

# Appendix B

## New York State Diversity Practices Scoring Matrix

Questions

6/16

<b>Q1 - CDO or other person tasked with function</b>					Yes	No	Total
					5 pts	0 pts	
<b>Q2 - Percentage of prior yr. revenues that involved M/WBEs as subs or JVs/partners</b>	20%+	15-19%	10-14%	5-9%	1-4%	0%	
	20 pts	14 pts	10 pts	6 pts	2 pts	0pts	
<b>Q3 - Percentage of overhead expenses paid to M/WBEs</b>	20%+	15-19%	10-14%	5-9%	1-4%	0%	
	16 pts	10 pts	7 pts	4 pts	1 pts	0pts	
<b>Q4 - M/WBE Training</b>			Robust	Moderate	Minimum	None	
			16 pts	8 pts	4 pts	0 pts	
<b>Q5 - M/WBE Mentoring</b>			Robust	Moderate	Minimum	None	
			12 pts	8 pts	4 pts	0 pts	
<b>Q6 - Written M/WBE goals included in the Company's procurements</b>			Robust	Moderate	Minimum	No	
			20 pts	12 pts	6 pts	0 pts	
<b>Q7 - Formal Supplier Diversity Program</b>			Robust	Moderate	Minimum	No	
			6 pts	4 pts	2 pts	0 pts	

## New York State Diversity Practices Scoring Matrix

<b>Q8 - Utilization Plan</b>			Robust	Moderate	Minimum	No	
			5 pts	3 pts	1 pts	0 pts	
<b>Total Diversity Score (Max 100 pts)</b>							
<b>Weighted Score (Up to 10% of Technical)</b>							