

**PLEASE NOTE - We welcome public comment on the items on the following agenda. To ensure maximum opportunity for participation, speakers representing themselves may speak for up to 2 minutes each, and those representing groups may speak for up to 4 minutes (1 speaker per group). Speakers' comments may address only items considered at today's meeting. Materials relating to matters that are scheduled for discussion in open session will be available at the meeting and will be posted on ESD's website prior to the meeting in accordance with the Public Officers Law**

**NEW YORK STATE URBAN DEVELOPMENT CORPORATION  
d/b/a Empire State Development**

Empire State Development works to promote business investment and growth that leads to job creation and prosperous communities across New York State

Meeting of the Directors  
Thursday  
March 19, 2015 – 9:30 a.m.

**PROPOSED AGENDA**

**FOR CONSIDERATION**

**I. CORPORATE ACTION**

- A. Approval of Minutes of the February 19, 2015 Directors' Meeting
- B. Annual Budget – Authorization to Adopt Annual Operating Budget including Subsidiary Operating Support for Fiscal Year 2015-2016 and to Take Related Actions

**II. DISCRETIONARY PROJECTS**

**MID-HUDSON REGION**

- A. Chester (Mid-Hudson Region - Orange County) – Coach USA Capital – JOBS Now (Capital Grant) – Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and To Take Related Actions; Determination of No Significant Effect on the Environment

**WESTERN NEW YORK REGION**

- B. Tonawanda (Western New York Region - Erie County) – Unifrax Headquarters Capital – Empire State Economic Development Fund – General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; and Authorization to Make a Grant and to Take Related Actions

**II. DISCRETIONARY PROJECTS - Continued**

**FINGER LAKES REGION**

- C. Alabama (Finger Lakes Region – Genesee County) – Western New York Science, Technology and Advanced Manufacturing – Economic Development Purposes Fund (Capital Loan) – Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Loan and Take Related Actions

**III. REGIONAL COUNCIL AWARDS**

**FINGER LAKES REGION**

- A. Regional Council Award – Priority Project – Rochester (Finger Lakes Region – Monroe County) – College Town Rochester Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment
- B. Regional Council Award – Priority Project – Rochester (Finger Lakes Region – Monroe County) – Sibley Redevelopment Capital – Urban and Community Development Program - Urban and Community Project Development Assistance (Capital Grant) - Findings and Determinations Pursuant to Sections 10 (g) and 16-d of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions
- C. Regional Council Award – Priority Project – Chili (Finger Lakes Region – Monroe County) – Roberts Wesleyan College Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

**SOUTHERN TIER REGION**

- D. Regional Council Award – Priority Project - (Southern Tier Region) – Community Revitalization Program Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

### III. **REGIONAL COUNCIL AWARDS - Continued**

#### **CAPITAL REGION**

- E. Regional Council Award – Priority Project - Troy (Capital Region - Rensselaer County) – Tech Valley Center of Gravity Capital – Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions
- F. Regional Council Award - Albany (Capital Region - Albany County) – Albany County IDA Capital – Economic Development Purposes Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

#### **CENTRAL NEW YORK REGION**

- G. Regional Council Award – Priority Project - Auburn (Central New York Region – Cayuga County) – Carrier Plastics Capital - Economic Transformation Program (Capital Grant) – Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

#### **NEW YORK WORKS AND REGIONAL COUNCIL CAPITAL FUND – CONNECT NY BROADBAND PROGRAM CONSENT CALENDAR**

- H. New York Works and Regional Council Capital Fund – Connect NY Broadband Program Consent Calendar – Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make Grants and to Take Related Actions

#### **New York Works**

- A. Older Adults Technology Services Capital (Various Counties) - \$812,000
- B. Department of Small Business Services Broadband Expansion Capital (Kings and Queens County) - \$1,636,646

#### **Regional Council Capital Fund**

- C. Slic Network Solutions – Capital II (Various Counties) - \$5,687,140

**III. REGIONAL COUNCIL AWARDS - Continued**

**MARKET NY GRANT PROGRAM**

- I. Market NY Grant Program – Regional Tourism Marketing Competition – Market New York Program (Working Capital Grant) – Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Make a Grant and to Take Related Actions
  - A. Seagle Music Colony, Inc. (Essex County) - \$18,100

**REGIONAL COUNCIL AWARD PROJECTS CONSENT CALENDAR**

- J. Regional Council Award Projects Consent Calendar - Findings and Determinations Pursuant to Section 10 (g) of the Act; Authorization to Make a Grant and to Take Related Actions

**Regional Council Capital Fund**

- A. Springville Center for the Arts – 37 North Buffalo Street Capital (Erie County) - \$40,000

**IV. STATEWIDE - MINORITY AND WOMAN – OWNED BUSINESS INVESTMENT FUND**

- A. Statewide – Minority and Woman-owned Business Investment Fund of the Minority and Woman Owned Business Development and Lending Program - Authorization to Enter into Agreements and Disburse Funds; and Authorization to Take Related Actions

**V. NON-DISCRETIONARY PROJECTS**

**NON-DISCRETIONARY PROJECTS CONSENT CALENDAR**

- A. Non-Discretionary Projects Consent Calendar – Authorization to Make Grants and to Take Related Actions
  - Local Assistance (Executive and Senate)**
    - A. FRMC-University at Albany SUNY INDEX Working Capital – Albany County) - \$2,930,000
    - B. Town of Sandy Creek Fishing Tournaments Working Capital – (Oswego County) - \$10,000
    - C. Town of Clayton Fishing Tournaments Working Capital – (Jefferson County) - \$10,000
    - D. Town of Henderson Fishing Tournaments Working Capital – (Jefferson County) - \$10,000
    - E. Village of Waddington Fishing Tournaments Working Capital - (St. Lawrence County) - \$30,000
    - F. City of Ogdensburg Fishing Tournaments Working Capital – (St. Lawrence County) - \$12,500

**VI. ADMINISTRATIVE ACTIONS**

- A. Procurement of Consulting Services – Upstate Revitalization Fund - Authorization to Enter into a Contract for Consulting Services Relating to the Upstate Revitalization Fund Support Services; and Authorization to Take Related Actions
- B. “New York is Open for Business”: Amendment to Contract with Full Service Advertising, Marketing, Branding, Media and Communications Agency for Continuation of Business Marketing Campaign - Authorization to Amend Contract with BBDO USA LLC; Authorization to Take Related Actions
- C. Property Disposition Guidelines – Authorization of Property Disposition Guidelines, Appointment of Contracting Officer and Authorization to Take Related Actions
- D. ESD and Subsidiaries Procurement Guidelines – Adoption of Revised Guidelines for the Use, Awarding, Monitoring and Reporting of Procurement Contracts
- E. Establishment of Pre-Qualified Real Property Tax Consultants List – Approval of Pre-Qualify Real Property Tax Consultants
- F. New York City (Bronx County) – Bronx Psychiatric Center – Authorization to Enter into a Contract for Environmental Legal Services in Connection with Disposition of Portions of the Bronx Psychiatric Center and to Take Related Actions
- G. New York City (Bronx County) – Bronx Psychiatric Center – Authorization to Enter into a Contract for Environmental Consulting Services in Connections with Disposition of Portions of the Bronx Psychiatric Center and to Take Related Actions
- H. New York City (New York County) – Victoria Theater Redevelopment Project - Authorization to Enter into a Contract for an Historic Preservation Owner’s Representative in Connection with the Victoria Theater Redevelopment Project

**VII. FOR INFORMATION**

- A. Quarterly Report on Utilization of Certified Minority and Women Business Enterprises (MWBs) and Procurement Commitments to MWBs for the Third Quarter of Fiscal Year 2014-2015
- B. Global NY (Oral Report)