

## Job Opening

**Job Posting:** April 2022

**Application Deadline: 30 days or  
until position is filled**

**JOB TITLE:** Senior Vice President, ConnectALL

**LOCATION/DEPT:** NYC

### **BASIC FUNCTION:**

Responsible for leading Empire State Development's ConnectALL Office's (CAO) efforts to expand access to digital connectivity and services in New York, including but not limited to access to digital devices and technology, digital education and training, and affordable mobile and fixed broadband. The SVP will build partnerships with government organizations at the local, state, and federal level, the telecommunications industry, and civic organizations. The SVP will lead and manage the CAO staff and mission of achieving universal access to digital connectivity and services in New York.

### **WORK PERFORMED:**

- Lead New York State efforts to expand access to digital connectivity and services across the state, including removing barriers to access resulting from infrastructure deficiencies, price and accessibility concerns, or other limiting factors;
- Set overall strategy for the CAO in consultation with ESD leadership;
- Oversee implementation of the ConnectALL initiative, which will include over \$1 billion in public and private investment to expand access to digital connectivity and services;
- Build partnerships with stakeholders relevant to achieving universal connectivity, including industry, government entities, and community/non-governmental organizations;
- Work with New York State Executive Chamber to build support for new programs that will advance the office's mission;
- In consultation with relevant State and local regulatory and permitting entities, develop proposals and build partnerships necessary to improve regulatory policies and processes to advance the office's mission;
- Oversee research and policy development to drive statewide universal access to digital connectivity and services, including engagement with policy at the local, state, and federal level;
- Develop informational content, written deliverables, analyses, and presentations for internal and external audiences relating to the functional responsibilities described above;
- Manage CAO staff;
- Manage the CAO operating budget;
- Oversee the procurement of necessary professional services, including outside consulting support;
- Perform other relevant duties as assigned by Executive Leadership.

### **EDUCATION & REQUIREMENTS:**

- *Education Level required:* Advanced Degree, including Juris Doctor, Master's in Business Administration, Master's in Public Administration, Master's in Telecommunications or related fields of study. Advanced degree education requirement may be offset by significant additional relevant work experience and/or demonstrated knowledge and skills as noted below.
- *Experience required:* 10+ years relevant work experience on digital access, telecommunications, or related field; experience working in or with government agencies; 3+ years' supervisory/management experience.
- *Knowledge and Skills required:* Strong negotiation skills with ability to communicate effectively with a variety of stakeholders across different levels and types of organizations. Relevant knowledge of the telecommunications industry, and regulatory policies/processes impacting telecommunications infrastructure deployment. Must also demonstrate ability to prioritize in a complex environment as well as proficiency in Microsoft Office computer programs.

**APPROXIMATE HIRING SALARY:** \$145,000 to \$160,000 (w/ comprehensive benefits package)

**INQUIRE**

**External Candidates:** Send resume to Leah Schanke at [resumes@esd.ny.gov](mailto:resumes@esd.ny.gov), list job title & salary requirement in subject line **Internal Candidates:** Complete **Posting Application** and attach a copy of resume

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