NEW YORK STATE OF OPPORTUNITY. | Empire State Development

REQUEST FOR PROPOSALS

Quantum Technology Landscape Study

Addendum # II

Release Date: January 15, 2026

The following is a list of additional responses to questions submitted by prospective respondents to the RFP for the **Quantum Technology Landscape Study**.

Additional Q&A

No.	Question	Answer
18	The RFP mentions compliance with ISO 27001, 27005, and 27035 standards. Can you clarify if you expect full certification at the start of the project, or if compliance can be demonstrated as part of the execution phase? What documentation or steps should we include to demonstrate our compliance with these standards?	Vendor does not need to be ISO Certified. Standards can be found here https://www.iso.org. Vendor may demonstrate and satisfy compliance with the standards outlined utilizing comparable Security Standards if approved by ESD's CISO.
19	The RFP mentions compliance with federal laws in relation to AI. Could you specify which specific legal acts or regulations related to AI should be adhered to for this project?	This can be used for reference https://nvlpubs.nist.gov/nistpubs/ai/NIST.AI.100-1.pdf
30	Are responding organizations and their subcontractors expected to be ISO 27001 and GDPR compliant? Or is it expected that any future applications or cloud platforms recommended to ESD under this engagement be subject to the Information Security Brief and comply with standards at a minimum?	For GDPR it would be determined on the use case business requirements developed between the business units and selected vendor. IF GDPR compliance is triggered, guidelines must be followed. For ISO refer to the link below https://www.iso.org.
31	Will ESD make their policies around AI available to responding organizations to ensure AI use follows those guidelines?	AI policies will be shared with the winning vendor. If AI is utilized, the component must be approved by ESD's CISO.
49	Diversity Scoring: Since no specific MWBE participation goals are set for this project, will the 5 points for "Diversity Practices" be scored exclusively on the prime respondent's internal corporate practices (Appendix B)?	Up to 5 points will be awarded based upon the contents of the Diversity Practices Questionnaire Appendix B.
59	Please clarify how the eight questions in the Diversity Practices Questionnaire add up to the maximum awardable 5 points. Are each of the 8 questions equal in weight? For example, how many points would question 8 be worth alone (entering into a partnership or subcontractor agreement with NYS certified minority and women owned businesses)?	The eight questions of the Diversity Practices Questionnaire are scored according to a matrix. The matrix has a total of 100 points. Each question has a different maximum point value. The total points for Diversity Practices (out of 100), is 5% of the overall Technical Proposal score.