

**Request for Proposals (RFP)
 Empire State Development (ESD)
 Operation of Western New York Workforce Training Center (WTC)
 Buffalo, New York**

**Addendum 7:
 Time Extension to Submit Proposals &
 Last Round of Responses to Questions on the RFP**

I. RFP REVISIONS - TIME EXTENSION TO SUBMIT PROPOSALS

A. The RFP Cover Page is hereby revised to:

Proposal Due Date: **June 28, 2016**

B. Section IV. A. of the RFP (beginning on Page 23) is hereby amended as follows:

The following target dates are intended as a guide for the proposal process:

April 7, 2016	RFP Issue Date
May 11, 2016	Pre-Proposal Information Meeting
May 17, 2016	Registration Letter/Intent to Submit Deadline
June 6, 2016	Deadline for Written Inquiries
June 9, 2016	Final Q&A Posted to ESD Website
June 28, 2016	Proposals Due
July 19-20, 2016 (Tentative Dates)	Interviews
TBD	Recommendation of a Preferred Team

C. Section IV. D. of the RFP, 2nd paragraph (beginning on Page 24) is hereby amended as follows:

Respondents are required to submit six (6) bound copies and one electronic copy (on CD or jump drive) of their proposal prior to **3:00 P.M. local time on June 28, 2016**. Proposal packages shall be firmly sealed in an envelope or box, and contain the Respondent's name and return address. Any proposal that arrives after the deadline date and time will be time stamped and returned, unopened to the Respondent.

II. RESPONSES TO FINAL GROUP OF QUESTIONS

Q27. What will role of utilities be in project?

A27: Regarding training for utilities skill sets, initially the selected Operator would be responsible for coordinating with the New York Power Authority regarding their training needs for positions including, but not limited to electricians and line workers. However, the Operator could potentially also reach out to private utility companies to assist in their training needs.

Q28. What would happen if no one applies to be lead organization to oversee Project?

A28. If this were to happen, ESD would likely poll those that downloaded the RFP and/or attended the pre-proposal meeting in order to ascertain why each originally-interested party ultimately determined not to submit a proposal. ESD would then reserve the right to either try to correct the limiting factor(s) and issue a new RFP, or potentially facilitate the establishment of a new entity/organization to operate the Workforce Training Center.

Q29. Would ESD consider extending deadline for submission of proposals?

A29. Yes. In response to written requests from several interested respondents, we have extended the due date for proposals by two weeks, to **3:00 PM, June 28, 2016**.