

Job Opening

Job Posting: 6/14/2019

Application Deadline: 6/28/2019

JOB TITLE: Senior Project Manager

LOCATION: Binghamton, NY

DEPARTMENT: Regional Office

BASIC FUNCTION: Originate and manage projects to assist with business retention, growth and start up in the Southern Tier Region. Assist Regional Director with Regional Economic Development efforts and Consolidated Funding Application administration and processing.

WORK PERFORMED:

- Respond to inquiries, address concerns, and explain ESD programs services and to companies, organizations, and regional stakeholders
- Prepare various administrative documents, including project origination paper work, reports, presentations, budget materials, and other documents as needed.
- Develop project analysis and review - responsible for coordinating financial analysis of projects with ESD Finance team.
- Monitor project compliance to ESD guidelines and regulations.
- Monitor, prepare, and analyze Consolidated Funding Applications and other program applications and proposals submitted to the Regional Office.
- Maintain an understanding and participate in the Southern Tier Regional Economic Development Council's work and project review.
- Perform outreach, manage relationships and maintain contact with IDA's, Chambers, municipalities, and other key economic development agents to coordinate with and assist them with client servicing and business outreach efforts. Attend necessary events.
- Establish and maintain contact with senior managers and executives of target industry companies operating in the Southern Tier to promote and facilitate their retention, expansions or diversification in NYS.
- Other projects as assigned by Regional Director.

EDUCATION & REQUIREMENTS:

Education Level required: Bachelor's degree with strong financial and economic development background; Professional degree, including masters in business administration or public administration, law, or accounting, preferred.

Relevant experience required: 5+ years relevant experience required.

Knowledge required: Project development, government relations, financial analysis, public policy, data analysis, strong reading, writing, and verbal communication skills. Strong computer skills including MS Word, PowerPoint, Excel, and Outlook required.

APPROXIMATE HIRING SALARY: Starting at \$70,706 (w/ comprehensive benefits package)

INQUIRE

Shawn Bryant, HR Manager, Human Resources

Internal Candidates: COMPLETE A POSTING APPLICATION AND ATTACH A COPY OF RESUME

External Candidates: SEND RESUME TO: Resumes@esd.ny.gov

WE ARE AN EQUAL OPPORTUNITY EMPLOYER COMMITTED TO DIVERSITY