

REQUEST FOR PROPOSALS NEW YORK STATE MWBE BUSINESS GROWTH ACCELERATOR (BGA) PROGRAM DESIGN and IMPLEMENTATION

Question and Answer Posting – July 30, 2024

All questions obtained from Pre-submission Session 1 (July 15, 2024), Pre-submission Session 2 (July 23, 2024) and the Question & Answer Period outlined in the RFP schedule (deadline July 26, 2024, 5pm)

1. We are considering a multi-region proposal. One region has strong and vibrant MWBE firms to recruit, while the other region will likely fall short of the 25 min. participants. Is the minimum participant for the regions combined or each region?
 - a. The minimum participant requirement of 25 firms applies to each region, as indicated in the BGA 3.0 program core program metrics. Each region must meet the minimum requirement independently to ensure a balanced distribution and effective program implementation across regions (RFP pages 6 and 27).
2. Can you share the targeted industries?
 - a. The targeted industries for the BGA 3.0 program include the construction industry (horizontal and vertical) and semiconductor fab construction industry. Specific sectors or trades within these industries include electricians, mechanical workers, welders, pipe fitters, carpenters, and general construction trades (RFP Pages 7 and 9). Additionally, Annex A – State Agency & Authority Targeted Trades include trades in which forecast the needs of state agencies and authorities who are encouraged to participate in the BGA 3.0 program to increase their MWBE utilization.
3. I noticed the September 2 start date. Does this mean we would need to recruit up to 25 businesses for the cohort by 9/2?
 - a. No, the September 2 start date is our anticipated Incubator contract start date. This date will depend on when contracts and/or Notices to Proceed are executed. This date marks the anticipated start of the program, by which Incubators can begin the MWBE outreach, identification, and recruitment process. Specifically, this process should start immediately after the contract is awarded, with the goal of having all participants selected and onboarded within three (3) months of the contract start date or notice to proceed letter.
4. May we have a conversation after the pre-submission meeting? I would like to know more information if possible.
 - a. Direct communication with ESD staff outside of the designated contacts and channels is prohibited due to the restrictions under the Procurement Lobbying Law. All questions must be submitted in writing via email to BGA2024@esd.ny.gov. Our Procurement Team will answer all questions and post them on the RFP webpage as indicated in the schedule of dates Addendum #2 - Change in Schedule of Dates
5. Is this being recorded, and will we have access to the slides?
 - a. Yes, the PowerPoint slides will be made available to all attendees and posted on the RFP webpage at <https://esd.ny.gov/doing-business-ny/requests-proposals/request->

proposals-new-york-state-mwbe-business-growth. However, the pre-submission conference was not recorded.

6. I am a recruitment agency that specializes in DEI University and Career Services in the Semiconductor/Engineering space. Can I still participate?
 - a. While the primary focus is on Incubators with experience in business development and technical assistance, recruitment agencies can participate in the BGA 3.0 program as long as they meet the program's eligibility criteria and can demonstrate the ability to effectively recruit and support MWBE firms in the targeted industries. Also, partnerships with organizations specializing in DEI recruitment could be valuable. It is recommended to highlight this expertise in your proposal and demonstrate how it aligns with the program goals.
7. What are the different regions?
 - a. The BGA 3.0 program covers the ten regions of New York State: Long Island, New York City, Mid-Hudson, Capital Region, North Country, Mohawk Valley, Central New York, Southern Tier, Finger Lakes, and Western New York. (RFP Page 8). You can also access the Empire State Development regional map at <https://esd.ny.gov/regions>
8. What counts as a State Contract or Grant?
 - a. State contracts and grants refer to procurement contracts and grant awards issued by New York State agencies and authorities. The BGA 3.0 program is a procurement contract and is subject to the State's procurement and contracting regulations. (RFP Page 6)
9. Do you need to have a match for the incentive funding?
 - a. No, the matching fund does not apply to the incentive funding. Incubators must provide matching funds equivalent to at least 20% of the DMWBD award amount corresponding to the core program funding. This can include cash contributions or in-kind contributions relevant to program delivery (RFP Page 32).
10. Does the NYS contract eligibility criteria include subcontracts and municipal contracts or just NYS Agency contracts?
 - a. The eligibility criteria primarily focus on contracts awarded by New York State agencies. However, subcontracts and municipal contracts can also be considered if the projects are state or municipality-funded initiatives.
11. Is there a limit to the percentage of the contract that can be subcontracted?
 - a. Yes, there is a limit. The maximum percentage of the contract that can be subcontracted will be determined based on the specific requirements and conditions outlined in the program guidelines (RFP Page 38 -41, XIV. General Provisions).
12. What if the region does not have 25 businesses that meet the criteria?
 - a. If a region does not have 25 businesses that meet the criteria, the Incubator must demonstrate a robust recruitment strategy and engage in additional outreach to identify and recruit eligible MWBEs to meet the minimum requirement. The Incubator can also propose to explore partnerships with organizations in other regions to reach the required number of participants.

13. Are we restricted to the industry trades or can there be a variety of industries with a focus on construction?
 - a. Yes, the primary focus is on the construction industry and related trades, semiconductor fab construction trades, or State Agency & Authority Targeted Trades to align with the program's goals and regional economic development opportunities. This ensures that the participants will have a clear path in securing state contracts and be able to maximize engagement with the DMWBD and potentially state agencies and authorities during the BGA 3.0 program.

14. Are we allowed to use our proprietary training program for the BGA Program? I read in the RFP that rights to materials belong to the BGA program.
 - a. Incubators can incorporate their proprietary training programs as long as they align with the RFP's curriculum requirements and the rights to the materials developed under the BGA program are transferred to ESD. This ensures that the program's resources can be utilized for future initiatives and benefit a broader audience. (RFP Page 40)

15. Some of the metrics seem out of the control of the program i.e. new capital, and winning contracts. How are efforts tracked vs actual success?
 - a. Efforts are tracked through a combination of cohort-level metrics and individual firm success stories. These metrics include changes in revenue, job creation, contracts secured, and capacity building milestones. The program emphasizes both quantitative and qualitative data while tracking metrics related to both efforts (e.g., number of firms with credit growth) and actual success (e.g., number of firms with secured contracts). This allows for a comprehensive evaluation of the program's progress, effectiveness, and impact. (RFP Page 27)
 - b. The reporting templates provided include narrative sections Incubators could use to provide any qualitative data and insights on their progress, challenges, and successes, as well as efforts deployed to achieve the said progress and successes. Incubators are encouraged to tailor the templates to their specific needs and activities to capture any activities and effort level for both Incubators and participating MWBE firms, if needed. (Annex D – BGA Quarterly Report Template)

16. Would contracts through local municipalities, and counties count?
 - a. Yes, even though the focus is on increasing MWBE participation in state agency and authority contracts, contracts through local municipalities and counties will count as long as they meet the specified criteria and demonstrate the MWBE's capability and experience in handling public contracts. (RFP Page 27)

17. The goal for participant contracts includes grants - what is meant by grants?
 - a. Grants refer to financial awards provided by state, local, or private entities to support social, economic, or infrastructure development initiatives that a business may or may not otherwise develop. However, the BGA 3.0 program award will be issued as a procurement contract and subjected to the State's procurement and contracting regulations.

18. Is the BGA 3.0 program a renewable grant if we do well after 18 months? Meaning can we apply again if we are successful?

- a. The BGA 3.0 program is designed as an 18-month initiative. While there is no explicit mention of renewability, successful Incubators are encouraged to apply for future iterations of the program if they demonstrate a strong track record of performance and impact and continued alignment with the program goals.
19. As an Incubator, can you summarize what my participation will be in the program?
- a. As an Incubator, your participation involves designing and implementing the BGA 3.0 program in your selected region(s), including recruiting and selecting participants, delivering the curriculum, providing mentorship and technical assistance, facilitating networking events, and tracking and reporting on program outcomes (successes and challenges). Your role is to support MWBEs in achieving significant business growth and securing public and private contracts. (RFP Page 6)
20. For clarity, can you please summarize what are the benefits of my participation in the program as a business in quick bullet points?
- a. As a BGA 3.0 Incubator, your potential benefits include, but are not limited to (RFP Page 6):
 - i. Making a Difference: Empower minority and women-owned business enterprises (MWBEs) to thrive in New York State's dynamic business landscape.
 - ii. Showcasing Your Expertise: Position your organization as a leader in business development and technical assistance for MWBEs.
 - iii. Expanding Your Network: Connect with diverse growth-oriented MWBEs, state agencies, industry partners, and subject matter experts (SMEs).
 - iv. Partnership building: Partner with the NYS Division of Minority and Women's Business Development on the leading MWBE capacity-building program.
 - v. Gaining Recognition: Be recognized for your contribution to fostering a more inclusive and equitable economy in New York State.
 - vi. Accessing Financial Incentives: Receive funding to support program delivery and earn additional incentives based on performance.
21. If state MWBE certifications are pending for potential BGA program participants, can they still be considered? Or are there ways to get them certified for the program?
- a. Businesses with pending NYS MWBE certifications can still be considered for the program if they demonstrate a strong potential for certification. However, their participation is contingent upon receiving their certification before the program start date. The DMWBD may assist in expediting the certification process to ensure eligibility, but this support will be on a case-by-case basis and with no guarantee of certification before the start of the program. The DMWBD highly recommends that Incubators thoughtfully and efficiently decide which businesses they will spend their efforts on during the three (3) months of outreach following the signing of the contract.
22. Do the businesses need to be in New York State only?
- a. Yes, businesses (both Incubators and MWBE firms) must be primarily located and operating within the Incubator's designated region(s) to participate in the program. Out-of-state Incubators must have a physical representation in the region(s). They may also partner with other organizations that have physical representation in the regions if needed. The DMWBD is not responsible for facilitating these partnerships or teaming agreements/arrangements. (RFP Page 31)

23. Will having in-person “office hours” for participants be enough for having an in-person location? I’m a mostly virtual office. Our team is located in Syracuse however it is remote.
- Yes, having in-person “office hours” for participants could suffice for having an in-person location for technical assistance and one-on-one mentoring and coaching, and more. However, having all your “office hours” in-person is not mandatory. Having in-person “office hours” is important to meet the program’s requirements for direct engagement and support. The DMWBD recommends a hybrid model that combines virtual and in-person interactions. The key is to ensure accessibility and engagement for all participants, regardless of their location. (RFP Page 13)
 - Similarly, while a physical office presence in the region is preferred, it is not mandatory. The key is to demonstrate the ability to effectively serve clients in the proposed region(s), whether through a physical office, virtual office hours, or a combination of both. The location of service delivery should be disclosed in the proposal. (RFP Page 17)
 - Please be advised that in-person “office hours” cannot replace (permanent or temporary) in-person training space for participants.
24. Can New York City agencies and authorities be included as participating stakeholders? Would the Port Authority be included? Or are the participating agencies and authorities only NYS agencies and authorities?
- While the primary focus is on New York State agencies and authorities, the inclusion of New York City agencies and authorities, including the Port Authority, is encouraged and can be a valuable addition to the program. The RFP encourages the engagement of various stakeholders to maximize opportunities for MWBEs (RFP Page 10).
25. Can private companies be included in the mix of participating stakeholders? Thus, if a contract holder is a private company working on a New York State project and awards a subcontract to an MWBE, then that contract may be included in the awards calculations for an MWBE.
- Yes, private companies can be included as participating stakeholders. If a private company working on a New York State project awards a subcontract to an MWBE, that contract can be included in the award calculations for the MWBE, if it aligns with the program's goals and requirements (RFP Page 10).
26. Measuring job creation occurs in two areas: in the office and in the field. Field jobs are contingent on actual work since this is labor on a job and is considered a fluctuating number. Office jobs may be more finite, but here again, there may be changes as a result of the number of projects in an active pipeline, i.e., the need for additional estimators, and project managers contingent on active projects. What are your metrics for job creation in light of these two categories?
- Job creation metrics include both permanent and temporary jobs, covering both office and field positions. The program aims to track the number of new positions created and retained, considering the fluctuating nature of field jobs and the more stable office jobs resulting from the program's assistance. (RFP Page 27).
 - Incubators could report on temporary jobs as they occur in their quarterly report using the quarterly report template provided or by tailoring the templates to their specific needs. (Annex D – BGA Quarterly Report Template)
 - Regarding job creation, there is a formula for new job creation used by the NYS Department of Transportation that is based on revenue. This metric has been applied at

- the MTA. May this formula be applied to calculate job creation, even as a quality control to manual reporting.
- d. While the RFP does not mandate a specific formula, using the NYS DOT or Metropolitan Transportation Authority (MTA) formula for job creation can be a helpful tool for estimating and validating job creation numbers. The BGA program encourages the use of established and accurate metrics for tracking program impact. We recommend you include this methodology in your proposal if you choose to use it. (RFP Page 27)
27. Is the goal of this Incubator to develop prime contract opportunities as well as subcontracting opportunities?
- a. Yes, the goal of the Incubator is to develop both prime contract and subcontracting opportunities for participating MWBEs. The program aims to enhance the competitiveness of MWBEs in securing high-value bids as primes and subcontractors. (RFP Page 6)
28. Regarding the Micron Project: are there specific types of trades and consultants that satisfy Micron's scope?
- a. The BGA program encourages the inclusion of semiconductor fab construction trades, which are relevant to the Micron project. These trades include, but are not limited to electricians, mechanical workers, welders, pipefitters, and other construction-related trades necessary for semiconductor fabrication (RFP Pages 8 and 9).
29. Would we need a physical office presence in one of the regions that we propose to service? We're based in NYC and have a physical presence there; but we can also easily service clients from Long Island. To be considered for that region, would we need to provide a second location? Do we need to disclose that location in the proposal?
- a. Having a physical office presence in each proposed region is recommended to effectively service clients. The DMWBD encourages Incubators to partner or team up with organizations that have a physical presence in regions to plan to serve if they do not have a physical presence there. However, a physical office presence in the region is not mandatory.
- b. If you plan to service multiple regions, you should disclose the location of your offices in the proposal and demonstrate your capacity to support the regional program needs (RFP Page 17).
30. In terms of recruitment, is there an application that ESD has used in the past that we should adopt, or should we develop our own questions in accordance with your criteria as well as our own program admission and candidate vetting criteria?
- a. Incubators should develop their own application questions in accordance with the program criteria outlined in the RFP, as well as their own program admission and candidate vetting criteria. This ensures that the selection process is tailored to meet the specific needs of the program and the participating MWBEs (RFP Page 15-16).
31. If an MWBE is already part of another program, such as the MTA, SCA, or another mentoring program, may they be considered for eligibility in the Incubator?
- a. Yes, MWBEs participating in other programs, such as the MTA or SCA mentoring programs, can still be considered for eligibility in the BGA 3.0 program, as long as they

meet the program's eligibility requirements and demonstrate a need for the specific services offered by the BGA program (RFP Page 31).

32. Can you share lessons learned and best practices from the earlier iterations of the Incubator program? The summary results of the program are available in the RFP. Is there any additional information that may be useful in planning the program for the RFP Response?
 - a. Lessons learned and best practices from BGA 1.0 and 2.0 include the importance of tailored support, robust participant selection criteria, and comprehensive post-program support. Emphasizing these aspects can enhance the effectiveness of the program. The detailed results and accomplishments of previous iterations are available in Annex C – BGA 1.0 & 2.0 Results (RFP, p. 36, and 63-64).

33. Are there specific quantitative requirements for the networking events? How many prime contractors must participate?
 - a. The RFP does not specify an exact number of prime contractors required to participate in networking events. However, the goal is to facilitate quality and relevant networking and matchmaking opportunities between MWBEs, prime contractors, and state agencies to maximize business development (RFP Page 15).

34. Is there a standardized form for the Business Growth Plan? Will the form we choose to use require prior approval from ESD?
 - a. There is no standardized form for the Business Growth Plan. Incubators can choose the format that best suits their program and participants' needs. However, the chosen form should be included in the proposal for review and approval by ESD (RFP Page 15).

35. What role do 'strategy agency partners' play in the program? Is there a formal commitment required, or an informal one?
 - a. Strategy agency partners play a crucial role in the program by providing industry insights, outreach, recruitment support, contracting opportunities, and potentially offering mentorship or other forms of support to MWBEs. While a formal commitment is not required, the DMWBD encourages establishing strong relationships and effective collaboration with these partners is essential for the program's success (RFP Pages 8-10).

36. In the instance where an MWBE drops out of the program – for health or other personal reasons – may the seat be replaced by another newly recruited firm?
 - a. Yes, in the event of an MWBE dropping out of the program, the seat can and should be replaced by another newly recruited firm, as long as the replacement meets the eligibility criteria, and the overall cohort size remains within the specified limits. The Incubator must, however, ensure that the program's objectives are met. (RFP Page 6)
 - b. The DMWBD encourages Incubators to compile and maintain a waiting list of potential MWBE firms to address dropout issues.

37. If you are bidding on two regions, can both regions participate in educational sessions and networking events at the same time?
 - a. Yes, if bidding on two regions, both regions can participate in educational sessions and networking events simultaneously, as long as the quality and effectiveness of the services provided to each region are not compromised. The proposal should outline how the Incubator will ensure equitable access and engagement for participants, as well as

effective coordination and delivery of program activities across the regions in both regions. (RFP Page 13 - 14)

38. Are vendors expected to be ISO 27001 and GDPR compliant? Or is it expected that any future applications or cloud platforms recommended to ESD under this engagement be subject to the Information Security Brief and comply with standards at a minimum?
- The RFP does not explicitly mandate that vendors must be International Organization for Standardization (ISO) 27001 and General Data Protection Regulation (GDPR) compliant. However, it is expected that any future applications or cloud platforms recommended to ESD under this engagement adhere to the Information Security Brief and comply with applicable standards to ensure data protection and security.
 - Vendors should ensure that their services meet professional standards and incorporate best practices for information security as outlined by ESD's requirements. This includes addressing data protection and regulatory compliance in line with recognized standards, such as ISO 27001 and GDPR, where relevant.
 - For more details, refer to the RFP document, specifically the section on contractor services and professional standards (RFP, p. 12).
39. Please can you share the names of the past awardees from the past two rounds?
- Yes, below is the list of the past awardees from BGA 1.0 and BGA 2.0. The results and accomplishments of these programs are summarized in the document, highlighting the success and impact on participating MWBEs ([Annex C – BGA 1.0 & 2.0 Results](#)).

BGA 1.0		BGA 2.0	
Organizations	Regions	Organizations	Regions
BUSINESS OUTREACH CENTER NETWORK (BOC)	Mid-Hudson	AL CONSULTING GROUP INC. (ALC)	New York City Long Island
WOMEN'S ENTERPRISE DEVELOPMENT CENTER (WEDC)	Syracuse	BUSINESS OUTREACH CENTER NETWORK INC. (BOCNET)	Mid-Hudson
SYRACUSE UNIVERSITY/SOUTH SIDE INNOVATION CENTER (SSIC)	NYC	NEW YORK STATE TECHNOLOGY ENTERPRISE CORPORATION (NYSTEC)	Capital District
		THE CITY OF SYRACUSE	Central NY Mohawk Valley

40. Will you be sharing these slides?
- Yes, the PowerPoint slides presented during the pre-submission conferences will be made available to all attendees at the BGA 3.0 RFP webpage of the [Request For Proposals - New York State MWBE Business Growth Accelerator \(BGA\) Program Design And Implementation](#) or at <https://esd.ny.gov/doing-business-ny/requests-proposals/request-proposals-new-york-state-mwbe-business-growth>.

41. I'm not interested in running the entire program but rather being a major partner, especially with running the events. Can/should I consider applying?
- The DMWBD will not consider applications aiming at covering a partial part of a regional program. However, we encourage all competent and interested parties that bring diverse expertise to the program enter a collaboration, partnership, or teaming agreement with one or more organization(s) to cover one or two regions. Their proposal must demonstrate how their partnership structure and combined capabilities and experience meet BGA 3.0 program eligibility requirements.
 - If a major partner that could bring diverse expertise to the BGA 3.0 program is only interested in subcontracting opportunities, the DMWBD encourages them to email their capability statement, along with the region(s) that they would be interested in working in, to BGA2024@esd.ny.gov. The DMWBD will share their information with the selected regional Incubators for consideration for any contracting opportunities in their desired fields or services.
42. Does ESD pay vendors on time, pending/assuming paperwork is in order?
- ESD typically pays vendors on time, assuming all required paperwork and deliverables are in order and are promptly submitted according to the program milestone schedule and timeline.
43. Can we have 2 partners that have accumulated the 500K requirement?
- The RFP, page 31, states that MWBE firms must demonstrate annual revenues between \$500,000 and \$5 million. This requirement does not apply to potential Incubators. If an interested MWBE in the BGA 3.0 program does not meet the financial and operational requirements of the program individually, they are encouraged to partner with one or more MWBEs to meet these requirements and operate as a single entity for the purposes of the program. In such situations, they may be considered eligible. However, it's crucial to clearly define their partnership structure and ensure they meet all other eligibility requirements. They will also be required to be NYS MWBE certified before the start of the training curriculum before they can be accepted into the program.
44. Does the lead applicant have to be an Incubator that is based in New York?
- While the RFP does not explicitly state that the lead applicant must be based in New York, the program's focus is on supporting New York State MWBEs. Consequently, the DMWBD strongly recommends that the lead applicant have a significant presence in New York, demonstrating a deep understanding of the local business landscape and the ability to effectively train and support MWBEs within the selected region(s).
45. How soon after meeting each Incentive requirement will these funds be awarded?
- Incubators awarded under this RFP will receive payments on a quarterly basis upon satisfactory submission of reimbursement request packages and in alignment with the approved program milestones and quarterly report schedule (RFP Page 30).
 - The DMWBD expects to disburse incentive funds in the quarter following the achievement upon verification that the incentive requirements have been met.

46. Will the incentive funds have the same restrictions as the core funds, in terms of allowable expenses for spending? Or will these funds be unlocked and available for the awardees to use as they see fit?
- Incentive funds are not subject to the same restrictions as the core funds and can be used more flexibly by the Incubators. The use of the incentive funds should support program objectives.
 - Core funds must be used in accordance with the allowable expenses outlined in the program guidelines. The use of these funds is monitored to ensure compliance with program objectives and financial regulations.
47. If Incentive Funds are awarded, must they be used before the end of the 18-month project, or will they be available for the awardee to spend after the official project period ends?
- Incentive funds are tied to specific program outcomes achieved during the 18-month program period. The DMWBD encourages Incubators, to the extent possible, to utilize these funds for activities that support and enhance the program's goals within that timeframe. But this is not mandatory.
 - The DMWBD encourages Incubators to submit their incentive disbursement requests in the quarter following the achievement along with supporting documentation for prompt review and process.
 - All core and incentives requests must be submitted by the end of the 18-month period or within 3 months after the program completion.
48. Is food an allowable expense (ex. refreshments for participants during planned workshops)?
- Food and/or beverage can be expensed via the acceptable sources of matching funds. Please see page 32 of the RFP.
49. Under E. Training Curriculum and Delivery, 2) Delivery Modes and Methods (starting on page 14) the RFP states that the consultant must provide each participating firm between 75-100 hours of one-on-one consultation. Please confirm that the required numbers for one-on-one hours are correct.
- Yes. Each participant firm is to receive 75 to 100 hours of consultation, proportionate to what is needed and contingent on the results of the Business Growth Plan (View Appendices A and B in the RFP).
50. For the cash contributions, how does the Incubator pay the cash?
- The awarded Incubator does not pay cash directly to Empire State Development. Incubator Cash Contribution is direct financial investments by the Incubator or its designated partners to the Program. As a condition of a BGA award, selected Incubators must demonstrate commitment to the program's success by providing matching funds equivalent to at least 20% of the DMWBD award amount. At least 50% of the matching funds must be in the form of cash or equity, demonstrating a significant financial commitment from the Incubator. Incubators must include a detailed budget in their RFP response, clearly outlining proposed matching funds sources and their intended use. Incubators will track the utilization of matching funds throughout the program and provide documentation as part of their regular financial reporting to DMWBD. Please see page 32 of the RFP.

51. Can the Incubator pay to rent space to provide services and count that as a cash donation?
- a. Yes. As a condition of a BGA award, selected Incubators must demonstrate commitment to the program's success by providing matching funds equivalent to at least 20% of the DMWBD award amount. At least 50% of the matching funds must be in the form of cash or equity, demonstrating a significant financial commitment from the Incubator. Please see page 32 of the RFP.
52. For in-kind contributions, how is this recorded?
- a. Incubators must include a detailed budget in their RFP response, clearly outlining proposed matching funds sources and their intended use. Incubators will track the utilization of matching funds throughout the program and provide documentation as part of their regular financial reporting to DMWBD. Please see page 32 of the RFP.
53. Are you firm on the requirement of participants' minimum annual revenue and minimum project size of \$500,000?
- a. Yes. Incubators must target MWBEs meeting the criteria of annual revenue between \$500,000 and \$5 million in the most recent year and must have been awarded one (1) NYS contract between \$500,000 and \$5M maximum. Please see page 31 of the RFP.
54. Does ESD track MWBEs that have performed?
- a. As it pertains to certified MWBEs that have been awarded NYS contracts over \$500,000 (based on BGA 3.0 participant criteria – please see page 31 of the RFP), the DMWBD can access this information.