Canalside Income Statement

	Income	Annual Revenue Trends							Cummulative Revenue
		FYE18	FYE19	FYE20	FYE21	FYE22	FYE23**	FYE24	
	Revenues								
30100099	Docks	$ 15,359	$ 16,824	$ 18,180	$ -	$ 1,177	$ 1,144		$ 52,684
30100101	Info Tent	$ 21,679	$ -	$ -	$ 312	$ -	$ 121		$ 22,112
30100102	Merchandise	$ 7,359	$ 12,275	$ 172	$ 2,249	$ -	$ 337		$ 22,391
30100105	Food & Beverage	$ 868,069	$ 914,677	$ 729,284	$ 243,464	$ 439,379	$ 389,533		$ 3,584,407
30100107	Small Event	$ 5,502	$ 24,372	$ 5,153	$ 2,989	$ 40,191	$ 66,510		$ 144,717
30100111	Vendor Fees	$ 29,701	$ 8,108	$ 42,699	$ 14,475	$ 27,356	$ 14,284		$ 136,624
30100999	Sponsorship	$ 738,033	$ 732,682	$ 538,058	$ 205,090	$ 548,774	$ 285,465		$ 3,048,101
30101005	Canalside Live Concerts	$ 819,519	$ 1,331,558	$ 2,180,292	$ -	$ -	$ -		$ 4,331,369
30101040	Seasonal Rent	$ 21,573	$ -	$ 32,277	$ -	$ 6,897	$ -		$ 60,747
30102019	Large Event Revenue	$ 233,011	$ 166,262	$ 90,158	$ -	$ -	$ 6,695		$ 496,125
30103023	Sponsorship	$ -	$ 10,793	$ -	$ -	$ -	$ 20,110		$ 30,903
80000099	Misc Revenue	$ 48,529	$ 35,670	$ 54,836	$ 5,649	$ -	$ 70,648		$ 215,332
	Roller Rink Revenue	$ -	$ -	$ -	$ -	$ 134,918	$ 85,653		$ 220,571
	Parking Lot Revenue	$ -	$ -	$ -	$ -	$ -	$ -		$ -
	Ice Rink Revenue	$ 322,624	$ 584,897	$ 505,512	$ 10,551	$ 572,736	$ 13,324		$ 2,009,644
	Total Revenues	**$ 3,130,958**	**$ 3,838,117**	**$ 4,196,621**	**$ 484,778**	**$ 1,771,428**	**$ 953,823**		$ 14,375,726

		Annual Expense Trends							Cummulative Expenses
	Standard Expenses	FYE18	FYE19	FYE20	FYE21	FYE22	FYE23	FYE24	
	G&A	$ 356,311	$ 491,332	$ 474,007	$ 246,560	$ 211,295	$ 202,548		$ 1,779,505
	Finance	$ 88,602	$ 96,687	$ 102,474	$ 37,369	$ 55,891	$ 13,412		$ 381,023
	Marketing	$ 234,395	$ 188,759	$ 264,034	$ 93,505	$ 156,417	$ 63,326		$ 937,109
	Sales	$ 121,322	$ 69,867	$ 62,793	$ 64,124	$ 68,873	$ 15,328		$ 386,980
	Event	$ 364,437	$ 549,570	$ 429,322	$ 272,806	$ 274,971	$ 184,158		$ 1,891,106
	Operations	$ 1,304,675	$ 1,394,964	$ 1,069,041	$ 573,189	$ 1,263,160	$ 709,352		$ 5,605,029
	Food & Beverage	$ 1,091,232	$ 668,212	$ 474,715	$ 255,541	$ 440,929	$ 400,030		$ 2,930,629
	Concert Series	$ 1,125,793	$ 1,458,843	$ 1,852,475	$ -	$ -	$ -		$ 4,437,111
	Depreciation	$ 66,826	$ 108,999	$ 132,691	$ 126,032	$ 119,477	$ 49,000		$ 554,025
	R&R	$ -	$ -	$ -	$ -	$ 75,615	$ -		$ 75,615
	Start-up	$ 151,616	$ (78,257)	$ -	$ -	$ -	$ -		$ 73,359
	ECHDC Management Fee	$ (1,299,998)	$ (1,299,998)	$ (1,299,999)	$ (1,299,999)	$ (1,299,998)	$ (700,000)		$ (6,499,992)
	Payment to ECHDC	$ -	$ 55,000	$ 264,496	$ 28,904	$ 54,489	$ -		$ 402,890
	Total Expenses	**$ 3,605,211**	**$ 3,703,978**	**$ 3,826,049**	**$ 398,030**	**$ 1,421,119**	**$ 937,153**		$ 12,954,388
	Net Income (loss) before tax	**$ (474,253)**	**$ 134,139**	**$ 370,571**	**$ 86,748**	**$ 350,309**	**$ 16,670**		$ 467,515
		"1st Year"	"Pre-COVID with Concerts"		"COVID"	"Post COVID NO Concerts"			

** FYE2023 Only includes April - October data

Canalside Income Statement

Income		Monthly Averages														Yearly
		April	May	June	July	August	September	October	November	December	January	Febraury	March	Summer	Winter	AVG TOTAL
	Revenues															
30100099	Docks	$0	$570	$2,134	$1,762	$2,329	$620	$25	$0	$41	$0	$0	$0	$7,482	$0	$ 7,482
30100101	Info Tent	$0	$24	$1	$29	$19	$13	$0	$0	$0	$0	$0	$0	$87	$0	$ 87
30100102	Merchandise	$0	$115	$735	$1,323	$657	$162	$31	$0	$0	$168	$152	$0	$3,022	$320	$ 3,342
30100105	Food & Beverage	$933	$29,278	$156,585	$155,358	$123,468	$29,999	$5,870	$3,054	$25,226	$9,533	$12,270	$4,519	$501,492	$54,603	$ 556,095
30100107	Small Event	$74	$0	$8,799	$1,675	$3,496	$4,221	$1,942	$2,334	$4,607	$0	$2,384	$2,677	$20,207	$12,003	$ 32,209
30100111	Vendor Fees	$183	$1,046	$664	$3,968	$2,015	$3,697	$701	$1,384	$5,986	$1,783	$2,730	$1,753	$12,274	$13,637	$ 25,911
30100999	Sponsorship	$1,250	$121,367	$28,886	$44,921	$48,181	$34,846	$69,797	$21,050	$86,828	$15,952	$15,248	$2,508	$349,248	$141,584	$ 490,832
30101005	Canalside Live Concerts	$0	$0	$137,199	$197,334	$325,873	$3,515	$0	$0	$64,089	$0	$0	$0	$728,009	$0	$ 728,009
30101040	Seasonal Rent	$0	$1,839	$805	$4,765	$0	$0	$1,379	$0	$0	$0	$0	$0	$8,788	$0	$ 8,788
30102019	Large Event Revenue	$0	$3,677	$2,396	$2,676	$2,806	$18,217	$0	$0	$37,570	$513	$0	$0	$29,773	$38,084	$ 67,856
30103023	Sponsorship	$0	$0	$0	$0	$20,110	$1,857	$302	$0	$0	$0	$0	$0	$22,268	$0	$ 22,268
80000099	Misc Revenue	$0	$64	$0	$0	$0	$16,211	$5,052	$0	$10,859	$0	$0	$13,793	$21,328	$24,652	$ 45,980
	Roller Rink Revenue	$0	$0	$0	$0	$19,497	$30,827	$34,961	$50,000	$0	$0	$0	$0	$135,285	$0	$ 135,285
	Parking Lot Revenue	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$ -
	Ice Rink Revenue	$7,908	$3,618	$0	$0	$0	$0	$1,297	$47,403	$243,764	$126,217	$85,273	$44,656	$0	$560,136	$ 560,136
	Total Revenues	10,348	161,599	338,203	413,812	548,450	144,186	121,357	125,226	478,970	154,166	118,058	69,907	1,839,263	845,019	2,684,281

	Monthly Averages														Yearly
Standard Expenses	April	May	June	July	August	September	October	November	December	January	Febraury	March	Summer	Winter	TOTAL
G&A	$23,199	$26,691	$34,532	$26,808	$34,794	$30,018	$36,362	$30,114	$38,425	$27,857	$30,135	$14,398	$212,405	$140,929	$ 353,334
Finance	$5,248	$4,508	$3,716	$710	$5,392	$2,756	$7,507	$3,733	$17,550	$2,477	$5,032	$10,370	$29,837	$39,162	$ 68,999
Marketing	$11,714	$12,647	$12,251	$12,326	$19,318	$12,747	$20,071	$12,412	$21,406	$11,192	$9,002	$11,156	$101,074	$65,168	$ 166,242
Sales	$3,365	$4,460	$5,829	$4,968	$4,067	$6,040	$4,989	$4,608	$6,236	$4,421	$4,812	$8,024	$33,717	$28,100	$ 61,817
Event	$17,932	$25,623	$57,640	$51,661	$59,349	$10,577	$33,472	$28,066	$8,316	$22,245	$21,044	$27,719	$256,254	$107,389	$ 363,643
Operations	$56,351	$78,284	$112,275	$83,469	$125,205	$67,531	$74,180	$93,795	$131,610	$95,476	$108,012	$76,912	$597,296	$505,806	$ 1,103,102
Food & Beverage	$10,031	$43,335	$96,108	$99,236	$98,111	$45,312	$16,235	$10,699	$4,440	$17,937	$11,394	$4,927	$408,368	$49,396	$ 457,765
Concert Series	$11,854	$47,769	$97,434	$160,506	$235,205	$31,106	$34,716	$769	$44,119	$841	$853	$8,010	$673,182	$0	$ 673,182
Depreciation	$8,400	$8,233	$8,317	$8,317	$8,317	$8,317	$8,400	$8,750	$26,552	$8,625	$8,625	$8,625	$58,299	$61,176	$ 119,475
R&R	$0	$0	$0	$0	$1,448	$0	$0	$0	$70,304	$18,254	$5,197	$0	$1,448	$93,755	$ 95,203
Start-up	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$0	$ -
ECHDC Management Fee	-$106,667	-$106,667	-$106,666	-$106,667	-$106,666	-$106,667	-$106,667	-$108,333	-$108,333	-$108,333	-$108,333	-$108,333	-$746,666	-$541,666	$ (1,288,332)
Payment to ECHDC	$0	$0	$12,669	$953	$30,000	$12,500	$0	$0	$21,395	$23,414	$1,879	$3,405	$56,122	$50,093	$ 106,216
Total Expenses	41,428	144,882	334,105	342,286	514,540	120,238	129,265	84,613	282,019	124,405	97,651	65,212	1,681,337	599,308	2,280,646
Net Income (loss) before tax	(31,081)	16,717	4,098	71,525	33,910	23,948	(7,908)	40,613	196,951	29,760	20,407	4,694	157,925	245,710	403,636

Canalside Income Statement **DOES NOT USE 17-18 NUMBERS AS THE "START UP" YEAR SKEWS TYPICAL**

	Income	January									February								
		17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
	Revenues																		
30100099	Docks								$0									$0	
30100101	Info Tent								$0									$0	
30100102	Merchandise	$ 714	$ 505	$ -	$ -				$168	$0	$ -	$ 152						$152	$0
30100105	Food & Beverage	$ 24,732	$ 17,464	$ 11,136	$ -				$9,533	$9,000	$ 16,795	$ 13,669	$13,035	$0	$22,377			$12,270	$12,000
30100107	Small Event								$0						$2,384			$2,384	$2,000
30100111	Vendor Fees	$ -	$ -	$ 1,839	$ 3,509				$1,783	$1,000			$514	$4,946				$2,730	$2,000
30100999	Sponsorship	$ 22,500	$ 26,050	$ 17,423	$ 8,333	$ 12,000			$15,952	$15,000	$ 10,000	$ 11,050	$35,823	$0	$14,120			$15,248	$15,000
30101005	Canalside Live Concerts								$0									$0	
30101040	Seasonal Rent								$0									$0	
30102019	Large Event Revenue	$ 20,690	$ -	$ 1,540	$ -				$513	$0								$0	
30103023	Sponsorship								$0									$0	
80000099	Misc Revenue	$ 6,340	$ -	$ -	$ -				$0									$0	
	Roller Rink Revenue								$0									$0	
	Parking Lot Revenue								$0									$0	
	Ice Rink Revenue	$ 88,247	$ 119,490	$ 102,085		$ 157,076			$126,217	$126,000	$ 58,068	$ 82,053	$79,053		$94,713			$85,273	$85,000
	Total Revenues	163,223	163,509	134,023	11,842	169,076	-	-	154,166	151,000	84,863	106,925	128,426	4,946	133,594	-	-	118,058	116,000

		January									February								
	Standard Expenses	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
	G&A	$ 16,932	$ 35,368	$ 39,794	$ 15,634	$ 20,633			$27,857	$27,000	$ 27,449	$ 37,209	$ 42,725	$ 17,314	$ 23,294			$30,135	$30,000
	Finance	$ 5,992	$ 3,437	$ 3,727	$ 134	$ 2,608			$2,477	$2,000	$ 1,494	$ 8,656	$ 8,876	$ 244	$ 2,352			$5,032	$5,000
	Marketing	$ 15,014	$ 11,026	$ 21,906	$ 1,175	$ 10,661			$11,192	$11,000	$ 20,683	$ 16,394	$ 15,042	$ -	$ 4,570			$9,002	$9,000
	Sales	$ 4,385	$ 4,037	$ 4,158	$ 4,800	$ 4,688			$4,421	$4,000	$ 4,385	$ 4,037	$ 4,904	$ 4,800	$ 5,506			$4,812	$4,000
	Event	$ 11,972	$ 28,935	$ 15,227	$ 24,282	$ 20,536			$22,245	$22,000	$ 19,919	$ 17,238	$ 28,126	$ 18,781	$ 20,030			$21,044	$21,000
	Operations	$ 134,484	$ 118,235	$ 98,849	$ 47,854	$ 116,967			$95,476	$95,000	$ 136,622	$ 118,532	$ 126,923	$ 42,396	$ 144,198			$108,012	$108,000
	Food & Beverage	$ 20,788	$ 25,544	$ 24,755	$ 146	$ 21,302			$17,937	$17,000	$ 23,350	$ 19,270	$ 11,974	$ 141	$ 14,189			$11,394	$11,000
	Concert Series	$ -	$ 2,366	$ 1,000	$ -	$ -			$841	$0	$ -	$ 3,411	$ -	$ -	$ -			$853	$0
	Depreciation	$ 6,250	$ 8,333	$ 9,583	$ 9,583	$ 7,000			$8,625	$8,000	$ 6,250	$ 8,333	$ 9,583	$ 9,583	$ 7,000			$8,625	$8,000
	R&R					$ 18,254			$18,254	$18,000					$ 5,197			$5,197	$5,000
	Start-up	$ -	$ -	$ -	$ -				$0		$ -	$ -						$0	
	ECHDC Management Fee	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)			-$108,333	-$108,333	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)			-$108,333	-$108,333
	Payment to ECHDC	$ -	$ 25,000	$ 35,242	$ 10,000				$23,414	$23,000	$ -	$ -		$ 3,759				$1,879	$1,000
	Total Expenses	107,484	153,946	145,908	5,275	114,316	-	-	124,405	118,667	131,819	124,747	139,820	(11,316)	118,002	-	-	97,651	93,667
	Net Income (loss) before tax	55,739	9,563	(11,885)	6,566	54,760	-	-	29,760	32,333	(46,956)	(17,822)	(11,394)	16,262	15,592	-	-	20,407	22,333

Canalside Income Statement

Income	March									April								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
Revenues																		
30100099 Docks								$0									$0	
30100101 Info Tent								$0									$0	
30100102 Merchandise								$0									$0	
30100105 Food & Beverage	$ 16,824	$ 14,439	$1,145	$0	$2,493			$4,519	$4,000		$ 40	$ 445	$ 4,181	$ -	$ -		$933	$0
30100107 Small Event			$2,372	$0	$5,660			$2,677	$2,000		$ -	$ -	$ -	$ -	$ 368		$74	$0
30100111 Vendor Fees			$5,109	$32	$120			$1,753	$1,000		$ -	$ -	$ 842	$ -	$ 74		$183	$0
30100999 Sponsorship	$ -	$ 5,250	$2,273	$0				$2,508	$2,000		$ 6,000	$ 250	$ -	$ -	$ -		$1,250	$1,000
30101005 Canalside Live Concerts								$0									$0	
30101040 Seasonal Rent								$0									$0	
30102019 Large Event Revenue								$0									$0	
30103023 Sponsorship								$0									$0	
80000099 Misc Revenue			$27,586	$0				$13,793	$13,000								$0	
Roller Rink Revenue								$0									$0	
Parking Lot Revenue								$0									$0	
Ice Rink Revenue	$ 69,427	$ 54,416	$43,474		$36,077			$44,656	$44,000		$ 4,027	$ 10,962	$ 3,319		$ 13,324		$7,908	$7,000
Total Revenues	86,251	74,105	81,959	32	44,349	-	-	69,907	66,000	-	10,067	11,657	8,342	-	13,765	-	10,348	8,000

Standard Expenses	March									April								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
G&A	$ 15,407	$ 33,985	$ 38,607	$ (10,798)	$ (4,201)			$14,398	$14,000	$ 16,767	$ 21,513	$ 29,213	$ 19,572	$ 17,518	$ 28,180		$23,199	$23,000
Finance	$ 1,975	$ 6,639	$ 12,389	$ 133	$ 22,319			$10,370	$10,000	$ -	$ 11,942	$ 6,681	$ 6,088	$ -	$ 1,528		$5,248	$5,000
Marketing	$ 10,420	$ 11,341	$ 19,903	$ 4,121	$ 9,258			$11,156	$11,000	$ 3,252	$ 13,253	$ 19,226	$ 14,757	$ 6,582	$ 4,753		$11,714	$11,000
Sales	$ 15,318	$ 4,158	$ 4,531	$ 7,200	$ 16,205			$8,024	$8,000	$ 5,861	$ 1,976	$ 4,158	$ 4,531	$ 3,687	$ 2,475		$3,365	$3,000
Event	$ 14,776	$ 23,631	$ 30,417	$ 21,264	$ 35,565			$27,719	$27,000	$ 16,408	$ 16,344	$ 17,750	$ 19,250	$ 20,225	$ 16,089		$17,932	$17,000
Operations	$ 137,353	$ 84,018	$ 54,758	$ 56,249	$ 112,624			$76,912	$76,000	$ 24,711	$ 82,324	$ 60,580	$ 19,823	$ 41,134	$ 77,897		$56,351	$56,000
Food & Beverage	$ 16,773	$ (5,465)	$ 9,153	$ -	$ 16,020			$4,927	$4,000	$ 12,524	$ 9,964	$ 11,115	$ 9,767	$ 7,134	$ 12,177		$10,031	$10,000
Concert Series	$ -	$ 32,040	$ -	$ -	$ -			$8,010	$8,000	$ 40,975	$ 8,100	$ 51,170	$ -	$ -	$ -		$11,854	$11,000
Depreciation	$ 6,250	$ 8,333	$ 9,583	$ 9,583	$ 7,000			$8,625	$8,000	$ -	$ 6,250	$ 8,333	$ 9,583	$ 10,833	$ 7,000		$8,400	$8,000
R&R					$ (15,526)			$0									$0	
Start-up	$ -	$ -						$0		$ 86,198	$ -	$ -	$ -				$0	
ECHDC Management Fee	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)			-$108,333	-$108,333		$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,667	-$108,333
Payment to ECHDC	$ -	$ -	$ 5,070	$ 5,146				$3,405	$3,000	$ -	$ -	$ -	$ -				$0	
Total Expenses	109,939	90,347	76,078	(15,437)	90,931	-	-	65,212	60,667	206,697	63,332	99,893	(4,962)	(1,220)	50,099	-	41,428	35,667
Net Income (loss) before tax	(23,688)	(16,241)	5,881	15,469	(46,582)	-	-	4,694	5,333	(206,697)	(53,265)	(88,236)	13,304	1,220	(36,334)	-	(31,081)	(27,667)

Canalside Income Statement

Income	May									June								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
Revenues																		
30100099 Docks	$ 1,024	$ 1,457	$ 1,379	$ -	$ 15	$ -		$570	$0	$ 4,037	$ 4,717	$ 5,365	$ -	$ 534	$ 52		$2,134	$2,000
30100101 Info Tent	$ 3,834	$ -	$ -	$ -	$ -	$ 121		$24	$0		$ -	$ -	$ 3	$ -			$1	$0
30100102 Merchandise	$ -	$ 573	$ -	$ -	$ -	$ -		$115	$0	$ -	$ 2,940	$ -	$ -	$ -			$735	$0
30100105 Food & Beverage	$ 43,611	$ 55,703	$ 20,660	$ 4,688	$ 10,722	$ 54,617		$29,278	$29,000	$ 214,865	$ 363,283	$ 146,525	$ 51,158	$ 139,326	$ 82,633		$156,585	$156,000
30100107 Small Event	$ -	$ -	$ -	$ -	$ -	$ -		$0		$ -	$ 10,736	$ 1,968	$ -	$ -	$ 31,290		$8,799	$8,000
30100111 Vendor Fees	$ 2,814	$ -	$ 5,002	$ -	$ -	$ 230		$1,046	$1,000	$ -	$ -	$ 1,110	$ -	$ 166	$ 2,046		$664	$0
30100999 Sponsorship	$ -	$ 162,550	$ 81,673	$ 8,407	$ 165,871	$ 188,334		$121,367	$121,000	$ 90,450	$ 51,332	$ 31,573	$ 43,400	$ 18,125	$ -		$28,886	$28,000
30101005 Canalside Live Concerts	$ -	$ -	$ -	$ -	$ -	$ -		$0		$ 284,914	$ 418,931	$ 267,062	$ -	$ -	$ -		$137,199	$137,000
30101040 Seasonal Rent	$ 8,487	$ -	$ 9,195	$ -	$ -	$ -		$1,839	$1,000	$ -	$ -	$ 4,023	$ -	$ -	$ -		$805	$0
30102019 Large Event Revenue	$ -	$ 12,271	$ 6,115	$ -	$ -	$ -		$3,677	$3,000	$ -	$ 2,786	$ 9,195	$ -	$ -	$ -		$2,396	$2,000
30103023 Sponsorship	$ -	$ -	$ -	$ -	$ -	$ -		$0									$0	
80000099 Misc Revenue	$ -	$ -	$ 322	$ -	$ -	$ -		$64	$0								$0	
Roller Rink Revenue								$0									$0	
Parking Lot Revenue								$0									$0	
Ice Rink Revenue	$ -	$ -	$ 3,623	$ 7,232				$3,618	$3,000								$0	
Total Revenues	59,770	232,554	127,969	20,327	176,608	243,302	-	161,599	158,000	594,265	854,725	466,821	94,561	158,151	116,022	-	338,203	333,000

Standard Expenses	May									June								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
G&A	$ 44,394	$ 26,135	$ 45,188	$ 30,366	$ 16,861	$ 14,905		$26,691	$26,000	$ 16,319	$ 62,144	$ 44,942	$ 22,807	$ 17,678	$ 25,091		$34,532	$34,000
Finance	$ (506)	$ 1,907	$ 5,297	$ 12,466	$ 1,156	$ 1,711		$4,508	$4,000	$ 254	$ 3,866	$ 12,676	$ 336	$ 1,345	$ 357		$3,716	$3,000
Marketing	$ 31,588	$ 17,957	$ 23,915	$ 10,892	$ 2,496	$ 7,975		$12,647	$12,000	$ 11,932	$ 18,934	$ 18,421	$ 6,222	$ 9,731	$ 7,949		$12,251	$12,000
Sales	$ 6,611	$ 5,832	$ 6,237	$ 6,797	$ 2,892	$ 540		$4,460	$4,000	$ 11,197	$ 16,509	$ 4,803	$ 4,531	$ 3,302	$ -		$5,829	$5,000
Event	$ 36,521	$ 38,907	$ 32,628	$ 22,510	$ 9,231	$ 24,840		$25,623	$25,000	$ 137,191	$ 80,343	$ 183,600	$ 18,081	$ 9,045	$ (2,871)		$57,640	$57,000
Operations	$ 78,769	$ 101,976	$ 69,607	$ 62,706	$ 68,286	$ 88,843		$78,284	$78,000	$ 59,107	$ 164,503	$ 155,264	$ 48,023	$ 83,141	$ 110,445		$112,275	$112,000
Food & Beverage	$ 66,559	$ 58,926	$ 41,187	$ 17,568	$ 32,631	$ 66,363		$43,335	$43,000	$ 118,849	$ 192,719	$ 95,833	$ 37,580	$ 71,703	$ 82,706		$96,108	$96,000
Concert Series	$ 153,672	$ 117,456	$ 121,387	$ -	$ -	$ -		$47,769	$47,000	$ 189,806	$ 343,884	$ 143,284	$ -	$ -	$ -		$97,434	$97,000
Depreciation	$ -	$ 6,250	$ 8,333	$ 9,582	$ 10,000	$ 7,000		$8,233	$8,000		$ 6,251	$ 8,333	$ 9,583	$ 10,417	$ 7,000		$8,317	$8,000
R&R								$0									$0	
Start-up	$ 905	$ -	$ -	$ -				$0		$ 45,821	$ -	$ -	$ -				$0	
ECHDC Management Fee		$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,667	-$108,333		$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,666	-$108,333
Payment to ECHDC	$ -	$ -	$ -	$ -				$0		$ -	$ -	$ -	$ -	$ 50,677			$12,669	$12,600
Total Expenses	418,513	267,014	245,446	64,554	35,220	112,177	-	144,882	138,667	590,475	780,820	558,823	38,830	148,705	130,677	-	334,105	328,267
Net Income (loss) before tax	(358,743)	(34,460)	(117,477)	(44,227)	141,388	131,125	-	16,717	19,333	3,790	73,905	(92,002)	55,731	9,446	(14,655)	-	4,098	4,733

Canalside Income Statement

Income	July									August								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
Revenues																		
30100099 Docks	$ 4,036	$ 5,365	$ 3,179	$ -	$ 204	$ 64		$1,762	$1,000	$ 5,045	$ 4,414	$ 5,780	$ -	$ 424	$ 1,027		$2,329	$2,000
30100101 Info Tent	$ 9,970	$ -	$ -	$ 145	$ -	$ -		$29	$0	$ 2,460	$ -	$ -	$ 97	$ -	$ -		$19	$0
30100102 Merchandise	$ 3,196	$ 5,225	$ 172	$ 1,220	$ -	$ -		$1,323	$1,000	$ -	$ 2,739	$ -	$ 411	$ -	$ 135		$657	$0
30100105 Food & Beverage	$ 214,865	$ 185,221	$ 288,806	$ 87,218	$ 99,411	$ 116,132		$155,358	$155,000	$ 210,311	$ 171,401	$ 126,164	$ 61,009	$ 143,648	$ 115,120		$123,468	$123,000
30100107 Small Event	$ 5,318	$ 4,386	$ 813	$ -	$ -	$ 3,176		$1,675	$1,000	$ -	$ -	$ -	$ -	$ 929	$ 16,552		$3,496	$3,000
30100111 Vendor Fees	$ 9,961	$ -	$ 7,782	$ 1,379	$ 7,209	$ 3,471		$3,968	$3,000	$ 7,340	$ -	$ 9,200	$ -	$ 184	$ 690		$2,015	$2,000
30100999 Sponsorship	$ 50,190	$ 48,300	$ 163,073	$ 5,400	$ 7,832	$ -		$44,921	$44,000	$ 32,666	$ 18,300	$ 15,073	$ 101,900	$ 50,166	$ 55,464		$48,181	$48,000
30101005 Canalside Live Concerts	$ 284,914	$ 511,473	$ 475,198	$ -	$ -	$ -		$197,334	$197,000	$ 233,071	$ 380,695	$ 1,248,668	$ -	$ -	$ -		$325,873	$325,000
30101040 Seasonal Rent			$ 19,059	$ -	$ -	$ -		$4,765	$4,000	$ -	$ -	$ -	$ -	$ -	$ -		$0	
30102019 Large Event Revenue	$ 65,170	$ 651	$ 12,731	$ -	$ -	$ -		$2,676	$2,000	$ -	$ 7,333	$ -	$ -	$ -	$ 6,695		$2,806	$2,000
30103023 Sponsorship								$0							$ 20,110		$20,110	$20,100
80000099 Misc Revenue	$ 14,085	$ -	$ -	$ -	$ -	$ -		$0		$ -	$ -	$ -	$ -	$ -	$ -		$0	
Roller Rink Revenue								$0						$ 25,318	$ 13,676		$19,497	$19,000
Parking Lot Revenue								$0									$0	
Ice Rink Revenue								$0									$0	
Total Revenues	661,704	760,620	970,812	95,362	114,656	122,844	-	413,812	408,000	490,892	584,882	1,404,885	163,418	220,669	229,467	-	548,450	544,100

Standard Expenses	July									August								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
G&A	$ 16,584	$ 34,891	$ 37,405	$ 29,362	$ 14,467	$ 17,915		$26,808	$26,000	$ 35,187	$ 45,555	$ 51,191	$ 25,342	$ 14,723	$ 37,162		$34,794	$34,000
Finance	$ 52,272	$ 840	$ 1,032	$ 85	$ 1,111	$ 482		$710	$0	$ 5,140	$ 8,514	$ 6,780	$ 363	$ 2,392	$ 8,912		$5,392	$5,000
Marketing	$ 44,422	$ 16,083	$ 26,209	$ 10,021	$ 4,367	$ 4,947		$12,326	$12,000	$ 36,138	$ 25,001	$ 19,402	$ 13,425	$ 23,998	$ 14,765		$19,318	$19,000
Sales	$ 8,310	$ 5,738	$ 8,689	$ 4,531	$ 3,659	$ 2,222		$4,968	$4,000	$ 13,859	$ 6,240	$ 4,158	$ 5,438	$ 5,183	$ (684)		$4,067	$4,000
Event	$ 139,733	$ 206,393	$ 8,413	$ 15,572	$ 8,820	$ 19,108		$51,661	$51,000	$ 110,346	$ 94,895	$ 61,834	$ 45,085	$ 24,539	$ 70,394		$59,349	$59,000
Operations	$ 136,318	$ 84,987	$ 95,557	$ 44,822	$ 86,416	$ 105,566		$83,469	$83,000	$ 91,198	$ 187,946	$ 90,074	$ 62,403	$ 144,016	$ 141,583		$125,205	$125,000
Food & Beverage	$ 114,431	$ 140,522	$ 133,722	$ 67,873	$ 79,021	$ 75,041		$99,236	$99,000	$ 648,740	$ 141,949	$ 123,393	$ 52,752	$ 97,428	$ 75,034		$98,111	$98,000
Concert Series	$ 306,172	$ 487,122	$ 315,407	$ -	$ -	$ -		$160,506	$160,000	$ 378,268	$ 308,251	$ 867,774	$ -	$ -	$ -		$235,205	$235,000
Depreciation		$ 6,250	$ 8,333	$ 9,583	$ 10,417	$ 7,000		$8,317	$8,000		$ 6,250	$ 8,333	$ 9,583	$ 10,417	$ 7,000		$8,317	$8,000
R&R								$0						$ 1,448			$1,448	$1,000
Start-up	$ 68,979	$ -	$ -	$ -				$0		$ 6,474	$ -	$ -	$ -	$ -			$0	
ECHDC Management Fee	$ (216,667)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,667	-$108,333	$ -	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,666	-$108,333
Payment to ECHDC	$ -	$ -	$ -	$ -	$ 3,812			$953	$900	$ -	$ -	$ 150,000	$ -	$ -	$ -		$30,000	$30,000
Total Expenses	670,553	874,493	526,433	73,516	103,755	132,281	-	342,286	335,567	1,325,350	716,268	1,274,606	106,058	215,810	254,166	-	514,540	509,667
Net Income (loss) before tax	(8,849)	(113,873)	444,379	21,847	10,901	(9,437)	-	71,525	72,433	(834,458)	(131,387)	130,279	57,360	4,859	(24,699)	-	33,910	34,433

Canalside Income Statement

Income	September									October								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
Revenues																		
30100099 Docks	$ 1,218	$ 872	$ 2,229	$ -	$ -	$ -		$620	$0	$ -	$ -	$ 124	$ -	$ -	$ -		$25	$0
30100101 Info Tent	$ -	$ -	$ -	$ 66	$ -	$ -		$13	$0	$ -	$ -	$ -	$ -	$ -	$ -		$0	
30100102 Merchandise	$ -	$ 142	$ -	$ 618	$ -	$ 48		$162	$0	$ 2,713	$ -	$ -	$ -	$ -	$ 154		$31	$0
30100105 Food & Beverage	$ 43,146	$ 32,173	$ 54,466	$ 29,394	$ 16,022	$ 17,943		$29,999	$29,000	$ 57,409	$ 5,843	$ 8,269	$ 6,513	$ 5,637	$ 3,088		$5,870	$5,000
30100107 Small Event	$ -	$ 7,866	$ -	$ -	$ 920	$ 12,319		$4,221	$4,000	$ -	$ 460	$ -	$ -	$ 6,448	$ 2,805		$1,942	$1,000
30100111 Vendor Fees	$ 8,368	$ -	$ 4,126	$ 64	$ 6,520	$ 7,774		$3,697	$3,000	$ -	$ 478	$ 1,126	$ 1,082	$ 818	$ -		$701	$0
30100999 Sponsorship	$ 133,420	$ 2,500	$ 130,000	$ 5,400	$ 36,332	$ -		$34,846	$34,000	$ 144,920	$ 193,500	$ 37,845	$ 17,600	$ 58,371	$ 41,667		$69,797	$69,000
30101005 Canalside Live Concerts	$ 97,798	$ 17,575	$ -	$ -	$ -	$ -		$3,515	$3,000	$ -	$ -	$ -	$ -	$ -	$ -		$0	
30101040 Seasonal Rent	$ -	$ -	$ -	$ -	$ -	$ -		$0		$ -	$ -	$ -	$ -	$ 6,897	$ -		$1,379	$1,000
30102019 Large Event Revenue	$ -	$ 91,086	$ -	$ -	$ -	$ -		$18,217	$18,000	$ 57,569	$ -	$ -	$ -	$ -	$ -		$0	
30103023 Sponsorship	$ -	$ 9,283	$ -	$ -	$ -	$ -		$1,857	$1,800	$ -	$ 1,511	$ -	$ -	$ -	$ -		$302	$300
80000099 Misc Revenue	$ 14,000	$ 35,670	$ -	$ -	$ -	$ 45,386		$16,211	$16,000	$ -	$ -	$ -	$ -	$ -	$ 25,262		$5,052	$5,000
Roller Rink Revenue					$ 47,697	$ 13,958		$30,827	$30,000					$ 11,903	$ 58,019		$34,961	$34,000
Parking Lot Revenue								$0		$ -	$ -	$ -	$ -	$ -			$0	
Ice Rink Revenue								$0		$ -	$ 1,250	$ 1,344					$1,297	$1,000
Total Revenues	297,950	197,165	190,820	35,543	107,490	97,428	-	144,186	138,800	262,611	203,042	48,709	25,195	90,074	130,995	-	121,357	116,300

Standard Expenses	September									October								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
G&A	$ 15,835	$ 24,434	$ 35,115	$ 24,267	$ 15,712	$ 50,564		$30,018	$30,000	$ 108,475	$ 82,360	$ 17,657	$ 24,093	$ 28,969	$ 28,730		$36,362	$36,000
Finance	$ 318	$ 4,101	$ 1,000	$ 708	$ 7,751	$ 220		$2,756	$2,000	$ 14,120	$ 11,357	$ 13,623	$ 6,053	$ 6,301	$ 202		$7,507	$7,000
Marketing	$ 36,481	$ 21,125	$ 13,641	$ 2,954	$ 15,788	$ 10,225		$12,747	$12,000	$ 9,147	$ 14,249	$ 17,341	$ 23,088	$ 32,966	$ 12,712		$20,071	$20,000
Sales	$ 8,471	$ 7,868	$ 4,350	$ 7,911	$ 4,688	$ 5,382		$6,040	$6,000	$ 6,020	$ 4,731	$ 4,171	$ 5,911	$ 4,738	$ 5,393		$4,989	$4,000
Event	$ 76,317	$ (65,789)	$ 31,135	$ 27,630	$ 30,306	$ 29,604		$10,577	$10,000	$ (116,330)	$ 47,015	$ 36,791	$ 27,494	$ 29,068	$ 26,994		$33,472	$33,000
Operations	$ 63,291	$ 74,208	$ 31,893	$ 35,960	$ 106,966	$ 88,630		$67,531	$67,000	$ 109,828	$ 60,646	$ 74,444	$ 57,556	$ 81,867	$ 96,388		$74,180	$74,000
Food & Beverage	$ 168,060	$ 32,102	$ 34,265	$ 49,602	$ 40,446	$ 70,146		$45,312	$45,000	$ 30,125	$ 12,294	$ 5,431	$ 16,816	$ 28,069	$ 18,563		$16,235	$16,000
Concert Series	$ 20,340	$ 40,885	$ 114,645	$ -	$ -	$ -		$31,106	$31,000	$ 41,831	$ 53,540	$ 120,040	$ -	$ -	$ -		$34,716	$34,000
Depreciation		$ 6,250	$ 8,333	$ 9,583	$ 10,417	$ 7,000		$8,317	$8,000		$ 6,250	$ 8,333	$ 9,583	$ 10,833	$ 7,000		$8,400	$8,000
R&R					$ (4,062)			$0									$0	
Start-up	$ 1,886	$ (78,257)	$ -	$ -	$ -	$ -		$0		$ 8,344	$ -	$ -	$ -	$ -	$ -		$0	
ECHDC Management Fee	$ -	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,667	-$108,333	$ (508,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (100,000)		-$106,667	-$108,333
Payment to ECHDC	$ -	$ -	$ 50,000	$ -	$ -			$12,500	$12,000								$0	
Total Expenses	390,999	(41,405)	216,042	50,282	119,678	161,771	-	120,238	114,667	(296,773)	184,108	189,497	62,260	114,478	95,982	-	129,265	123,667
Net Income (loss) before tax	(93,049)	238,570	(25,222)	(14,740)	(12,189)	(64,343)	-	23,948	24,133	559,384	18,933	(140,789)	(37,065)	(24,405)	35,013	-	(7,908)	(7,367)

Canalside Income Statement

Income	November									December								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
Revenues																		
30100099 Docks	$ -	$ -	$ -	$ -	$ -			$0		$ -	$ -	$ 124	$ -				$41	$0
30100101 Info Tent	$ -	$ -	$ -	$ -	$ -			$0		$ 5,415	$ -	$ -	$ -				$0	
30100102 Merchandise	$ -	$ -	$ -	$ -	$ -			$0		$ 736	$ -	$ -	$ -				$0	
30100105 Food & Beverage	$ 2,713	$ 5,186	$ 7,960	$ (698)	$ (231)			$3,054	$3,000	$ 22,800	$ 50,255	$ 50,673	$ -	$ (26)			$25,226	$25,000
30100107 Small Event	$ -	$ -	$ -	$ -	$ 9,338			$2,334	$2,000	$ 184	$ 925	$ -	$ 2,989	$ 14,513			$4,607	$4,000
30100111 Vendor Fees	$ -	$ 46	$ 1,195	$ 498	$ 3,798			$1,384	$1,000	$ 1,218	$ 7,584	$ 5,696	$ 2,122	$ 8,543			$5,986	$5,000
30100999 Sponsorship	$ 62,577	$ 51,800	$ 16,023	$ (11,750)	$ 28,125			$21,050	$21,000	$ 191,310	$ 156,050	$ 7,029	$ 26,400	$ 157,832			$86,828	$86,000
30101005 Canalside Live Concerts	$ -	$ -	$ (19)	$ -	$ -			$0		$ (81,177)	$ 2,884	$ 189,383	$ -				$64,089	$64,000
30101040 Seasonal Rent	$ -	$ -	$ -	$ -	$ -			$0		$ 13,086	$ -	$ -	$ -				$0	
30102019 Large Event Revenue	$ -	$ -	$ -	$ -	$ -			$0		$ 89,582	$ 52,134	$ 60,577	$ -				$37,570	$37,000
30103023 Sponsorship	$ -	$ -	$ -	$ -	$ -			$0		$ -	$ -	$ -	$ -				$0	
80000099 Misc Revenue	$ -	$ -	$ -	$ -	$ -			$0		$ 14,104	$ -	$ 26,928	$ 5,649				$10,859	$10,000
Roller Rink Revenue					$ 50,000			$50,000	$50,000								$0	
Parking Lot Revenue	$ -	$ -	$ -	$ -	$ -			$0					$ -				$0	
Ice Rink Revenue	$ 16,457	$ 32,103	$ 50,045		$ 60,063			$47,403	$47,000	$ 90,424	$ 291,558	$ 214,926		$ 224,808			$243,764	$243,000
Total Revenues	81,748	89,134	75,204	(11,949)	151,092	-	-	125,226	124,000	347,682	561,391	555,336	37,160	405,670	-	-	478,970	474,000

Standard Expenses	November									December								
	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP	17-18	18-19	19-20	20-21	21-22	22-23	23-24	AVG	AOP
G&A	$ 9,187	$ 28,826	$ 42,729	$ 26,164	$ 22,736			$30,114	$30,000	$ 33,775	$ 58,913	$ 49,442	$ 22,437	$ 22,906			$38,425	$38,000
Finance	$ (27,288)	$ 3,968	$ 3,580	$ 6,546	$ 839			$3,733	$3,000	$ 34,832	$ 31,459	$ 26,814	$ 4,213	$ 7,716			$17,550	$17,000
Marketing	$ 4,854	$ 12,624	$ 15,221	$ 4,890	$ 16,912			$12,412	$12,000	$ 10,464	$ 10,772	$ 53,807	$ 1,960	$ 19,087			$21,406	$21,000
Sales	$ 3,745	$ 4,957	$ 4,158	$ 4,631	$ 4,688			$4,608	$4,000	$ 33,162	$ 3,785	$ 8,476	$ 3,042	$ 9,641			$6,236	$6,000
Event	$ 10,469	$ 39,314	$ 19,675	$ 14,867	$ 38,406			$28,066	$28,000	$ (92,884)	$ 22,345	$ (36,273)	$ 17,990	$ 29,201			$8,316	$8,000
Operations	$ 99,549	$ 116,000	$ 86,547	$ 39,591	$ 133,044			$93,795	$93,000	$ 233,445	$ 201,589	$ 124,544	$ 55,807	$ 144,500			$131,610	$131,000
Food & Beverage	$ (211,690)	$ 14,608	$ 10,736	$ 5,698	$ 11,754			$10,699	$10,000	$ 82,721	$ 25,779	$ (26,848)	$ (2,403)	$ 21,232			$4,440	$4,000
Concert Series	$ (5,861)	$ 2,877	$ 200	$ -	$ -			$769	$0	$ 589	$ 58,911	$ 117,567	$ -	$ -			$44,119	$44,000
Depreciation	$ 5,861	$ 6,250	$ 8,333	$ 9,583	$ 10,833			$8,750	$8,000	$ 42,215	$ 33,999	$ 37,278	$ 20,620	$ 14,310			$26,552	$26,000
R&R								$0						$ 70,304			$70,304	$70,000
Start-up	$ (76,009)	$ -	$ -	$ -	$ -			$0		$ 9,018	$ -	$ -	$ -	$ -			$0	
ECHDC Management Fee	$ (141,666)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)			-$108,333	-$108,333	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)	$ (108,333)			-$108,333	-$108,333
Payment to ECHDC								$0		$ -	$ 30,000	$ 24,184	$ 10,000				$21,395	$21,000
Total Expenses	(328,849)	121,092	82,846	3,637	130,878	-	-	84,613	79,667	279,005	369,217	270,658	25,333	230,564	-	-	282,019	277,667
Net Income (loss) before tax	410,596	(31,957)	(7,642)	(15,586)	20,214	-	-	40,613	44,333	68,678	192,173	284,678	11,827	175,106	-	-	196,951	196,333