



Request for Proposals - Market Demand Study for Cruise Industry in Buffalo, NY
Addendum # 1 - Questions & Answers

Release Date: January 13, 2023

The following is a list of responses to questions submitted by prospective respondents (“Respondents”) to the Request for Proposals - Market Demand Study for Cruise Industry in Buffalo, NY

Addendum # 1 - Responses to Questions

No.	Question	Answer
1	We are based in Florida and have an MWBE Certificate with the State of Florida. Can this count toward the MWBE Requirements set forth in the solicitation?	No
2	Are there any local preferences for this project? Does the Prime have to be located in New York State?	No
3	Is there a budget for this project?	The budget will be determined by the proposals submitted from responsible bidders.

4	Is there a specific minority goal that we have to meet	Please refer to Section IX. Contractual Requirements (specifically pg. 18 – (vi.) Non-Discrimination and Contractor & Supplier Diversity) contained within the RFP.
5	Please verify the intention for infrastructure improvements are for homeporting (e.g., cruise origination, vessel supplies and services, fueling) versus those associated with vessel stopovers.	Yes, the intent is for this facility to be a homeport.
6	What previous studies and associated documentation are available regarding the beneficial re-use of Michigan Pier and the DL&W Terminal (e.g., condition, capacity, supporting and/or conflicting uses)? Can these be summarized or shared?	Yes, please refer to Buffalo Outer Harbor Civic and Land Use Improvement Project General Project Plan (https://esd.ny.gov/sites/default/files/General-Project-Plan-02082-w-Exhibits.pdf) and DL&W Multimodal Access Enhancement Study (https://www.nfta.com/media/5stlj3k1/dlw_web.pdf)
7	Have studies been performed that assess modal connection (e.g., air, rail, mass transit, ground transportation) to and from the cruise terminal? If so, can these be provided?	No

8	Can ECHDC please clarify whether proposals should be prepared following the organization provided in items A-E on page 6 of the solicitation or items A-F on pages 6-8	Proposals should be prepared using organization provided in items A-F on pages 6-8.
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