

Job Opening

Job Posting: 8/21/2017

Application Deadline: 9/21/2017

JOB TITLE: VP, Real Estate Development and Planning

LOCATION: NYC

DEPARTMENT: Real Estate Development

BASIC FUNCTION:

Reporting directly to the Executive Vice President of Real Estate Development & Public/Private Partnerships, the Vice President manages a portfolio of priority projects from conception to financial close. Responsible for guiding planning studies, negotiating public dispositions, working with elected officials, responding to press inquiries and briefing senior leadership at the State.

WORK PERFORMED:

- Supervise, plan, organize, direct and coordinate multidisciplinary teams tasked with planning and redeveloping surplus State-owned property or properties of interest to the corporation.
- Manage the tasks of various parties involved in the purchase or lease of property within the New York State approval process. These parties include architects, engineers, appraisers, title abstract companies, landlords, landowners, attorneys, environmental planners, various State agencies and external parties.
- Manage, coordinate, make recommendations to assign workload and deploy resources as necessary to ensure effective and timely completion and assign projects.
- Lead multidisciplinary teams through complex public-private partnership negotiations.
- Provide strategic recommendations to further the mission of ESD through re-use of surplus property.
- Represent ESD at conferences and public functions.
- Participate in outreach meetings/functions with prospective clients and professional organizations.
- Participate in strategic planning activities.
- Develop and implement policies and procedures for the real property services programs.
- Comply with, and ensure staff working on projects comply with, all federal, New York State and ESD regulations, statutes, policy and procedures

EDUCATION & REQUIREMENTS:

Education Level: Bachelor's degree required; graduate degree in real estate, finance, urban planning, business, law, public policy or related field strongly preferred.

Equivalent Experience required: 5+ years' experience in at least one of the following fields: real estate, construction, economic development, urban planning, public administration or related field.

Knowledge required: Knowledge of public policy, urban planning, real estate and/or other fields related to economic and real estate development. Knowledge of construction is a plus.

License: Must have valid driver's license.

APPROXIMATE HIRING SALARY: Up to \$115,000

INQUIRE

Leah Schanke, AVP, Human Resources - Human Resources Dept., ESD Corporation
Internal Candidates: COMPLETE A POSTING APPLICATION AND ATTACH A COPY OF RESUME

External Candidates: SEND RESUME TO: Resumes@esd.ny.gov

AN EQUAL OPPORTUNITY EMPLOYER