Post-employment Benefits Other Than Pensions, Continued

Changes in the Total OPEB Liability

Total OPEB liability as of April 1, 2018	\$ <u>123,738</u>
Changes for the year:	
Service cost	6,503
Interest on total OPEB liability	5,012
Changes in assumptions	(654)
Benefit payments	<u>(2,802)</u>
Total changes	<u>8,059</u>
Total OPEB liability as of April 1, 2019	<u>131,797</u>
Changes for the year:	
Service cost	6,694
Interest on total OPEB liability	5,373
Differences between expected and actual experience	(9,236)
Changes in assumptions	15,922
Benefit payments	<u>(2,885)</u>
Total changes	<u>15,868</u>
Total OPEB liability as of March 31, 2020	\$ <u>147,665</u>

Sensitivity of the total OPEB liability to changes in the discount rate

The following presents the total OPEB liability of the Corporation, as well as what the Corporation's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (1.27%) or 1-percentage-point higher (3.27%) than the current discount rate:

	1% Decrease <u>(1.27%)</u>	Discount Rate <u>(2.27%)</u>	1% Increase <u>(3.27%)</u>
Total OPEB liability	\$ <u>193,176</u>	<u>147,665</u>	<u>132,694</u>

This analysis represents sensitivity of the OPEB liability as of March 31, 2020.

Sensitivity of the total OPEB liability to changes in the healthcare costs trend rates

The following presents the total OPEB liability of the Corporation, as well as what the Corporation's total OPEB liability would be if it were calculated using a rate that is 1-percentage point lower or 1-percentage point higher than the current trend rate:

	1% <u>Decrease</u>	Trend Rate <u>Rate</u>	1% <u>Increase</u>
Total OPEB liability	\$ <u>128,182</u>	<u>147,665</u>	<u>200,017</u>

This analysis represents sensitivity of the OPEB liability as of March 31, 2020.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 9 - Post-employment Benefits Other Than Pensions, Continued

At March 31, 2020 and 2019 the Corporation reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	2020		2019	
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ -	(7,696)	-	-
Changes in assumptions	<u>13,268</u>	<u>(437)</u>	-	<u>(546)</u>
Total	\$ <u>13,268</u>	<u>(8,133)</u>	<u>-</u>	<u>(546)</u>

Amounts reported as deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

<u>Year ending</u>	
2021	\$ 1,005
2022	1,005
2023	1,005
2024	1,005
2025	1,115

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 10 - State Revenue Bonds

At March 31, 2020 and 2019, ESD's outstanding revenue bonds were as follows (in thousands):

<u>(a) State Personal Income Tax Revenue Bonds (P.I.T.)</u>	<u>Balances</u>		<u>Coupon rates (%)</u>	<u>Maturity dates</u>
	<u>2020</u>	<u>2019</u>		
<u>State Facilities and Equipment</u>				
2004 Series A-2	\$ 157,470	193,225	5.50	2025
2004 Series A-3	298,550	298,550	Variable Note	2033
<u>General Purpose</u>				
2009 Series C	-	205,435	4.00 - 5.00	Redeemed
2009 Series E (Taxable Build America)	576,080	576,080	5.77	2039
2010 Series A	-	66,920	3.25 - 5.00	2020
2010 Series C (Taxable Build America)	401,430	413,760	4.81 - 5.84	2040
2011 Series A	373,375	393,135	3.50 - 5.00	2041
2011 Series B (Taxable)	18,220	35,980	2.79	2021
2013 Series A-1	530,670	566,560	3.50 - 5.00	2043
2013 Series A-2	34,475	45,145	2.00 - 5.00	2026
2013 Series C	585,330	616,800	5.00	2033
2013 Series D	357,140	407,785	5.00	2025
2013 Series E	657,205	686,275	5.00	2043
2013 Series F (Taxable)	140,110	184,250	2.90 - 3.45	2023
2014 Series A	750,920	806,735	5.00	2044
2014 Series B (Taxable)	160,375	203,725	2.60 - 3.08	2024
2015 Series A	807,770	813,650	5.00	2045
2015 Series B (Taxable)	16,765	73,005	2.17	2021
2016 Series A	1,515,585	1,596,290	2.00 - 5.00	2038
2017 Series A	783,275	806,265	3.50 - 5.00	2047
2017 Series B (Taxable)	734,120	839,785	2.10 - 3.42	2028
2017 Series C	667,895	701,775	4.00 - 5.00	2047
2017 Series D (Taxable)	953,030	1,017,510	2.38 - 3.47	2032
2019 Series A	741,460	741,460	4.00 - 5.00	2048
2019 Series B (Taxable)	802,355	802,355	2.94 - 3.90	2033
Total State Personal Income Tax Revenue Bonds	<u>12,063,605</u>	<u>13,092,455</u>		

(Continued)

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 10 - State Revenue Bonds, Continued

	<u>Balances</u>		<u>Coupon rates (%)</u>	<u>Maturity dates</u>
	<u>2020</u>	<u>2019</u>		
<u>(b) University Facilities</u>				
Columbia University 1989 Series (Taxable)	\$ -	4,594	zero coupon	2020
Cornell University 1989 Series (Taxable)	-	615	zero coupon	2020
Clarkson University - Loan 1995 Series	-	970	5.50	2020
University Facilities Grants 1995 Series	<u>395</u>	<u>2,045</u>	5.88	2021
Total University Facilities Issues	<u>395</u>	<u>8,224</u>		
<u>(c) State Office Facilities</u>				
State Office Facilities 1995 Refunding Series	<u>19,500</u>	<u>37,945</u>	5.70	2020
<u>(d) Service Contract Refunding</u>				
2008 Series A	137,950	150,780	Variable note	2030
2010 Series A	-	165,700	5.00	Redeemed
2011 Series A	<u>1,205</u>	<u>2,375</u>	4.00	2020
Total Service Contract Refunding	<u>139,155</u>	<u>318,855</u>		
<u>(e) State Sales Tax Revenue</u>				
2019 Series A	1,131,600	-	3.00 - 5.00	2049
2019 Series B (Taxable)	524,000	-	1.82 - 2.97	2034
2020 Series A	338,520	-	1.11 - 1.15	2024
2020 Series B (Taxable)	<u>42,960</u>	<u>-</u>	1.42 - 1.53	2025
Total State Sales Tax Revenue Bonds	<u>2,037,080</u>	<u>-</u>		
Total all issues	14,259,735	13,457,479		
Less current portion	<u>(1,261,285)</u>	<u>(1,010,410)</u>		
Total non-current revenue bonds	<u>\$ 12,998,450</u>	<u>12,447,069</u>		

A summary of changes in outstanding revenue bonds at March 31, 2020 and 2019 is as follows:

	<u>2019</u>	<u>Increases</u>	<u>Decreases</u>	<u>2020</u>
State Personal Income Tax Revenue Bonds	\$ 13,092,455	-	(1,028,850)	12,063,605
University Facilities	8,224	-	(7,829)	395
State Office Facilities	37,945	-	(18,445)	19,500
Service Contract Refunding	318,855	-	(179,700)	139,155
State Sales Tax Revenue Bonds	<u>-</u>	<u>2,054,345</u>	<u>(17,265)</u>	<u>2,037,080</u>
Total	<u>\$ 13,457,479</u>	<u>2,054,345</u>	<u>(1,252,089)</u>	<u>14,259,735</u>

(Continued)

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 10 - State Revenue Bonds, Continued

State revenue bonds issued by ESD on behalf of the State rely on financing and service contracts, leases and subleases with the State. State appropriations are provided to ESD to make debt service payments (principal and interest) on the bonds and related expenses. Therefore, the issuance of all state revenue bonds is not expected to result in any net revenue or expense to ESD, since any debt service not covered by available assets is recovered by State appropriation. ESD assets related to these financings as of March 31, 2020 and 2019 are as follows (in thousands):

	<u>2020</u>	<u>2019</u>
Due from State of New York	\$ 13,725,920	12,555,999
Investment securities restricted or designated for state revenue bonds	834	17,753
Cash and investments	590,086	955,466
Less accrued interest payable	(29,046)	(43,685)
Less other	<u>(28,059)</u>	<u>(28,054)</u>
Bonds payable	\$ <u>14,259,735</u>	<u>13,457,479</u>

State Sales Tax Revenue Bonds Series 2020A and 2020B (Federally Taxable)

In March 2020, ESD issued \$381.5 million in State Sales Tax Revenue Bonds: \$338.5 million Series 2020A (Tax-Exempt) and \$43.0 million Series 2020B (Federally Taxable) (the "Series 2020 Bonds"). The Series 2020 Bonds were issued for the purpose of, together with other available moneys, refunding various series of bonds issued by the New York Local Government Assistance Corporation and pay the cost of issuance, including swap termination payments in connection with certain bonds.

State Sales Tax Revenue Bonds Series 2019A and 2019B (Federally Taxable)

In October 2019, ESD issued \$1,672.9 million in State Sales Tax Revenue Bonds: \$1,148.9 million Series 2019A (Tax-Exempt) and \$524.0 million Series 2019B (Federally Taxable) (the "Series 2019 Bonds"). The Series 2019 Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2019 Bonds were used to (a) finance or reimburse all or a portion of the costs of programs and projects within the State, including (i) capital projects for economic development initiatives, correctional facilities, environmental projects, military, State police and homeland security projects and facilities, housing programs, information technology projects, MTA Transportation facilities, State office buildings and youth programs and other facilities, (ii) SUNY grants, and (b) refund certain outstanding State-supported debt previously issued by the Corporation and the New York State Thruway Authority. In addition, proceeds of the Series 2019 Bonds were used to pay all or part of the cost of issuance of the Series 2019 Bonds.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 10 - State Revenue Bonds, Continued

State Personal Income Tax Revenue Bonds (General Purpose) Series 2019A and 2019B (Federally Taxable)

In January 2019, ESD issued \$1,543.8 million in State Personal Income Tax Revenue Bonds (General Purpose): \$741.5 million Series 2019A (Tax-Exempt) and \$802.3 million Series 2019B (Federally Taxable) (the "Series 2019 PIT Bonds"). The Series 2019 PIT Bonds were issued for the purpose of financing Authorized Purposes. Proceeds of the Series 2019 PIT Bonds were used to finance or reimburse all or a portion of the costs of programs and projects throughout the State, including information technology projects, housing assistance projects and programs, economic development projects, MTA Transportation Facilities and State facilities projects. In addition, proceeds of the Series 2019 PIT Bonds were used to pay all or part of the cost of issuance of the Series 2019 PIT Bonds.

Annual maturities and interest obligations on State revenue bonds for the five years following March 31, 2020 are as follows (in thousands):

	<u>Principal</u>	<u>Interest (a)</u>	<u>Total</u>
2021	\$ 1,261,285	602,123	1,863,408
2022	1,145,035	555,307	1,700,342
2023	1,113,630	511,717	1,625,347
2024	1,022,655	468,460	1,491,115
2025	<u>922,990</u>	<u>425,878</u>	<u>1,348,868</u>
	<u>\$ 5,465,595</u>	<u>2,563,485</u>	<u>8,029,080</u>

(a) Excludes variable interest rate.

Aggregate principal maturities subsequent to 2025 are approximately \$8.8 billion.

Interest Rate Transactions

The remaining balances of the interest rate swap agreements were \$361.9 million and \$374.7 million at March 31, 2020 and 2019, respectively. During fiscal 2020, the notional amount of the interest rate swap agreements in connection with the Service Contract Revenue Refunding Series 2008A Bonds (Variable Rate Demand Notes) decreased from \$150.8 million at March 31, 2019 to \$138.0 million at March 31, 2020.

Under the swap agreements, the Corporation effectively converted terms of the underlying debt obligation from a variable rate to a fixed rate. Under the terms of the agreement, the Corporation pays a fixed rate of 3.578% to the related counter-party and receives a variable rate equivalent to 65% of the 30-day LIBOR rate. The maturities of the swaps are equal to the maturities of the Series 2008A Bonds and amortization began in 2017 with a final maturity in 2030. Since the Corporation is fully reimbursed by the State for all swap-related payments, no gains or losses will be recognized.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 10 - State Revenue Bonds, Continued

The remaining \$223.9 million interest rate swap balance supports the State Personal Income Tax Revenue Bonds, Series 2004A-3, with amortization ranging from 2025 to 2033. The Corporation receives a variable rate equivalent to 65% of the 30-day LIBOR rate and pays a fixed rate to the related counterparties of 3.49%. Since the Corporation is fully reimbursed by the State for all swap-related payments, no gains or losses will be recognized.

The fair value of the swaps is recorded as deferred inflows of resources and the related deferred loss as deferred outflows of resources.

Note 11 - New York Convention Center Development Corporation Revenue Bonds

In August 2015, NYCCDC, a subsidiary of ESD, issued \$632.1 million Revenue Refunding Bonds Series 2015 (Hotel Unit Fee Secured) for the purpose of (a) refunding the outstanding balance of the \$700.0 million Revenue Bonds Series 2005 (Hotel Unit Fee Secured); (b) paying certain costs of expanding and renovating the Jacob K. Javits Convention Center (the "Javits Center") located in New York City; (c) funding certain reserves; and (d) paying for the costs of issuance. These bonds will be repaid from revenues received by NYCCDC from hotel unit fees imposed on rentals of hotel rooms located within all five boroughs of New York City.

In September 2016, NYCCDC issued \$420.2 million in Senior and Subordinated Lien Revenue Bonds Series 2016A and Series 2016B (Hotel Unit Fee Secured): \$193.1 million Senior Lien Series 2016A and \$227.1 million Subordinated Lien Series 2016B (the "Series 2016 bonds") were issued to (i) pay certain of the costs of expanding and renovating the Javits Center, (ii) fund the Revenue Account up to the Revenue Account Requirement, (iii) fund the Debt Service Reserve Accounts up to the Debt Service Reserve Accounts Requirements, (iv) fund a deposit to the Subordinated Lien Capitalized Interest Account, and (v) pay the costs of issuance of the Series 2016 Bonds. These bonds will be repaid from revenues received by NYCCDC from hotel unit fees imposed on rentals of hotel rooms located within all five boroughs of New York City.

NYCCDC maintains debt service reserve funds in accordance with the terms of the individual bond resolutions and enabling legislation.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 11 - New York Convention Center Development Corporation Revenue Bonds, Continued

As of March 31, 2020 and 2019, NYCCDC's outstanding Revenue Bonds were as follows (in thousands):

	<u>Balances</u>		Coupon rates (%)	Remaining payments to
	<u>2020</u>	<u>2019</u>		
<u>2016 A and B Revenue Bonds</u>				
Serial	\$ 32,810	34,970	2.75 - 5.00	2056
Term	4,390	4,390	5.00	2041
Term	45,475	45,475	5.00	2046
Capital Apprec.	<u>374,789</u>	<u>362,665</u>	Zero Cpn	2056
	457,464	447,500		
Unamortized bond premium	<u>13,372</u>	<u>14,750</u>		
	\$ <u>470,836</u>	<u>462,250</u>		
<u>2015 Revenue Bonds</u>				
Serial	\$ 298,055	309,425	3.00-5.00	2045
Term	121,635	121,635	5.00	2040
Term	50,285	50,285	3.50	2045
Term	25,010	25,010	4.00	2045
Term	<u>100,225</u>	<u>100,225</u>	5.00	2045
	595,210	606,580		
Unamortized bond premium	<u>45,189</u>	<u>50,113</u>		
	\$ <u>640,399</u>	<u>656,693</u>		
			<u>2020</u>	<u>2019</u>
2016 A and B Revenue Bonds			\$ 470,836	462,250
2015 Revenue Bonds			<u>640,399</u>	<u>656,693</u>
			1,111,235	1,118,943
Less current portion			<u>(15,230)</u>	<u>(13,530)</u>
Total non-current project Revenue Bonds - New York Convention Center Development Corporation			\$ <u>1,096,005</u>	<u>1,105,413</u>

Interest is payable semiannually on November 15th and May 15th of each year.

Series 2015 Bonds - Early redemption options may commence in 2025 at 100%.

Series 2016A and 2016B Bonds - Early redemption options on certain bonds may commence in 2026 at 100%.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 11 - New York Convention Center Development Corporation Revenue Bonds, Continued

Annual principal maturities and interest obligations for the next five years following March 31, 2020 are as follows (in thousands):

	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2021	\$ 15,230	32,236	47,466
2022	16,525	31,525	48,050
2023	17,835	30,698	48,533
2024	19,215	29,459	48,674
2025	<u>20,620</u>	<u>28,497</u>	<u>49,117</u>
	<u>\$ 89,425</u>	<u>152,415</u>	<u>241,840</u>

Aggregate principal maturities, including all accreted interest on capital appreciation debt, subsequent to 2025 are approximately \$1.5 billion.

Note 12 - Other Financing

On March 30, 2007, ESD completed the purchase of the James A. Farley Post Office Building (the "Farley Building") and entered into two financing agreements totaling \$205.0 million. The first note, a \$75.0 million mortgage loan, was issued to a bank and required semi-annual payments of interest only at the rate of 5.375% per annum. Principal together with all accrued but unpaid interest was originally due in April 2010. The second note was issued to the United States Postal Service for \$130.0 million. Payments on the note were due on the following dates: (a) On June 30, 2007, \$45.0 million as adjusted by the March 30, 2007 Consumer Price Index ("CPI"); (b) On June 30, 2008, \$30.0 million as adjusted by the March 30, 2007 CPI; (c) the remaining balance of \$55.0 million before adjustment by CPI is being deferred and is payable from tenants' project revenues as described more fully in the funding agreement.

At March 31, 2020, ESD has paid all amounts related to the purchase of the Farley Building, except the \$55.0 million deferred purchase that is to come from tenants' project revenue. Interest based on CPI continues to accrue on this outstanding balance, and total interest accrued at March 31, 2020 and 2019 amounted to \$22.8 million and \$21.3 million, respectively.

On July 21, 2017, ESD executed a Transportation Infrastructure Finance and Innovation Act of 1998 ("TIFIA") loan agreement with the United State Department of Transportation ("DOT") for an amount up to \$526,135,545 for renovation and reconstruction of the Farley Post Office building into the Moynihan Station Train Hall. The TIFIA loan is secured by Payment in Lieu of Taxes ("PILOT") Revenues to be paid by the tenant of Moynihan Station. Beginning October 2019, ESD began to take monthly draws from the available TIFIA loan funds, and at March 31, 2020, ESD had drawn \$159,068,464, leaving \$367,067,081 available to be drawn. Interest accrues on the outstanding loan balance at a rate of 2.81% and during the year ended March 31, 2020, \$30.4 thousand of interest was capitalized to construction in progress.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 14 - Deferred Inflows of Resources - Other

Deferred inflows of resources - other at March 31, 2020 and 2019 consist of the following (in thousands):

	2020			
	Balance at March 31, <u>2019</u>	<u>Increases</u>	<u>Decreases</u>	Balance at March 31, <u>2020</u>
Restricted funds for grants, economic development programs and special projects/bonds	\$ 11,499	-	(145)	11,354
Deferred gain on ground lease deposit (a)	2,483	-	-	2,483
Deferred funding for the Moynihan Station Project (b)	58,957	-	(58,807)	150
Other loan and revolving loan programs - advances from State	1,754	-	-	1,754
Other accruals (c)	<u>51,287</u>	<u>-</u>	<u>(5,382)</u>	<u>45,905</u>
Totals	\$ <u>125,980</u>	<u>-</u>	<u>(64,334)</u>	<u>61,646</u>
	2019			
	Balance at March 31, <u>2018</u>	<u>Increases</u>	<u>Decreases</u>	Balance at March 31, <u>2019</u>
Restricted funds for grants, economic development programs and special projects/bonds	\$ 11,722	-	(223)	11,499
Deferred gain on ground lease deposit (a)	2,483	-	-	2,483
Deferred funding for the Moynihan Station Project (b)	65,192	341,489	(347,724)	58,957
Other loan and revolving loan programs - advances from State	1,754	-	-	1,754
Other accruals (c)	<u>56,399</u>	<u>-</u>	<u>(5,112)</u>	<u>51,287</u>
Totals	\$ <u>137,550</u>	<u>341,489</u>	<u>(353,059)</u>	<u>125,980</u>

(a) On November 26, 2007 the Harlem Community Development Corporation (“HCDC”) entered into a memorandum of understanding (“MOU”) with Danforth Development Partners, LLC (“Danforth”) for the redevelopment of the Victoria Theatre property. At the completion of the redevelopment project, HCDC will enter into a ground lease with Danforth, giving Danforth all rights in the property for the term of the lease. To execute the MOU, Danforth made a \$1 million non-refundable deposit on the ground lease of the Victoria Theatre. Revenue from the deposit will remain deferred until the ground lease is executed. In fiscal 2016, HCDC received approximately \$1.5 million in additional advances under this agreement. No advances were received in fiscal 2020 and 2019.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 14 - Deferred Inflows of Resources - Other, Continued

- (b) The Moynihan Station Project (the "Project") is proceeding according to the Development Agreement entered into on June 15, 2017 by and among the project sponsors, ESD, the Metropolitan Transit Authority, the National Railroad Passenger Corporation ("Amtrak"), and the private development partnership of The Related Companies, Skanska Construction and Vornado Realty Trust. Financial support of the Project is provided through an appropriation in the New York State budget of \$700.0 million, of which \$150.8 million was used to prepay the mortgage loan that encumbered the Farley Building and \$549.2 million was used toward funding Phase 2 of the Project. Further funding was provided in accordance with an Agreement of Lease (the "Agreement") dated June 15, 2017 by and between ESD and the Moynihan Interim Tenant LLC c/o Vornado Realty Trust (the "Tenant"), in which the Tenant agreed to contribute \$230 million to Phase 2 of the Project. The \$230 million in funding was fully utilized as of March 31, 2019. Additionally, pursuant to the Development Agreement for the Project, Amtrak contributed \$105 million toward Phase 2 of the Project which was fully utilized as of March 31, 2019.
- (c) The Corporation, through its subsidiary, Erie Canal Harbor Development Corporation ("ECHDC"), entered into a re-licensing agreement ("the agreement") with New York Power Authority ("NYPA"), under which the Corporation will receive annual payments of \$4.7 million through the year 2029. The remaining stream of payments as of March 31, 2020 is \$42.3 million. The agreement requires ECHDC to submit an annual report to NYPA to show that this stream of payments is being expended in accordance with the agreement. The balance of this payment stream is deferred for specific performance by ECHDC.

Note 15 - Appropriations Repayable Under Prescribed Conditions

A recapitalization of ESD, involving the State and New York State Project Finance Agency ("PFA"), a corporate governmental agency constituting a public benefit corporation, took place during the years 1975 through 1978. PFA was created to provide funds to ESD to complete its outstanding development projects.

The appropriations repayable under prescribed conditions originated from the recapitalization of ESD. The State advanced \$162.6 million to ESD and \$198.1 million to PFA. The PFA obligation was assigned to ESD increasing the total amount repayable to \$360.7 million. Since 1978, ESD has repaid \$163.1 million to the State. The remaining balance of the obligation at March 31, 2020 and 2019 amounted to \$197.6 million.

The "prescribed conditions" for repayment require that at no time shall the Director of the Budget of the State of New York ("Director") request repayment of an amount greater than the excess of ESD's aggregate revenues and receipts from operations (excluding borrowings, proceeds of sales of assets and appropriations) during its preceding fiscal year over the aggregate amount payable by ESD during the preceding fiscal year for expenses (including reasonable reserves for contingencies as approved by the Director) and debt service (without regard to any refunding of debt).

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 15 - Appropriations Repayable Under Prescribed Conditions, Continued

The prescribed conditions for repayment were modified in 1997 by the provisions of Chapter 309 of the Laws of 1996 which require that resources provided by ESD's corporate purpose bonds, issued in connection with a 1996 refunding of ESD's original bonds (the "1996 Refunding") be made available to assist the New York Job Development Authority ("JDA") in meeting its lawfully incurred debts and obligations through the year 2012, and to provide up to \$10 million over four years for ESD's Housing Repairs and Modernization Fund.

Annually, ESD may be required, if and when notified by the State, to provide JDA, with amounts ranging from \$10.0 million to \$10.7 million, depending on anticipated annual cash flow savings from the 1996 Refunding. No payments were made to JDA in fiscal 2020 and 2019. No payments are anticipated to be made during fiscal 2021.

It is also anticipated that the \$27.3 million due from JDA for reimbursement to ESD for administrative expenses incurred on behalf of JDA as of March 31, 2020 (\$26.9 million as of March 31, 2019), may also be credited against appropriations repayable under prescribed conditions. ESD has accrued interest on the amount due from JDA since 1997. The interest rate used is the annualized average weighted yield earned by ESD on its investment portfolio. The cumulative interest earned, which covers the last twenty-five fiscal years, is \$8.5 million.

Note 16 - Retirement Plans

(a) Deferred Compensation and Postemployment Benefits

Some employees of ESD have elected to participate in the State's deferred compensation plan in accordance with Internal Revenue Code section 457. ESD has no liability related to this plan.

Continued health insurance coverage is the only postemployment benefit provided to ESD retirees. The coverage is provided to former employees at a shared rate. It is administered through the New York State Department of Civil Service Employee Benefits Division. Full-time employees who are vested and choose to terminate employment or who retire and draw a pension from the New York State and Local Retirement System ("ERS" or the "System") are eligible for this benefit.

(b) New York State and Local Retirement System

ESD participates in the System. This is a cost-sharing multiple-employer retirement system. The System provides retirement benefits, as well as death and disability benefits. The net position of the System is held in the New York State Common Retirement Corporation (the "Retirement Corporation"), which was established to hold all net assets and record changes in plan net position allocated to the System. The Comptroller of the State of New York serves as the trustee of the Retirement Corporation and is the administrative head of the System. The System benefits are established under the provision of the New York State Retirement and Social Security Law. Once a public employer elects to participate in the System, the election is irrevocable. The New York State Constitution provides that pension membership is a contractual relationship and plan benefits cannot be diminished or impaired. Benefits can be changed for future members only by enactment of a State statute.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 16 - Retirement Plans, Continued

(b) State Employees' Retirement System, Continued

The Retirement Corporation also participates in the Public Employees Group Life Insurance Plan, which provides death benefits in the form of life insurance. The System is included in the State's financial report as a pension trust fund. That report, including information with regard to benefits provided, may be found at www.osc.state.ny.us/retire/publications/index.php or obtained by writing to the New York State and Local Retirement System, 110 State Street, Albany, New York 12244.

The System is noncontributory except for employees who joined after July 27, 1976, who contribute 3 percent of their salary for the first ten years of membership, and employees who joined on or after January 1, 2010 and before April 1, 2012 who generally contribute 3.0 percent of their salary for their entire length of service. Those joining on or after April 1, 2012 are required to contribute between 3 and 6 percent, dependent on salary, throughout their working careers. The Comptroller annually certifies the actuarially determined rates expressly used in computing the employers' contributions based on salaries paid during the System's fiscal year ending March 31.

Contributions for the current year and two preceding years were equal to 100 percent of the contributions required, and were as follows (in thousands):

	<u>ERS</u>
2020	\$ 3,771
2019	3,729
2018	3,767

(c) Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At March 31, 2020 and 2019, ESD reported the following liability for its proportionate share of the net pension liability for ERS. The net pension liability was measured as of March 31, 2019 and 2018. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation. ESD's proportionate share of the net pension liability was based on a projection of its long-term share of contributions to the System relative to the projected contributions of all participating members, actuarially determined. This information was provided by ERS in reports provided to ESD (in thousands).

	<u>2020</u>	<u>2019</u>
Actuarial valuation date	4/1/2018	4/1/2017
Net pension liability	\$ 6,644	2,907
Corporation's proportion of the Plan's net pension liability	.0937709%	.0900706%
Change in proportionate share	.0037003%	.0007714%

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 16 - Retirement Plans, Continued

(c) Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions, Continued

For the years ended March 31, 2020 and 2019, ESD recognized ERS pension expense of \$4.4 million and \$3.5 million, respectively. At March 31, 2020 and 2019, ESD's reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources (in thousands):

	<u>March 31, 2020</u>	
	<u>Deferred</u> <u>Outflows of</u> <u>Resources</u>	<u>Deferred</u> <u>Inflows of</u> <u>Resources</u>
Differences between expected and actual experience	\$ 1,308	446
Changes in assumptions	1,670	-
Net difference between projected and actual earnings on pension plan investments	-	1,705
Changes in proportion and differences between the Corporation's contributions and proportionate share of contributions	442	15
Corporation's contributions subsequent to the March 31, 2019 measurement date	<u>3,771</u>	<u>-</u>
Total	\$ <u>7,191</u>	<u>2,166</u>
	<u>March 31, 2019</u>	
	<u>Deferred</u> <u>Outflows of</u> <u>Resources</u>	<u>Deferred</u> <u>Inflows of</u> <u>Resources</u>
Differences between expected and actual experience	\$ 1,037	857
Changes in assumptions	1,927	-
Net difference between projected and actual earnings on pension plan investments	4,222	8,334
Changes in proportion and differences between the Corporation's contributions and proportionate share of contributions	299	117
Corporation's contributions subsequent to the March 31, 2018 measurement date	<u>3,729</u>	<u>-</u>
Total	\$ <u>11,214</u>	<u>9,308</u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 16 - Retirement Plans, Continued

(c) Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions, Continued

ESD contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended March 31, 2020. Other amounts reported as deferred outflows of resources related to pensions will be recognized in pension expense as follows (in thousands):

<u>Year ended</u>	<u>ERS</u>
2020	\$ 1,500
2021	(1,172)
2022	(21)
2023	947
2024	-
Thereafter	-

(d) Actuarial Assumptions

The total pension liability as of the measurement date was determined by using an actuarial valuation as noted in the table below, with update procedures used to roll forward the total pension liability to the measurement date. The significant actuarial assumptions used in the valuations were as follows:

Measurement date	March 31, 2019
Actuarial valuation date	April 1, 2018
Interest rate	7.0%
Salary scale	3.8% Average
Decrement tables	April 1, 2010 - March 31, 2015 System's Experience
Inflation rate	2.5%

Annuitant mortality rates are based on April 1, 2010 - March 31, 2015 System's experience with adjustments for mortality improvements based on MP-2014.

The actuarial assumptions used in the April 1, 2018 valuation are based on the results of an actuarial experience study for the period April 1, 2010 - March 31, 2015.

The long term rate of return on pension plan investments was determined using a building block method in which best estimate ranges of expected future real rates of return (expected returns net of investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long term expected rate of return by weighting the expected future real rates of return by each of the target asset allocation percentage and adding expected inflation. Best estimates of the arithmetic real rates of return for each major asset class included in the target asset allocation are summarized as follows:

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 16 - Retirement Plans, Continued

(d) Actuarial Assumptions, Continued

Measurement date	March 31, 2019	
	<u>Real Rate of Return*</u>	<u>Target Allocation</u>
Asset type:		
Domestic equity	4.55%	36.0%
International equity	6.35%	14.0%
Private equity	7.50%	10.0%
Real estate	5.55%	10.0%
Absolute return strategies	3.75%	2.0%
Opportunistic portfolio	5.68%	3.0%
Real assets	5.29%	3.0%
Bonds and mortgages	1.31%	17.0%
Cash	(0.25%)	1.0%
Inflation - indexed bonds	1.25%	4.0%

*Real rate of return is net of long-term inflation assumption of 2.50%.

(e) Discount Rate

The discount rate used to calculate the total pension liability as of the March 31, 2019 measurement date was 7.0%. The projection of cash flows used to determine the discount rate assumes that contributions from plan members will be made at the current contribution rates and that contributions from employers will be made at statutorily required rates, actuarially. Based upon the assumptions, the System's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

(f) Sensitivity of the Proportionate Share of the Net Pension Liability to the Discount Rate Assumption

The following presents ESD's proportionate share of the net pension liability calculated using the discount rate of 7.0%, as well as what ESD's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.0%) or 1-percentage point higher (8.0%) than the current rate (in thousands):

	1% Decrease <u>(6.0%)</u>	Current Assumption <u>(7.0%)</u>	1% Increase <u>(8.0%)</u>
Employer's proportionate share of the net pension (asset) liability	\$ <u>29,048</u>	<u>6,644</u>	<u>(12,177)</u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 16 - Retirement Plans, Continued

(g) Pension Plan Fiduciary Net Position

The components of the current-year net pension liability of all participating employers as of the respective valuation dates, were as follows:

	<u>(Dollars in Millions)</u>	
Valuation date	4/1/2018	4/1/2017
Employers' total pension liability	\$(189,803)	(183,400)
Plan net position	<u>182,718</u>	<u>180,173</u>
Employers' net pension liability	\$ <u>(7,085)</u>	<u>(3,227)</u>
Ratio of plan net position to the Employers' total pension liability	96.3%	98.2%

(h) Contributions to the Pension Plan

Employer contributions are paid annually based on the System's fiscal year which ends on March 31. Retirement contributions as of March 31, 2020 and 2019 represent the projected employer contributions for the period of April 1, 2018 through March 31, 2019 and April 1, 2017 through March 31, 2018, respectively, based on paid ERS wages multiplied by the employer's contribution rate, by tier. This amount has been recorded as deferred outflows of resources in the accompanying consolidated financial statements.

(i) New York State Voluntary Defined Contribution Program

In March 2012, Chapter 18 of the Laws of 2012 was signed into law and allows ESD employees, that meet certain requirements, to participate in the State University of New York ("SUNY") optional retirement plan called the NYS Voluntary Defined Contribution Plan ("VDC Program").

Beginning July 1, 2013, employees who earn \$75,000 or more were given the option of joining either the VDC program or the ERS. The VDC program provides benefits that are based on contributions made by both ESD and the participant. Employee contribution rates range from 4.5% to 6%, dependent upon annual salary. The employer contribution rate is 8% of gross income. All contributions and any subsequent earnings are held by ESD in a segregated account and credited to individual accounts for each plan participant. Employees vest after one year of service, at which time their entire account balance is transferred to an investment firm of their choosing within the VDC program. ESD's involvement with their account ends at that time. The amount owed to participants upon retirement is based solely on the account balance at the time of withdrawal.

As of March 31, 2020 and 2019, there were 40 and 37, respectively, ESD employees enrolled in the VDC Program.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 17 - Commitments and Contingencies

Commitments and contingencies at March 31, 2020 consist of the following:

(a) Legal Actions

General

ESD and its subsidiaries are named as defendants in legal actions arising in the normal course of its economic development operations, including matters regarding employment, alleged breach of contract, condemnation proceedings and other claims under federal and New York State law. In addition, defendants in mortgage loan foreclosure proceedings initiated by ESD assert defenses and counterclaims for damages. ESD believes that the ultimate outcome of legal actions arising in the normal course of operations will not have a material adverse effect on its financial condition.

ESD and/or its subsidiaries are also named as defendants in many personal injury actions allegedly arising out of accidents occurring on land or buildings owned by ESD and/or its subsidiaries. In all such cases, the potential liability of ESD and/or its subsidiaries is minimal inasmuch as the claims are covered either by ESD's own liability insurance or by indemnity insurance required by ESD from the tenants and/or developers of the sites of the alleged accidents or by contractors.

Atlantic Yards Land Use Improvement and Civic Project

With respect to the Atlantic Yards Land Use Improvement and Civic Project (the "Project"), located in Brooklyn, New York, ESD has exercised its powers under the New York State Eminent Domain (condemnation) Procedure Law in three proceedings.

ESD filed its first condemnation petition in December 2009 to obtain title to certain private Phase I properties needed for the Project; ESD took title to such properties pursuant to court order in March 2010; and ESD obtained vacant possession of such properties in May 2010. The one remaining issue in this proceeding is the valuation of the last of the condemned properties: a former six-story building. Claims for additional compensation have been settled or adjudicated and paid.

ESD filed its second condemnation petition in August 2014 to obtain title to Phase II properties needed for the Project. ESD took title to these properties pursuant to court order in September 2014 and ESD obtained vacant possession of the properties in May 2015. The value of each of the claims has been settled or otherwise determined by the Court and paid by the Project developer.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 17 - Commitments and Contingencies, Continued

(a) Legal Actions, Continued

Atlantic Yards Land Use Improvement and Civic Project, Continued

On November 21, 2019, ESD filed its third condemnation petition to obtain title to properties needed for Phase III, the final phase of the Project, consisting of two lots designated as Site 5. The developer now owns one of the lots. ESD made an offer to acquire the other lot, and it is likely that a claim for additional compensation may be made once ESD vests title in the lot. There is an ongoing court dispute between the developer and the site's owner. In connection with that dispute, the court enjoined the developer and the owner has brought a civil contempt proceeding against ESD and other parties for allegedly violating the terms of a trial court injunction. ESD has moved to dismiss the motion for contempt and a motion to stay the condemnation pending final appeal of the injunction.

Pursuant to the Project contract with the developer, all condemnation awards (including the awards for Site 5 if the Site 5 condemnations are allowed by the courts to proceed) are to be paid by the Project developer, not ESD. Therefore, these litigations are not expected to have a material adverse effect on ESD's financial position.

Erie Canal Harbor Development Corporation ("ECHDC")

In April 2012, ECHDC, a subsidiary of ESD, entered into the Inner Harbor Development Phase 3A-Canalside Public Canal Environmental Contract. The total contract price was not to exceed \$19.784 million. In July 2013, ECHDC terminated the contractor due to the contractor's failure to properly and timely perform its obligations under the contract. The work was completed by the bonding company. The contractor brought one action in federal court (naming ECHDC and ESD, among others, as defendants) and multiple actions in State court challenging the termination and seeking an undisclosed amount of monetary relief. The federal action was dismissed in September 2017 and the plaintiff has no further appeal rights. All pending State court claims were consolidated into a single action and the bonding company was substituted as the real party-in-interest. The bonding company seeks relief for excess costs in completing the project in the approximate amount of \$18 million. Discovery has concluded. Each of ECHDC and the bonding company has moved for summary judgment on several grounds. ECHDC was successful on several grounds which were appealed by the bonding company. The appeals of those issues are pending.

In April 2019, a new state court lawsuit was filed, naming ECHDC and ESD, among other defendants. ECHDC believes that the new suit is effectively a re-filing of the claims that plaintiffs initially raised in the dismissed federal court action. ECHDC moved to dismiss all claims in the lawsuit. The court dismissed several of the claims raised and ECHDC is currently appealing the court's decision for those claims not dismissed. That appeal is pending.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 17 - Commitments and Contingencies, Continued

(b) Contingencies

Lower Manhattan Development Corporation (“LMDC”)

LMDC’s activities are funded by HUD and are governed by various federal rules and regulations. Costs charged to the HUD grants are subject to audit and adjustment by HUD; therefore, to the extent that HUD determines that LMDC or its subrecipients have not complied with the rules and regulations governing the grants, LMDC may be required to reimburse HUD for any noncompliant disbursements. If such reimbursement resulted from the failure of a subrecipient to comply with its obligations, LMDC would seek to recover such funds from such subrecipient either through an actual payment, or by reducing future disbursements. There is no assurance that in such circumstances LMDC would succeed in effecting such recovery. In the opinion of LMDC’s management, there are no material contingent liabilities relating to compliance with the rules and regulations governing the HUD grants, therefore; no provision has been recorded in the accompanying financial statements for such contingencies.

(c) Letters of Credit and Credit Guarantees

ESD maintains two irrevocable letters of credit each of \$69.8 million, with two banks. The letters of credit support variable rate demand notes issued in 2008. The transactions had no impact on the financial position of ESD.

(d) Construction

The Corporation has contracts in place for construction at several sites, which are in varying states of completion. The total value of contracts outstanding at March 2020 is approximately \$948 million.

(e) Lease Commitments

In June 2013, ESD entered into a lease with 633 Third TEI Equities LLC for five units consisting of the entire 33rd through 37th floors at 633 Third Avenue, New York, NY. The lease term commenced on July 1, 2013 and terminates on June 30, 2023. There is also a renewal provision of five years commencing July 1, 2023 and terminating June 30, 2028. Escalation provisions exist for both operating expenses and taxes (real estate, water consumption, sewer rents, rates and charges, county, transit or any other governmental charge of a similar nature).

Minimum lease payments to be paid under the lease agreement for each of the next four fiscal years as of March 31, 2020 are as follows (excluding escalations and option period) (in thousands):

2021	\$ 7,098
2022	7,124
2023	7,124
2024	<u>1,782</u>
Total	\$ <u>23,128</u>

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 18 - Accounting Standards Issued But Not Yet Implemented

GASB Statement No. 83 - "Certain Asset Retirement Obligations." This Statement, issued in November 2016, addresses accounting and financial reporting for certain asset retirement obligations (AROs). Governments that have legal obligations to perform certain future asset retirement activities related to tangible capital assets should recognize a liability based on the guidance in this Statement. The requirements of this Statement are effective for reporting periods beginning after June 15, 2019, which is the fiscal year beginning April 1, 2020 for the Corporation. This Statement is not expected to have a material effect on the consolidated financial statements of the Corporation.

GASB Statement No. 84 - "Fiduciary Activities." This Statement, issued in January 2017, established criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. This Statement is effective for reporting periods beginning after December 15, 2019, which is the fiscal year beginning April 1, 2020 for the Corporation. This Statement is not expected to have a material effect on the consolidated financial statements of the Corporation.

GASB Statement No. 87 - "Leases." This Statement, issued in June 2017, requires recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The requirements of this statement are effective for financial statements for periods beginning after June 15, 2021, which is the fiscal year beginning April 1, 2022 for the Corporation. Management is in process of evaluating the potential impact due to the implementation of this Statement on the consolidated financial statements of the Corporation.

GASB Statement No. 88 - "Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements." This Statement, issued in April of 2018, requires that additional essential information related to debt be disclosed in notes to financial statements, including unused lines of credit; assets pledged as collateral for the debt; and terms specified in debt agreements related to significant events of default with finance-related consequences, significant termination events with finance-related consequences, and significant subjective acceleration clauses. This Statement also requires that existing and additional information be provided for direct borrowings and direct placements of debt separately from other debt. The provisions of this Statement are effective for reporting periods beginning after June 15, 2019, which is the fiscal year beginning April 1, 2020 for the Corporation. Management is in the process of evaluating the potential impact of this Statement on the consolidated financial statements of the Corporation.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 18 - Accounting Standards Issued But Not Yet Implemented, Continued

GASB Statement No. 89 - "Accounting for Interest Cost Incurred before the End of a Construction Period." This Statement, issued in June 2018, establishes accounting requirements for interest cost incurred before the end of a construction period. Such interest cost includes all interest that previously was accounted for in accordance with the requirements of paragraphs 5-22 of Statement No. 62 - "Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements" which are superseded by this Statement. The requirements of this Statement are effective for reporting periods beginning after December 15, 2020, which is the fiscal year beginning April 1, 2021 for the Corporation. Management is in the process of evaluating the potential impact due to the implementation of this Statement on the consolidated financial statements of the Corporation.

GASB Statement No. 91 - "Conduit Debt Obligations." This Statement, issued in May of 2019, requires a single method be used for the reporting of conduit debt obligations. The focus of the Statement is to improve financial reporting by eliminating diversity in practice associated with (1) commitments extended by issuers, (2) arrangements associated with conduit debt obligations, and (3) related note disclosures. The requirements of this Statement are effective for reporting periods beginning after December 15, 2021, which is the fiscal year beginning April 1, 2022 for the Corporation. Management is in the process of evaluating the potential impact due to the implementation of this Statement on the consolidated financial statements of the Corporation.

GASB Statement No. 92 - "Omnibus 2020." This Statement, issued in January 2020, clarifies implementation of GASB Statements No. 73, 74, 84 and 87, generally effective for fiscal years beginning after June 15, 2021, which is the fiscal year beginning April 1, 2022 for the Corporation. Management is in the process of evaluating the potential impact of this Statement on the consolidated financial statements of the Corporation.

GASB Statement No. 93 - "Replacement of Interbank Offered Rates." This Statement, issued in March 2020, addresses the accounting and financial reporting implications that result from the replacement of an interbank offered rate (IBOR) - most notably, the London Interbank Offered Rate (LIBOR), which is expected to cease to exist in its current form at the end of 2021. The requirements of this Statement are effective for reporting periods after June 15, 2021, which is the fiscal year beginning April 1, 2022 for the Corporation. Management is in the process of evaluating the potential impact due to the implementation of this Statement on the consolidated financial statements of the Corporation.

GASB Statement No. 94 - "Public-Private and Public-Public Partnerships and Availability Payment Arrangements." This Statement, issued in March 2020, addresses issues related to public-private and public-public partnerships (PPPs). The requirements of this Statement are effective for reporting periods beginning after June 15, 2022, which is the fiscal year beginning April 1, 2023 for the Corporation. This Statement is not expected to have a material effect on the consolidated financial statements of the Corporation.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements, Continued

Note 18 - Accounting Standards Issued But Not Yet Implemented, Continued

GASB Statement No. 96 - "Subscription-Based Information Technology Arrangements." This Statement, issued in May 2020, provides guidance on the accounting and financial reporting for subscription-based information technology arrangements (SBITAs) for government end users. To the extent relevant, the standard for SBITAs are based on the standards established in Statement No. 87 - "Leases," as amended. The requirements of this Statement are effective for fiscal years beginning after June 15, 2022, which is the fiscal year beginning April 1, 2023 for the Corporation. Management is in the process of evaluating the potential impact due to the implementation of this Statement on the consolidated financial statements of the Corporation.

GASB Statement No. 97 - "Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans - an amendment of GASB Statements No. 14 and No. 84, and a supersession of GASB Statement No. 32." This Statement, issued in June 2020, sets requirements for a primary government's determination of component units which do not have governing boards; amends the financial burden criterion in paragraph 7 of Statement No. 84; sets required classifications for Section 457 plans and applies Statement No. 84, as amended, to IRC Section 457 arrangements; and supersedes remaining provisions of Statement No. 32, as amended, regarding investment valuation requirements for Section 457 plans. The requirements of this Statement in (1) paragraph 4 of this Statement as it applies to defined contribution pension plans, defined contribution OPEB plans, and other employee benefit plans and (2) paragraph 5 of this Statement are effective immediately. All other requirements of this Statement are effective for reporting periods beginning after June 15, 2021 which is the fiscal year beginning April 1, 2022 for the Corporation. Management is in the process of evaluating the potential impact due to the implementation of this Statement on the consolidated financial statements of the Corporation.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Required Supplementary Information
Schedule of Changes in the Corporation's
Total OPEB Liability and Related Ratios
Year ended March 31, 2020

	<u>2020</u>	<u>2019</u>
Total OPEB liability:		
Service cost	\$ 6,694	6,503
Interest on total OPEB liability	5,373	5,012
Difference between expected and actual experience	(9,236)	-
Changes in assumptions	15,922	(654)
Benefit payments	<u>(2,885)</u>	<u>(2,802)</u>
Net change in total OPEB liability	15,868	8,059
Total OPEB liability at beginning of year	<u>131,797</u>	<u>123,738</u>
Total OPEB liability at end of year	<u>\$ 147,665</u>	<u>131,797</u>
Covered payroll	<u>\$ 31,564</u>	<u>28,136</u>
Total OPEB liability as a percentage of covered payroll	467.8%	468.4%

Notes to schedule:

Changes of assumptions - Changes of assumptions and other inputs reflect the effects of changes in the discount rate each period. The following are the discount rates used in each period:

2020	2.27%
2019	3.92%

This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10 year trend is compiled, the Corporation is presenting information for those years for which information is available.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Required Supplementary Information
Schedule of Corporation's Proportionate Share of the Net Pension Liability
Year ended March 31, 2020

NYSERS Pension Plan (in thousands)						
	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Corporation's proportion of the net pension liability	0.0937709%	0.0900706%	0.0892992%	0.0864938%	0.0882936%	0.0882936%
Corporation's proportionate share of the net pension liability	\$ 6,644	2,907	8,391	13,883	2,983	3,989
Corporation's covered payroll	\$ 28,156	26,991	26,913	25,802	25,039	23,312
Corporation's proportionate share of the net pension liability (asset) as a percentage of its covered - employee payroll	23.60%	10.77%	31.18%	53.81%	11.91%	17.11%
Plan fiduciary net position as a percentage of the total pension liability	96.3%	98.2%	94.7%	90.7%	97.9%	97.9%

The amounts presented for each fiscal year were determined as of the March 31, 2019, 2018, 2017, 2016, 2015 and 2014 measurement dates of the plans.

This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10 year trend is compiled, the Corporation is presenting information for those years for which information is available.

NEW YORK STATE URBAN DEVELOPMENT
CORPORATION AND SUBSIDIARIES
Required Supplementary Information
Schedule of Corporation's Employer Pension Contributions
Year ended March 31, 2020

		NYSERS Pension Plan (in thousands)								
		<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>
Contractually required contribution	\$	3,771	3,729	3,767	3,575	4,327	4,473	5,217	4,328	3,356
Contributions in relation to the contractually required contribution		<u>3,771</u>	<u>3,729</u>	<u>3,767</u>	<u>3,575</u>	<u>4,327</u>	<u>4,473</u>	<u>5,217</u>	<u>4,328</u>	<u>3,356</u>
Contribution deficiency (excess)	\$	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Corporation's covered payroll	\$	28,156	26,991	26,913	25,802	25,039	23,312	22,475	22,945	22,114
Contributions as a percentage of covered payroll		13.39%	13.82%	14.00%	13.86%	17.28%	19.19%	23.21%	18.86%	15.18%

This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10 year trend is compiled, the Corporation is presenting information for those years for which information is available.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
New York State Urban Development
Corporation:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the consolidated financial statements of New York State Urban Development Corporation and Subsidiaries (the "Corporation"), a component unit of the State of New York, which comprise the consolidated statement of net position as of March 31, 2020, and the related consolidated statements of revenue, expenses and changes in net position and cash flows for the year then ended, and the related notes to consolidated financial statements, and have issued our report thereon dated August 12, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Corporation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Corporation's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Corporation's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Corporation's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Corporation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

EFPR Group, CPAs, PLLC

Williamsville, New York
August 12, 2020

INDEPENDENT AUDITORS' REPORT ON INVESTMENT COMPLIANCE

The Board of Directors
New York State Urban Development
Corporation:

Report on Investment Compliance

We have audited the New York State Urban Development Corporation and Subsidiaries' (the "Corporation"), a component unit of the State of New York, compliance with Section 201.3 of Title Two of the Official Compilation of Codes, Rules, and Regulations of the State of New York for the year ended March 31, 2020.

Management's Responsibility

Management is responsible for compliance with the requirements of Section 201.3 of Title Two of the Official Compilation of Codes, Rules, and Regulations of the State of New York.

Auditors' Responsibility

Our responsibility is to express an opinion on investment compliance based on our audit of the compliance requirements referred to above. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. An audit includes examining, on a test basis, evidence supporting the Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on investment compliance. However, our audit does not provide a legal determination of the Corporation's compliance.

Opinion on Investment Compliance

In our opinion, the New York Urban Development Corporation and Subsidiaries complied, in all material respects, with Section 201.3 of Title Two of the Official Compilation of Codes, Rules, and Regulations of the State of New York for the year ended March 31, 2020.

Other

In accordance with Government Auditing Standards, we are required to report all deficiencies that are considered to be significant deficiencies or material weaknesses in internal control; fraud and noncompliance with provisions of laws and regulations that have a material effect on the Corporation's compliance with Section 201.3 of Title Two of the Official Compilation of Codes, Rules, and Regulations of the State of New York and any other instances that warrant the attention of those charged with governance; noncompliance with provisions of contracts or grant agreements, and abuse that has a material effect on the subject matter. We are also required to obtain and report the views of responsible officials concerning the findings, conclusions, and recommendations, as well as any planned corrective actions. We performed our audit to express an opinion on whether the Corporation complied with the aforementioned requirements and not for the purpose of expressing an opinion on the internal control over compliance with those requirements or other matters; accordingly, we express no such opinion. The results of our tests disclosed no matters that are required to be reported under Government Auditing Standards.

This report is intended solely for the information and use of management of the Corporation, the New York State Office of the State Comptroller, the New York State Division of the Budget, and the New York State Corporation Budget Office and is not intended to be and should not be used by anyone other than those specified parties.

EFPR Group, CPAs, PLLC

Williamsville, New York
August 12, 2020