NEW YORK STATE URBAN DEVELOPMENT CORPORATION d/b/a Empire State Development

Empire State Development works to promote business investment and growth that leads to job creation and prosperous communities across New York State

Meeting of the Directors

Thursday

March 23, 2017 – 9:30 a.m.

AGENDA

FOR CONSIDERATION

I. CORPORATE ACTIONS

- A. Approval of Minutes of the February 16, 2017 Directors' Meeting
- B. Annual Operating Budget Authorization to Adopt the Annual Operating Budget, Including Certain Subsidiary Operating Support and Non-Programmatic Capital Expense Authorization for Fiscal Year (FY) 2017-18 and to Take Related Actions

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C. Renewal of Corporate Insurance Policies – Authorization to Purchase Corporate Insurance Policies; and to Take Related Actions

REPORTS – Oral

- A. President's Report
- B. Loans and Grants Summary of Projects

II. <u>PROJECTS</u>

LONG ISLAND REGION

A. Regional Council Award - Southampton (Long Island Region - Suffolk County) – Town of Southampton - Good Ground Park Capital – Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions; Determination of No Significant Effect on the Environment

WESTERN NEW YORK REGION

- B. Regional Council Award Priority Project Buffalo (Western New York Region Erie County) – Montante/Morgan Gates Circle LLC – Lancaster Square Infrastructure Capital – Regional Council Capital Fund (Capital Grant) – Amendment of General Project Plan; and Authorization to Take Related Actions
- C. Buffalo Billion Initiative Buffalo (Western New York Region Erie County) Fort Schuyler Management Corporation/AMRI Capital – Buffalo Regional Innovation Cluster (Capital Grant) and Fort Schuyler Management Corporation/AMRI Working Capital – Buffalo Regional Innovation Cluster (Working Capital Grant) – Amendment of General Project Plan; and Authorization to Take Related Actions

NEW YORK CITY REGION

- D. New York (New York City Region New York County) BNYM Capital Empire State Economic Development Fund – General Development Financing and State and Municipal Facilities Program (Capital Grants) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make Grants and Take Related Actions
- E. Staten Island (New York City Region Richmond County) Empire Outlets Resiliency Capital – New York Works Economic Development Fund (Capital Grant) – Affirmation of Directors January 23, 2017 Findings and Determinations Pursuant to Section 10 of the Act; Affirmation of the General Project Plan

SOUTHERN TIER REGION

F. Regional Council Award – Priority Project - Corning (Southern Tier Region – Steuben County) – Corning Community College Development Foundation Capital – Upstate Revitalization Initiative and Regional Council Capital (Capital Grants) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the General Project Plan; Authorization to Make Grants and to Take Related Actions

II. <u>PROJECTS</u> – Continued

MARKET NY GRANT PROGRAM

G. Market NY Grant Program – Market New York – Tourism Marketing Competition (Working Capital Grant) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

Market NY Program

A. Water Music Working Capital – Albany Symphony Orchestra, Inc. (Albany County) - \$296,055

NEW NY BROADBAND PROGRAM

 H. New NY Broadband Program – Phase 1 Awards, 2015-16 Capital Fund – Consent Calendar – Findings and Determinations Pursuant to section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make Grants and Take Related Actions

New NY Broadband Program 2015-16 Capital Fund

- A. Deposit Telephone Company, Inc. (d/b/a TDS Telecom) Deposit Telephone Unserved Broadband Capital (Various Counties) - \$4,989,570
- B. Deposit Telephone Company, Inc. Deposit Telephone Underserved Broadband Capital (Various Counties) - \$1,895,390
- C. Port Byron Telephone Company (d/b/a TDS Telecommunications Corp.) TDS Telecom Port Byron Broadband Capital (Various Counties) \$1,424,793
- D. Edwards Telephone Company, Inc. TDS Telecom Edwards Telephone Broadband Capital (St. Lawrence County) - \$1,084,000

III. NON-DISCRETIONARY PROJECTS CONSENT CALENDAR

A. Non-Discretionary Projects Consent Calendar – Findings and Determinations Pursuant to Section 10(g) of the Act; Adoption of General Project Plans; Authorization to Make Grants and to Take Related Actions

Executive (Local Assistance)

- A. University at Albany SUNY INDEX 12-13 Working Capital Fuller Road Management Corporation (Albany County) - \$1,012,000
- B. University at Albany SUNY INDEX 13-14 Working Capital Fuller Road Management Corporation (Albany County) - \$1,012,000
- C. University at Albany SUNY INDEX 14-15 Working Capital Fuller Road Management Corporation (Albany County) – \$1,012,000

IV. NEW YORK STATE INNOVATION VENTURE CAPITAL FUND (NYSIVCF)

A. New York State Innovation Venture Capital Fund (NYSIVCF) – Authorization of an Investment of NYSIVCF Funds in ChannelEyes

V. EMPIRE STATE NEW MARKET CORPORATION

A. Jamestown (Western New York Region – Chautauqua County) – National Comedy Center Operator, Inc. – New Markets Tax Credit Transaction – Findings and Determinations Pursuant to Sections 12 and 10(g) of the New York State Urban Development Corporation Act, as Amended (the "Act"); Authorization to Prioritize and Approve the Project, as Authorized by the Empire State New Market Corporation ("ESNMC"); Adopt and Ratify ESNMC Board Findings and Take Related Actions

VI. MOYNIHAN STATION CIVIC AND LAND USE IMPROVEMENT PROJECT

- A. New York City (New York County) Moynihan Station Civic and Land Use Improvement Project – Authorization to Amend a Contract with the Law Firm of Hardwick Law Firm, LLC to Provide Legal Services in Connection with the Financing of the Daniel Patrick Moynihan Train Hall
- B. New York City (New York County) Moynihan Station Civic and Land Use Improvement Project – Authorization to Amend a Contract with the Law Firm of Orrick Herrington & Sutcliffe LLP to Provide Legal Services in Connection with the Financing of the Daniel Patrick Moynihan Train Hall
- C. New York City (New York County) Penn Station Farley Complex Moynihan Station Civic and Land Use Improvement Project - Authorization to Increase Moynihan Train Hall Early Work Authorization for Skanska USA Civil Northeast, Inc.; Authorization to Take Related Actions

VII. ADMINISTRATIVE ACTIONS

- A. Property Disposition Guidelines Approval of Property Disposition Guidelines, Appointment of Contracting Officer and Authorization to Take Related Actions
- B. ESD and Subsidiaries Procurement Guidelines Adoption of Revised Guidelines for the Use, Awarding, Monitoring and Reporting of Procurement Contracts