

Job Opening

Job Posting: April 20, 2017

Application Deadline: May 20, 2017

JOB TITLE: Sr. Project Manager  
DEPARTMENT: Mid-Hudson Regional Office

LOCATION: New Windsor, NY

BASIC FUNCTION: Originate and manage projects to assist with business attraction, retention, growth and start up in the Mid-Hudson Region. Assist Regional Director with Regional Economic Development Council and Consolidated Funding Application administration and processing.

WORK PERFORMED:

- Develop project analysis and review.
- Responsible for coordinating financial analysis of projects with ESD Finance team.
- Prepare various administrative documents, including project Origination paper work, reports, presentations, budget materials and other documents as needed.
- Monitor project compliance to ESD guidelines and regulations.
- Monitor, prepare, and analyze Consolidated Funding Applications submitted to the Regional Office.
- Maintain an understanding and participate in the Mid-Hudson Regional Economic Development Council's work and project review.
- Maintain close contact with IDA's, Chambers, municipalities, and other key economic development agents to coordinate with and assist them with client servicing and business outreach efforts. Attend necessary events.
- Establish and maintain contact with senior managers and executives of target industry companies operating in Mid-Hudson Region (assigned counties) to promote and facilitate their retention, expansions or diversification in NYS.
- Regional Office liaison to various organizations as assigned. This may include the local county Economic Development Corporations.
- Respond to unsolicited inquiries from small businesses, start-ups and ongoing concerns that come to the Regional Office, which require more information than can be provided by administrative staff.
- Other projects as assigned by Regional Director.

EDUCATION & REQUIREMENTS:

Education Level required: Bachelor's degree with strong financial and economic development background. Professional degree, including masters in business administration or public administration, law, or accounting, preferred.

Relevant experience required: 5+ years relevant experience required.

Knowledge required: Project development and government relations, financial analysis, public policy, data analysis, effective writing and oral communication skills a must. Strong computer skills preferred.

APPROXIMATE HIRING SALARY: Up to \$75,000

INQUIRE

Maria Gately, Human Resources Manager - Human Resources Dept., ESD Corporation

**DEADLINE: At least two weeks or until the position is filled.**

**Internal Candidates: COMPLETE A POSTING APPLICATION AND ATTACH A COPY OF RESUME**

**External Candidates: SEND RESUME TO: [Resumes@esd.ny.gov](mailto:Resumes@esd.ny.gov)**

**AN EQUAL OPPORTUNITY EMPLOYER**