**Job Opening**

**APPLICATION DEADLINE DATE:** July 14, 2022

<table>
<thead>
<tr>
<th>JOB TITLE:</th>
<th>Senior Certification Analyst, SG-18, PEF</th>
</tr>
</thead>
<tbody>
<tr>
<td>APPOINTMENT TYPE:</td>
<td>Permanent</td>
</tr>
<tr>
<td>DEPARTMENT:</td>
<td>Division of Minority &amp; Women-owned Business Development</td>
</tr>
<tr>
<td></td>
<td>North Country Regional Office</td>
</tr>
<tr>
<td></td>
<td>317 Washington Street</td>
</tr>
<tr>
<td></td>
<td>2nd Floor</td>
</tr>
<tr>
<td></td>
<td>Watertown, NY 13601</td>
</tr>
<tr>
<td>LOCATION:</td>
<td>Watertown</td>
</tr>
<tr>
<td>JURISDICTION CLASS:</td>
<td>Non-Competitive</td>
</tr>
</tbody>
</table>

**BASIC FUNCTION:**
The incumbent will follow the Division’s certification application review process to timely and accurately review certification applications and develop recommendations regarding the eligibility of certification applications from Minority and Women-owned Businesses (MWB) as to their ownership and managerial and operational control pursuant to Article 15-A, Section 314 of the Statewide Certification program; partner with Business Development to assist recently certified firms with learning about State contract opportunities, bidding and contracting process, and other resources offered by the DMWBD; answer questions regarding the application process and documents required to meet the Article 15-A requirements.

**WORK PERFORMED:**
- Review certification applications for completeness.
- Prepare written requests for clarifications to applicants based on review and analysis of the application and supporting documentation.
- Contact applicants requesting additional documentation in cases of incompleteness or necessity for up-to-date information on business activities.
- Conduct both virtual and in-person state-wide interviews of applicants, as well as in-person and virtual site visits as necessary.
- Ascertain application’s eligibility for certification.
- Prepare checklists and final reports focusing on issues of ownership and operational and managerial control and develop conclusions relative to applicant eligibility for MWBE status.
- Represent the agency by participating on panels for various business seminars.

**EDUCATION & REQUIREMENTS:**
Six years of experience in contract compliance, affirmative action, or minority and women’s business enterprises. This experience must include the following:
- Planning, developing, implementing, and reviewing programs dealing with minority business enterprise, affirmative action, minority and women’s business program coordination, affirmative action compliance review, OR
- Labor relations directly relating to affirmative action, OR
- Experience in the development and administration of programs designed to facilitate minority and women’s access to employment or business opportunities in the public or private sector.
Substitution:
The following substitutions for the experience described above may be applied as follows:

- An associate degree in business, computer science, marketing, math, finance, accounting, economics, public administration, public policy, or related field, may substitute for two years of experience described above.
- A bachelor’s degree in business, computer science, marketing, math, finance, accounting, economics, public administration, public policy, or related field, may substitute for four years of experience described above.
- A J.D. or master’s degree in business, computer science, marketing, math, business administration, economics, public administration, public policy, or related field, may substitute for one additional year of experience described above.
- Two years of experience as an Assistant Minority Business Specialist or as a Minority Business Specialist I may substitute for six years of experience.

**SALARY RANGE:** $61,270 - $77,912

Note: The starting salary for candidates with no prior State service will be at the minimum hiring rate.

**ADDITIONAL:**
ESD is currently seeking candidates for the Senior Certification Analyst position. This position may be filled at either our Watertown or Plattsburgh office location. Please be advised, a separate job notification has been posted for the Plattsburgh location.

If interested in this position, please forward a cover letter and resume to the e-mail address below by **July 14, 2022**. Be sure to indicate the position title, vacancy ID#, and location you are applying for and specify how you meet the minimum qualifications in your cover letter.

INQUIRE
NYS Department of Economic Development
Human Resources Office
625 Broadway
Albany, NY 12245
Fax: (518) 292-5852
E-Mail: DED-HR@esd.ny.gov

New York State is an Equal Opportunity/Affirmative Action employer

6/14/2022
Reference No. 01117

Pursuant to Executive Order 161, no State entity, as defined by the Executive Order, is permitted to ask, or mandate, in any form, that an applicant for employment provide his or her current compensation, or any prior compensation history, until such time as the applicant is extended a conditional offer of employment with compensation. If such information has been requested from you before such time, please contact the Governor’s Office of Employee Relations at (518) 474-6988 or via email at info@goer.ny.gov.