



Job Opening

Job Posting: February 12, 2020

Application Period: 30 Days or Until
Position is Filled

****This is a grant funded position with up to 18 months remaining**

JOB TITLE: Commercialization Fellow
DEPARTMENT: NYSTAR

LOCATION: Albany

Basic Function: NYSTAR funds over 70 centers that support the New York State innovation ecosystem. Reporting to the Senior Vice President of NYSTAR, this individual will coordinate efforts to accelerate emerging company growth. Companies will be invited to a central location to receive guidance/assistance to address challenges they face. This position will be responsible for handling functions/activities necessary to ensure the success of this program. This effort will be focused on potential manufacturing companies and technology that may support manufacturing.

Work Performed:

- Provide weekly update to SVP and prepare relevant reports as necessary.
- Identify commercialization bottlenecks across NY and develop/connect with programs that alleviate those needs (pilot content)
- Help 10 REDC regions better connect, create an “investor highway” bringing funders upstate, help NYSTAR assets with company/technology development.
- Leverage partners to provide entrepreneurial training, workshops, and other effective programs.
- Identify feeder networks (commercialization competitions, SBIR awardees, Hot Spots & Certified Incubators etc.) to identify and assist promising start-ups.
- Work closely with NYSTAR team to coordinate efforts.
- Track all company engagement and assistance provided, documenting likely keys to success or causes of start-up failure.
- Participate in working groups and as required.
- Travel primarily in-state.
- Present at meetings (in/out of state) highlighting work done under this grant.
- Oversee and undertake special projects or initiatives as needed.
- Other duties as assigned.

EDUCATION & REQUIREMENTS:

Education Level required: Bachelor in STEM related field

Relevant experience required: Experience with commercialization and entrepreneurial efforts.

APPROXIMATE HIRING SALARY: \$72,121 - \$75,000 (w/ comprehensive benefits package)

INQUIRE

Shawn Bryant, HR Manager - Human Resources Dept.

External Candidates: Send resume to resumes@esd.ny.gov, indicating job title in subject line and salary requirement in email body

Internal Candidates: Complete [Posting Application](#) and attach a copy of resume

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