

Request for Applications - Entrepreneurship Assistance Centers
Addendum # 3 - Questions & Answers

Release Date: May 14, 2021

The following is a list of responses to questions submitted by prospective respondents (“Respondents”) to the Request for Applications - Entrepreneurship Assistance Centers

Addendum # 3 - Responses to Diversity Practices

No.	Question	Answer
1	<p>Please note, that our link to the Diversity Practices Questionnaire was not included in our original RFA release.</p> <p>As such, we are including the form below for review. It should be populated and included in your submission.</p> <p>We apologize for this inconvenience.</p>	<p>DIVERSITY PRACTICES QUESTIONNAIRE</p> <p>See following page 2 for Diversity Questionnaire Form</p>
2	<p><u>Question:</u> “On page 4 of RGA – Proposal Scoring – what is meant by Diversity Practices?”</p>	<p><u>Answer:</u> ESD’s Office of Contractor and Supplier Diversity will score each application for Diversity Practices.</p> <p>Please note, up to 10% will be awarded based upon the contents of the Diversity Practices Questionnaire (see above ref #1) submitted by each RFA respondent.</p>



DIVERSITY PRACTICES QUESTIONNAIRE

I, _____, as _____ (title) of _____ firm or company (hereafter referred to as the company), swear and/or affirm under penalty of perjury that the answers submitted to the following questions are complete and accurate to the best of my knowledge:

1. Does your company have a Chief Diversity Officer or other individual who is tasked with supplier diversity initiatives? Yes or No

If Yes, provide the name, title, description of duties, and evidence of initiatives performed by this individual or individuals.

2. What percentage of your company's gross revenues (from your prior fiscal year) was paid to New York State certified minority and/or women-owned business enterprises as subcontractors, suppliers, joint-ventures, partners or other similar arrangement for the provision of goods or services to your company's clients or customers?

3. What percentage of your company's overhead (i.e. those expenditures that are not directly related to the provision of goods or services to your company's clients or customers) or non-contract-related expenses (from your prior fiscal year) was paid to New York State certified minority- and women-owned business enterprises as suppliers/contractors?¹

¹Do not include onsite project overhead.



4. Does your company provide technical training² to minority- and women-owned business enterprises? Yes or No

If Yes, provide a description of such training which should include, but not be limited to, the date the program was initiated, the names and the number of minority- and women-owned business enterprises participating in such training, the number of years such training has been offered and the number of hours per year for which such training occurs.

5. Is your company participating in a government approved minority- and women-owned business enterprise mentor-protégé program?

If Yes, identify the governmental mentoring program in which your company participates and provide evidence demonstrating the extent of your company's commitment to the governmental mentoring program.

6. Does your company include specific quantitative goals for the utilization of minority- and women-owned business enterprises in its non-government procurements? Yes or No

²Technical training is the process of teaching employees how to more accurately and thoroughly perform the technical components of their jobs. Training can include technology applications, products, sales and service tactics, and more. Technical skills are job-specific as opposed to soft skills, which are transferable.



If Yes, provide a description of such non-government procurements (including time period, goal, scope and dollar amount) and indicate the percentage of the goals that were attained.

7. Does your company have a formal minority- and women-owned business enterprise supplier diversity program? Yes or No

If Yes, provide documentation of program activities and a copy of policy or program materials.

8. Does your company plan to enter into partnering or subcontracting agreements with New York State certified minority- and women-owned business enterprises if selected as the successful respondent? Yes or No

If Yes, complete the attached Utilization Plan



All information provided in connection with the questionnaire is subject to audit and any fraudulent statements are subject to criminal prosecution and debarment.

Signature of
Owner/Official

Printed Name of
Signatory

Title

Name of Business

Address

City, State, Zip
