

**NEW YORK STATE URBAN DEVELOPMENT CORPORATION**  
**d/b/a Empire State Development**

Empire State Development works to promote business investment and growth that leads to job creation and prosperous communities across New York State

**AGENDA**

Meeting of the Directors

Thursday

June 29, 2017 – 9:30 a.m.

**AGENDA**

**FOR CONSIDERATION**

**I. CORPORATE ACTIONS**

- A. Approval of Minutes of the May 16, 2017 and May 25, 2017 Directors’ Meetings
- B. Annual Financial Reports – Approval of Certain Annual Financial Reports and Authorization to Take Related Actions
- C. (Statewide) - Life Sciences Capital Assistance Program, New York State Urban Development Corporation Act (“UDC Act”) Section 16-aa – Authorization to Promulgate Rules and Regulations and Adopt Guidelines for the Implementation of the Life Science Capital Assistance Program; Authorization to Take Related Actions

**REPORTS – Oral**

- A. President’s Report
- B. Report – Year in Review
- C. Loans and Grants – Summary of Projects

## II. PROJECTS

### NEW YORK CITY REGION

- A. Regional Council Award – Priority Project – Ozone Park (New York City Region - Queens County) – GMDC Ozone Park Industrial Center Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Loan and to Take Related Actions
- B. Brooklyn (New York City Region - Kings County) – Transcontinental Ultra Flex Capital - Empire State Economic Development Fund – General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions
- C. Regional Council Award – Brooklyn (New York City Region – Kings County) – Building 77 – Brooklyn Navy Yard Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

### FINGER LAKES REGION

- D. Rochester (Finger Lakes Region - Monroe County) – Photonics Venture Challenge Working Capital – Upstate Revitalization Initiative (Working Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Make a Grant and to Take Related Actions
- E. Regional Council Award – Priority Project – Dresden (Finger Lakes Region – Yates County) – Greenidge Gas Conversion Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

### MID-HUDSON REGION

- F. Fishkill (Mid-Hudson Region – Dutchess County) – GPSDC NY Capital – Empire State Economic Development Fund – General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions; Determination of No Significant Effect on the Environment

## II. **PROJECTS - Continued**

### **MID-HUDSON REGION – Continued**

- G. Regional Council Award – Priority Project - Yonkers (Mid-Hudson Region - Westchester County) – Glenwood POH Capital – Regional Council Capital Fund (Capital Grant) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions; Determination of No Significant Effect on the Environment

### **WESTERN NEW YORK REGION**

- H. Regional Council Award – Priority Project – Buffalo (Western New York Region – Erie County) – NFTA Rail Car Rebuild Capital – Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions
- I. Buffalo (Western New York Region - Erie County) – General Mills Capital – Empire State Economic Development Fund – General Development Financing (Capital Grant)- Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions

### **CENTRAL NEW YORK REGION**

- J. Van Buren (Central New York Region - Onondaga County) – Tessy Plastics ADPO Capital – Empire State Economic Development Fund – General Development Financing (Capital Grant) - Findings and Determinations Pursuant to Sections 16-m and 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions; Determination of No Significant Effect on the Environment
- K. East Syracuse (Central New York Region - Onondaga County) – Saab North America Capital – Upstate Revitalization Initiative (Capital Grant) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions
- L. Regional Council Award – Priority Project - Syracuse (Central New York Region - Onondaga County) – Le Moyne College Coyne Building Capital - Regional Council Capital Fund (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions

**II. PROJECTS – Continued**

**CENTRAL NEW YORK REGION - Continued**

- M. East Syracuse (Central New York Region – Onondaga County) – CNY Film Hub Capital – SUNY Polytechnic Strategic Projects Program (Capital Grant) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and Take Related Actions; Adoption of Findings Pursuant to the State Environmental Quality Review Act

**SOUTHERN TIER REGION**

- N. Conklin (Southern Tier Region – Broome County) – Dick’s Merchandising & Supply Chain, Inc. Capital – Upstate Revitalization Initiative Round 1 (Capital Grant) - Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions; Determination of No Significant Effect on the Environment

**MARKET NY GRANT PROGRAM – MARKET NEW YORK-TOURISM MARKETING COMPETITION**

- O. Market NY Grant Program – Market New York – Tourism Marketing Competition (Working Capital Grant ) – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make a Grant and to Take Related Actions
- A. Oncenter Convention Center Capital (Onondaga County) - \$975,000

## II. PROJECTS – Continued

### NEW NY BROADBAND PROGRAM CONSENT CALENDAR

- P. New NY Broadband Program - Phase 2 Awards, New NY Broadband 2015-16 Capital Fund - Consent Calendar – Findings and Determinations Pursuant to Section 10(g) of the Act; Authorization to Adopt the Proposed General Project Plan; Authorization to Make Grants and to Take Related Actions

#### New NY Broadband Program 2015-2016 Capital Fund

- A. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Capital Region) - \$2,221,685
- B. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Capital Region)- \$416,238
- C. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Central NY and Southern Tier Regions) - \$6,285,979
- D. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Finger Lakes and Southern Tier Regions) - \$2,907,002
- E. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Mid-Hudson Region) - \$436,504
- F. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Central NY, Mohawk Valley and Southern Tier Regions) - \$8,109,797
- G. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (Mohawk Valley Region) - \$10,069
- H. Citizens Telecommunications Company of New York, Inc. (d/b/a Frontier Communications of New York) (North Country Region) - \$7,304,640
- I. Germantown Telephone Company (d/b/a Gtel Telecommunications) – Gtel NYS Broadband Phase II Underserved Broadband Capital (Capital Region) - \$4,730,944
- J. Germantown Telephone Company (d/b/a Gtel Telecommunications) – Gtel NYS Broadband Program Phase II Unserved Broadband Capital (Capital and Mid-Hudson Regions) - \$528,273
- K. Slic Network Solutions, Inc. – Nicholville Primary Broadband Capital (North Country Region) - \$2,974,750

### **III. NON-DISCRETIONARY PROJECTS CONSENT CALENDAR**

- A. Non-Discretionary Projects Consent Calendar – Findings and Determinations Pursuant to Section 10(g) of the Act; Adoption of General Project Plans; Authorization to Make Grants and to Take Related Actions

#### **Executive (Special Appropriation – SUNY Poly CNSE Clinton County)**

- A. North Country Hub for Innovative Manufacturing Nanotechnology Capital III – Fuller Road Management Corporation (Clinton County) - \$45,950,000

#### **Executive (Transformative Economic Development Program)**

- B. Ronkonkoma Hub Capital – Ronk Hub, LLC (Suffolk County) - \$50,000,000

### **IV. NEW YORK STATE INNOVATION VENTURE CAPITAL FUND**

- A. New York State Innovation Venture Capital Fund (“NYSIVCF”) - Authorization of an Investment of NYSIVCF Funds in Unite US, Inc.

### **V. ADMINISTRATIVE ACTIONS**

- A. Mission Statement and Related Performance Measures – Adoption of Revised Mission Statement and Related Performance Measures
- B. FY 2016-2017 Performance Measurement Report – Acceptance of FY 2016-2017 Performance Measurement Report
- C. Pre-Qualified Broadband Field Audit Vendor List – Approval of Pre-Qualified Broadband Field Audit Vendor List
- D. Land Bank Program – Approval of Land Bank Application and Authorization to Take Related Actions
- E. Procurement for Consulting Services – Buffalo Investment Development Strategy – Authorization to Enter into an Amended Contract for Consultant Services Relating to the Buffalo Strategy Implementation Support Services; and Authorization to Take Related Actions
- F. New York City (New York County) – Empire Station Complex - Moynihan Station Civic and Land Use Improvement Project – Authorization to Amend a Contract with Bryan Cave LLP for Legal Services; Authorization to Take Related Actions
- G. New York City (New York County) – Empire Station Complex - Moynihan Station Civic and Land Use Improvement Project – Authorization to Amend a Contract with Bryant Rabbino LLP; Authorization to Take Related Actions

**V. ADMINISTRATIVE ACTIONS - Continued**

- H. Procurement of Real Estate Financial Advisory Services for Review of Olympic Regional Development Authority (“ORDA”) Facilities– Authorization to Enter into a Contract for Real Estate Financial Advisory Services for Review of ORDA Facilities

**VI. FOR INFORMATION**

- A. Annual Report on Utilization of Certified Minority and Women-Owned Business Enterprises (MWBES) and Commitments to MWBE Firms for Fiscal Year 2016-2017
- B. Annual Report on Procurement Contracts for Fiscal Year 2016-17
- C. FY 2016-17 Budget Variance Reports